

**TUCO South East Regional Meeting**  
**Wednesday 3<sup>rd</sup> February 2021 at 11:00 am via MS Teams**  
**Chair – Manish Shah**

## **A G E N D A**

- |  |            |
|--|------------|
| 1. Welcome, Introductions and Apologies          | <b>MS</b>  |
| 2. Presentation by Lazy Days Foods               |            |
| 3. Member updates                                | <b>All</b> |
| 4. TUCO Framework Update                         | <b>NM</b>  |
| 5. TUCO Academy Update                           | <b>SM</b>  |
| 6. TUCO Board Update – Non-Exec Directors report | <b>MS</b>  |
| 7. AOB   |            |
| • Ideas for presentations at future meetings     | <b>All</b> |
| ○ Crafty Pizza and other pizza concepts          |            |
| ○ Sustainable Food Packaging concepts            |            |
| ○ Suppliers from the new IFDC framework          |            |
| 8. Date of Next meeting                          |            |

## TUCO South Eastern Regional Meeting

Tuesday 10<sup>th</sup> November 2020 at 11:00 am via MS Teams

### MINUTES

<b>Attendees:</b>	Manish Shah	King's College London
	Martin Batt	Reading
	Jacqui Beazley	LSE
	Yvette Cutcliffe	Surrey
	Judith Hoyle	TUCO
	Katrina Lewton	Bedford College Services
	Sue Lightfoot	TUCO Sustainability
	Hayley Lowes	Kent
	Chris MacCormick	King's College
	Sarah McLoughlin	TUCO Academy
	Jemma Morris	Royal Holloway
	Nicola Mellor	TUCO
	Nikhil Santos	St Mary's Twickenham
	Matthew Silver	Brighton
	Ginny Vandenbroek	Houses of Parliament
	Keith Williams	Kent
<b>Apologies:</b>	Graeme Collie	South Essex College
	Wendy Wenborn	Anglia Ruskin
	Matthew White	Reading

#### 1. Welcome and Apologies

Apologies are as above.

#### 2. Member Updates

##### *Reading*

Across the site they have been operating at about 25% of the previous year. They have closed quite a few of their outlets but the 3 that are open are operating normally. They plan to extend the furlough scheme in order to cover costs. They appeared in a Radio 4 programme this week about the university. They have enforced Annual Leave from the end of this term to the start of the next one. A decision was made to put the idea of a pay cut on the back burner and they are not looking at any redundancies at the moment. A Track and Trace system is still in operation in their Takeaways.

## *Kent*

During Lockdown Number 2 most units closed but there are some canteens with seating. More staff will be placed on furlough in the near future. They are also revising their budgets on a daily basis. There has been some debate around whether students will or will not be going home over Christmas and what their needs will be. Some European students will need self-isolation facilities when they return after Christmas.

## *King's*

Manish announced that the college will close 3 days earlier for Christmas on 18<sup>th</sup> December. They are looking at a delivered Christmas range. He asked if it would be possible for TUCO to produce some short videos on preparing easy meals for students.

## *Royal Holloway*

Cash sales were running at about 17% of the previous year but since Lockdown No. 2 they have closed more outlets. Their restaurants and cafes have seating areas classed as study spaces. Jemma is planning to do a sit-down Christmas meal on campus.

## *Surrey*

Two outlets were closed before the start of semester as they were in reception areas and it was a struggle to make them Covid secure. This second lockdown the sports park is closed. As yet they are not sure when they will be allowed to do their Christmas offering.

## *LSE*

Jacqui explained that they re-opened everything at the start of term to make the campus look as normal as possible. They were at round about 33% of normal takings but since then more outlets have been closed so takings have now gone down to around 23%. Online ordering has increased this significantly. They are still offering blended learning. Christmas arrangements will vary slightly – normally during the vacation period they just offer breakfast service but this year for the students who will be staying they will be keeping the catered halls open and do a brunch from 11:00 am to 1:00 pm. This will be provided free of charge. There will also be a meal provided on both Christmas Day and New Year's Day.

