

## TUCO SOUTH WEST REGIONAL GROUP MEETING

Wednesday 24<sup>th</sup> March 2021 at 11:00 am

Meeting held via Microsoft Teams

### AGENDA

1. Welcome from Regional Chair
2. Supplier Presentation #1 - Two Services
3. TUCO Board Update
4. TUCO Procurement Update
5. Kinetic Solutions Software
6. TUCO Academy Update
7. Round table – member updates
8. Supplier Presentation #2 – Excel Vending
9. AOB
10. Next Meeting Date
  - i. Supplier Presentation Poll

## TUCO South West Region Catering Group Meeting Thursday 4<sup>th</sup> February 2021 at 10:00 am Via Teams

<b>Attendees:</b>	Nick Leach	Portsmouth
	Kim Ashley	TUCO
	Sarah Cain	Plymouth
	Sarah Dolman	Bristol
	Kristian Fernandez-Mitchell	UWE
	Matthew Green	South Devon College
	Daniel Hancock	Bath Spa
	Ryan Hanson	RAU
	Judith Hoyle	TUCO Secretary
	Kai Hunt	South Devon
	Denise Kircher	Portsmouth
	Sarah McLoughlin	TUCO Academy
	Amy Morgan	Bristol
	David Morton	Winchester
	Lisa Pritchard	Bath
	Rachel Roberts	Bath Spa

<b>Apologies:</b>	Catherine Goddard	Southampton
	Craig Nicholls	FX Plus
	Christopher Sandham	Plymouth
	Daniel Smith	Plymouth
	Jason Waterfield	Southampton
	Caroline Wynn	Bristol

### 1. Apologies for Absence and Welcome

Apologies as listed above.

### 2. Supplier Presentation by Sharon Moore of Bidfood

Notes from this are attached.

### 3. TUCO Academy Update

Sarah reported that everything has now been moved online for the foreseeable future. Quite a number of compliance sessions have been delivered recently. The Level III and IV Food Safety refresher (interactive) is free of charge for all full members (maximum number is 20) where you can discuss ideas on food safety and allergen content. The February Social Media course is now over-subscribed. Leadership Skills is due to be held on 10<sup>th</sup> March. Most of the others are Food Safety and Allergens. We have carried out our first Food Safety Level IV course recently.

Our system is to have invigilators from our member institutions trained to carry out on-site assessments and this training takes around 20 minutes. They will deliver the assessment on our behalf and then get the accreditation at the end. We have a Healthy Food and Special Diets course coming up along with Change Management (cost £25 per delegate).

Mental Health Wellness will be run soon to help support your teams to understand what mental health is and how to spot signs in team members along with students. We also have a Qualified First Aiders in Mental Health course which is in more depth and carries a qualification at the end of it. We have a webinar on Natasha's Law being held in March in conjunction with LUPC. We plan to have a case study around the e-Learning for the MIND courses to see how this supports people with their mental health. We have also had a request to put some short videos online containing recipes for students. Nick added that Portsmouth made five videos last week as part of international week, which was very popular.

#### 4. TUCO Board Update

Membership of TUCO continues to increase. We now have a total of 586 members of which 181 are Full (150 HE and 31 FE). However, we have lost 5 members who have contracted out their catering operation, notably St Mary's University, Twickenham. We are looking to hold a combined Conference/Competitions event in early September dependent on the situation with the pandemic. Nick added that this may be a difficult time for many members as they will be busy on site for the return of students for the new academic year. The new EPOS tender has three representatives from the South West region on the Tender Working Party – Portsmouth, Southampton and Winchester. The project has split into the following lots; Lot 1 EPOS System and associated Product Suppliers, Lot 2 EPOS Add On Systems such as Touchscreen Kiosk Suppliers and Lot 3 One Stop Shop. The group decided that the need for a 'Delivery app' should be separated out to form a separate procurement project which is being led by Jane Eve. Matthew asked about the sustainability of TUCO as a company and the financial viability of it going forward. Though we have seen a decrease of income into the organisation over the past 10 months, we are optimistic about the future levels of business. Due to reserves, we are in a stable financial position and though due to Covid-19 income has reduced though Universities, we still have business coming through Local Authorities and NHS members. Nick asked about EU Procurement Law post-Brexit. Kim advised that the Cabinet have produced a 'Green Paper' proposing a reform of public procurement law. This 'Green Paper' is out for consultation amongst purchasing authorities and the deadline for feedback is March 2021. If the proposals (or a version of which) are agreed, it's likely the new legislation won't come into force until 2022. Until the legislation is in place we will continue as normal, the only changes being advertising new contracting opportunities in FTS (UK Find a Tender Service) rather than OJEU (Official Journal of the European Union).

