



The University Caterers Organisation



# WHO ARE WE?

TUCO is the leading professional membership body for in-house caterers operating in the higher, further education and public sector. We are catering procurement experts for the public sector; championing in-house catering.

## WHY TUCO?

- ▶ Delivering annual savings to members in excess of £8million
- ▶ £143million+ annual spend
- ▶ Giving members access to over 200 quality-assured suppliers
- ▶ 19 EU-compliant framework agreements
- ▶ Full time CIPS qualified team dedicated to cutting costs
- ▶ No barriers to entry – 80% of TUCO suppliers are SMEs or micro enterprises
- ▶ Award-winning training academy
- ▶ In-depth, insightful market intelligence through TUCO research
- ▶ Sharing best-practice through member case studies
- ▶ Access to added-value benefits such as:
  - ◆ TUCO Online: a revolutionary web-based eProcurement system that provides a dynamic online purchasing portal
  - ◆ Further Competitions: a personalised procurement service that is FREE to members - we work with your staff to offer as much or as little support as they need, freeing them up to focus on other areas.
  - ◆ Efficiency Review: working with a leading consultancy, we can offer you a personalised, independent, measure of your performance.



**29 OUT OF THE TOP  
30 UK UNIVERSITIES  
HAVE IN-HOUSE  
CATERING**

# SHARE

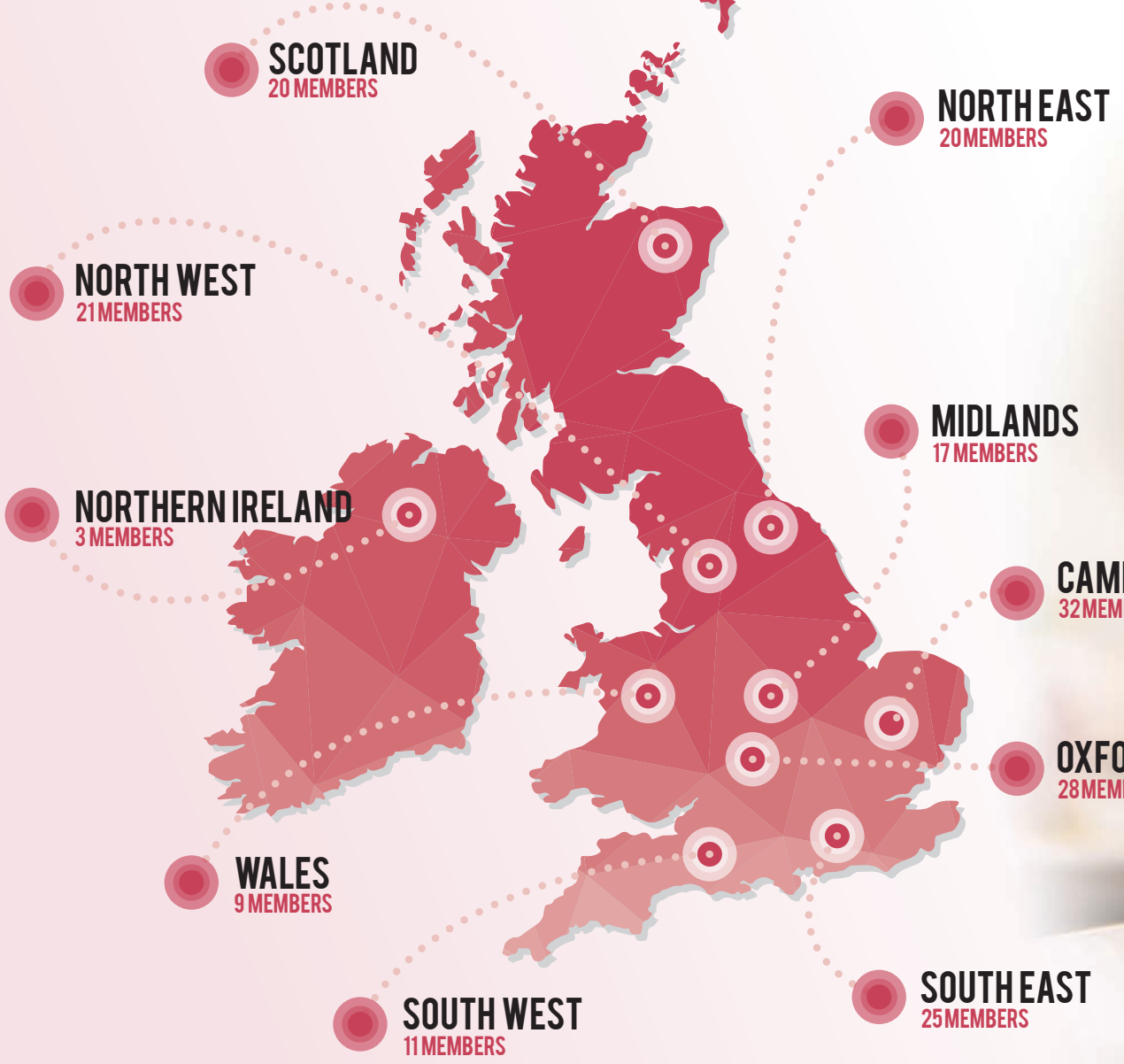
3 levels of membership; **full**, **associate** and **affiliate**, so you can choose the option that's right for you



