

TUCO Scottish Regional Meeting

Thursday 7th November commencing at 10:00 am

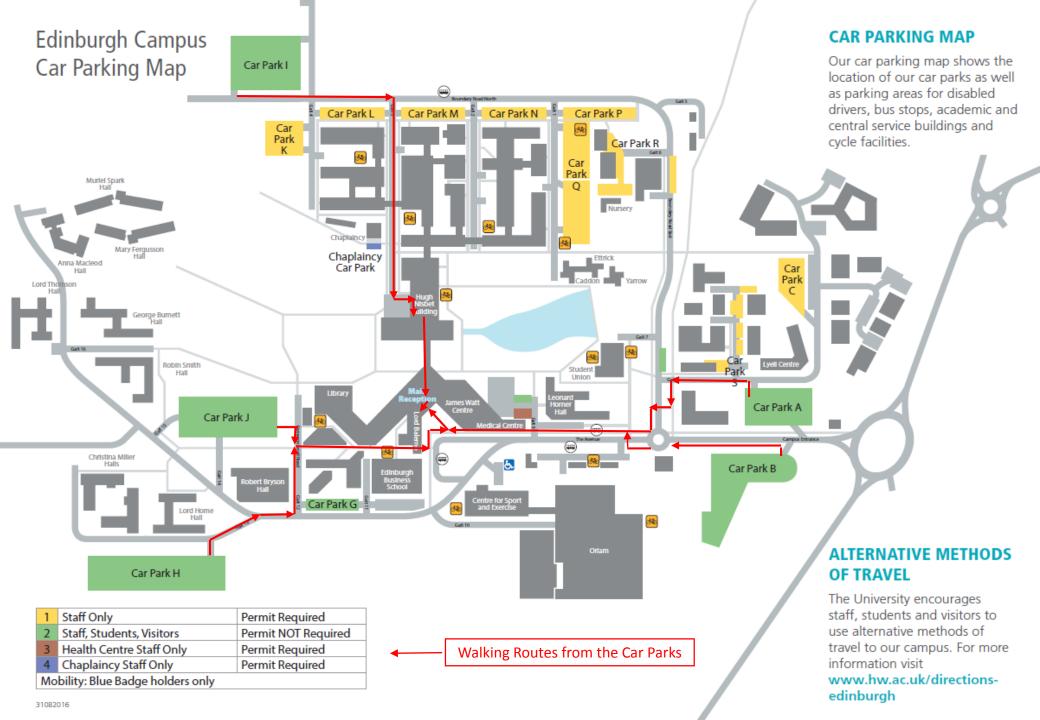
Heriot Watt University - Edinburgh

AGENDA

- 1. Welcome, Introductions and Apologies for Absence
- 2. Supplier presentation Coffee Conscience

Billy Miller - Managing Director

- 3. Minutes of Last Meeting and Matters Arising
- 4. TUCO Purchasing
 - Contracts Update Nicola Mellor
 - Framework Agreement Report and Timetable
 - Regional Commodity Champions
 - Sustainability
- 5. APUC Purchasing
 - Contracts Update Andy Anderson
 - Framework Agreement Report and Timetable
 - Regional Commodity Champions
- 6. Training Academy and Study Tour Update
 - Online Packages
 - Day Courses
 - Study Tour Programme
- 7. TUCO Communications
 - TUCO Magazine and e-Newsletter
 - Update from TUCO HQ
- 8. TUCO Board Update Non Exec Directors report
- 9. Regional 'Hot Topics' and Institution Projects
- 10.AOCB
- 11. Dates and Venues for Coming Meetings
- 12. Chance to look at Reverse Recycling





TUCO Scottish Regional Catering Meeting Thursday 9th May 2019 at Tennent's Academy, Glasgow MINUTES

Attendees: Ian Macaulay Edinburgh

Andy Anderson APUC
Peter Bacchetti Ayrshire
Mike Belton CalMac
George Bruce Heriot Watt
Mark Donovan Aberdeen

Diarmuid Griffin City of Glasgow College

Judith Hoyle [Sec] TUCO
Brian Jones TUCO
Calum Maclachlan Aberdeen
Joe McGroarty Strathclyde

Nicola Mellor TUCO Contracting

Mark Nixon St Andrews
Graham Paterson Strathclyde
David Pointon Abertay
Sharon Sinclair APUC

Apologies: Iain Calder Forth Valley

Matthew Gilmour West of Scotland

Scott Girvan Glasgow
Scott Masterton Glasgow
Steven McKay St Andrews
Alan Riddell St Andrews
Scott Robertson Dundee
Ype Van der Schaaf Forth Valley
Margaret Wyllie Dundee

1. Apologies for Absence

Apologies as listed above

2. Introduction by Tennent's

There was a very informative presentation by Jacqui Donachie, National Account Manager and Colette Duff, Marketing Manager.

3. Minutes of the Last Meeting

These were unanimously agreed by the Members.



4. TUCO Purchasing Reports

Contract Review Meetings (since March 2019)

13th March – Hot Beverage

19th March & 16th April - Fresh Meat & Poultry

Notes from these meetings will be uploaded to the TUCO website in due course.

Framework Updates

Kitchen Equipment Maintenance, Kitchen Deep Clean and Ventilation Cleaning Services:

The DPS was awarded on 1st April 2019. DPS has now been re-opened and will remain open to new and previously unsuccessful bidders to apply. Second stage ITT templates are available to members who wish to use the agreement. By law, the second stage must be carried out in order to appoint a supplier.

Meat & Poultry: Significant increases in pork products due to market shortages:

The pig market has suddenly shot up in price due to increased demand from China. For the last 2 years slaughtering in Europe has been extremely difficult, farmers in Germany have been reducing there herds with approx. 100,000 pigs per week down.

The Chinese market has been hit with African Swine fever and are having to find raw material around the world to cover the shortfall in their home production. Due to the size of the Chinese market a slight issue in supply at home means massive orders being place around the world. Both the Dutch and Germans have seen much bigger orders this year from China and this has pushed up both primal prices and the pig price.

Alcohol: The contract strategy is being drafted up.

Catering Light & Heavy Equipment – Hannah is working with Lynn at Eco-2-Go to help members in securing branded cups and boxes for the new academic year. By placing orders early, unit prices will be reduced. Orders need to be placed by end of April. Speak to Hannah for more details.

Fresh Fish & Seafood: no updates since last meeting.

Innovative Food & Drink Concepts no updates since last meeting.

GROCERY, FROZEN & CHILLED: This framework went live on 1st April 2019, Buyers Guide etc can be downloaded from the TUCO website. Please see the Framework report for the list of suppliers on each Lot. Note to members that there is a mix of regional and national suppliers. There is a new national supplier on for Scotland called Lomond Fine Foods.

DIPCHEM: The tender process will commence this year. The tender strategy document will be ready by the end of May.

Bidfood has requested a price increase for March, which has been agreed.

Please note that Bob Crosby Agencies Itd have recently gone into liquidation and have been delisted from the DIPCHEM framework agreement.

Milk & Bread: no updates since last meeting.

Soft Drinks:

Bidfood has requested a price increase for March, which has been agreed.

A G Barr is running a competition for members to give them the chance to win £500 sports sponsorship for their University sports team. For an entry in the draw to win the site will need to have 25% uplift on Irn Bru sales vs LY. The promotions suggest 2 for £2 sell out, when sites have run that promotion in the past they have achieved min 25% uplift. New sites can enter the draw if they stock Irn Bru over the promotional period.



Vending – TUCO can carry out further competition for your vending needs.

Sustainable Food Waste Management Services - PKL Group (UK) Limited have expressed interest in the agreement.

Biffa are currently completing the DPS route.

Specialist Vegan and Vegetarian Food Supply - New framework

This is a new framework agreement which is scheduled to commence mid-April 2019. The tender process closed to suppliers on 18th January 2019. Returns have been evaluated and sampling carried out on both Lots during March 2019. The recommendation was submitted to the Tender Working Party in March and an intention to award letters were issued to suppliers at the end of March. There are three lots that sit under this agreement:

- Lot 1 Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients
- Lot 2 Grab and Go
- Lot 3 One Stop Shop

Regional Commodity Champions confirmed:

Recruitment Ian Macaulay Kitchen Counter Design Ian Macaulay Food Waste Steven McKay Fruit and Veg Ian Macaulay

Ype van der Schaaf, Scott Robertson, Meat and Poultry

Margaret Wyllie

Soft Drinks Mike Belton **Innovative Food Concepts** Joe McGroarty

Vegan and Vegetarian Joe McGroarty, Steven McKay, Maureen

McMillan

Petra from Aberdeen Temporary Structures **EPOS** Calum McLachlan Sandwiches Ian Macaulay

Vending Peter Bacchetti, Eva from Aberdeen

Alcohol Mike Belton, Barbara Walsh

KEM, Deep Clean, Ventilation etc Diarmuid Griffin

Questions for members

- 1) Looking into creating a new agreement for retail to follow the expiry of the Confectionery framework in November 2019. The new retail agreement may cover both food and non-food categories as well as traditional confectionery lines.
 - a. Interested in members' suggestions for categories/products to be included.
 - b. Interested in TWP volunteers

Sustainability

TUCO Sustainability group – The last meeting was held at University of Chester on 1st May to look at the BioHitech waste system. There was a very informative presentation and demonstration of the system.



NET Positive Update - We now have **118** TUCO suppliers registered on Intend (of a total 209 TUCO suppliers). This means **56.46%** of our suppliers are now signed up. Of these 118 suppliers, **67.42%** are **SMEs**.

Palm Oil Research and Accreditation.

Following the TUCO Palm Oil event which has received over 1000 hits on the website, EFECA are researching TUCO suppliers in the foodservice area, on 29 suppliers. The information gathered from this research is imminent and will be available to members upon completion. The event is initially for suppliers however will be opened up to members during May.

RSPO Accreditation for members. TUCO are working with RSPO to carry out 3 pilot accreditation schemes with Chester, Cardiff and Winchester. TUCO will oversee how the accreditations are set up, monitored and completed to enable roll out to other members.

Modern Slavery Awareness Event for Catering Suppliers.

This event is to bring catering suppliers together to discuss in an open, transparent and non-judgemental way, how suppliers can collectively tackle the issue.

The event will be held on 13th June 2019 at Barnes Wallis Building, The University of Manchester, Sackville Street Campus, Manchester.

Presenters:

Introduction: Sheri-Leigh Miles (Director NETPositive Futures Ltd)

Context: Mike Haslin (TUCO) and Ian Jarvey (MU) to briefly discuss their respective approaches to modern slavery and the desire to discuss in an open, transparent and non-judgemental way with suppliers to collectively tackle the issue.

Session 1: NETPositive will talk about the joint supply chain mapping exercise that she undertook last year with both MU and TUCO. Reflecting in the reasons, issues and challenges and re-iterate why buyers see this as important and how working together makes dealing with the problems easier.

Session 2: TUCO supplier (TBC) providing a supplier insight into managing, assessing and reporting on their supply chains. The benefits of doing this and being able to share this openly with their customers.

Session 3: Damian Dallimore (GMCA Programme Challenger Lead). Challenger is Manchester's multi-agency unit to tackle organised crime, slavery and human trafficking. Damian will outline the problems in a Manchester context –how the city investigates perpetrators, supports victims and is also harnessing business support through the GM Modern Slavery Business Network.

Session 4: David Hansom (Partner Clyde & Co. LLP) will talk about how businesses can use terms and conditions in contracts not just to protect themselves legally but also to help drive better practice and enhance transparency.

Close: Sheri-Leigh Miles (Director NETPositive Futures Ltd)

For each of the presenters we will have on hand some pre-prepared questions for the Q&A sessions.



5. APUC Report

A copy of the full framework report is attached to these Minutes.

Fresh Dairy Products: Prices still being held.

Grahams: Still looking at single use plastics.

Reverse Vending: At Glasgow and Heriot Watt was not felt to be working very well.

Fresh Fruit and Veg: Prices held until September 2019. Total Produce are moving to non-plastic packaging, they are hoping to do this by the end of July.

Fresh Fish and Seafood: Prices are being held on this.

Fresh Butchery Meat: There has been a change in supplier ranking but not supplier names.

Meat prices at the moment are being held for 12 months.

Fresh Bakery Products: This now includes gluten free products

Members discussed the evaluation process on APUC tenders with lan stating that he believes Quality should score the highest. UIGs have been working very well for the tendering process.

Vending: They will be looking at regional suppliers.

Grocery and Frozen: There are four suppliers for Scotland – Lomond Foods, Batley Group, Bidfood and Brakes.

Modern Slavery: Every supplier who has a turnover of over £36 million must have a Modern Slavery Policy.

Scot Xcel Agreement for Disposable Cups: Andy asked what the uptake is on this. Since Edinburgh put a tax on this it has cut the use of their disposable cups by over 30%; their tax is being raised to 30 pence from the end of August 2019 with the agreement of the Students' Union. Aberdeen have partnered with a local operator to look towards zero waste. Both Strathclyde and Abertay will be charging 20 pence tax. Members discussed the subject of portion control depending on the size of the Keep Cups.

Andy asked if everybody can access the Buyers' Guides on Sharepoint (not everybody can).

6. Training Academy

A full breakdown of activity is included in the separate sheet.

7. Communications

New website will be ready in the next 6-8 weeks

Comps was a great success; we've now started taking bookings for Conference with the first speakers having been announced. Competitions was very successful for the region with Aberdeen taking gold in the Chefs' Challenge and bronze in the Street Food Challenge. Edinburgh won gold in the the Cook & Serve and silver in the Street Food Challenge. The summer Conference will be 29th to 31st July in York and the Winter Conference will be held in Cardiff.

TUCO Trek22 will take place on 22nd June and we still have room for anyone who wants to participate for some/all of the trip

We teamed up with PETA to produce 2 posters for veggie/vegan ideas in fast food counters and deli counters. These went out in the recent newsletters and are also in the News section of the website



8. Board Update

On the membership front we have seven new Associate Members and one new Full Member – Cardiff and Vale College. Edinburgh College has contracted out to MITIE and Gather & Gather. Exeter are looking elsewhere for their first line procurement. There are now 186 full members which equates to 33% of our membership. 370 Associate Members make up 66% of the total membership. Through our partnership with Crescent Purchasing Consortium we are looking to expand into more schools, colleges, academies etc.

Future Meetings

lan asked members whether they would consider an overnight stay with the meeting. Out of the 3 meetings per year he proposed one supplier hosted, one central member who was easily accessible, one member who was further afield and include an overnight stay.

Total spend for the last quarter had amounted to £41 million with the biggest spender being the University of Nottingham and the table as follows:

Nottingham	£1.7 million
Warwick	£1.1 million
Manchester	£1.1 million
Edinburgh	£975K
Loughborough	£896K
Durham	£888K
Reading	£812K
Kings	£776K
Imperial	£774K
MMU	£756K

lan touched on the possibility of holding a meeting to discuss our Future Supply Model however he would like to get a few more people involved first.

Palm Oil

That sustainably produced is fine but it is the non-sustainably certified produce which is definitely not good. TUCO are working with their suppliers to get the non-sustainable kind removed.

On the Business Development side, Brian will continue to visit members.

lan explained that every year Matthew White holds his Chairman's Dinner which in past years has been held at such places as The Shard, Cutty Sark and University of Manchester. As the venue for 2020 will be Edinburgh Castle, Ian requested that all members in the Scottish region be invited to this.

Calum gave a summary of recent Board activities. The Competitions in Warwick has proved very successful. Efficiency reviews will continue to be carried out by an independent Consultant. It was agreed that Academy training should not be provided free of charge but at a nominal cost. However the second cohort of the Masters Degree will be fully subsidized.



There was some discussion as to the best use of the Company's reserves of cash. Graham asked if there could be money provided by TUCO to assist its smaller members ie FE colleges on certain projects such as Marketing.