## *Bedford College Services*

Katrina explained that they have very few residents on site and the majority of these are under 18 so they have to go home at weekends. Some sites have taken a big hit with only one third of students on site every day. They were taking around £10K - £12K a week but that has dropped to around £3K. Staff have been furloughed to try to save as much money as possible. Many students still want a 'Grab and Go' offering. Other leisure services such as weddings etc have had to close completely. Their primary schools have been reluctant to put screens up in their outlets, which is a shame because there is so much more that they could do if they would invest in the screens. Manish asked whether this is something that TUCO could assist with on the procurement side? He would be happy to offer some information on this, including details of costs etc. There is still some table service where the dinner ladies are taking the meals to the students.

## *Parliament*

Ginny manages around 50% of the catering contracts for the in-house catering service across the House of Commons and the House of Lords. She works with both the in-house catering service and the procurement service. Their customer base is the public, visitors and workers on site etc. At the start of lockdown, as many people as possible were working from home as there was a remote Parliament.

In September they opened up a few more venues but they still have no banqueting and events, which accounts for around 50% of their turnover. They need to provide a vital service to support the running of Parliament. Ginny questioned what the impact of Brexit will be on food standards.

If they continue to have people working from home successfully then they will have to have a new Property Strategy and if they have less people on the site – then what happens to the catering provision?

#### *King's*

Footfall is the issue at King's – they are as low as 7.5% of normal income this year. They do not have any catered halls nor do any catered packages and a great deal of their learning is online. They have around 12 outlets running at the moment. Outlets on the medical sites are more busy. The pay freeze has been removed and people will receive an annual cost of living increase. A lot of Manish's team members have been redeployed into different roles. Chris explained that they are providing Isolation Boxes for the quarantining students containing dry packs and fruit and vegetable packs which are sent out weekly so that they are always fresh. The Nutrition Department is currently looking for recipes for Veganuary.

#### *St Mary's*

Only around 30% of students are back on site and only around 25% of staff. They opened a few outlets but are only at around 30% of sales, with bars at only around 20% but the cafes are doing well. The catered packages are saving them at the moment. They are doing delivered meals to the hostels where students are isolating. They provide two meals per day – brunch and then an evening meal. They do have a good mix of meals ie one day a Japanese offering, one day a roast dinner. Numbers are low in terms of isolating. Cafes are doing a Takeaway only and dining tables are 1.5 metres apart. Students who live together are allowed to sit on the same table. They are currently considering whether to do a Bar Takeaway service but there is nowhere for the students to take their drinks. There will be meals provided for those students staying over Christmas. Nikhil asked how other institutions are managing their seating areas. Manish replied that at King's all the bars are closed so they are not doing any Takeaway alcohol. At Royal Holloway in the catered halls those students from the same houses can sit together so they do not have to socially distance.

### **3. Procurement Update**

#### *Temporary Structures*

This is a DPS and now Danco have been added to this recently and there may be more suppliers to come on.

#### *Soft Drinks*

L R Suntory have changed their name to Suntory Beverage and Food GB and Ireland.

#### *Convenience Retail*

This went live at the beginning of July this year and replaces the old Confectionery framework. Kim Ashley is still agreeing the Terms and Conditions with NISA. Costcutter who were awarded onto the agreement under Lot 7 have now stated that they do not wish to be part of it.

### *Vending*

A new DPS for this will be out in November so if anyone has any suppliers they would like to see on there, please let Nicola know.

### *Food Waste Services*

The current agreement expires at the end of July 2021 and will be re-tendered to include the weighing of food waste.

### *Innovative Food Concepts*

The current agreement has been extended until the end of March 2021. It is being done as a DPS to allow new products/suppliers to come on board during the lifetime of the framework.

Temporary Staffing, Catering Light and Heavy Equipment and Milk and Bread have all been extended for a further year.

### *Brexit*

We are in the process of updating our Brexit statement with all our suppliers. This will be uploaded onto the website in due course.

### *Supplier Presentations*

We will shortly be circulating a Doodle poll on which suppliers our members would like to see present at meetings.