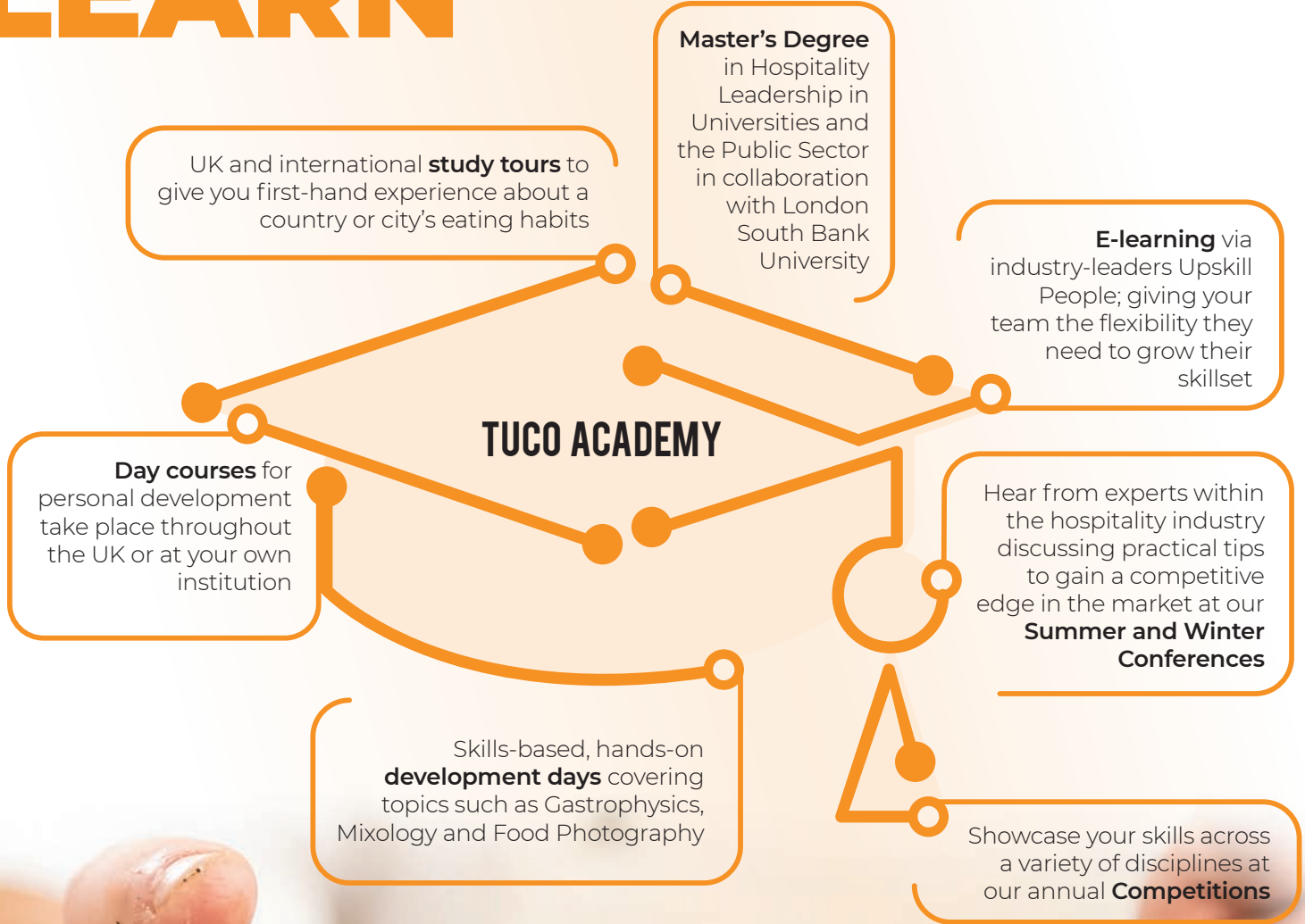
**Regional** groups and meetings to gain advice from your peers