One of the discussions at the Regional Chairs' meeting had been around how we get to the University Directors of Estates. We had applied to attend their Conference this year but had been refused a place on the grounds that we were not relevant to their sector.

Peter asked for something in Procurement which would bring all members onto the same page, which is where our new Digital Services tender comes in. However it had been pointed out by one of our regional members that one of the providers on the tender does not have the production planning facility.

9. Any Other Business

As there was no further business, the meeting was duly concluded and members took a tour of the Tennent's Academy.

10. Dates for Future Meetings

• Thursday 7th November 2019

• Spring 2020

May 2020

Heriot Watt University University of Aberdeen CalMac Ferries



TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

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Version: Sept 2019/Meeting 3 of 2019

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Contact details – TUCO Contracting Team

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

Restricted

The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).

Open In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.

DPS

There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2. Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
Offering more value for members	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
The benefits	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Beers & Cider (Lot 1), Spirts & fortified Wines (Lot 2) and Core Wines and all wines (Lot 3)

	Start: 16/01/16	End: 15/01/20	
Current status	Extended (4 th and f	nal year) Being retendered	(see new agreements)
OJEU Process	Restricted Procedu	re. Supplies. Ref: 2015/S 12	2-222617.
Call off guidelines	2. Mini ccLotted by must be iSee Buye	reighting change only, or openpetition category not region; there nvited to bid so Guide & Tender Evaluatio ompetition service available	fore all suppliers in that Lot n Report for full details e, free of charge, to TUCO
Framework Savings	FY 18/19 – 2.55%		
Category Manager	Hannah Myton-Wri	ght	
Pricing	Annually and post b	oudget	
Suppliers	Lot 1	Lot 2	Lot 3
Batley's (BB Foodservice)	0	0	0
Bidfood Unity Wines-		0	0
Carlsberg	0	0	0
Enotria & Coe		0	0
LWC Drinks	0	0	0
Matthew Clark Wholesale	0	0	0
Molson Coors Brewing Co	0	0	0
SH Jones		0	0

- Heineken no longer delivering direct.
- Latest Contract Review Meeting: 7th February 2019
- Bidfood Unity (August 2018)

Catering Light & Heavy Equipment

Supply and distribution of Light Catering Equipment – one stop shop (Lot 1), Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

	Start: 13	3/11/1	.8 E	nd: 1	2/11	L/20					
Current status	In 2 years issued in/a				to ext	end l	oy 2 fu	urther y	/ears; e	extensio	n will be
OJEU Process	Restricted	d Proce	dure. Su	ıpplies	. Ref	: 201	8/S 08	7-1951	.29		
Call off guidelines	•	 M M Lotted must b See Burns 	rect aw lixture c lini com by cate e invite yers Gu r comp	of direct petition egory in dito bi ide & ⁻	ct awa on not re d Tende	ard ar egion er Eva	nd mir ; ther	ni-comp efore a on Repo	etition Il supp ort for f	n (New), pliers in full deta	that Lot
Framework Savings	FY 18/19	- 0.85%	ó								
Category Manager	Hannah N	∕lyton-V	Vright								
Pricing	Annually										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	_
All Purpose-	0	0	0								_
Alliance	0		0							0	-
Bidfood-	0			0	0	0	0		0		-
Brakes	0	0	0	0	0	0	0	0	0	0	_
Bunzl	0	0		0	0		0		0	0	_
Buttress (Maid Aid)							0				_
Comax	0	0	0								
Foster						0					_
HG Stephenson	0	0	0						0		
Hobart				0			0				-
JLA				0	0						•
Kitchequip	0			0	0	0	0		0	0	•
Magenta	0		0								=
MWUK (Alexandra)		0									_
Nisbets	0	0	0	0	0	0			0	0	
RH Hall				0	0		0		0	0	-
Stephens Catering	0			0	0	0	0				•
Swift Maintenance					0	0	0	0	0	0	-
True Refrigeration					0						_
WV Howe	0			0			0		0	0	_
Whitco Catering				0		0		0	0	0	-
Williams						0					<u>-</u>

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
- Latest Contract Review Meeting: Scheduled for 24th October 2019
- Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements, that will affect the foodservice market in the near and distant future.

Confectionery, Snacks, Soft Drinks, Cakes & Ancillary Products

Supply and distribution of Confectionery (Lot 1), Cakes (Lot 2) and Tobacco (Lot 3)

Current status	Extended (4 th and fi	nal year) Being retendered	(see new agreements)
OJEU Process	Restricted Procedu	re. Supplies. Ref: 2015/S 11	19-217060
Call off guidelines	2. Mini ccLotted by must be iSee Buyer	reighting change only, or ompetition category not region; there nvited to bid rs Guide & Tender Evaluation ompetition service availab	efore all suppliers in that Lo on Report for full details le, free of charge, to TUCC
Framework Savings	FY 18/19 – 5.2%		
Category Manager	Nicola Mellor		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Batley's (BB Foodservice)	0		0
Bidfood	0	0	
Brakes	0	0	
JW Filshill	0		0
Sugro	0		
Fulfil		0	
dmade Speciality Products		0	
Peros		0	
Contract Management	 ● P&H cea	sed trading	

Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3)

Start: 01/12/15 End: 30/11/19

	Jiai i. O.	1/12/15 Liid. 30/11/19	
Current status	Extended (4 th and final year) Being retendered <i>(see ne</i>	ew agreements)
OJEU Process	Restricted	Procedure. Supplies. Ref: 2015/S 032-053	3565
Call off guidelines	•	Call off via: 1. Price weighting change only, or 2. Mini competition Lotted by category not region; therefore must be invited to bid See Buyers Guide & Tender Evaluation Representation service available, from members	port for full details
Framework Savings	FY 18/19	- 0.85%	
Category Manager	Mandy Jo	hnston	
Pricing	Annually		
Suppliers/Lot	1	2	3
All Purpose-	0	•	
Alliance	0	0	0
Bidfood-	0	0	
Bunzl Catering	0	•	0
DCS	0		
Delphis Eco		•	
Instock Disposables	0	•	0
Magenta	0	•	0
Nivek Catering	0	0	0
Planglow			0
Reynards UK	0		
Magenta	0	•	0
Shorrock Trichem	0	0	
Tri-star Packaging Supplies	0		0
Unico	0	0	
Wray Bros		0	
Zenith Hygiene	0	0	
Contract Management	•	Bidfood requested price increase for Marc agreed Latest Contract Review Meeting: 30 th Nove Bob Crosby ceased trading; Diversey ha Hygiene Human trafficking in the latex gloves supply investigation	ember 2018 ave taken over Zenith

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

	Start	:: 01/0	8/18	End	: 31/0	7/20)						
Current status			ed perio			xtend	by 2 f	urther	years; (extensio	on will	be	
OJEU Process	Restri	cted Pr	ocedure	e. Suppl	ies. Re	ef: 201	.8/S 04	8-1049	924				
Call off guidelines		Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members											
Framework Savings	FY 18	/19 – 5.	.14% and	d 2.85%	s (Sour	ce: Qu	enelle	s)					
Category Manager	Jane I	Eve											
Pricing	Optio	n to rev	iew mo	nthly									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh							0		0				
Brakes	0	0	0	0	0	0	0	0	0	0	0	0	0
Country Fresh			0	0	0	0			0				
Creed	0	0	0	0	0	0	0	0	0		0		
E Sidwell					0	0							
Entremettier	0						0	0					
Equilibrium t/a Fresh Range					0			0	0				
Ferryfast t/a					0	0							
Worcester Produce													
Fresh n Fruity	0					0	0		0				
Freshview Foods		0			0	0				0			
GW Price		0	0	0		0							
George Anderson												0	
Harvest Fine Foods							0	0					
J&R								0					
John Palin				0		0							
Kale & Damson	0				0	0	0	0	0				
Linkclass (London)	0						0	0					
Mark Murphy												0	
Millside				0	0	0							
Barrowcliffe													
Oliver Kay	0	0	0	0	0	0	0	0	0	0	0		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13

Ongoro +/o Frach		0										
Oncore t/a Fresh Produce												
Pilgrim Foodservice			0	0		0	0		0			
R Noone		0										
Ralph Livesey		0	0	0	0	0				0		
Reynolds Catering	0	0	0	0	0	0	0	0	0	0	0	0
Ribble Farm Fare		0	0	0	0	0				0		
Ron Chalker		0	0	0					0	0		
Set Produce		0										
Sherringhams Fine Foods	0											
Start Fresh			0		0	0						
Stuarts Foods			0	0		0			0			
The Veg Factor					0	0			0			
Total Produce		0	0		0	0		0		0	0	0
Winster Foods		0	0	0	0	0	0	0	0	0	0	0 0

- New price lists for some suppliers have been uploaded to their pages on the website effective from 01/04/19 to 30/06/19
- Latest Contract Review Meeting: xxx
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

	Start: 01/01/18 End: 31/12 <mark>/21</mark>
Current status	Currently in second year of agreement. Contract extensions fir 3 rd year due to be issued in November 2019.
OJEU Process	Restricted Procedure. Supplies.
	TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference: 2018/S 004-004914
Call off guidelines	 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – average 25.35% (Source: Quenelles)
Category Manager	Kim Ashley
Pricing	Option to review on a quarterly basis.
Suppliers	Lot 1 Lot 2
Aubrey Allen	0
Bidfood	0 0
Brakes	0 0
British Premium Meats	0 0
CMB Foods	0 0
Complete Meats	0 0
Freeman Catering Butchers	0 0
Gibbins Quality Meats	0 0
Harlech Food Service	0 0
John Sheppard Butchers	0 0
Llechwedd Trading	0 0
Marbec Meats	0 0
MC Kelly	0 0
Midland Foods	0 0
MJ Birtwistle & Co	0 0
Mrs J C Altham & Sons	0
Owen Taylor & Sons	0 0
Solent Butchers	0
Underwood Meat Company	0 0
Contract Management	 Clifton Quality Meats and Rumps of Warwick are no longer trading and Welsh Bros are no longer part of the framework Supply issues – Pork Meat (Swine Flu)

Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.

	Start: 01/08/18 End: 31/07/20											
Current status		In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around October 2019										
OJEU Process	Restr	Restricted Procedure. Supplies. Ref: 2017/S 163-335701										
Call off guidelines		 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 										
Framework Savings	FY 18	/19 – 59	%									
Category Manager	Hann	ah Myto	on-Wrigh	ht								
Pricing	Optic	n to rev	view mo	nthly								
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Celtic Fish & Game	0	0	0		0	0	0	0	0		0	
Direct Seafood	0	0	0	0	0	0	0	0	0	0	0	0
M&J Seafood	0	0	0	0	0	0	0	0	0	0	0	0
Paradise Seafood	0											
he Stickleback Fish Company	0					0	0	0				

- M&J review pricing on a monthly basis; Direct quarterly
- Cod stocks currently affected by quotas and exchange rates; this
 has increased demand for other white fish alternatives (Coley)
- Latest Contract Review Meeting 22nd February 2019

Frozen, Groceries, Provisions & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Current status 2 years' fixed period. Option to extend by 2 further years; exterissued in/around September 2020 Restricted Procedure. Supplies. Ref: 2018/S 173-391982 • Call off guidelines 1. Direct award without re-opening competition, or 2. Mixture of direct award and mini-competition (Ne 3. Mini competition • Lotted by category not region; therefore all suppliers must be invited to bid • See Buyers Guide & Tender Evaluation Report for full d • Further competition service available, free of charg members	·
 Call off guidelines Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (Ne Mini competition Lotted by category not region; therefore all suppliers must be invited to bid See Buyers Guide & Tender Evaluation Report for full d Further competition service available, free of chargemembers 	
 Direct award without re-opening competition, or Mixture of direct award and mini-competition (Ne Mini competition Lotted by category not region; therefore all suppliers must be invited to bid See Buyers Guide & Tender Evaluation Report for full d Further competition service available, free of charg members 	
	letails
Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (Source: Quenelles)	
Category Manager Jane Eve	
Pricing	
Suppliers/Lot 1 2 3 4 5 6 7	8
Batley's • • • • • • • • • • • • • • • • • • •	0
Bidfood O O O	0
Blakemore • • • • • • Foodservice	0
Brakes O O O O	0
Clegs Chilled • • • • • • • • • • • • • • • • • • •	
Creed Foodservice O O O O	0
Fife Creamery •	
GC Birchall •	
Harlech O O O O Foodservice	0
HN Nuttall • • • • •	0
KFF Foodservice • • • •	
Lomond Fine Foods • • • • • • •	0
MKG 0 0 0 0	0
Philip Dennis • • • • • • • • • • • • • • • • • • •	0
The Little Food Company	

Trevors Foodservice	0	0	0	0	0	0
Turner & Price	0	0	0	0	0	0
Yearsley Group		0				
Contract Management	•	Latest Con	ntract Review N	Meeting: xxx		

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Restricted Procedure. Supplies. Ref: 2015/S 229-416454 • Call off via: 1. Price weighting change only, or 2. Mini competition
1. Price weighting change only, <i>or</i>
 This agreement is not lotted and all suppliers must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUC members
FY 18/19 – 0.04%
Nicola Mellor
Café Direct
Cafeology
Coffee Conscience
Lunar Ventures t/a Union Hand-Roasted
Matthew Algie
Peros (Bewleys)
Refreshment Systems
Starbucks
<u>Tchibo</u>

Innovative Food & Drink Concepts

Supply and distribution of Healthy food concepts (Lot 1), Asian style food (Lot 2), American concepts (Lot 3), Italian (Lot 4), other European (Lot 5), Ice cream, gelato, waffles (Lot 6), Bread & Coffee Shop concepts (Lot 7), Alcoholic drinks (Lot 8), Non-alcoholic drinks (Lot 9) and Drink technology support concepts (Lot 10)

	Start: 0			nd: 3	-, 00	, _0					
Current status	In 2 years' issued in/a					end l	oy 2 fu	urther ye	ears; ex	tension v	will
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 085-191171										
Call off guidelines	1. 2. 3.	Mixtu Mini o Lotted must b See Bu	t award ire of di competi by cate e invite yers Gu r comp	rect avition egory r d to biide & 1	vard a not re d Tende	and megion	nini-co ; there	ompetit ompetiti efore all on Repor ole, free	on (New supplie t for ful	ers in th	
Framework Savings	FY 18/19	- 3%									
Category Manager	Hannah N	∕lyton-V	Vright								
Pricing	Annually										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	
Aryzta							0				
Brewfitt									0	0	
Chicken Joes		0	0		0						
Country Choice			0				0				
Dr Oetker				0							
Drink Command								0		0	
ergy Distribution)								0		0	
Freshfayre	0						0				
Funnybones			0								
Krogab						0					
King Asia		0									
Lime Holdings	0										
lichols t/a Vimto									0		
ОоН											
Pasta King		0	0	0							
lamonas Kitchen	0										
RH Hall	0						0				
Somnious									0		
Toasty Products				0			0				
TUGO		0	0	0							
Validfill										0	
Yum Chop		0		0							

Kitchen & Counter Design & Installation

Services framework providing access to Customer Experience Design (Lot 1) and Kitchen and Counter Design, Manufacture and Installation (Lot 2)

	Start: 01/04/18 End: 31/03/22					
Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around February 2020					
OJEU Process	Restricted Procedure. Services. Ref: 20	17/S 183-375251				
Call off guidelines	 Call off via: 1. Direct award without re-ope 2. Mini competition See Buyers Guide & Tender Evaluation Further competition service a members 					
Framework Savings						
Category Manager	Nicola Mellor					
Pricing						
Suppliers	Lot 1	Lot 2				
442 Design Ltd-	•					
Atlantic Graphic Solutions-	•					
HK Project		•				
Promart Manufacturing		•				
PSV Design-	0					
Restaurant Design Associates	0	0				
ScoMac Catering Equipment		0				
Contract Management						