## 4. TUCO Academy Update

We will be sending out a survey based on budgeting for the next year for our members to fill in. This information will then be shared with everyone to assist with next year's budgets. Webinar courses have been set up – we briefly paused these but held one the previous week which proved very popular. The Beer webinar due to be held at the beginning of December has now been put back until January.

### *Courses:*

Date	Course Title	Cost
17 <sup>th</sup> Dec	Level III Food Safety Refresher	FOC
25 <sup>th</sup> Jan to 2 <sup>nd</sup> Feb	Five Day Level IV Food Safety Qualification	£99
7 <sup>th</sup> Jan	Change Management	£25
14 <sup>th</sup> Jan	Level IV Food Safety Refresher	FOC
20 <sup>th</sup> Jan	Mental Health First Aid	£25
11 <sup>th</sup> Feb	Level III Food Safety Refresher	FOC
16 <sup>th</sup> Feb	Social Media Management	£25
TBC Feb/March	Leadership	£25

### *Virtual Conference*

The App for this will be available mid-November with all the details of the speakers. Sarah had asked members to put some questions on the App for the speakers to answer. There will be a social event in the evening including a virtual Cook Off.

## 5. Sustainability Update

The next Sustainability Group meeting will take place on 26<sup>th</sup> November where we will be discussing the results of the questionnaire sent out by Sue Lightfoot.

### *Scope 3 Emissions*

We are currently working on a common methodology.

### *Greenhouse Gas Calculator*

This has now been updated.

### *Documentation*

Sue has sent out the Modern Slavery Policy to be reviewed by members of the TSG. The Environmental Sustainability Policy has now been updated and is on the website. She will next be working on the Sustainable Procurement Document.

WRAP information has been updated and uploaded to the site along with information on the PS100 initiative on 20% meat reduction.

At King's they plan on being carbon neutral by 2025 and Manish asked whether there was any way of integrating this with TUCO Online. This is something which TUCO can look into in order to be ahead of the curve.

## 6. Board Update

There was very little to report from the Board. The majority of TUCO staff will go into partial furlough from mid-November until the new year. Phil Rees-Jones has now taken over as TUCO Chair and will be opening the virtual Conference on 18<sup>th</sup> November.

## 7. Any Other Business

Ginny asked, "On tendering, what is the right thing to do on volume-led pricing as in these uncertain times we may not be able to go back to 2019 volumes". How do we approach this through the processes? Nicola advised that the frameworks do not guarantee volumes so this will not be an issue.

## 8. Dates of Next Meeting : TBC

Members agreed that the best time for this would be around the end of January 2021. 11:00 am as a start time was preferred and the group would be happy with a 30 minute supplier presentation.

# TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

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Version: Feb 2021/Meeting 1 of 2021

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## About TUCO's framework agreements

### We currently use 3 types of procedure under Public Contracts Regulations 2015

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- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

### TUCO's Further Competition Service

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We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

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<b>TUCO run FCS across the TUCO agreements</b>	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
<b>Offering more value for members</b>	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
<b>The benefits</b>	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

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## Alcohol

Supply and distribution of **Draught Beers & Cider (Lot 1)**, **PPS Beers & Cider (Lot 2)**, **Spirits & fortified Wines (Lot 3)**, **Core Wines and all wines (Lot 4)**, **One Stop Shop (Lot 5)** and **Independent Brewers (Lot 6)**

**Start: 16/01/20 End: 15/01/22**

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around Summer 2021					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 <sup>st</sup> March 2020 and then annually 1 <sup>st</sup> March (to include budget changes)					
<b>Supplier/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
Bidfood Unity Wines		○	○	○		
<b>Carlsberg</b>	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
<b>LWC Drinks</b>	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> <li>Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)</li> <li>As of 23.01.20 Molson Coors pricing is NOT available online as we are still resolving non-compliances with TUCO's framework document and Model Supply Terms</li> <li>Suppliers can review pricing March 2020; then remains fixed for 12 months</li> <li>Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20)</li> <li>Annual contract review meetings taking place over MS Teams on 2<sup>nd</sup> February</li> </ul>					

## Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, **Catering Uniforms (Lot 2)**, **Sustainable Alternatives to Disposables (Lot 3)**, **Cookware (Lot 4)**, **Refrigeration (Lot 5)**, **Cold Rooms / Walk in Freezers (Lot 6)**, **Ware washing (Lot 7)**, **Ventilation (Lot 8)**, **Heavy Appliances (Lot 9)** and **Heavy Equipment – one stop shop (Lot 10)**

**Start: 13/11/18 End: 12/11/21**

Current status	Extended (3 <sup>rd</sup> year) until 12 <sup>th</sup> November 2021									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	Process savings £6k									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
All Purpose-	○	○	○							
Alliance	○		○							○
Bidfood	○									
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
<b>Hobart</b>				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
<b>True Refrigeration</b>					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

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Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
  - Latest Contract Review Meeting: Scheduled for 24<sup>th</sup> October 2019
  - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
  - Magenta are now called Catering 24
  - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
  - Framework extended for 1 year.
  - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
-

## Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

**Start: 01/07/2020 End: 30/06/2022**

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30<sup>th</sup> June 2024.

OJEU Process Open Procedure  
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:  
Direct award without re-opening competition, *or*  
Mixture of direct award and mini competition (New), *or*  
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Kim Ashley

Pricing All pricing submissions to be valid until 1st July 2020  
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Nisa Retail							○
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4



## Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1A), Reusable Alternatives to Disposable (Lot 1B) Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), Lot 4 One Stop Shop.

**Start: 16/12/19 End: 15/12/23**

Current status	In 2 years fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Price weighting change only, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 0.85%
Category Manager	Mandy Johnston
Pricing	Annually

Suppliers	Lot 1A	Lot 1B	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	●	●	●	●	●
Alliance Disposables Ltd	●	●	●	●	●
Arrow County Supplies	●	□	●	●	□
BCS	●	□	●	●	□
BFS Group Ltd T/A Bidfood	●	●	●	●	●
Bowak Ltd	●	□	●	●	□
Bunzl Catering Supplies	●	●	●	●	□
Diversey Ltd	□	□	●	●	□
GMC CORSEHILL LTD	●	□	●	●	□
H.G. Stephenson Ltd	●	●	●	●	●
HAMILTON & POLLOCK (2012) LTD	●	□	□	●	□
Industrial Cleaning Supplies (Liverpool Limited)	●	●	●	●	●
Instock Disposables Limited	●	●	●	●	●
KeepCup Ltd	□	●	□	●	□
Lothian Supply Company Ltd	●	●	●	●	●
Magenta (UK) Ltd	●	●	●	●	●
Nivek Catering Supplies Limited	●	●	●	●	●
Planglow Ltd.	□	□	□	●	□
TRI-STAR PACKAGING SUPPLIES LTD	●	□	□	□	□
UNICO LTD	●	●	●	□	□
Vertella	●	●	●	●	●
Wray Bros Ltd	□	□	●	●	□

## Contract Management

- 1<sup>st</sup> Supplier details on the website.

## Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

**Start: 01/08/18 End: 31/07/20**

Current status In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around February 2020

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 048-104924

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 5.14% and 2.85% (*Source: Quenelles*)

Category Manager Jane Eve

Pricing Option to review quarterly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh							○		○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
E Sidwell					○	○							
Entremettier	○						○	○					
Equilibrium t/a Fresh Range					○			○	○				
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Linkclass (London)	○						○	○					
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13



Oncore t/a Fresh Produce	○												
R Noone	○												
Ralph Livesey	○	○	○	○	○						○		
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○	○
Ribble Farm Fare	○	○	○	○	○						○		
Ron Chalker	○	○	○						○	○			
Set Produce	○												
Sherringham's Fine Foods	○												
Start Fresh		○		○	○								
Stuarts Foods		○	○		○					○			
The Veg Factor					○	○				○			
Total Produce	○	○		○	○		○		○	○	○	○	○
Winster Foods	○	○	○	○	○	○	○	○	○	○	○	○	○
Contract Management													

- Latest Contract Review Meeting: 28 & 29 August 2019
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework

## Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

**Start: 01/01/18 End: 31/12/21**

Current status Currently in final year of 4 year agreement.