#### 5. Procurement Update (Kim)

Meat and Poultry expires on 31<sup>st</sup> December so this will be renewed. Tender Working Party volunteers are needed on this, Dave confirmed he will remain on the group. Kim mentioned that we may have an issue with the 'quality' element of the evaluation due to present circumstances.

That is, in previous years the tender working party came together for two days to carry out a visual and taste evaluation on the meat samples. Covid-19 restrictions will mean that we cannot carry out the product tasting in the same way. STS will still be able to assess the product samples in terms of product specification, packaging and labelling. Kim suggested that the quality element of the tender may have to be carried through to the 'call-off' stage of the tender. Kim asked members whether they feel that this would be detrimental to the process. Dave feels that this is something which should be done by the institutions but ultimately it will be up to the TWP to make that decision, for example the samples could be sent directly to TWP member institutions to evaluate, but we would need to be able to guarantee that all samples are assessed in the same way so not to be open to challenge.

The new Temporary Staffing is out to tender and volunteers are needed for the Tender Working Party. There were no volunteers for this. We are also looking at the strategy for the brand-new EPOS tender (which Nick covered as part of his board update).

Student Unions are now granted access to the framework agreements including Alcohol (which has proved popular). Lisa commented that this was good news as they, like others, had recently left membership of the NUS and access to agreements such as Convenience Retail would be a real benefit.

The Brexit Impact Tool is still available on our website and is regularly updated (but we have struggled slightly as many of our suppliers' contacts are currently furloughed).

Jane Eve has recently met with an organization called "Food for the Brain". They offer an accreditation to caterers who can demonstrate a food offering that optimises consumers' brain health and mental wellbeing. University of Leeds and University of Edinburgh currently hold this accreditation. There was no interest from the group.

NCCO Food Solutions - would like to present the Date Code Genie to members at regional meetings. It is an allergen labelling system and, in light of Natasha's Law coming into force later this year, it's something being considered at present. The system is available via DIPCHEM suppliers such as Stephensons, Nivek, Catering 24, Instock Disposables, Ware UK to name a few, and they are already working with some of our members such as Reading, Harper Adams etc. They attended TUCO conference in 2019 with HG Stephensons. Matt Tebbit at Reading did push a forum piece on this, which may be useful to members.

TUCO have joined up with Too Good To Go. TGTG is an App that allows caterers and food & drink outlets to sell their surplus food and drink to consumers.

How it works:

- You sign up and are featured on the App.
- Customers access the App and purchase 'Magic Bags.'
- You fill your 'Magic Bag' with leftover food and/or drink and set a collection time that suits you
- Your customer pays for the bag and arrives at your business to collect.

Why it works:

- Find a new route to market: The app will give you access to customers that you might otherwise not reach.
- Recover sunk costs: Get money for food that would have been binned.
- Show you care: Take tangible steps to help the environment.

What are the fees:

There is no upfront cost - all fees are deducted from the payments Too Good To Go sends you:

- £1.09 [+VAT] per Magic Bag sold.
- No contract, no commitment & cancel any time.

Contract Review meetings have been very well attended recently for the following frameworks – Soft Drinks, Sandwiches, Vending, Alcohol. Further ones will be held in the near future including Fresh Fish and Seafood and Vegan.

Due to the retirement of the TUCO Sustainability Manager, Sue Lightfoot, our plans will be reviewed but the TSG will still meet and CEO Mike Haslin will be issuing a statement in due course.

Kim explained that under the new rules we are now advertising in the FTS (UK Find A Tender Service). Lisa asked if we now have to accept bids from Australia? Kim will cross check, but as the UK are still subject to WTO (GPA) rules (of which Australia are a member), Kim believes that we may have to consider bids from GPS members.

**Action: Kim**

Lisa asked about the South West Food Hub agreement with CCS and would TUCO be working with CCS on this? Ryan understands that this is a government pilot scheme and if a success will be rolled out across the UK. Matthew added that he was due to meet with them the following day. The majority of the group had been involved with/aware of the project and were concerned about the knock-on effect to TUCO. Kim added that TUCO were aware of the project and that a member of the procurement team had attended the conference call in late 2020. The procurement team have raised their concerns with the CEO. Kristian commented that anything new at UWE will have to go through ProcureWizard. Ryan mentioned that the project was quite complicated and that the first two phases were IT software and logistics. Though if a success, it could be a threat to TCUO and other Food/Catering related purchasing consortia.