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

Services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

	Start: 01/0	04/19 En	d: 31/03/23						
Current status	Agreement li	ve within 1st o	of 4 years.						
OJEU Process	DPS. Service	es							
	TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140								
Call off guidelines	1. 0 • Lot mu • See • See	ist be invited e Buyers Guid	ory not region;	S					
Framework Savings	Process Savir	ngs £6k							
Category Manager	Kim Ashley								
Pricing	N/A Pricing agreement	managed by	TUCO membe	r based on	their Stage	2 award			
Supplier/Lot	1	2	3	4	5	6			
Advent Catering Equipment Limited	0	0	0						
ARK Wals Ltd	0	0	0						
Aspen Maintenance Services Ltd	0	0	0	0	0	0			
Buttress Group Limited			0						
Clarke Deep Cleaning Solutions Ltd				0	0				
Collingham Catering Services Ltd	0	0	0						
DCUK FM					0				
Duct Hygiene Limited					0				
Ductbusters Ltd					0				
Fortis HMS Ltd				0	0				
Francis Commercial Kitchen Services L td	0		0	0	0				
Hatherley Commercial Services LTD	0	0	0						
Indepth Hygiene Services Ltd				0	0				
JLA Limited	0	0	0						
McAlpine Grant Ilco Limited		0							
McFarlane Telfer Ltd	0	0	0						
Meridian Catering Engineers Ltd	0	0							
North West Catering Engineers Ltd	0		0						
Overclean Ltd				0	0				
Premier Clean UK Ltd				0	0				

Quantaqua Limited				0	0	
Sime Catering Equipment Ltd	0	0	0			
Swift Maintenance (1973) Limited	0	0	0			
The Acme Facilities Group Limited	0	0	0			
Thermoserv Ltd	0	0	0	0	0	0
TWO Services Ltd	0	0	0	0	0	0

Contract Management

1st annual review April 2020

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). NB: Lot 6 not awarded due to lack of interest from suppliers

	Start: 2	24/10/16	End: 23	3/10/20			
Current status	Extende agreeme		final year	r) Being	retendere	ed in 202	20 (see new
OJEU Process	Restricte	ed. Supplies	. Ref: 2016	5/S 083-14	7013		
Call off guidelines	1. 2.	must be in See Buyers	etition category no vited to bio Guide & T	l ender Eva	luation Re	port for fu	ers in that Lot Ill details rge, to TUCO
Framework Savings	FY 18/19	9 – 5.14% <i>(So</i>	urce: Quer	relles)			
Category Manager	Hannah	Myton-Wrigl	nt				
Pricing	Option t	o review eve	ry 6 month	ıs			
Suppliers	1	2	3	4	5	7	
Acorn			0				
Bako	0	0		0	0	0	
Cotteswold	0	0			0		
Coultons				0	0		
Dairy Link (Bates)	0	0					
Dairy Link (Farmer Dawson)			0		0		
Dairy Link (Mortons)	0	0			0		
Dairy Link (Wells Farm)	0	0			0		
Dairy Link (Tomlinsons)		0			0		
Dairy Link (NEMI & Clifton)		0	0				
Embleton Hall		0					
GC Birchall	0	0					
Henllan				0	0		
Morris				0	0		
Mortons		0					
Pensworth	0		0				
Ron Chalker		0		0	0		
SB Supplies				0	0		
The Capital Dairy	0	0	0				
Thomas Ridley						0	
Tomlinsons		0					
West Country Milk		0	0			0	
West Horsley	0					0	
Wrights	0						

- Anglia opted to withdraw from the framework. B&S have ceased trading
- Latest Contract Review Meeting: 18th February 2019

Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

	cted Pro	ocedure I off via:	. Servic						w agre	ements)
Restric	Cal	l off via:		es. Re	f: 201	6/S 17	4-3133	25		
•										
•	reg See rate Fur	Mini content of the Mini conal lot end of the Ministry of the	t, to bid Guide by sup	tion theref & Ten plier	ore or	ily invi Valuati	te sup on Rep	pliers, a	awarde full de	
FY 18/	19 – 1.	8%								
Nicola	Mellor	-								
1	2	3	4	5	6	7	8	9	10	11
0		0		0	0					
								0	0	0
0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0					
0	0	0	0		0					
0										
	0									
0	0	0	0	0	0			0	0	0
	0		0	0				0	0	
	0		0							
	FY 18/ Nicola 1 O O	• See rate • Fur me FY 18/19 – 1. Nicola Mellor 1 2 • • • • • • • • • • • • • • • • • •	See Buyers rate sheets Further comembers FY 18/19 – 1.8% Nicola Mellor	See Buyers Guide rate sheets by sup Further competiti members FY 18/19 – 1.8% Nicola Mellor	See Buyers Guide & Ten rate sheets by supplier Further competition sermembers FY 18/19 – 1.8% Nicola Mellor 1 2 3 4 5 O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O	See Buyers Guide & Tender Evrate sheets by supplier Further competition service a members FY 18/19 – 1.8% Nicola Mellor 1 2 3 4 5 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	See Buyers Guide & Tender Evaluation rate sheets by supplier Further competition service available members FY 18/19 – 1.8% Nicola Mellor 1 2 3 4 5 6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	See Buyers Guide & Tender Evaluation Reprate sheets by supplier Further competition service available, fremembers FY 18/19 – 1.8% Nicola Mellor 1 2 3 4 5 6 7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	See Buyers Guide & Tender Evaluation Report for rate sheets by supplier Further competition service available, free of clamembers FY 18/19 – 1.8% Nicola Mellor 1 2 3 4 5 6 7 8 9 O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O O	See Buyers Guide & Tender Evaluation Report for full der rate sheets by supplier Further competition service available, free of charge, members FY 18/19 – 1.8% Nicola Mellor 2

Sandwiches & Associated Products

Supply and distribution of Retail Sandwiches (Lot 1), Catering Sandwiches (Lot 2) Food to Go (Lot 3) and One stop shop (Lot 4)

	Start: 01/0	07/18 End: 30/0	6/22	
Current status		ithin 2 year fixed perio	d. Option to extend by ebruary 2020	2 further years;
OJEU Process	Restricted P	rocedure. Supplies.		
	TUCO Ref: C 128-291355	AT11038-TU OJEU Ref:	2018/S 032-069438 Aw	ard Ref: 2018/S
Call off guidelines	1. Di 2. M	ll off via: rect award without re-c ixture of direct award a ini competitions	opening competition nd mini competition (No	ew)
	Lo • Se • Fu	t must be invited to bio e Buyers Guide for full		
Framework Savings				
Category Manager	Kim Ashley			
Pricing	Annual revie	·w		
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Adelie	0	0	0	0
Castell Howard Foods-	0			
Deli Lites Ireland	0	0	0	0
Freshways Unlimited Company	0	0	0	0
Ginsters	0		0	
Lime Tree Foods t/a Sandwich King	0	0	0	0
On a Roll Sandwich Company	0	0	0	0
PJ's Foods	0	0	0	0
Raynor Foods	0	0		
Simply Lunch	0	0	0	0
Street Eats Food	0	0	0	0
The Good Food Company of Harefield t/a Impress Sandwiches	0	0	0	0
The Real Wrap Co	0	0	0	0
The Soho Sandwich Company	0	0	0	0
The Tuck Box (Andover)	0	0	0	0
Tiffin Sandwiches	0	0	0	0
Wrightington Wigan & Leigh NHS Foundation Trust	0	0	0	0

- Since the award of the agreement, Capital Catering and Hakens Quality Foods have ceased trading
- Latest Contract Review Meeting: July 2019

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

Current status				extend by	2 further years	; extension
			March 2020			
OJEU Process	Restricted	d Supplies	Ref: 2017/	S 244-50904	12	
Call off guidelines	•	2. Mixtu 3. Mini o Lotted by o must be in See Buyers rate sheets	award with re of direct a competition category not vited to bid Guide & Te s by supplier	eward and n region; the	ning competition ini-competition refore all supposition Report for ble, free of ch	n (New), o
Framework Savings	FY 18/19		n CCE and 0.	22% on Perd	os (Source:)	
Category Manager	Mandy Jo	hnston				
Pricing						
Suppliers	1	2	3	4	5	
AG Barr	0	0	0	0		_
Batley's Foodservice	0	0	0	0		
Bewleys	0	0	0	0	0	_
Bidfood	0	0	0	0		<u> </u>
Brakes	0	0	0	0		
Catering Services Supplies					0	_
Coca Cola Enterprises	0	0	0	0		
Creed Foodservice	0	0	0	0		_
nes Beverages Foodservice					0	_
Krogab					0	<u>—</u>
LR Suntory	0	0	0	0		
M&S Catering Supplies	0	0	0	0		
Tchibo Coffee International					0	

Latest Contract Review Meeting: January 2019

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Sustainable Food Waste Management Services

Contract Management

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

Current status	Extensior	issued for	3 rd year of th	ne agreemer	nt	
OJEU Process	DPS Ser	vices Ref:	2017/S 099-	196367		
Call off guidelines	•	Lotted by omust be in See Buyers	ion of stage category not vited to bid Guide & Te	region; the	ion Report for	oliers in that Lot full details harge, to TUCC
Framework Savings						
Category Manager	Mandy Jo	hnston				
Pricing						
Suppliers	1	2	3	4	5	
Biotech Europe	0	0	0			_
Biffa		0	0	0	0	
Elleteq Ltd		0	0	0		
Keenan Recycling		0	0	0		<u> </u>
Olleco		0	0	0	0	
Organic Waste Logistics	0	0	0	0		
PKL Group		0	0			
ReFood				0		
Tamar Energy (Holdings)		0	0			
Warren Group		0	0	0		

Latest Contract Review Meeting:

Vegetarian & Vegan

Supply and distribution of Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)

	Start: 15/04/	19 End: 14/04/21					
Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020						
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943						
Call off guidelines	 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 						
Framework Savings							
Category Manager	Mandy Johnsto	۱					
Pricing							
Suppliers	Lot 1	Lot 2	Lot 3				
Bewleys		0					
Bidfood	0	0	0				
Brakes	0	0	0				
Creed-	0						
Lomond	0						
Vegetarian Express	0						
Contract Management	Latest Contract Review Meeting: 7 th February 2019						

Vending

Supply and distribution of Confectionery / Snacks — ambient vending (Lot 1), Beverages Cans / Bottles vending (Lot 3), Beverages — hot drinks vending (Lot 4), Fully Managed Service (Lot 5) and Self-Fill Machines (Lot 6). NB: Lot 2 not awarded due to lack of interest from suppliers

Current status	Extended (4 th and final year) Being retendered next year <i>(see new agreements)</i>						
OJEU Process	OJEU Process Restricted. Supplies Ref: 2016/S 013-018761						
Call off guidelines	 Call off via: Direct ordering without a further competition Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members FY 18/19 – 11.38% (Source:) 						
Framework Savings							
Category Manager	ager Mandy Johnston						
Pricing Suppliers							
	1	3	4	5	6		
Broderick Group	0	0	0	0	0		
Bulk Vending Systems				0	0		
Consultant Caterers							
Eden Springs					0		
Excel Vending	0	0	0	0	0		
Ideal Services				0	0		
LTT Vending	0	0	0	0	0		
Lucozade Ribena Suntory					0		
North West Vending	0	0	0		0		
Selecta UK	0	0		0	O		
Upton Group	0	0	0	0	<u> </u>		
VH Graddon				0	<u> </u>		
Wilkes Vending Services				0	0		

- Selecta have taken over Pelican Rouge
- Latest Contract Review Meeting:

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Currently Out to Tender

 $\begin{tabular}{ll} \textbf{Alcohol} & SQ \ Due \ back \ on \ 16^{th} \ August. \ ITT \ stage \ starting \ w/c \ 23^{rd} \ September \end{tabular}$

New framework due to go live on 16th January 2020.

Restricted Procedure; 6 Lots including a one stop shop option

Hannah Myton-Wright

Disposables & Kitchen Chemicals SQ Due back on 9th August.

New framework due to go live on 16th January 2020.

Open Procedure Mandy Johnston

Hot Beverage SQ Due back on 9th August.

New framework due to go live on January 2020.

Restricted Procedure Nicola Mellor

Currently at Research Stage

Temporary Structures & Kitchens Strategy is being prepared and documents drafted up.

Nicola Mellor

Retail Services (including Strategy is being prepared and tender documents drafted.

confectionery) TWP date to be agreed.

Retender process due to get underway November 2019

Go Live date of around spring 2020 $\,$

Kim Ashley

APUC UPDATE @ TUCO REGIONAL MEETING 7TH NOVEMBER 2019

APUC PERSONNEL UPDATE:

Sharon Sinclair, Deputy Head of Category and Senior Supply Chain Manager left her role at APUC at the end of May. Louise Levens took over this role in July, taking over responsibility for the fresh foods, catering and janitorial framework portfolio.

APUC AGREEMENT STATUS:

Commodity Ref	Agreement Title	Contract Start	Current	Next Price
		Date	Expiry Date	Review
CAT1060 AP	Fresh Dairy Products*	26/10/2018	25/10/2020	Aug 2020
CAT1061 AP	Fresh Fruit & Vegetables*#	21/12/2018	20/12/2020	Jan 2020
CAT1062 AP	Fresh Fish & Seafood*#	14/04/2018	13/04/2020	Feb 2020
CAT1063 AP	Fresh Butcher Meat*	05/03/2019	04/03/2021	Mar 2020
CAT1064 AP	Fresh Bakery Products*	07/09/2019	06/09/2022	Aug 2020
JAN1007 AP	Cleaning Chemicals and	14/04/2018	13/04/2020	April 2020
	Disposable Paper Products*#			
CAT1065 AP	Water Coolers	15/01/2018	07/01/2022	n/a
	(Scotland Excel) ~			
CAT1059 AP	Catering Disposables & Sundries	20/10/2016	19/07/2020	n/a
	(Scotland Excel) ~			

Direct call-off from all Framework Agreements is available through either a ranked supplier basis*, via Desktop Evaluation# or other pre-set criteria~. Call-off by mini-competition can also be utilised for all these agreements. Full details of how the ranking process and desktop Evaluation works can be found in each agreement's Buyers Guide. If you are currently experience problems with your contractor and want to move on to the next ranked supplier but are unsure if you can do that, please get in touch.

FRAMEWORK UPDATE:

CAT1060 AP Fresh Diary Products

The above Framework Agreement runs until 25th October 2020 and can be extended for up to a further 12 months.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

As of September 2019, Graham's Dairy can now supply glass pints for both Whole Milk and Semi-Skimmed milk through the Framework Agreement. Each pint will cost £0.60 per unit, upon return of Glass Bottles to Graham's. If bottles are not returned, there will be an extra cost of £0.25 per bottle. There is a minimum order of 20 pints (case can be a mix of both Whole Milk and Semi-Skimmed Milk).

The Framework Agreement is split in to 7 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
North Highland & Western Isles	Grahams the Family Dairy
Aberdeen and Grampians	Grahams the Family Dairy
Perth, Angus & Dundee and East Fife	Grahams the Family Dairy
Stirling, Falkirk & West Fife	Grahams the Family Dairy
Edinburgh, Lothian & Borders	Grahams the Family Dairy
Greater Glasgow	Grahams the Family Dairy
Argyll, Renfrewshire & Ayrshire	Grahams the Family Dairy

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend Aug 18 to July 19
Grahams the Family Dairy	£982,291.00	25	£487,353.76
Total	£982,291.00		£487,353.76

Call-off from this Framework Agreement is available through direct award to the sole supplier. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

This Framework Agreement supports farmgate pricing. There have been no price variations authorised for Core product items and this pricing is held until 25th October 2020..

The Buyers guide and supporting documentation have all been uploaded to the <u>APUC Buyers Portal</u>. This includes information on how to place orders and call of the Framework Agreement. For further information please contact <u>Louise Levens</u> (0131 442 8940/60).