Regular **networking** events to share best practice

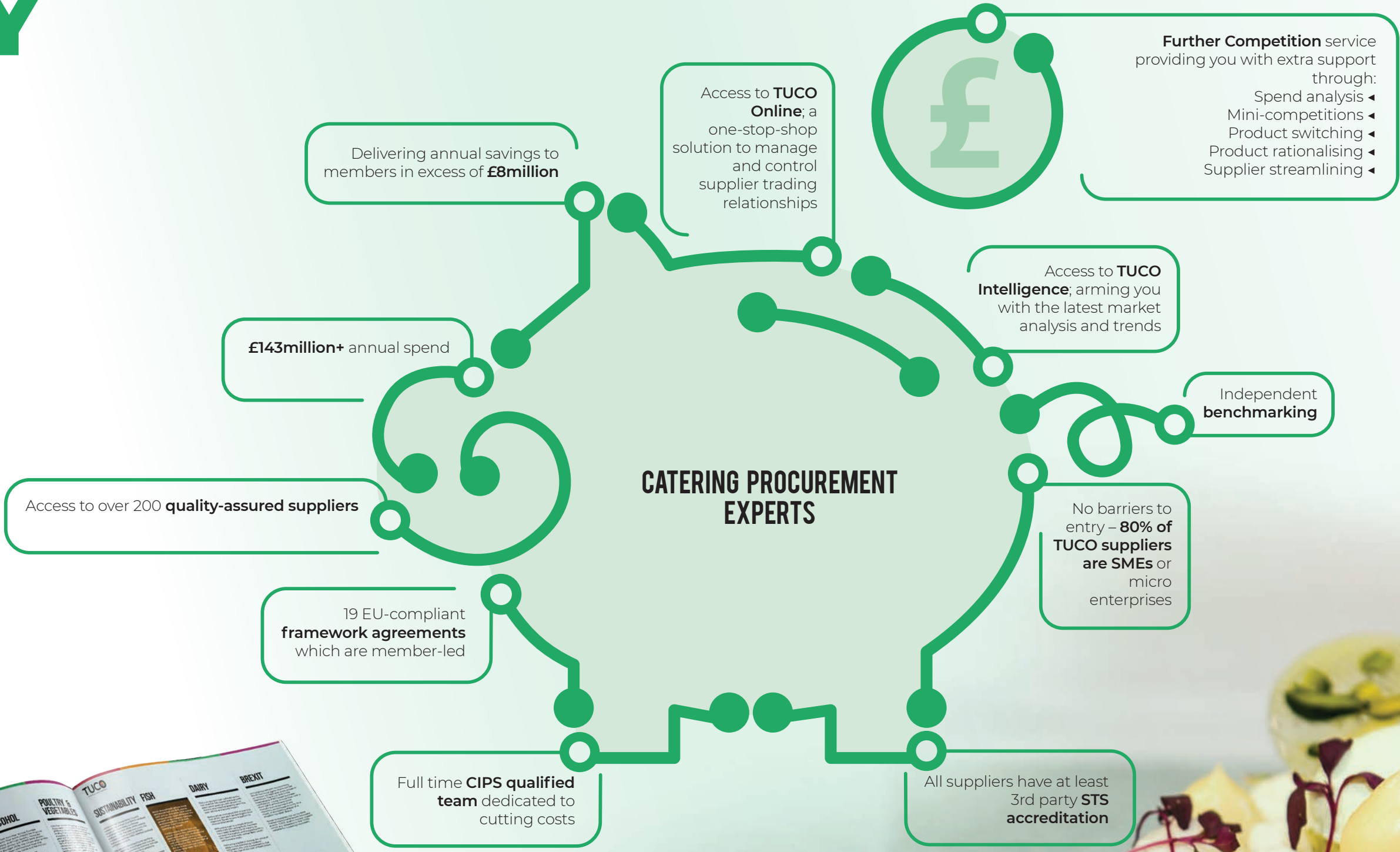
**TUCO Magazine**; providing you with the latest industry news and promoting your achievements



# LEARN







**TUCO QUARTERLY INTELLIGENCE REPORTS ROUND UP MARKET ANALYSIS AND FLAG UP IMPORTANT TRENDS AND CHANGES**



## IDEAS, INNOVATION AND ADVICE

Sharing best-practice through member **case studies**

Access to the **trendhub**; stay one step ahead with industry reports

Objectively assess how well you're doing versus the competition with our **Efficiency Review**; independently measure your performance and provide valuable metrics that you can use to improve take-up, spend per head and your margin.