OJEU Process Restricted Procedure. Supplies.  
TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference: 2018/S 004-004914

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – average 25.35% (Source: *Quenelles*)

Category Manager Kim Ashley

Pricing Option to review on a quarterly basis.

Suppliers	Lot 1	Lot 2
Bidfood	○	○
Brakes	○	○
British Premium Meats	○	○
CMB Foods	○	○
Complete Meats	○	○
Freeman Catering Butchers	○	○
Gibbins Quality Meats	○	○
Harlech Food Service	○	○
John Sheppard Butchers	○	○
Llechwedd Trading	○	○
Marbec Meats	○	○
MC Kelly	○	○
Midland Foods	○	○
MJ Birtwistle & Co	○	○
Mrs J C Altham & Sons	○	
Owen Taylor & Sons	○	○
Solent Butchers	○	
Underwood Meat Company	○	○

Contract Management Clifton Quality Meats and Rumps of Warwick are no longer trading. Welsh Bros and Aubrey Allen are no longer part of the framework. **\*Gibbins are currently suspended until they have an up to date STS accreditation.**

## Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

**Start: 13/02/18 End: 12/02/22**

Current status	Framework has just been extended for 1 additional year until 2022 which is the final year and will be retendered later this year.											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>											
Framework Savings	FY 18/19 – 5%											
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
M&J Seafood	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○					○	○	○				
Contract Management	<ul style="list-style-type: none"> <li>M&amp;J review pricing on a monthly basis; Direct quarterly</li> <li>Cod stocks currently affected by quotas and exchange rates; this has increased demand for other white fish alternatives (Coley)</li> <li>Latest Contract Review Meeting – 22<sup>nd</sup> February 2019</li> <li>Paradise Seafood and Celtic Fish &amp; Game have been removed from the framework as they have gained less than 10% of the business by lot following the second annual anniversary of commencement of the agreement.</li> <li>Supply to Scotland (as of September 2020) Direct Seafood can supply to most of Scotland via Campbells Brothers in Bonnyrigg.</li> <li>M&amp;J have limited supply to Scottish members following the closure of one of their depots.</li> <li>Contract review meeting for 2021 will be held over MS Teams on 15<sup>th</sup> February</li> </ul>											

## Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

**Start: 01/04/19 End: 31/03/22**

Current status	2 years' fixed period. Option to extend by 2 further years; first extension to 31 <sup>st</sup> March 2022 has been applied							
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 173-391982							
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>							
Framework Savings	FY 18/19 – 7.16%, 11.46% and 5.31% ( <i>Source: Quenelles</i> )							
Category Manager	Jane Eve & Nicola Mellor							
Pricing								
Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		

Trevors Foodservice	○	○	○	○	○	○
Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Latest Contract Review Meeting: TBC

## Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

**Start: 06/01/20 End: 05/01/22**

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension will be issued in/around November 2021 and November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819  
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, or
  2. Mixture of direct award and mini-competition (New), or
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	○	○
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: TBC
- Next Contract Review Meeting: TBC

## Innovative Food & Drink Concepts

Supply and distribution of Healthy food concepts (Lot 1), Asian style food (Lot 2), American concepts (Lot 3), Italian (Lot 4), other European (Lot 5), Ice cream, gelato, waffles (Lot 6), Bread & Coffee Shop concepts (Lot 7), Alcoholic drinks (Lot 8), Non-alcoholic drinks (Lot 9) and Drink technology support concepts (Lot 10)

**Start: 01/09/18 End: 31/03/21**

Current status	Extended until 31.03.21. Framework to be retendered early ( <i>see new agreements</i> )									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 085-191171									
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	FY 18/19 – 3%									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
Aryzta							○			
Brewfitt									○	○
Chicken Joes		○	○		○					
Country Choice			○				○			
Dr Oetker				○						
Drink Command								○		○
Energy Distribution)								○		○
Freshfayre	○						○			
Funnybones			○							
Krogab						○				
King Asia		○								
Lime Holdings	○									
Nichols t/a Vimto OoH									○	
Pasta King		○	○	○						
Ramonas Kitchen	○									
RH Hall	○						○			
Somnious									○	
Toasty Products				○			○			
TUGO		○	○	○						
Validfill										○
Yum Chop		○		○						