CAT1061 AP Fresh Fruit & Vegetables

The above Framework Agreement commenced on 20th December 2018 and will run for two years with the option to be extended for up to a further 24 months.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots, with a separate lot for Glasgow City Council who requested to join the Framework Agreement. The appointed suppliers are as follows:

Lot	Supplier(s)		
North Highland and Western isles	1. Swanson's Fruit Co Ltd		

Aberdeen and Grampians	1.	Total Produce Plc
	2.	TPS Fruit and Vegetables
Perth, Angus, Dundee & Fife	1.	McLays
	2.	Total Produce Plc
	3.	George Anderson & Son
South East of Scotland (Stirling, Edinburgh,	1.	Total Produce Plc
Lothian & Borders)	2.	George Anderson & Son
-	3.	G. Carruthers & Sons
South West of Scotland (Greater Glasgow,	1.	McLays
Argyll, Renfrewshire & Ayrshire)	2.	Total Produce Plc
	3.	George Anderson & Son
Glasgow City Council	1.	McLays
	2.	Total Produce Plc
	3.	G. Carruthers & Sons

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend Dec 2018 to July 2019
Swanson's Fruit Co Ltd	£47,919.93	3	£47,919.93
Total Product Plc	£119,996.59	7	£119,996.59
TPS Fruit & Vegetables	£7,933.23	1	£7,933.23
McLay's Foods	£68,176.03	5	£68,176.03
George Anderson & Son	£575,844.74	10	£575,844.74
G. Carruthers & Sons	£0.00		£0.00
Total	£819,870.52		£819,870.52

All of the above are SMEs

Call-off from this Framework Agreement is available for direct award via a ranked supplier process, Desktop Evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

Price variations opportunities are available quarterly. The first available variation opportunity in February 2019 passed without any changes to core product pricing and these will be held until at least 31 May 2019. Price variation opportunities in August 19 were sought by McLays for one line only. These prices are now held until 30/11/2019.

Contract Management meetings are scheduled for late November/early December. Please contact <u>Louise Levens</u> if you have any feedback regarding this agreement.

The Buyers guide and supporting documentation have all been uploaded to <u>the APUC Buyers Portal</u>. This includes information on how to place orders and call of the Framework Agreement. For further information please contact <u>Louise Levens</u> (0131 442 8960/40)

CAT1062 AP Fresh Fish & Seafood

The above Framework Agreement commenced on 14th April 2018 for the duration of 2 years with an option to extend by further 24 months.

The Framework Agreement is split in to 5 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
1 – North Highlands & Western Isles	1. Campbells Prime Meat
2 – Aberdeen & Grampians	 Campbells Prime Meat Campbell Brothers
3 – Perth, Angus, Dundee & Fife	Campbells Prime Meat Campbell Brothers
4 – South East of Scotland (Stirling, Edinburgh, Lothian & Borders)	 Campbells Prime Meat Campbell Brothers The Fish People Scotland Ltd
5 – South West of Scotland (Greater Glasgow, Argyll, Renfrewshire & Ayrshire)	 Campbells Prime Meat Campbell Brothers The Fish People Scotland Ltd

All of the above are SMEs

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend Aug 2018 to July 2019
Campbells Prime Meat	£204,024.72	16	£151,752.75
Campbell Brothers	£212,464.22	15	£172,878.25
The Fish People Scotland Ltd	£92,865.50	5	£79,130.02
Total	£509.354.44		£403,761.02

Call-off from this Framework Agreement is available for direct award via a ranked supplier process, desktop evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

Pricing was fixed for the first 6 months of the agreement. Since then, there has been one authorised price variations for core product items for Campbells Prime Meat. these prices are now held until 29th February 2020.

The Buyers guide and supporting documentation have all been uploaded to the <u>APUC Buyers Portal</u>. This includes information on how to place orders and call of the Framework Agreement. For further information please contact <u>Louise Levens</u> (0131 442 8960/40)

CAT1063 AP Fresh Butcher Meat

This Framework Agreement commenced on 5th March 2019 and will run for two years with the option to be extended for up to a further 24 months.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
North Highland & Western Isles	1. Campbells Prime Meat
Aberdeen and Grampians	 Campbells Prime Meat Campbell Brothers
	3. Gordon McWilliam (Aberdeen) Ltd
Perth, Angus, Dundee & Fife	 McLays Campbells Prime Meat Campbell Brothers
South East of Scotland, comprising of Stirling, Edinburgh, Lothian and Borders	 Campbells Prime Meat Campbell Brothers Shaw's Fine Meats
South West of Scotland, comprising of Greater Glasgow, Argyll, Renfrewshire & Ayrshire	 McLays Campbells Prime Meat Campbell Brothers

Spend to date by Supplier (CAT1063AP):

Supplier Name	Spend to date	No of Institutions Using	Spend March 2019 to July 2019
Campbells Prime Meat	£238,669.59	21	£238,669.59
Campbell Brothers	£151,559.02	8	£151,559.02
Gordon McWilliam (Aberdeen) Ltd	£107,321.06	1	£107,321.06
Shaw's Fine Meats	£43,739.60	1	£43,739.60
McLay's Ltd	£16,078.01	6	£16,078.01
Total	£557,367.28		£557,367.28

All of the above are SMEs

Call-off from the new CAT1063AP Framework Agreement is available for direct award via a ranked supplier process, desktop evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

The new pricing for core product items became effective from 5th March 2019 and this will be held for a minimum of 12 months. The next opportunity for price variation is March 2020.

The Buyers guide and supporting documentation have all been uploaded to the <u>APUC Buyers Portal</u>. This includes information on how to place orders and call of the Framework Agreement. For further information please contact <u>Louise Levens</u>(0131 442 8960/40)

CAT1064 AP Fresh Bakery Products

The above Framework Agreement commenced on 7th September 2019 and will run for two years with the option to be extended for up to a further 24 months.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
Highlands & Islands	1. Scotbake Ltd
Aberdeen & Grampian	1. Wallace Bakery
Double Assess Fife O Doubles	1. Fisher & Donaldson
Perth, Angus, Fife & Dundee	2. Wallace Bakery
	3. Tower Bakery
South East of Scotland (Stirling, Edinburgh,	1. Fisher & Donaldson
Lothian & Borders)	2. Fords the Bakers
,	3. Tower Bakery
South West of Scotland (Greater Glasgow,	1. D McGhee & Sons Ltd
Argyll, Renfrewshire & Ayrshire)	2. Buon Giorno Tutti
3 /	3. Big Bite Catering

There is currently no MI to support the new Framework CAT1064AP, however, we have indicated below the available spend data up to 31 July 2019 for the previous Framework CAT1049AP which expired on 6^{th} September 2019.

Spend to date by Supplier (CAT1048AP):

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend Aug 2018 to July 2019
D McGhee & Sons Ltd	£680,341.06	14	£131,418.10
Chalmers Bakery	£80,010.84	1	£13,563.22
Fisher & Donaldson	£277,938.11	3	£73,183.06
Buon Giorno Tutti ltd	£308,005.70	3	£64,781.26
Scotbake Ltd	£102,471.16	3	£34,013.51
Total	£1,449,766.87		£313,959.15

All of the above are SMEs

Call-off from the new CAT1064-AP is available for direct award via a ranked supplier process or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

The new pricing for core product items became effective from 7th September 2019 and this will be held for a minimum of 12 months. The next opportunity for price variation is August 2020.

The Buyers guide and supporting documentation have all been uploaded to the <u>APUC Buyers Portal</u>. This includes information on how to place orders and call of the Framework Agreement.

For further information, please contact: Louise Levens (0131 442 8960/40).

JAN1007 AP Cleaning Material and Disposable Paper Products

The Framework Agreement went live on 3rd April 2018 and runs for an initial period of 2 years, with the option to extend for a further 24 months.

The appointed contractors are:

Rank 1 - Bunzl Cleaning & Hygiene Supplies Ltd

Rank 2 - Arrow County Supplies

Rank 3 - Alliance Disposables Ltd

Spend to date by Supplier:

Supplier Name	Spend to Date	No of	Spend Aug
		Institutions	2018 to July 19
		Using	
Bunzl Cleaning & Hygiene	£3,393,899.95	42	£2,781,363.01
Supplies Ltd			
Arrow County Supplies	£183,794.61	4	£183,794.61
Alliance Disposables Ltd	£134,655.92	6	£127,211.35
Total	£3,712,350.48		£3,092,368.97

Call-off from this Framework Agreement is available for direct award via a ranked supplier process, desktop evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

The Buyers guide and supporting documentation have all been uploaded to the <u>APUC Buyers Portal</u> and e-catalogues have been developed and are available for e-procurement systems with punchout available for Bunzl Cleaning & Hygiene Supplies Ltd.

Pricing was fixed for the first year of the agreement and there has been no authorised price variation for core product items and these prices will be held until April 2020.

Contract Management meetings are scheduled for November. Please contact <u>Louise Levens</u> if you have any feedback regarding this agreement.

For further information please contact <u>Louise Levens</u>(0131 442 8960/40)

Sustainability and Supply Chain Management

We reported in the last update that the Estates and Facilities team had developed a Responsible Procurement Action plan covering a range of criteria, as previously advised. Please see details below of some recent activities and developments:

- Responsible Sourcing and Ethical Trading Applicable criteria are set within the ITT and responses captured and measured prior to appointment and during contractor performance.
- Fair Working Practices, including Living Wage APUC have confirmation of all catering contractor's current stance on their approach to the Living Wage.
- Modern Slavery Applicable criteria are set within the ITT, where relevant, and responses captured and measured prior to appointment and during contractor performance.
 - Oxfam recently published a <u>report</u> detailing abuse and slavery within the supply chain of Grapes, Melons and Mangoes. After working with our Suppliers, APUC can confirm that the supply of these fruits is not involved with any of the companies highlighted within the report.
- Carbon Reduction & Climate Change APUC are currently working through the
 Responsible Procurement Action plan to categorise the importance of Climate Change
 Emergency. Some suppliers have recently started delivering both Fruit and Veg and
 Butcher Meat in departmentalised vans (vans have been audited by local council).
 The ability to use contractors as distributors under catering Framework Agreements not
 only enables smaller and local producers to enter the supply chain, but reduces the
 number of deliveries and associated carbon footprint.
- Single use Plastic APUC are pushing suppliers to eradicate single use plastic from their supply chain through using items such as compostable or re-usable packaging and pallets.
 - See the update for CAT1060 AP Fresh Diary Products for details of availability and cost of Milk from Grahams Dairies in Glass bottles.
- Other Waste and Pollution reduction Institutions are starting to purchase 'wonky' fruit and vegetables under CAT1061-AP. Not only does this action reduce food waste but can also contribute to potential budget savings.

Targets and actions are being set and agreed with key suppliers and performance on these and other strategic objectives are monitored and measured as part of our Supplier and Contract Management programme. We are keen to hear from members what their key points of consideration and requirements are so these can be included and discussed with the relevant supply chain.

As previously advised, the Procurement Reform Act (Scotland) 2014 (PRA) requires every public sector contracting authority to consider how procurement can improve local social, economic and environmental wellbeing; facilitate involvement of SMEs; and promote innovation (where factors are relevant to what is being procured and it is proportionate to take account of them). APUC Ltd include all of these in their catering related Framework Agreements and the potential sustainable benefits are listed in the Buyers Guide. This includes the added value services and Community Benefits available and the delivery of these are also being tracked as part of our Contract and Supplier Management process.

As previously advised, examples from recently awarded Framework Agreements include:

- Products Sourced: Ethically & sustainably sourced / eco-friendly product alternatives available within the Core List
- Support towards external accreditation schemes including Food for Life

- Work placements and modern apprenticeships schemes, Community support programmes, promote healthy eating through sponsoring events
- availability of organic, Fairtrade or 'wonky' Fruit and Vegetables (see above), advice on seasonal produce and assistance with Menu planning
- Waste collection service Access to Closed Loop Recycling scheme on request
 - Ability to introduce local producers into the supply chain, using the appointed contractor as a distributor.

Palm Oil

APUC Ltd work in exploring the use of Palm Oil and Responsibly Sourced Palm Oil (RSPO) in its Framework Agreements and the promotion of RSPO certified products and Palm Oil alternatives, where deemed suitable and appropriate, continues.

The review of bakery products for the new agreement (CAT1064-AP) has been completed and has confirmed that there is no use of non - Responsibly Sourced Palm Oil in core product items.

Brexit - Supply Chain Impact

APUC ltd are continuing to work with our consortia partners and collaborative supply chains to identify the potential risks and measure the mitigations being put in place to reduce any impacts associated with the country's planned withdrawal from the European Union, in the scenario of a 'no deal' Brexit or any negotiated deal that restricts or affects cross border trade.

Liaison with the Public Sector Food Forum formed by Scottish Government and through them the UK working group also continues to ensure we receive and feedback the latest information.

Please see our previous update for details from HM Treasury and the Department for International Trade have published temporary tariffs.

We have attached as an appendix the latest Brexit impact.

Sustain Programme

APUC's Sustain programme is the process through which we engage with appointed contractors to assess their approach to delivering a transparent, environmentally positive, ethical and socially responsible supply chain.

APUC have been working with other Consortia to revise the question set and scoring system, adapting it to develop better practices and encourage contractor involvement. The updated tool will shortly be re-launched and the Estates & category will continue to work with the contractors who previously participated as well as introducing additional contractors to the process.

New Waste Tender - Food Waste Innovation Lot

EFM1027-AP Waste Management Framework is currently being evaluated. In this Framework, an innovative food waste lot has been added. The purpose of this lot is to provide Institutions access to an alternative and more innovative solution for the collection, treatment and disposal of food waste and associated biodegradable materials, including catering sundries. The scope of services includes on-Site Food Waste Disposal (where food waste is collected and disposed of on-site through methods such as composting and food digestors) and off-Site Food Waste Disposal where the suppliers will provide innovative solutions for the food waste stream that may involve, , circular economy initiatives, recycling opportunities, contamination reduction and waste minimisation.

For further information please contact <u>Aaron Fraser</u> (0131 442 8964)

Zero Waste Scotland

Zero Waste Scotland are still offering support to increase awareness of circular economy ideas in procurement and also in the reduction of Food Waste to meet the Scottish Governments <u>Food Waste reduction</u> target of 33% by 2025. If you are interested in discussing either of these please contact <u>Claire.Guerin@zerowastescotland.org.uk</u>

Responsible Supply Chain guides

APUC Ltd's Responsible Supply Chain guide for catering products and equipment highlighting areas colleagues may wish to include or consider in any procurement and contract management activities can be found here.

GENERAL UPDATE

Spend and Savings Reports

Regional members will shortly be issued with reports showing the spend and savings on collaborative Framework Agreements for the period August 2018 – January 2019.

If institutions have any questions on their spend and savings they should contact <u>Andy Anderson</u> (07766 070781) or <u>Louise Levens</u>(0131 442 8960/40).

Documents on APUC Buyer Guide Portal:

All information on the APUC Framework Agreements is now available on the APUC Buyer Guide Portal. If you haven't registered yet, please do so by contacting APUC helpdesk: helpdesk@apuc-scot.ac.uk to obtain the login details.