Kim mentioned that we had looked at Two Services (on the KEM framework) to be invited in to present at the next meeting and Nick commented that he had been happy with a very thorough cleaning job they had recently carried out at Portsmouth and only charged £4K for.

## 6. Round The Table – Member Updates

### *Portsmouth*

Nick reported that they are looking at the Too Good To Go App. They signed up for WRAP following their presentation at the recent Sustainability Group meeting on 'Guardians of Grub'. They had lots of training taking place in January, including Food Hygiene Refresher and Natasha's Law. They took advantage of the fact that furloughed staff can still undertake training. They have an Asymptomatic Testing Centre there and do around 30 packed lunches per day for this, making use of the leftover packets of crisps, chocolate etc.

### *Winchester*

Their Vice-Chancellor has resigned and leaves at the beginning of April. Their on-site shop is being used for storage of furniture which is redundant due to social distancing.

They are at 5% of their usual income for this time of year and most of the staff are being furloughed. Only 3 courses are being taught on site. They have also been shortlisted for a Green Gown award for their 'LIFE' ethos. They will be running two separate budgets for September – 'Best Guesstimate' and 'Normal'.

#### *UWE*

Kristian is looking at their meal deal support as the SU are about to finalise their meal deal for next year. He asked what kind of deals other universities have with their suppliers. Kim offered to follow-up with Kristian regarding meals deals.

**Action: Kim**

As Portsmouth are a city centre campus they struggle with competition from the likes of Boots and Sainsburys. However, meal deals are very important to Bath. They have two outlets which rely on meal deals, one of which is affiliated to the Co-Op. They are looking at an alternative meal deal solution for their other shop, which is currently closed. Kim advised that this would be possible through the TUCO Sandwich framework but you may be limited as to the range of products. This is not something that TUCO can do on a national scale but the suppliers are there and willing to do this on an individual basis.

#### *South Devon College*

Matthew explained that all sandwiches at the college are produced in-house and because of the implications of Natasha's Law are looking at starting to buy in their sandwiches. Are there any recommended suppliers in the region? Kim will send details of this through to him.

**Action: Kim**

UWE make their own as there are higher margins and more control over quality. Bath mainly buy from Real Wrap but have one or two outlets which have the chef capacity to make their own.

#### *Southampton*

The recent turmoil has demonstrated how quickly business and service requirements can change and the true cost of having high levels of fixed cost, especially labour. There are lessons to be learnt from this pandemic and opportunities to be explored. Accordingly, SU catering are carrying out a full strategic review of their retail catering and hospitality services and seeking to modernise. This is likely to result in being much more reliant on technology, streamlining systems, standardisation and working from a lower fixed cost base. As an example, we are not looking to re-appoint 15 FTEs who have left through voluntary schemes, instead we will change our service model and use casual labour when required.

#### *Bath Spa*

Most staff are currently furloughed. We still have our Starbucks coffee shop open from Monday to Friday for Click and Collect. We have an App service too that opens daily for the students living on site, which is the best thing we have ever implemented. We use Preoday. We have had approximately 550 room refund requests for the first 6 weeks and have around 400 students back and living on campus here at our Newton Park campus. Our Events team are operating the test centre twice a week.

We are looking at launching a virtual conferencing section on our App where we deliver food boxes to staff working remotely (to begin with). We are now going into the 2021/22 budget setting period. Just a couple of questions for members please.

- Anyone else looking at Virtual Conferencing?
- I know there is a question on the Forum but really keen to know what everyone is looking at forecasting for next year please?

## 7. Any Other Business

As there was no further business, the meeting was duly closed at 11:30 am.

## 8. Proposed Dates for Next Meetings

Next meeting to be held just before or just after Easter – exact date to be confirmed.

# TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

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Version: Feb 2021/Meeting 1 of 2021

	Page
<b>Framework Agreements (Live)</b>	
About TUCO's framework agreements	2
Alcohol	3
Catering Light & Heavy Equipment	4
Convenience Retail	6
Disposables & Kitchen Chemicals	8
Fresh Fruit & Vegetables	10
Fresh Butchered Meat & Poultry	12
Fresh Seafood	13
Frozen, Groceries, Provisions & Chilled Foods	14
Hot Beverage	16
Innovative Food & Drink Concepts	17
(Kitchen) Design & Installation	19
Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services	20
Milk, Dairy, Morning Goods & Bread	22
Recruitment services for catering staff	24
Sandwiches & Associated Products	25
Soft Drinks	27
Sustainable Food Waste Management	28
(Provision of) Temporary Structures	29
Vegetarian & Vegan	30
Vending	31
<b>New Framework Agreements</b>	
Out to Tender / Research Stage	32