Contract Management

- 
- Latest Contract Review Meeting: Scheduled for 3<sup>rd</sup> October 2019
  - Lime Holdings are no longer trading
  - Framework extended until 31<sup>st</sup> March 2021 and will be retendered early to allow for ongoing innovation as part of a DPS agreement.
-



## Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

**Start: 01/04/18    End: 31/03/22**

Current status	In 2 years fixed period. Option to extend by 2 further years; first extension to 31/03/21 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>
442 Design Ltd-	○	
Atlantic Graphic Solutions-	●	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	<p>Please note that since the award of the framework we have been notified of the following:</p> <p>Atlantic Graphic Solutions entered into Administration on 21st December 2020.</p>	

## Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

**Start: 01/04/19 End: 31/03/23**

Current status	Agreement within 2 <sup>nd</sup> year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Kim Ashley
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○			
Clarke Deep Cleaning Solutions Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Indepth Hygiene Services Ltd				○	○	
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				
Merlin Catering & Refrigeration Services Ltd	○	○	○			

North West Catering Engineers (NWCE) Ltd	○		○			
Overclean Ltd				○	○	
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○

Contract Management

DCUK FM removed as declined to sign DPS agreement.

## Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). *NB: Lot 6 not awarded due to lack of interest from suppliers*

**Start: 24/10/16 End: 23/10/21**

Current status	Extended (5 <sup>th</sup> year due to COVID) Being retendered in 2021 ( <i>see new agreements</i> )
OJEU Process	Restricted. Supplies. Ref: 2016/S 083-147013
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Ranked or</li> <li>2. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 5.14% ( <i>Source: Quenelles</i> )
Category Manager	Hannah Myton-Wright
Pricing	Option to review every 6 months

Suppliers	1	2	3	4	5	7
Acorn			○			
Bako	○	○		○	○	○
Cotteswold	○	○			○	
Coultons				○	○	
Dairy Link (Bates)	○	○				
Dairy Link (Farmer Dawson)			○		○	
Dairy Link (Mortons)	○	○			○	
Dairy Link (Wells Farm)	○	○			○	
Dairy Link (NEMI & Clifton)		○	○			
Embleton Hall		○				
GC Birchall	○	○				
Henllan				○	○	
Morris				○	○	
Mortons		○				
Pensworth	○		○			
Ron Chalker		○		○	○	
SB Supplies				○	○	
The Capital Dairy	○	○	○			
Thomas Ridley						○
West Country Milk		○	○			○
West Horsley	○					○
Wrights	○					

Contract Management

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- Anglia opted to withdraw from the framework. B&S have ceased trading
  - Latest Contract Review Meeting: 18<sup>th</sup> February 2019
  - Tomlison's ceased trading 13.10.19
-

## Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

**Start: 01/09/16 End: 31/08/21**

Current status	Being retendered in 2021 ( <i>see new agreements</i> ) Extended to 5 years due to re-tendering not taking place during the COVID-19 Pandemic										
OJEU Process	Restricted Procedure. Services. Ref: 2016/S 174-313325										
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details also rate sheets by supplier</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>										
Framework Savings	FY 18/19 – 1.8%										
Category Manager	Nicola Mellor										
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Angel Human Resources	●		●		●	●					
ASA International									●	●	●
Blue Arrow	●	●	●	●	●	●	●	●	●	●	●
Kellan Group t/a Berkeley Scott	●	●	●	●		●					
Preface Recruitment	●										
Prochoice Recruitment		●									
Reed Specialist Recruitment	●	●	●	●	●	●			●	●	●
Search Consultancy		●		●	●				●	●	
Verve Personnel		●		●							
Contract Management	<ul style="list-style-type: none"> <li>Neway declined the latest framework extension and were removed from the supplier list</li> <li>Brightwork have removed themselves from the framework as they are no longer able to supply.</li> </ul>										

## Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

**Start: 01/07/18 End: 30/06/22**

Current status	Operating within 2 year fixed period. Option to extend by 2 further years; currently operating in 1 <sup>st</sup> year extension period
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition</li> <li>2. Mixture of direct award and mini competition (New)</li> <li>3. Mini competitions</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid</li> <li>• See Buyers Guide for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Kim Ashley
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Castell Howard Foods-	○			
Deli Lites Ireland	○	○	○	○
Freshways Unlimited Company	○	○	○	○
Ginsters	○		○	
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○		
Simply Lunch	○	○	○	○
Street Eats Food	○	○	○	○
The Good Food Company of Harefield t/a Impress Sandwiches	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
The Tuck Box (Andover)	○	○	○	○
Tiffin Sandwiches	○	○	○	○
Wrightington Wigan & Leigh NHS Foundation Trust	○	○	○	○

Contract Management

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- Since the award of the agreement, Capital Catering, Hakens Quality Foods, The Good Food Chain and Adelle have ceased trading. **Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company.**
  - Last Contract Review Meeting: December 2020
-



## Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

**Start: 01/10/18 End: 30/09/21**

Current status In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:* )

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bewleys	○	○	○	○	○
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Latest Contract Review Meeting: November 2020.
- Bewleys have requested to come off this framework due to a reduction in soft drinks and that their products are available via the Hot Beverages agreement.

## Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

**Start: 01/08/17 End: 31/07/21**

Current status Extension issued for 3<sup>rd</sup> year of the agreement

OJEU Process DPS Services Ref: 2017/S 099-196367

Call off guidelines

- Call off via:
  1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5
Biotech Europe	○	○	○		
Biffa		○	○	○	○
Elleteq Ltd		○	○	○	
Keenan Recycling		○	○	○	
Olleco		○	○	○	○
Organic Waste Logistics	○	○	○	○	
PKL Group		○	○		
ReFood				○	
Tamar Energy (Holdings)		○	○		
Warren Group		○	○	○	

Contract Management

- Latest Contract Review Meeting:

## Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 <sup>st</sup> of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		●	●	
Danco Plc		●	●	
Pinnacle Marquees (UK) Ltd	●	●	●	●
PKL Group (UK) Ltd	●			
Relocatable		●	●	
Stockbridge Marquees			●	

Contract Management

1<sup>st</sup> annual review April 2021

## Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

**Start: 15/04/19 End: 14/04/21**

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>		
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>
Bewleys		●	
Bidfood	●	●	●
Brakes	●	●	●
Creed-	●		
Lomond	●		
Vegetarian Express	●		
Contract Management	<ul style="list-style-type: none"> <li>• Latest Contract Review Meeting: 7<sup>th</sup> February 2019</li> </ul>		

## Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

**Start: 01/10/20 End: 30/09/24**

Current status	New agreement. Agreement within 1st of 4-year agreement.										
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11050-TU OJEU Ref: 2020/S 035-083929										
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>										
Framework Savings											
Category Manager	Mandy Johnston										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○			
Broderick Group					○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○			
Wilkes Vending Services	○	○	○	○	○	○					
Contract Management	<ul style="list-style-type: none"> <li>Latest Contract Review Meeting:</li> </ul>										

## New Agreements

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The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

**EPOS** Strategy is being prepared and tender documents to be drafted up. New agreement to be a DPS.  
Mandy Johnston

**Fresh Milk & Bread** Strategy is being prepared and tender documents to be drafted up. Put on hold due to extension of 5<sup>th</sup> year and will now be retendered in 2021.  
Hannah Myton-Wright

**IFDC** Strategy is being prepared and tender documents to be drafted up. New agreement to be a DPS instead of restricted procedure.  
Go live date 1<sup>st</sup> April 2021  
Hannah Myton-Wright

**Temporary Staff** Strategy being prepared and tender documents to be drafted.  
Nicola Mellor

**Fresh/Frozen Meat & Poultry** **Butchered** Strategy being prepared and tender documents to be drafted.  
Kim Ashley