*Where a supplier has been deemed to be a low risk Category to APUC members no further action has been taken

	*Where a supplier has been deemed to be a low ris	Category to APUC member	s no further action has been taken		Brexit													
Category Framework		ework	Manager Supplier	Supplier OrgID	Labour Impact	Description of the Risk	Mitigating Actions	Supply Chain Impact	Description of the Risk	Mitigating Actions	Regulatory Impact	Description of the Risk	Mitigating Actions	Commercial Impact	Description of the Risk	Mitigating Actions	SCM Comments	Pasnonsa changad
Category Framework		ent Impact Category dium/High	ivianager Supplier	Supplier Orgio	Low/Medium/High	Description of the Risk	Mitigating Actions	Low/Medium/High	Description of the Risk	Mitigating Actions Although not expected to be affected, Alliance have	Low/Medium/Hig	gh Description of the Risk	Wiltigating Actions	Low/Medium/High	Description of the kisk	Alliance have sourced alternative	Actions required	Response changed
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens	Alliance Disposables (LOT 1)	79	LOW	No issues forseen affecting labour	Have EU workers in Irish Facility	MEDIUM	10% of good being supplied from EU	increased stock holding for all imports by 50-100%. They have also sourced alternative suppliers and have upped stock from 4 weeks to 12 weeks for all	Low	Minimal Risk	Company has an operating facility in Ireland that can be used for EU Sourcing	Low	Minimal Risk	suppliers, equal in quality and price to current EU Supply Chain Suppliers. They advise that they have built in agreements	Updated Response	v
Estates CAT1059 AP	Sunaries	Louise Levens								nave upped stock from 4 weeks to 12 weeks for all					Brakes have advised that any tariffs charges will be added to customers in fu			
						Supplier provided a statement and did no			Catering Equiupment rely on suppliers to impo	Looking at introducing new suppliers into their business and looking to source additional products			Brakes have revisited incoterms with all EU suppliers and ensured responsibilitie are clear and understood. Brakeshave	s	as these are a tax. In the short term, Brakes will absorb the considerable			
			Brakes Bros (LOT 1)	131	Low	cover Labour impacts	N/A	High	goods	from the UK. Actively stock building and investing to increase overall stock holding for best selling	Low	Possible delays in imports	reviewed their EU haulier partnerships and moved to partners with considerable	Low	additional customs costs, additional supply chain costs and general Brexit planning costs, though this will be	N/A	Updated Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Lovens								products.			customs capabilities.		reviewed once the market has settled post Brexit. 2			Vos
Estates CAT1059 AP	Sundries	Louise Levens														Active treasury hedging policies in place –		Yes
			Bunzl UK Limited (LOT 1)	4098	Medium	Labour availability; 5% of workforce EU nationals	Supporting staff with Settled Status; member of Movement to Work initiative	Medium	Products sourced outwith UK.	Customs cleared Warehousing and increased levels of stock. Port & consolidation review. Shadow	Low	Possible delays in imports	Looking for good locations to allow customer deliveries continue.	Medium	Possible increase in costs due to import tax etc	not guaranteed to out-perform volatility but reduced risk against volatility extremes. Increases switch and save to mitigate cost	Confirmed Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens								Supply Chains and Supply Chain Mapping.						increases and pressure from customers and branded suppliers		
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables &	Louise Louese	GMC Corsehill (LOT 1)	1993	Low	Supplier has not covered labour in their response	N/A	Medium	20% of products sourced from within EU; Poter delays at ports	tial Supplier holding extra stock; second-tier suppliers holding extra stock. Use of multiple ports.	Medium	Potential delays at ports and taxes on imported.	tems Supplier holding extra stock and using multiple ports.	Medium	Rise in price of products	Supplier has secured prices for ~6 months with second-tier suppliers.	Confirmed Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables &	Louise Levens	Instock Disposables Ltd (LOT 1)	339	Low	No issues forseen affecting labour	N/A	Medium	Roughly 55% sourced outwith the UK	Awaiting feedback from suppliers and increasing	Medium	Possible changes to import costs	Seeking more clarity from suppliers and	Medium	Increase in costs due to import tax etc	Seeking more clarity from suppliers and	Updated Response	
Estates CAT1059 AP	Sundries Medium SCOTLAND EXCEL - Catering Disposables &	Louise Levens	Tri-Star Packaging Supplies(LOT 1)	911	Medium	Issues with labour availability and wage	Currently offering support to EU migrant staff		Potential Supply Disruption	Investment in warehousing and 'buffer' stock	Medium	Delays at border and import costs	government Extra stock	Medium	Increase in costs due to import tax and	Extra stock and retention of current staff	Confirmed Response	
Estates CAT1059 AP	Sundries Medium	Louise Levens				fluctuations			Questionaire suggests 100% of products are	Increasing stock across all areas, assessing core			Seeking more clarity from suppliers to		fluctuations in staff costs	Intend to increase stock holdings on core	·	
	SCOTLAND EXCEL - Catering Disposables &		Unico Ltd (LOT 1)	3430	Low	No issues forseen affecting labour	N/A	High	sourced outwith the UK. On further investiagtic Unico advised that 95% of catering is UK stock and supplied from UK logistics.	In, to import waiting times at all ports. Unico have a 4-		Possible change imports costs and exchange rates	enter further negotiations. Unico have taken on an additionald 10,000 sq. ft warehouse facility for stock holding.	Medium	Possible increase in costs due to import tax etc	lines at current price to offer price stability in the short and medium term.	Updated Response	
Estates CAT1059 AP	Sundries Medium	Louise Levens								Although not expected to be affected, Alliance have						Alliance have sourced alternative suppliers, equal in quality and price to		Y
			Alliance Disposables (LOT 2)	79	Low	No issues forseen affecting labour	Have EU workers in Irish Facility	MEDIUM	10% of good being supplied from EU	increased stock holding for all imports by 50-100%. They have also sourced alternative suppliers and	Low	Minimal Risk	Company has an operating facility in Ireland that can be used for EU Sourcing	Low	Minimal Risk	current EU Supply Chain Suppliers. They advise that they have built in agreements with their current supply chain to mitigate	Updated Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens								have upped stock from 4 weeks to 12 weeks for all core lines.						with their current supply chain to mitigate any increases in the short and medium term.		Y
			BFS Group Limited T/A Bidvest 3663 (LOT 2)	4943	Low	Supplier has not mentioned any labour	NI/A	Medium	20% of goods are sourced from the ELL	Have undertaken a supplier level review to allow them to create risk rating. Have implemented	Medium	Dossible shanges to tarriffs	Awaiting further infroamtion to comfirm		The supplier response did not cover any	NI/A	Confirmed Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens	BFS Group Limited 1/A Bidvest 3003 (LOT 2)	4943	Low	impacts that Brexit may have	N/A	iviedium	30% of goods are sourced from the EU.	contingency stocks across additional stockholding sites to assist with a shortage of supply from the EU.	Medium	Possible changes to tarriffs	if changes will be made from Government.	Low	commercial risks	IN/A	Confirmed Response	
													Prakes have revisited inseterms with all		Brakes have advised that any tariffs charges will be added to customers in ful	Ш		
			Duckes Duck (LOT 2)	121	Laur	Supplier provided a statement and did no	pt N/A	III:-b	Catering Equiupment rely on suppliers to impo	Looking at introducing new suppliers into their business and looking to source additional products	Law	Daneikla dalama in ingganta	Brakes have revisited incoterms with all EU suppliers and ensured responsibilitie are clear and understood. Brakeshave		as these are a tax. In the short term, Brakes will absorb the considerable additional customs costs, additional		Hadatad Barrana	
			Brakes Bros (LOT 2)	131	Low	cover Labour impacts	N/A	High	goods	from the UK. Actively stock building and investing to increase overall stock holding for best selling products.	Low	Possible delays in imports	reviewed their EU haulier partnerships and moved to partners with considerable	Low	supply chain costs and general Brexit planning costs, though this will be		Updated Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens											customs capabilities.		reviewed once the market has settled post Brexit. 2			Yes
5555																Active treasury hedging policies in place – not guaranteed to out-perform volatility but		
			Bunzl Catering Supplies (LOT 2)	904	Medium	Labour availability; 5% of workforce EU nationals	Supporting staff with Settled Status; member of Movement to Work initiative	Medium	Products sourced outwith UK.	Customs cleared Warehousing and increased levels of stock. Port & consolidation review. Shadow Supply Chains and Supply Chain Mapping.	Low	Possible delays in imports	Looking for good locations to allow customer deliveries continue.	Medium	Possible increase in costs due to import tax etc	reduced risk against volatility extremes. Increases switch and save to mitigate cost	Confirmed Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens								зарргу спатта апа зарргу спатт марртід.						increases and pressure from customers and branded suppliers		
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Medium	Louise Levens	GMC Corsehill (LOT 2)	1993	Low	Supplier has not covered labour in their response	N/A	Medium	20% of products sourced from within EU; Poter delays at ports	Supplier holding extra stock; second-tier suppliers holding extra stock. Use of multiple ports.	Medium	Potential delays at ports and taxes on imported.	tems Supplier holding extra stock and using multiple ports.	Medium	Rise in price of products	Supplier has secured prices for ~6 months with second-tier suppliers.	Confirmed Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens	Instock Disposables Ltd (LOT 2)	339	Low	No issues forseen affecting labour	N/A	Medium	Roughly 55% sourced outwith the UK	Awaiting feedback from suppliers and increasing stock levels	Medium	Possible changes to import costs	Seeking more clarity from suppliers and government	Medium	Increase in costs due to import tax etc	Seeking more clarity from suppliers and government	Confirmed Response	
	SCOTLAND EXCEL - Catering Disposables &		Nisbets PLC (LOT 2)	818	Medium	Supplier has not covered Labour impacts	n/a	Medium	Suppy risk	Supplier is holding extra stock and does not rely on manufacture within Europe	Medium	Supplier has not covered regulatory rish however, has explained that products a		Medium	Supplier has not covered Commercial risk	ks n/a	Confirmed Response	
Estates CAT1059 AP	Sundries Medium	Louise Levens										not manufactured within EU				Alliance have sourced alternative		
			Alliance Disposables (LOT 4)	79	Low	No issues forseen affecting labour	Have EU workers in Irish Facility	MEDIUM	10% of good being cumplied from EU	Although not expected to be affected, Alliance have increased stock holding for all imports by 50-100%. They have also sourced alternative suppliers and		Minimal Risk	Company has an operating facility in	Low	Minimal Risk	suppliers, equal in quality and price to current EU Supply Chain Suppliers. They advise that they have built in agreements	Updated Response	
	SCOTLAND EXCEL - Catering Disposables &		Alliance Disposables (LOT 4)	79	Low	No issues forseen affecting labour	Have EO Workers III histi Facility	IVIEDIOIVI	10% of good being supplied from EU	have upped stock from 4 weeks to 12 weeks for all core lines.	LOW	IVIIIIIIIII NISK	Ireland that can be used for EU Sourcing	Low	IVIIIIIII NISK	with their current supply chain to mitigate any increases in the short and medium	Opuated Response	
Estates CAT1059 AP	Sundries Medium	Louise Levens													Brakes have advised that any tariffs	term.		Y
										Looking at introducing new suppliers into their			Brakes have revisited incoterms with all EU suppliers and ensured responsibilitie		charges will be added to customers in ful as these are a tax. In the short term, Brakes will absorb the considerable			
			Brakes Bros (LOT 4)	131	Low	Supplier provided a statement and did no cover Labour impacts	n/A	MEDIUM	Catering Equiupment rely on suppliers to impogoods	t business and looking to source additional products from the UK. Actively stock building and investing to increase overall stock holding for best selling	Low	Possible delays in imports	are clear and understood. Brakeshave reviewed their EU haulier partnerships	Low	additional customs costs, additional supply chain costs and general Brexit		Updated Response	
	SCOTLAND EXCEL - Catering Disposables &									products.			and moved to partners with considerable customs capabilities.		planning costs, though this will be reviewed once the market has settled post Brexit.			
Estates CAT1059 AP		Louise Levens													?	Active treasury hedging policies in place –		Yes
			Punt Lockhart Cataring Equipment (LOT 4)	1877	Modium	Labour availability	Supporting staff with Settled Status	Medium	Products coursed outwith LIK	Customs cleared Warehousing and increased levels of stock. Port & consolidation review. Shadow		Possible delays in imports	Looking for good locations to allow	Medium	Possible increase in costs due to import	not guaranteed to out-perform volatility but reduced risk against volatility extremes.	Confirmed Response	
	SCOTLAND EXCEL - Catering Disposables &		Bunzl Lockhart Catering Equipment (LOT 4)	10//	Medium	Labour availability	Supporting start with Settled Status	iviedium	Products sourced outwith UK.	Supply Chains and Supply Chain Mapping.	Low	Possible delays in imports	customer deliveries continue.	iviedium	tax etc	Increases switch and save to mitigate cost increases and pressure from customers and branded suppliers	Confirmed Response	
Estates CAT1059 AP Estates CAT1059 AP	Sundries Medium SCOTLAND EXCEL - Catering Disposables & Medium Sundries Medium	Louise Levens	Instock Disposables Ltd (LOT 4)	339	Low	No issues forseen affecting labour	N/A	Medium	Roughly 55% sourced outwith the UK	Awaiting feedback from suppliers and increasing stock levels	Medium	Possible changes to import costs	Seeking more clarity from suppliers and	Medium	Increase in costs due to import tax etc	Seeking more clarity from suppliers and	Confirmed Response	
Estates CAT1059 AP	Sunaries	Louise Levens	Nichoto DLC (LOT 4)	010	Modium	Cumpliar has not sourced Labour impacts	n/o	Modium	Supply siels	Supplier is holding extra stock and does not rely on	Medium	Supplier has not covered regulatory rish however, has explained that products a	· ·	Medium	Supplier has not sourced Commoraid rich	government	Confirmed Response	
Estates CAT1059 AP	SCOTLAND EXCEL - Catering Disposables & Sundries Medium	Louise Levens	Nisbets PLC (LOT 4)	818	Medium	Supplier has not covered Labour impacts	n/a	Medium	Suppy risk	manufacture within Europe	Medium	not manufactured within EU	re Not Assessed	Medium	Supplier has not covered Commercial risk	ks In/a	Confirmed Response	
			Instock Disposables Ltd	339	Low	No issues forseen affecting labour	N/A	Medium	Roughly 55% sourced outwith the UK	Awaiting feedback from suppliers and increasing stock levels	Medium	Possible changes to import costs	Seeking more clarity from suppliers and government	Medium	Increase in costs due to import tax etc	Seeking more clarity from suppliers and government	Confirmed Response	
	Cleaning Materials and Disposable Paper																	
Estates JAN1007 AP	Products Medium	Louise Levens							Questionaire suggests 100% of products are	Increasing stock across all areas, assessing core			Seeking more clarity from suppliers to			Intend to increase steel heldings on one		
	Cleaning Materials and Disposable Paper		Unico Ltd	3430	Low	No issues forseen affecting labour	N/A	High	sourced outwith the UK. On further investigation Unico advised that 95% of catering is UK stock and supplied from UK logistics.			Possible change imports costs and exchange rates	enter further negotiations. Unico have taken on an additionald 10,000 sq. ft warehouse facility for stock holding.	Medium	Possible increase in costs due to import tax etc	Intend to increase stock holdings on core lines at current price to offer price stability in the short and medium term.	Updated Response	
Estates JAN1007 AP	Products Medium	Louise Levens					Usus minimal analoued SU Netionals, they are warding with those Toom Marchard to a great them through		and supplied from ox logistics.	weeks. Have mapped their core range line to verify source			wateriouse facility for stock flording.			Have active treasury hedging policies in		Y
			Bunzl Cleaning and Hygiene Supplies	148	Low	Reduction in labour levels, and loss of expertise and/or further wage inflation pressures, arising from reduced EU Natio	Have minimal employed EU Nationals—they are working with these Team Members to support them through Settled Status Application •They will accelerate with customers the digitisation of their processes, particularly		Manufactorers of key lines in Supply Chain ma reliant on EU manufacture or EU origin raw	of origin. For FII sourced products will increase	Low	Removal of trade tariffs could significa alter competivness of cenrtain countries	minmise risk around continunity of	Medium	Risk of short-medium term currency volatility affecting both pricing and cashflows of SME or poorly financed	place –designed to reduce risk against volatility extremes. Could lead to manufacturers requesting pro-forma	Confirmed Response	
Estates JAN1007 AP	Cleaning Materials and Disposable Paper Products Medium	Louise Lovens				worker	around use of our Advantage online ordering platform •Are working with customers to increase order size / reduce order frequency		materials	sourced products gaining a better understanding of raw materials supply chain.		arter competivitess of centralifecturities	supply or significant cost increases		organisations	payment. As a well-funded FTSE100 plc we are well placed to support this		
Estates JAN1007 AP	iviedium	Louise Levens								Although not expected to be affected, Alliance have						Alliance have sourced alternative suppliers, equal in quality and price to		
			Alliance Disposables	79	Low	No issues forseen affecting labour	Have EU workers in Irish Facility	MEDIUM	10% of good being supplied from EU	increased stock holding for all imports by 50-100%. They have also sourced alternative suppliers and have upped stock from 4 weeks to 12 weeks for all	Low	Minimal Risk	Company has an operating facility in Ireland that can be used for EU Sourcing	Low	Minimal Risk	current EU Supply Chain Suppliers. They advise that they have built in agreements with their current supply chain to mitigate	Updated Response	
Estates JAN1007 AP	Cleaning Materials and Disposable Paper Products Medium	Louise Levens								core lines.						any increases in the short and medium term.		Υ
	Cleaning Materials and Disposable Paper		Arrow County	1590	Low	Supplier has not covered Labour impacts	N/A	Low	13% of supplies from EU and RoW	Supplier has 'back up' suppliers within the UK and is carrying extra stock/extra capacity to carry stock		Minimal Risk due to UK-based second-	Using UK suppliers and keeping up-to- tier date with government advise r.e. importing for current 13% EU/RoW	Low	Supplier has not covered Commercial risk	ks N/A	Confirmed Response	
Estates JAN1007 AP	Products Medium	Louise Levens										Suppliers Supplier completed questionaire however	Suppliers		Supplier completed questionaire house			
Estates CAT1061 AP	Fresh Fruit and Vegetables Medium	Louise Levens	George Anderson and Sons	279	Low	Supplier did not highlight any labour issue	es N/A	Medium	40% of products supplied outwith the UK	Monitoring the impact	Low	did not cover regulatory impacts	N/A	Low	Supplier completed questionaire howeve did not cover commerical impacts	N/A		
										Investigating relationships with UK suppliers to seek out alternative sources of supply in the event								
										that the existing supply chain is unable to supply. The situation with fresh fruit and vegetables is different from meat in that extra stocks cannot be					If we have to resort to WTO tariffs for			
				4049	Low	No issues forseen affecting labour	No labour outwith EU.	HIGH	75% of products supplied are via their accredit import suppliers within the supply chain.	products. It is likely that McLays would only be able	HIGH	Possible Customs tariff and delays at customs points.	Risk of shortage of many standard items should there be any hold-ups at the port		amount to a 22% increase in price unless	Other parts of the world may be able to compete with supply of traditionally EU	Updated Response	
									,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	to guarantee sufficient stocks of most products to cover the first week after a 'no-deal' Brexit. After this we would quickly have a shortage of			, , , , , , , , , , , , , , , , , , , ,		the EU suppliers decide to take some of this themselves by way of reduced prices	· '		
										many standard items should there be any hold-ups at the ports.								
Estates CAT1061 AP	Fresh Fruit and Vegetables Medium	Louise Levens	McLay's Ltd							d Will use UK produce for theses shortages and		Docaible Contract of the Contr			Cupalian aggrature			
Estates CAT1061 AP	Fresh Fruit and Vegetables Medium	Louise Levens	Swansons Fruit Company Ltd	549	Low	Supplier did not highlight any labour issue	es N/A		20% from ROW. Possible shortages around 29th March		Low	Possible Customs tariff and delays at customs points.	Not Assessed	Medium	Supplier completed questionaire howeve did not cover commerical impacts	N/A		
									52% of all UK fresh produce is imported from F	Working to change routes of imprort. Have a wide supply base allowing them to access products even			Will work with and communicate with			Impact weeks with a second		
				585	Low	Supplier provided a statement and did no cover Labour impacts	N/A	Medium	and due to the perishable nature of products c be stored therefore any disruption would have	annot if supplier is delayed at port. Have a large uk grower base allowing them access to secure more		Possible tarriffs on certain goods.	customers to explain the situation and suggest options of products which are free from tarriffs and may represent	Medium	Possible impact of costs	Impact unclear however they areworkiung to minimise any impacts of proce and availability of stock.	Updated Response	
Estates CAT1061 AP	Fresh Fruit and Vegetables Medium	Louise Levens	Total Produce						immediate impact.	products that are not imported from the EU. Additional stock will be held.			better value.			,		
Estates CAT1061 AP	Fresh Fruit and Vegetables Medium	Louise Levens	TPS	8818	Low	Supplier did not highlight any labour issue	es N/A	High	70% of produce sourced outwith the UK and re supply chain to import	y on Have had communications with their suppliers however still in the dark about impacts.	Medium	Possible Customs tariff and delays at customs points.	Seeking clarity from suppliers in order to enter further negoitations	Medium	Possible increase of costs due to import tarriffs	Seek alternative suppliers for the best prices.	Updated Response	
CAT TOOL AF	Wiediuiii	TOUISE LEVELIS								Have contacted UK vegtable growers and put in								
										place a programme for supply of some products and having this in place will avoid the need to import the produce from Europe over the summer months,						Many of our salad and vegetable produce		
				8819	Low	No issues forseen affecting labour	N/A	Low	52% of produce is sourced outwith the UK plus	June & July, securing supply of UK produce for the full 12 month period. George Carruthers have sent	Medium	Possible Import Tarriffs	Awaiting further information from	Low	Impact of cost increase.	we have fixed pricing for 6 months at a time, with this in place and having extra	Confirmed Response	
				0013	LOW			LOW	delays at borders	a Brexit questionaire to all suppliers and the inforamtion gathered has suggested some delays which they are prepared for, have this year built	MEGIUII	. cooloic impore railills	Government	LOW	pase or cost morease.	refrigeration for storage in place this yesr we feel this is suitable steps to maintain supply to our customers.	Committee response	
										new refrigeration that holds 30 pallets of produce to enable them to carry approx 2 days extra stock to	0					- Spp., to our customicis.		
Estates CAT1061 AP	Fresh Fruit and Vegetables Medium	Louise Levens	G Carruthers							minimise delay impact.								