Gain **insight** into topics affecting the market through TUCO-commissioned research:

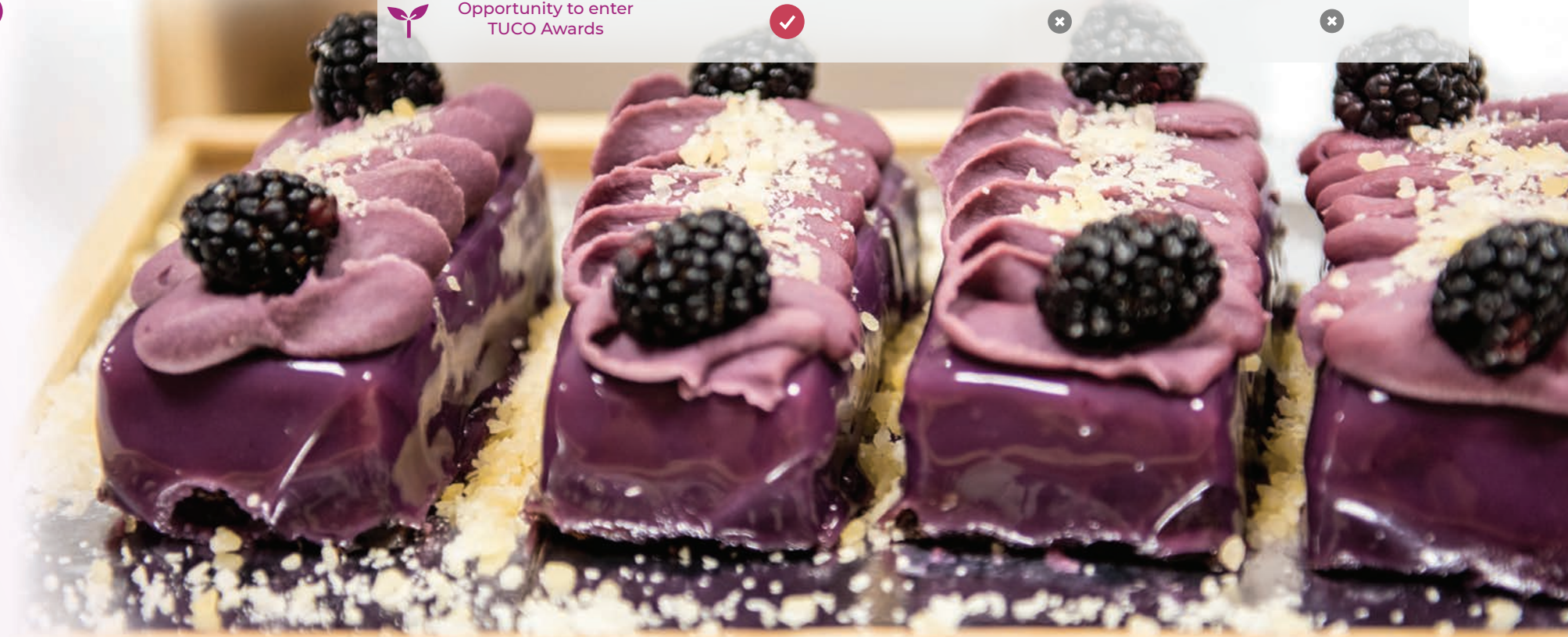
- ▶ **Global Food & Beverage Trends Report:** looks at key consumer trends in the food and drinks market with a particular focus on Millennials and Generation Z
- ▶ **Business Models in HE Catering:** delves into the business models used by members
- ▶ **Benchmarking Against the High Street:** enables members to track their prices on a quarterly basis against that of the high street.
- ▶ **Student Eating and Drinking Habits:** drawing on the views of 1,500 students dissecting everything from their cooking skills and shopping routines to their favourite lunchtime snacks and attitudes towards healthy eating and alcohol consumption.

### FULL MEMBERSHIP

### ASSOCIATE MEMBERSHIP

### AFFILIATE MEMBERSHIP

 Representation on TUCO groups and working parties	✓	✓	✗
 Opportunity to attend regional meetings	✓	✓	✓
 Attendance at TUCO conferences	✓	✓	✓
	DISCOUNTED RATE		
 Access to learning and development	✓	✓	✓
	DISCOUNTED RATE		
 Ability to enter TUCO Competitions	✓	✗	✗
 Access to TUCO spend frameworks	✓	✓	✗
 Access to TUCO Online	✓	✓	✗
 Use of Further Competition Service	✓	✓	✗
 Free-of-charge access to TUCO research and reports	✓	✓	✗
			AVAILABLE AT COST
 Access to TUCO Efficiency Review	✓	✗	✗
 Opportunity to enter TUCO Awards	✓	✗	✗





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