Estates CAT1063 AP Estates CAT1063 AP Estates CAT1063 AP Estates CAT1063 AP	Fresh Butcher Meat Fresh Butcher Meat Fresh Butcher Meat Fresh Butcher Meat Louise Levens Campbells Prime Meat Campbells Brothers Campbells Brothers Louise Levens Campbells Moderdeen Ltd	Medium The bigger problem will be staff availability if freedom of movement is ended. 57% of CPM's staff are non UK EU citizens, with a similar picture throughout our supply chain. Low Low	Medium	CPM expect fresh beef, lamb and pork availability to remain good. Bacon is mainly imported and is the red meat item most likely to be affected. Poultry availability, especially chicken fillets and turkey, may be affected since these are often EU imports. Scotland Food & Drink, of which Campbells Prime Meat Ltd is a member, is undertaking Brexit planning work for our industry.	Medium Low Low	Possible Import Tarriffs N/A	High Low Low	CPM believe there is significant risk in increased prices if supply from the EU is restricted. This is because the UK is only approx 60% self-sufficient in fresh meat production. A shortage in supply will cause local prices to rise. This may lead to having to request customer price increases at short notice in the event of a disorganised Brexit, outwith the normal price change mechanisms. There are likely to be price increases even in the event of a planned Brexit. The pound has fallen against the euro by approximately 4% in the last four weeks which causes prices to rise. We have so far absorbed this, but will soon need to adjust prices to reflect this.	Confirmed Response
		Low No issues forseen affecting labour n/a	Medium	We will purchase additional stocks of fresh meat to ensure 2-3 weeks supplies of most key products. This would hopefully see any supply problems at ports/customs resolved within this period allowing normal supplies to resume. For customers in agreement we could put into cold storage an additional 2 weeks supply of their key products. This would range from 1 week for chicken and 3 weeks for beef, lamb and pork. Many of our supplies can be purchased in the UK but there will be huge demand from all food sectors should there be problems with EU imports making availability not assured. We will purchase additional stocks of fresh meat to ensure 2-3 weeks supplie of most key products. This would hopefully see any supply problems at ports/customs resolved within this period allowing normal supplies to resume. For customers in agreement we could put into cold storage an additional 2 weeks supply of their key products. This frozen product would be defrosted and packed chilled ready for use allowing extra time for any issues to be resolved. As per above if the customers were happy to agree to us storing frozen meat then we could have a total cover of 4 weeks guaranteed supply of all key products before any shortages due to lack of supplies. However, with EU suppliers determined to continue supplying to the UK it seems reasonable to conclude that customs arrangements will be in place by then to get product through.	Medium	As per above if the customers were happy to agree to us storing frozen meat then we could have a total cover of 4 weeks guaranteed supply of all key products before any shortages due to lack of supplies. However, with EU suppliers determined to continue supplying to the UK it seems reasonable to conclude that customs arrangements will be in place by then to get product through.	High	For all supplies currently imported from the EU,McLays have no idea what potential tariffs would be in place in a 'no deal' situation and there is also the possible effect of sterling collapsing. Suppliers in the EU will still want to sell their goods and could mitigate some of the increases themselves. If WTO rules come into effect, then the price of forequarter meat for example could increase by 50% or more if imported from EU. However, it may be possible to buy this beef in the UK depending on availability.	Confirmed Response
	Fresh Butcher Meat Fresh Butcher Meat Louise Levens Shaws Fine Meats White Goods & Associated Products & Services NWUPC Sarah Dye Stearn Electric Co Ltd	The vast majority of the suppliers UK employees will	Low	80% of our products are imported from the EU / non EU Countries. We do not import directly from our supply chain. Yes, we have considered the impact of Brexit on our supply chains with EU partners. It is the manufacturers who import the products into their UK bases who carry responsibility for ensuring continuity of supply. We do not supply to Northern Ireland TUCO's Alcohol suppliers report a high percentage of UK produced and packaged alcohol and disruptions because of Brexit	Low	No we do not have plans to renegotiate terms to reflect any changes in customs and excise procedures, & any new tariffs that may apply to UK-EU trade. Yes, we have assessed the likely changes to customs & excise procedures. Yes, we have considered steps to mitigate against product shortages and delays due to customs checks. Very little change planned for supply chain.	Low	We have bought in bulk quantities some of our best selling products, however it is largely the manufacturers who import the products into their UK bases who carry responsibility for ensuring continuity of supply and price stability. Suppliers report the possibility of initial delays Suppliers plan to mitigate this risk by stockholding	Confirmed Response
Catering CAT11024 TU	Alcohol TUCO Hannah Myton-Wright	High be eligible to live and work in the UK post-Brexit. The vast majority of the suppliers UK employees will	Medium	TUCO's Catering L & H suppliers report a high percentage	Medium	Very little change planned for supply chain.	Low	due to border control. Tariffs/exchange rates / added storage costs. Price increase requests from suppliers and forward planning. Use of Customs Agents and Logistical Support to speed up importing process should the need arise. Suppliers reported a low risk and they are aware Suppliers plan to mitigate this risk by stockholding	Updated Response
Catering CAT11039 TU	Catering Light & Heavy Equipment TUCO Hannah Myton-Wright	High Potential shortage of staff if EU nationals leave the UK under a no deal scenario De eligible to live and work in the UK post-Brexit. Suppliers reporting this as low risk as mainly permanent UK staff low % of agency. UK under a no deal scenario	High	of UK and ROW/Far East sourcing - very little reliance on EU (<10%) for many key products and ranges. However, some products may be affected and be subject to delays and suppliers are stockpiling any European product lines. Due to the nature of the goods, its possible to stockpile, adopt better forecasting techniques, use 3rd party storage to safeguard supply. Many are hedging. Delays at border likely to be significant. This will also affect products produced outside of the EU but will arrive via the	High	Potential new regulations placed on production of importing of foodstuffs N/A – UK sourced ingredients for some suppy and	Low	that changes are to be expected with customs and excise which will impact some products. Tariffs/exchange rates / added storage costs. Price increase requests from suppliers and forward planning. They are hedging (many trading in dollars/yuan) and are better placed to pricing due to the nature of the goods. Discussions with suppliers regarding price stability. Identify alternative UK products. Brexit	Updated Response
Catering CAT11020 TU	Confectionery & Snacks TUCO Nicola Mellor	High High	High	same port of exit from Europe/ port of entry into the UK Dependant on manufacturer's individual circumstances. If key ingredients are sourced from Europe, may cause delay in certain products being available. Action would be to advise Tuco and temporarily suspend product from range. Access to stock Increase stockholding and forward buying. With products manufactured both in the UK and internationally, suppliers	Low	Suppliers to TUCO framework suppliers meet the BRC standards or equivalent. The supply chain has the contract period.	High	negotiations unknown at present making it difficult to identify impact on food prices whether through increased transportation costs or border delays. Suppliers report the possibility of initial delays due to border control. Tariffs/exchange rates /	Confirmed Response
Catering JAN11002 TU	DIPCHEM TUCO Mandy Johnston	Potential shortage of staff if EU nationals leave the UK under a no deal scenario Employees communicated with to advise of available support (e.g. right to residency). Training staff across departments to cover potential operational shortages	Low	continue to work on Brexit scenario planning, however the future relationship between the UK and the EU is a matter of speculation. Currency fluctuations would have a big impact on price, some suppliers have secured contracts for the next 12 months. 40% of all fresh produce is imported from EU and due to the perishable nature of products cannot be stored therefore	Low	to remain transparent. Any new/ alternative ingredient is scrutinised in TUCO suppliers approval forms. Most suppliers are members of the Foodservice Packaging Association. Possible tarriffs on certain goods. Will work with and communicate with customers to explain the situation and suggest	Low	added storage costs. Price increase requests from suppliers Suppliers report the possibility of initial delays due to border control. Tariffs/exchange rates / availability of products.	Confirmed Response
Catering CAT11037 TU	Fresh Fruit & Vegetables TUCO Jane Eve	Predominately UK citizens in workforce. For those TUCO suppliers who have Europeans within the workforce, they have stated that they are not	Low	any disruption would have an immediate impact. Good relationships within supply chain. Potential issues if sourcing from Europe. The impact on TUCO will be very small affecting only specialist charcuterie lines and some base allowing them to access products even is supplied is delayed at port. Have a large uk grower base allowing them access to secure more products that are not imported from the FU. Where risk identified, alternative sources of supply within the UK sourced and contracts agreed.		options of products which are free from tarriffs and may represent better value. Very little change planned for supply chain. However, if new products coming into the market (e.g. USA) different food safety laws apply, so Customers to explain the situation and suggest options of products which are free from tarriffs and may represent better value. In line with HMRC's Transitional Simplified Procedures, suppliers have registered an EORI number. This allows suppliers registered to	Medium		Confirmed Response
Catering CAT11035 TU	Fresh Meat & Poultry TUCO Kim Ashley	High High High Many suppliers currently have Europeans working at	High	imported poultry lines such as Corn Fed chickens, Guinea Fowl and Maigret duck breasts. UK alternatives could be made available if necessary. Many businesses do rely on cheaper Imported bacon products that could be affected however many stock a range of UK Red Tractor alternatives. Both major suppliers are preparing for a 'no deal' exit from	High	specifications & audits required. transport goods from the EU into the UK without making a full customs declaration at the border and postpone paying import duties until the month after import. This is all done to speed up goods going through customs. Suppliers to TUCO framework suppliers meet the		Suppliers report the possibility of initial delays Suppliers plan to mitigate this risk by stockholding	Confirmed Response
Catering CAT11034 TU	Fresh Seafood TUCO Hannah Myton-Wright	sea and/or in processing plants and they have stated that they are not anticipating issues at the moment as they have good staff retention and their employees; many of them will/have supported staff to apply for their UK status. High	High	the EU and good relationships and cooperation within the supply chain is reported. The nature of fresh seafood means that stockpiling is not a viable option however the major suppliers are reporting very low percentages of produce directly imported from the EU and they actually report a low reliance from suppliers in EU. Potential issues if sourcing from Europe, due to delays at customs and logistic clearance, tariff charges etc which would apply to a number of species and products sourced from outside the EU and Norway. TUCO's suppliers have confirmed that they are freezing stock so they have a contingency supply to offer their customers if there are detrimental delays with the supply of fresh produce. Frozen inventory has been increased from 6 to 9 months. Many are hedging.	High	BRC standards or equivalent. There will be changes to product labelling.	High	due to border control. Tariffs/exchange rates / added storage costs and movement of products through the EU from non-EU countries. Suppliers plan to mitigate this risk by stockholding and forward planning. Switching customers to different products (locally sourced) should the need arise.	Updated Response
Catering CAT11042 TU	Grocery, Chilled & Associated Products TUCO Jane Eve	Potential shortage of staff if EU nationals leave the UK under a no deal scenario High Potential shortage of staff if EU nationals leave the UK under a no deal scenario Employees communicated with to advise of available support (e.g. right to residency). Training staff across departments to cover potential operational shortages	High	Delays at border likely to be significant. This will also affect products produced outside of the EU but will arrive via the same port of exit from Europe/ port of entry into the UK Stockpiling frozen, ambient and long life chilled products; looking at substitutions, alternative suppliers and different routes. Forward buying of key lines.	Low	Potential new regulations placed on production of importing of foodstuffs No feedback as yet from supply chains other than potential tarrifs.	High	Tariffs/exchange rates / added storage costs. Price increase requests from suppliers Discussions with suppliers regarding price stability. Identify alternative UK products. Brexit negotiations unknown at present making it difficult to identify impact on food prices whether through increased transportation costs or border	Confirmed Response
Catering CAT11018 TU	Hot Beverages TUCO Nicola Mellor	Potential shortage of staff if EU nationals leave the UK under a no deal scenario Many suppliers currently have Europeans working in processing plants and they have stated that they are	High	Products subject to higher levels of border control and border delay impacts TUCO's IFDC suppliers report a high percentage of UK produced and packaged products and disruptions because of	r Low	Potential new regulations placed on production of importing of foodstuffs Very little change planned for supply chain. However, if new products coming into the market	High	Tariffs/exchange rates / added storage costs. Price increase requests from suppliers Suppliers reported a low risk and they are aware that changes are to be expected with customs Affected by the Dollar not Euro. Suppliers offset this by bulk purchasing arrangements. Suppliers plan to mitigate this risk by stockholding (core & key ranges) and forward planning.	Confirmed Response
Catering CAT11041 TU	Innovative Food & Drink Concepts TUCO Hannah Myton-Wright	High High Majority of service personnel UK nationals. Not	High	Brexit are unlikely. Suppliers report no more than 20% sourced from EU; key products are non-EU with packaging sourced from China. However, some products may be affected and be subject to delays. Suppliers to the nominated providers have not issued any Providers do hold a generic stock at premises and have	High	then there is potential for new regulations placed on production of importing of foodstuffs	Low	and excise which will impact some products. Wherever possible, they are opting make versus buy in order to reduce reliance on 3rd parties.	Updated Response
Catering JAN11002 TU	Kitchen Equipment Maintenance, Deep Cleaning and Ventilation Ducing TUCO Kim Ashley	High High	High	shortages warnings. Potential border delay of equipment being ordered from manufacturers. Providers cannot hold equipment indefinitely at premises as many supply on demand so this aspect will be subject to manufacturers being able to continue the flow and delivery of equipment when it is ordered.	High	New registrations for equipment coming in to the UK. Products and paper work completed/registered	High	Price increases. Negotiated longer term contracts with fixed pricing.	Confirmed Response
Catering CAT11028 TU	Milk & Bread TUCO Hannah Myton-Wright	Many suppliers currently have Europeans working at sea and/or in processing plants and they have stated that they are not anticipating issues at the moment as they have good staff retention and their employees; many of them will/have supported staff to apply for their UK status. High	High	TUCO's Milk suppliers report a high percentage of UK produced and packaged milk and disruptions because of Brexit are unlikely. The nature of milk means that stockpiling is not a viable option and would lead to significant increases if suppliers were to build extra infrastructure to store goods. Potential issues if sourcing from Europe, due to delays at customs, tariff charges etc which isn't the case with Milk but applicable to continental cheeses, butter and cream lines. The impact on TUCO will be very small affecting only butter and cream lines. UK alternatives could be made available if necessary. Cheese suppliers are able to stockpile European cheeses and have already suggested UK alternatives to Brie, Rocquefort etc.	High	Suppliers to TUCO framework suppliers meet the BRC standards or equivalentVery little change planned for supply chain.	High	Under a no deal situation, proposed UK tariffs mean there will be significant differences in the tariffs for imports to the UK, and for exports into the EU. Major delays and bottlenecks between Dover / Calais. Brexit negotiations unknown at present making it difficult to identify impact on milk and cream pricing.	Updated Response
Catering	Recruitment & Temporary Staff (catering) TUCO Nicola Mellor	Potential shortage of staff if EU nationals leave the UK under a no deal scenario Improved graduate, apprenticeships and academies, these were planned and introduced long before Brexit as the industry became more aware of skill gaps and staffing issues. Whilst this is a good solution this will still take a number of years before staffing and industry promotion is significantly improved.	e High	Potential shortage of staff if EU nationals leave the UK under a no deal scenario If you want to keep good staff and attract new staff to an industry that is viewed as low skilled without some commitment to training and give your staff more responsibility your business and the industry will be left behind - Investment, development and responsibility is key.			High	Potential shortage of staff if EU nationals leave the UK unsder a no deal scenario The knock on effect being - the candidate to a degree can call the shots. Its a candidate driven market and we can expect this for a long to come - They know there is a skill shortage, they want to be treated with respect, they want work-life balance, they know their worth and to a degree they will play employers/agency off to get the best deal for themselves. They know they now have choices and essentially someone will hire them and pay them what they need, to work the hours they want to work.	Confirmed Response
Catering	Sandwiches & Associated Products TUCO Kim Ashley	Industry workforce affected by the potential for staff to leave. Implication part time recruitment, working with line managers to maximise opportunities 2. Enther extend our partnerships with specialised charitable agencies (ex-military and rehabilitating ex-offenders) and deploy new hires with other partners (Barclays Bank for ex-military and Change Please for ex homeless) 3. Work with local schools and colleges Mapped workforce and engaged with Employee forums to agree the optimum approach to retaining key workers, Colleagues supported in the application process through; Implication process through; In awareness campaign including confirmation of the application requirements and timescales Implication process Implication process Implication process Implication fees, linked to colleagues' retention for 2 years from each application Implication process on 29th March 2019 Implication process on 29th Ma		TUCO Supplier engagement with their suppliers to establish their individual Brexit plans started in June 18 and sought to establish UK sourcing now and flex to increase, stockholding capability, route to market and ways to navigate. Larger TUCO Sandwich suppliers have: 1. Encouraged supplier to gain AEO status or alternatives e.g. bonded warehouse 2. Asked them to consider their dependency on the port of Dover 3. Asked them to increase their UK stockholding where quality allows Highlighted that the biggest risk is fresh Produce, due to the highly perishable nature of the product, we know that only as little as 1 day's extra stock cover in the UK could be added. Although our two main Produce suppliers will have AEO/Bonded status, if the ports are at a standstill due to sheer volume, then lorries will not be able to pass through regardless of whether they have the necessary clearance. To ensure continuity of supply larger suppliers have proposed to agree suitable product substitutions in the event of any short term availability challenges e.g. Chicken larges as the possible product substitutions in the event of any short term availability challenges e.g. Chicken larges as the possible product substitutions in the event of any short term availability challenges e.g. Chicken larges exceptional products are standard buying. With the	Low	Suppliers to TUCO framework suppliers meet the BRC standards or equivalent. The supply chain has to remain transparent. Any new/ alternative ingredient is scrutinised in TUCO suppliers approval forms. Any need to consider mitigation actions will receive the usual risk assessment and due diligence to ensure this position is maintained. Suppliers to TUCO framework suppliers meet the Suppliers to maintain accreditations throughout	High	Some ingredients are subject to currency, but FOREX rates are agreed at time of contract. Expectation that the value of the pound to fluctuate a fair amount in the lead up to and after Brexit. Where applicable, suppliers focusing efforts on sourcing more UK produce where possible, finding alternative suppliers as well as using brokers to help mitigate such rises. Suppliers report the possibility of initial delays Suppliers plan to mitigate this risk by	Confirmed Response
Catering CAT11020 TU	Soft Drinks TUCO Mandy Johnston	High Labour issues when purchasing internationally. Some goods are purchased using the Fairtrade certification. All checks and standards will be maintained as this is a global standard unaffected by Brexit	Low	Access to stock Increase stockholding and forward buying. With the majority of products manufactured in the UK, and many raw materials purchased internationally, suppliers continue to work on Brexit scenario planning, however the future relationship between the UK and the EU is a matter of speculation. Currency fluctuations would have a big impact on price, some suppliers have secured contracts for the next 12 months.	Low	Suppliers to TUCO framework suppliers meet the BRC standards or equivalent. The supply chain has to remain transparent. Any new/alternative ingredient is scrutinised in TUCO suppliers approval forms. Most suppliers are members of the British Soft Drinks Association.	High	Suppliers report the possibility of initial delays due to border control. Tariffs/exchange rates / added storage costs. Price increase requests from suppliers Suppliers plan to mitigate this risk by stockoholding and forward planning.	Confirmed Response
Catering CAT11021 TU	Vending TUCO Mandy Johnston	suppliers reported a low risk. Suppliers will endeavour to address issues as they arise.	High	Suppliers reported a slight possibility of access to stock. suppliers reported they would mitigate this by sharing excellent working relationships with manufacturers and suppliers and accurate forecasting.	Low	TUCO framework suppliers meet the industry standards or equivalent. Suppliers abide by AVA standards Suppliers to maintain accreditations throughout the contract period.	Low	suppliers reported a low risk. suppliers reported a low risk.	Confirmed Response
Estates CAT5039 LU Estates CAT5039 LU	Catering Consultancy Services LUPC Jim Biggin Catering Consultancy Bureau Catering Consultancy Services LUPC Jim Biggin Gen2 Property	No Response No Response Not applicable 2 Directors / Owners of the business N/A	No Response No Response	NI/A	No Response		No Response	Addisional facilities of the state of the st	Confirmed Response Confirmed Response
Estates CAT5039 LU Estates CAT5039 LU	Catering Consultancy Services LUPC Jim Biggin Ideal Catering Catering Consultancy Services LUPC Jim Biggin Litmus	Low Not applicable. 2 Directors / Owners of the business N/A We have seen no impact so far and do not anticpate any issues as we do not rely on EU labour. None required.	Low	N/A No "Supplies" as such procured We do not anticpate there being any impact on our supply chain. No "Supplies" as such procured None required.	Low	OJEU procurement regulations may not apply N/A Changes to procurement procedures i.e. move away from OJEU. We will monitor guidance from the UK Govt and CCS. In We will continue to adhere to OJEU	Low	Additional feul costs for tarvel Whilst much of the impact of Brexit is unknown, we do not anticpate any commercial impact on	Confirmed Response Confirmed Response
Estates CAT5039 LU	Catering Consultancy Services LUPC Jim Biggin Merritt Harrison	Low Inability to recruit consultants from other EU countries. No current recruitment requirement. Consultants developed in house.	Low	Disruption to supply chain of office consumables. Adequate stock held for six months.	Medium	principles for public sector tenders until otherwise advised. Changes to public procurement legislation. Changes to public procurement legislation. Continual professional development and staff training.	Low	our business at this stage. Loss of business from EU institutions. Development of UK business.	Confirmed Response

Estates	CAT5039 LU	Catering Consultancy Services	LUPC	Jim Biggin		Panache South	No Response		No Response			No Response			No Response			Confirmed Response
Estates	CAT5039 LU	Catering Consultancy Services	LUPC	Jim Biggin		Radford Chancellor	No Response		No Response			No Response			No Response			Confirmed Response
Estates	CAT5039 LU	Catering Consultancy Services	LUPC	Jim Biggin		Stern Consultancy	Low	There is none n/a	Low	There is none	n/a	Low	There is none	n/a	Low	There is none	n/a	Confirmed Response
Estates	CAT5039 LU	Catering Consultancy Services	LUPC	Jim Biggin		Thread Consultancy	Medium	Inability to resource opportunity if opportunities present themselves to support client challenges Build associate team to further increase agility	Low	Unable to purchase goods in a timely or cost effective manner	Build list of alternative technological solutions	No Response			Medium	Clients are distracted by Brexit planning/ impacted by tariffs/supply chain issues which	Remain close to clients and up to date on project tasks, programme management. Diversification of	Confirmed Response
Estates	CAT5039 LU	Catering Consultancy Services	LUPC	Jim Biggin		Turpin Smale	Low	We are small team all uK based None	Low	We do not purchase goods on any scale	None	Low	No risk identified	None	Medium	leads to loss of income Lower consultancy busness demand	clients/ markets Maintain current and future networks	Confirmed Response
Estatos	EFM1022 AP	Waste Management	Medium	Aaron Fraser	Biffa Waste Service Ltd	730	Low	Minimal risk identified. No labour outwith EU.	D. A. a. dii	Not assessed the risks due to insufficient clarity from Scottish Gov.	Awaiting further info to dteermine whether further action will need to be taken. No goods are imported and the UK recylcing markets are fairly secure.	High	Not assessed the risks due to insufficient clarity from Scottish Gov.	Awaiting further information from UK Gov, prior to assessing regulatory changes.	Low	Risk that fuel prices and any legislative changes incur costs to the services provided.	Assessed commercial impacts and intend to utilise the secure UK recylcing market. Also hedging fuel to avoid any major rise in	Confirmed Response
Litates	LI WITOZZ AF				EIS Waste Services	1232	Low	Minimal risk identified. No labour outwith EU.	Medium	Not assessed.	Not assessed	Medium	Not assessed.	Not assessed	Medium	Not assessed.	Not assessed	Confirmed Response
Estates	EFM1022 AP	Waste Management Waste Management	Medium Medium Medium	Aaron Fraser Aaron Fraser Aaron Fraser	Healthcare Environmental Services	1237	Low	Minimal risk identified None required None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required None required		Minimal risk identified Minimal risk identified	None required None required	Confirmed Response Confirmed Response
Estates	EFM1022 AP	Waste Management Waste Management	Medium	Aaron Fraser	Veolia Ltd	1246	Low	Minimal risk identified None required Supplier has not covered Labour risk N/A	Low	Minimal risk identified Supplier sources from UK only	None required n/a	Low	Minimal risk identified Supplier sources from UK only	n/a	Low Low	Supplier sources from UK only	n/a	Confirmed Response
Estates	EFM1022 AP	Waste Management	Medium	Aaron Fraser	Viridor Waste Management Ltd	1247	Low	UK Service Only n/a	Low	UK Service Only	n/a	Low	UK Service Only	n/a	Low	UK Service Only	Contingency plans in place in the event of price increases.	Confirmed Response
					Northern Recycling Solutions Ltd	5710	Low	Minimal risk identified None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	We have contacted all our outlets to ensure rates will not be affected. If they	Confirmed Response
Estates Estates	EFM1022 AP EFM1022 AP	Waste Management Waste Management	Medium Medium	Aaron Fraser Aaron Fraser	Binn Group Ltd	5709	Low	Minimal risk identified None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	are we will change to UK outlets. None required	Confirmed Response
					NWH Group	5713	Low	Minimal risk identified. No labour outwith EU.	Low	Rely somewhat on supply chains, however largel	Looking into possibilities to mitigate risk. Nothing confirmed as of yet hwoever actively workign	Medium	Not assessed.	Not assessed	Medium	Rise in prices	Looking into waste streams and impact of	Confirmed Response
Estates	EFM1022 AP	Waste Management	Medium	Aaron Fraser						UK service based. Skips may be affected.	towards a solution.						potential exports to mitigate risk. Although vast majoirty of materials	
Estates	EFM1022 AP	Waste Management	Medium	Aaron Fraser	William Tracey Limited / ENVA	5717	Low	UK Service Only n/a	Low	UK Service Only	n/a	Low	Possible changes to legislation	Agreed with dutch and swedeish EA's that consent on materials will contnue after brexit	Medium	Rise in prices	collected have a home in the UK, no control over commodity markets which may result in price increases.	Confirmed Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)	Medium	Andy Anderson	AFH Strategic Contracts	4527	Low	Only UK based labour utilised for delivery and installation None Required	Low	3 days for any changes in customs procedures. I	An 2-Manufactrurers have increased stock levels of compenentssourced from EU (up to six mionths). Contractor will build in any projeted delivery delays (minimal) to project time lines submitted.	Low	Any future import tariff that may be imposed by the UK government. This is an area of uncertainty and they can only deal with this when more information is known.	Goods can be sourced from inside UK	Medium		e Agreed pricing for 2019 with main EU and UK suppliers and this is refektceted in Core Product List pricing.	Updated Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)		Andy Anderson	Alpha Marketing UK Ltd	81	Low	Only UK based labour utilised for delivery and installation None Required	Medium	18*% of products are sourced from EU and 27% from Rest of World. The group have a manufacturing plant in Eire as well as within the UK	that it can mitigate against any significant	Medium	The group have a manufacturing plant in Eire as well as within the UK so the issue of a hard border with Northern Irelend may impoact, as will any potential introduction of tariffs	The Group is confident that it can mitigate against any significant disruption to product supply. An additional 7,000 Sq ft has been leased in Dublin to enable transfer of items and free up space in belfast site for stockpiling of components and finished stock.	Medium	The contractor does not reference any commercial impact, but currency fluctuation and tariffs will have an impa	The Group is confident that it can mitigate against any significant disruption to product supply, minimising any impact upon our customer base. The group are currently hedging currency to mitigate impact	Updated Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)		Andy Anderson	Langstane Press Ltd	367	Low	Minimal risk identified Workforce not currently dependent on non UK EU Citizens and similar situtaion within supply chain.	Low	Minimal risk identified	Robust supply chain manatement in place with compenents purchased in bulk in advance ready for manufacture in the UK	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Confirmed Response Y
Estates	EEE 1011 A P	Furniture (Supply, Delivery & Installation)	Medium	Andy Anderson	Azzurro Ltd	107		Only UK based labour utilised for delivery and installation	Low	items, normally components used for the manufacture of furniture, are sourced outwith the	The majority of products bought by azzurro are made in the UK. Azzurro also holds a core stock of items in its warehouse to mitigate against any product shortages that may occur through ANY unforseen circumstances.	Low	Azzurro does not anticipate any changes to trarrifs. If there are changes to costs then these will not be passed onto the customer	therefore any changes to costs wheather	Low	No Risk highlighted	The prices offered to APUC customers are fixed for 12 months of the contract therefore any changes to costs wheather it be from the result of Brexit or not will not affect APUC pricing.	Updated Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)		Andy Anderson	City Building (Contracts) LLP (aka RSBi)	174	Low	Only UK based labour utilised for delivery and installation None Required	Medium	The contractor states that 25% of their goods and materilas are imported from the EU with a further 50% imported from the Rest of the world. They do not import items directly, this is done visit their supply chain	The contractor has contacted their supply chain to asses impacts and mitigations and received a very	Medium	Given the level of imports, any changes in custom process and tariffs with the EU will have effects on lead times and pricing		Medium	Increases in costs due to tariffs and currency fluctuation	No action take as yetbeyond stock piling component parts	Confirmed Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)	Medium	Andy Anderson	Claremont Office Furniture Ltd	179	Low	Only UK based labour utilised for delivery and installation None Required	Low	Contractor states that UE accounts for 3% of the supply chain and Rest of World is 14%, therefore they see minimal risk within their current supply chain	Some mitigating measures are in place:-		No Risk highlighted	On-going business reviews until more information/details are available/known. Claremont work with a 3 month rolling stock programme which includes APUC stocked items which can be adjusted as and when required. This should mitigate any product shortages.	Low	No Risk highlighted	10-15% of components such as gas lifts and mechanisms are sourced from Europe and as these companies supply all UK office furniture manufacturers they also have plans in place to ensure continuity of supply and continued business levels. Some mitigating measures are in place: Manufacturers are increasing their stock levels. Our partners are also continuing to review their first and second tier supply chains. Claremont work with a 3 month rolling stock programme which includes APUC stocked items which can be adjusted as and when required. This should mitigate any product shortages.	Updated Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)		Andy Anderson	Ellis Furniture (J.T. Ellis and Company Limited)	1572	Low	Only UK based labour utilised for delivery and installation None Required	Low		They have increased stock of core materials to mitigate any lead time issues. They have formally discussed and written to their supply base and have received positive assurances of their actions from their supply partners covering 90% of their expenditure.	Low	Delays at ports for imported goods and materials due to customs issues	They have increased stock of core materials to mitigate any lead time issues and have Economic Operator Registration and Identification (EORI) Licence in case they wish to become an importer for the small amount of materials they buy directly via the EU and are considering the use of an import agnet if required.	Low	No Risk highlighted	No action take as yet	Confirmed Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)	Medium	Andy Anderson	Rackline Limited	476	Low	Minimal risk identified None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Confirmed Response
Estates	FFE1011AP	Furniture (Supply, Delivery & Installation)	Medium	Andy Anderson	Rotadex	8583	Low	Minimal risk identified None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Confirmed Response
Estates	FFE1009 AP	Domestic Furniture & Furnishings (including White Goods)		Emma Yule	CF Services Ltd	3488	Medium	Unknown as Brexit Impact not been fully assessed	Medium	Reliant on EU and ROW supply.		Medium	Unknown as Brexit Impact not been fully assessed and supplier is reliant on their supply chain for infomation		Medium	Unknown as Brexit Impact not been fully assessed, however, supplier is looking to increase their supply chain to keep cost as low as possible.		Confirmed Response
Estates	FFE1009 AP	Domestic Furniture & Furnishings (including White Goods)	g Medium	Emma Yule	New Two Ltd	6354	Low	Minimal risk identified None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Low	Minimal risk identified	None required	Confirmed Response
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TUCO REGIONAL COMMODITY CHAMPIONS (RCC)

FRAMEWORK AGREEMENT	North East	North West	Scotland & N I	South East	South West	Midlands	Oxford	Cambridge	Wales	СРС	LAs
Fresh Fruit & Veg	Darren Procter (Sheffield Hallam University)	Myles Kitchiner (University of Manchester)	Ian Macaulay (University of Edinburgh)	•	Nicky Stanbury (University of Exeter)						Hayley Jones (Denbighshire County Council)
Meat & Poultry 2018-2022	Lee Alsopp (Huddersfield University)	Nichola Gill (University of Manchester)	Ype Vanderschaaf (Forth Valley College)		Dave Morton (University of Winchester) Piotr Laba (University of Winchester)					Majid Khan (CPC)	Colin Upton (Sefton Metropolitan Borough Council) Ian Kemp (Denbighshire County Council) Dafydd Aled Williams (Conwy Council)
Disposables, Kitchen Chemicals & Dishwasher Detergents	Mark Mullaney (University of Hull)	Julie Davies (Manchester Metropolitan University)		Dave Morton (Winchester)							Vanessa Heritage - Smith (Wrexham Council)
Confectionery & Snacks	Sarah Hodgeson - Huddersfield University Linda Joyce - Durham University	Emma Stansfield (University of Manchester) Gary Pace (Liverpool Hope)	III INIVARSITV AT ST	Nick Thwaites (University of Hertfordshire)	of Exeter)	Dawn Vincent (Stoke-on-Trent College) Zoe Middleton (University of Warwick) Debbie Tyler (Loughborough University)			Andrew Phelps (Cardiff Metropolitan University) Jeremy Mabbutt (Aberystwyth University	Majid Khan (CPC)	
Grocery, Frozen & Chilled	Mark Agar (University of Leeds) Joanne Jordan (University of Leeds)	Ann Bickerstaffe (University of Liverpool)	Scott Girvan (University of Glasgow) Mark Donovan (University of Aberdeen)		Chris Sandham (Plymouth University)	Zoe Middleton (University of Warwick)		David Oakley (Churchill College)	Jeremy Mabbutt (Aberystwyth University Neil Griffiths (Swansea University) Stuart Hemmings (Swansea University)	Majid Khan (CPC)	Steve Jones (Flintshire County Council) Dafydd Williams (Conwy) Ian Kemp (Denbighshire)
Hot Beverage Dispense Equipment + Ingredients	Mark Agar (TWP) (University of Leeds)	Jonathan Minshull (University of Manchester)	Calum Maclachlan (University of Aberdeen)		Lisa Pritchard (University of Bath)				Huw Jones (Swansea University)		
Catering Light & Heavy Equipment	Mark Mullaney (University of Hull)	Ann Bickerstaffe (University of Liverpool)	RCC still required		Matthew Green (South Devon College)				Andrew Phelps (Cardiff Metropolitan University)		Colette Hett (Flintshire County Council)
Fresh Milk and Bread	Julie Blenkarn (Hull University)	Ann Bickerstaffe (University of Liverpool)			Julie Dickety (University of Winchester)	Zoe Midldleton (University of Warwick)					Steve Jones (Flintshire County Council)

TUCO REGIONAL COMMODITY CHAMPIONS (RCC)

FRAMEWORK AGREEMENT	North East	North West	Scotland & N I	South East	South West	Midlands	Oxford	Cambridge	Wales	CPC LAs
Soft Drinks incl Fruit Juice Concentrated	Peter Anstess (University of Sheffield)	James Davies (University of Chester)	Mike Belton (Calmac Ferries)		Matthew Green (South Devon College)	David Nuttall (Harper Adams University College) Zoe Midldleton (University of Warwick) Audrey Taylor (University of Wolverhampton)				
Innovative Food Concepts	Chris Whaley (University of Lincoln)	Tracy Prendergast (Lancaster University) Phil Rhodes (Manchester Metropolitan University)	(University of Strathclyde)		(University of Exeter)	David Nuttall (Harper Adams University College) Stuart Rutty (University of Wolverhampton) Peter Walters (Keele University) Zoe Middleton (University of Warwick)			Neil Griffiths (Swansea University) Andrew Wheeler (Cardiff University) Angela Church (Bangor University) Huw Jones (Swansea University)	Vanessa Heritage - Smith (Wrexham Council)
Sandwiches	Chris Whaley (University of Lincoln)	Tracy Prendergast (Lancaster University)	Ian Macaulay (University of Edinburgh) Donall Patton (Queens University Belfast) Kelly Hart (Queens University Belfast)	Martin Batt	Nick Leach (University of	Sue Warrender (Keele University) Vicki Boyd (University of Warwick) Audrey Taylor (University of Wolverhampton)			Joanne Davies (Cardiff University)	
Vending	Mark Mullaney (University of Hull)	Alison Shedlock (University of Manchester) Elizabeth Cleminson (UCLan)				Matthew Thorpe (Harper Adams University)			Jeremy Mabbutt (Aberystwyth University)	Louise Fenn (Cheshire East Council)
Alcohol	Mark Mullaney (University of Hull)	Emma Stansfield (University of Manchester)			Kelly Thacker (University of Exeter)					Ashley McDonald Halton Borough Council
Fresh Fish & Seafood	Andrew Wood (University of York) Michaela Booth (University of Huddersfield)	Liam Bergin (University of Manchester)			Stephen Doyle (Universty of Winchester) Liam Flaherty (University of Winchester)			Rob Thomas (Kings College - University of Cambridge)		

TUCO REGIONAL COMMODITY CHAMPIONS (RCC)

FRAMEWORK AGREEMENT	North East	North West	Scotland & N I	South East	South West	Midlands	Oxford	Cambridge	Wales	СРС	LAs
Kitchen Equipment Maintenance, Deep Clean and Ventilation		Nichola Gill (University of	Diarmuid Griffin (City of Glasgow College) Mark Nixon (University of St Andrews)		Andrew Parsons (University of Bristol)	David Nuttall (Harper Adams) Clive Singleton (University of Warwick)		David Oakley (Churchill College)	Joanne Davies (Cardiff University) Jeremy Mabbutt (Aberystwyth University) Warren Huxford (Bridgend College)		
Recruitment	Mark Mullaney (University of Hull)	Myles Kitchiner (University of Manchester)	Ian Macaulay (University of Edinburgh)		Jayne Seymour (University of the West of England)	Susan Warrender (Keele University) Susan Brackenbury (Nottingham Trent University)					
Waste		Myles Kitchiner (University of Manchester) Richard Maslin (Manchester Metropolitan University) Jacquie Gaffney (University of Chester)	Steven McKay (University of St Andrews)		Dave Morton (University of Winchester)	Tom Paxton (Brooksby Melton College) Clive Singleton (University of Warwick) David Nuttall (Harper Adams) Huw Evans (Keele University)		Bill Brogan (St John's College)			
Kitchen Counter & Design & Installation	Mark Mullaney (University of Hull)	Ann Bickerstaffe (University of Liverpool) Ian White (University of Chester)	lan Macaulay (University of Edinburgh)		Thomas Goold-Davies (University of Winchester)	Amanda Shipley (University of Wolverhampton) Gagan Kapoor (Loughborough University) Rob Cross (Loughborough University)					
Vegan & Vegetarian	Robert Stratton (University of Hull) Michaela Booth (University of Huddersfield)	Racheal Bowles (University of Manchester)	Stephen McKay (University of St Andrews) Joe Mcgroarty (University of Strathclyde) Maureen McMilan (University of Strathclyde)	Shirani Fernando (University of Reading)		Chris Jarram (University of Nottingham) Carly Bradshaw (Aston University)					
	Attended Evaluation & Award Meeting but not formally appointed RCC Region not using Framework Agreement										

Tender working parties												
FRAMEWORK AGREEMENT	North East	North West	Scotland & N I	South East	South West	Midlands	Oxford	Cambridge	Wales	СРС	LAs/Other	TWP
EPOS	Chris Whaley (University of Lincoln)	Jenny Lever (Manchester Metropolitan University Gail Cowin (University of Liverpool	Callum Williamson		Claire McCormack (University of Southampton) Emily Ronald (University of Southampton) Nick Leach (University of Portsmouth)							cwhaley@lincoln.ac.uk; J.Lever@mmu.ac.uk; g.cowin@liverpool.ac.uk; cl.maclachlan@abdn.ac.uk; callum.williamson@glasgow.ac.uk; c.mccormack@soton.ac.uk; E.B.Ronald@soton.ac.uk; Nick.Leach@port.ac.uk
Hot Beverage Dispense Equipment + Ingredients (2020-2024)	Mark Agar (TWP) (University of Leeds)	Jonathan Minshull (University of Manchester)	Calum Maclachlan (University of Aberdeen)	Martin Batt (University of Reading)	Lisa Pritchard (Universit of Bath)	ty			Huw Jones (Swansea University)			Jonathan.e.minshull@manchester.ac.uk; cl.maclachlan@abdn.ac.uk; m.j.h.batt@reading.ac.uk; Huw.jones@swansea.ac.uk; adsljp@bath.ac.uk; m.agar@adm.leeds.ac.uk
Temporary Structures (NEW)	Mark Mullaney (University of Hull)	Nicola Gill (University o Manchester)	f Petra Barber (University of Aberdeen)						Annabel Hurst (Cardiff University)			M.Mullaney@hull.ac.uk; nichola.gill@manchester.ac.uk; petra.barber@abdn.ac.uk; HurstA1@cardiff.ac.uk