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## About TUCO's framework agreements

### We currently use 3 types of procedure under Public Contracts Regulations 2015

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- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

### TUCO's Further Competition Service

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We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

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<b>TUCO run FCS across the TUCO agreements</b>	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
<b>Offering more value for members</b>	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
<b>The benefits</b>	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

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## Alcohol

Supply and distribution of **Draught Beers & Cider (Lot 1)**, **PPS Beers & Cider (Lot 2)**, **Spirits & fortified Wines (Lot 3)**, **Core Wines and all wines (Lot 4)**, **One Stop Shop (Lot 5)** and **Independent Brewers (Lot 6)**

**Start: 16/01/20 End: 15/01/22**

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around Summer 2021					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 <sup>st</sup> March 2020 and then annually 1 <sup>st</sup> March (to include budget changes)					
<b>Supplier/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
Bidfood Unity Wines		○	○	○		
<b>Carlsberg</b>	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
<b>LWC Drinks</b>	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> <li>Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)</li> <li>As of 23.01.20 Molson Coors pricing is NOT available online as we are still resolving non-compliances with TUCO's framework document and Model Supply Terms</li> <li>Suppliers can review pricing March 2020; then remains fixed for 12 months</li> <li>Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20)</li> <li>Annual contract review meetings taking place over MS Teams on 2<sup>nd</sup> February</li> </ul>					

## Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, **Catering Uniforms (Lot 2)**, **Sustainable Alternatives to Disposables (Lot 3)**, **Cookware (Lot 4)**, **Refrigeration (Lot 5)**, **Cold Rooms / Walk in Freezers (Lot 6)**, **Ware washing (Lot 7)**, **Ventilation (Lot 8)**, **Heavy Appliances (Lot 9)** and **Heavy Equipment – one stop shop (Lot 10)**

**Start: 13/11/18 End: 12/11/21**

Current status	Extended (3 <sup>rd</sup> year) until 12 <sup>th</sup> November 2021									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	Process savings £6k									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
All Purpose-	○	○	○							
Alliance	○		○							○
Bidfood	○									
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
<b>Hobart</b>				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
<b>True Refrigeration</b>					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

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Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
  - Latest Contract Review Meeting: Scheduled for 24<sup>th</sup> October 2019
  - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
  - Magenta are now called Catering 24
  - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
  - Framework extended for 1 year.
  - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
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## Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

**Start: 01/07/2020 End: 30/06/2022**

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30<sup>th</sup> June 2024.

OJEU Process Open Procedure  
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:  
Direct award without re-opening competition, *or*  
Mixture of direct award and mini competition (New), *or*  
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Kim Ashley

Pricing All pricing submissions to be valid until 1st July 2020  
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Nisa Retail							○
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4



## Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1A), Reusable Alternatives to Disposable (Lot 1B) Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), Lot 4 One Stop Shop.

**Start: 16/12/19 End: 15/12/23**

Current status	In 2 years fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Price weighting change only, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 0.85%
Category Manager	Mandy Johnston
Pricing	Annually

Suppliers	Lot 1A	Lot 1B	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	●	●	●	●	●
Alliance Disposables Ltd	●	●	●	●	●
Arrow County Supplies	●	□	●	●	□
BCS	●	□	●	●	□
BFS Group Ltd T/A Bidfood	●	●	●	●	●
Bowak Ltd	●	□	●	●	□
Bunzl Catering Supplies	●	●	●	●	□
Diversey Ltd	□	□	●	●	□
GMC CORSEHILL LTD	●	□	●	●	□
H.G. Stephenson Ltd	●	●	●	●	●
HAMILTON & POLLOCK (2012) LTD	●	□	□	●	□
Industrial Cleaning Supplies (Liverpool Limited)	●	●	●	●	●
Instock Disposables Limited	●	●	●	●	●
KeepCup Ltd	□	●	□	●	□
Lothian Supply Company Ltd	●	●	●	●	●
Magenta (UK) Ltd	●	●	●	●	●
Nivek Catering Supplies Limited	●	●	●	●	●
Planglow Ltd.	□	□	□	●	□
TRI-STAR PACKAGING SUPPLIES LTD	●	□	□	□	□
UNICO LTD	●	●	●	□	□
Vertella	●	●	●	●	●
Wray Bros Ltd	□	□	●	●	□

## Contract Management

- 1<sup>st</sup> Supplier details on the website.



## Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

**Start: 01/08/18 End: 31/07/20**

Current status In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around February 2020

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 048-104924

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 5.14% and 2.85% (*Source: Quenelles*)

Category Manager Jane Eve

Pricing Option to review quarterly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh							○		○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
E Sidwell					○	○							
Entremettier	○						○	○					
Equilibrium t/a Fresh Range					○			○	○				
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Linkclass (London)	○						○	○					
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13

Oncore t/a Fresh Produce	○												
R Noone	○												
Ralph Livesey	○	○	○	○	○							○	
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○	○
Ribble Farm Fare	○	○	○	○	○							○	
Ron Chalker	○	○	○							○	○		
Set Produce	○												
Sherringham's Fine Foods	○												
Start Fresh		○		○	○								
Stuarts Foods		○	○		○					○			
The Veg Factor					○	○				○			
Total Produce	○	○		○	○		○		○	○	○	○	○
Winster Foods	○	○	○	○	○	○	○	○	○	○	○	○	○
Contract Management													

- Latest Contract Review Meeting: 28 & 29 August 2019
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework

## Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

**Start: 01/01/18 End: 31/12/21**

Current status	Currently in final year of 4 year agreement.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference: 2018/S 004-004914
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – average 25.35% ( <i>Source: Quenelles</i> )
Category Manager	Kim Ashley
Pricing	Option to review on a quarterly basis.

Suppliers	Lot 1	Lot 2
Bidfood	○	○
Brakes	○	○
British Premium Meats	○	○
CMB Foods	○	○
Complete Meats	○	○
Freeman Catering Butchers	○	○
Gibbins Quality Meats	○	○
Harlech Food Service	○	○
John Sheppard Butchers	○	○
Llechwedd Trading	○	○
Marbec Meats	○	○
MC Kelly	○	○
Midland Foods	○	○
MJ Birtwistle & Co	○	○
Mrs J C Altham & Sons	○	
Owen Taylor & Sons	○	○
Solent Butchers	○	
Underwood Meat Company	○	○

Contract Management	Clifton Quality Meats and Rumps of Warwick are no longer trading. Welsh Bros and Aubrey Allen are no longer part of the framework. <b>*Gibbins are currently suspended until they have an up to date STS accreditation.</b>
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## Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

**Start: 13/02/18 End: 12/02/22**

Current status	Framework has just been extended for 1 additional year until 2022 which is the final year and will be retendered later this year.											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>											
Framework Savings	FY 18/19 – 5%											
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
M&J Seafood	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○					○	○	○				
Contract Management	<ul style="list-style-type: none"> <li>M&amp;J review pricing on a monthly basis; Direct quarterly</li> <li>Cod stocks currently affected by quotas and exchange rates; this has increased demand for other white fish alternatives (Coley)</li> <li>Latest Contract Review Meeting – 22<sup>nd</sup> February 2019</li> <li>Paradise Seafood and Celtic Fish &amp; Game have been removed from the framework as they have gained less than 10% of the business by lot following the second annual anniversary of commencement of the agreement.</li> <li>Supply to Scotland (as of September 2020) Direct Seafood can supply to most of Scotland via Campbells Brothers in Bonnyrigg.</li> <li>M&amp;J have limited supply to Scottish members following the closure of one of their depots.</li> <li>Contract review meeting for 2021 will be held over MS Teams on 15<sup>th</sup> February</li> </ul>											

## Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

**Start: 01/04/19 End: 31/03/22**

Current status	2 years' fixed period. Option to extend by 2 further years; first extension to 31 <sup>st</sup> March 2022 has been applied							
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 173-391982							
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>							
Framework Savings	FY 18/19 – 7.16%, 11.46% and 5.31% ( <i>Source: Quenelles</i> )							
Category Manager	Jane Eve & Nicola Mellor							
Pricing								
Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		

Trevors Foodservice	○	○	○	○	○	○
Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Latest Contract Review Meeting: TBC

## Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

**Start: 06/01/20 End: 05/01/22**

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension will be issued in/around November 2021 and November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819  
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, or
  2. Mixture of direct award and mini-competition (New), or
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	○	○
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: TBC
- Next Contract Review Meeting: TBC

## Innovative Food & Drink Concepts

Supply and distribution of Healthy food concepts (Lot 1), Asian style food (Lot 2), American concepts (Lot 3), Italian (Lot 4), other European (Lot 5), Ice cream, gelato, waffles (Lot 6), Bread & Coffee Shop concepts (Lot 7), Alcoholic drinks (Lot 8), Non-alcoholic drinks (Lot 9) and Drink technology support concepts (Lot 10)

**Start: 01/09/18 End: 31/03/21**

Current status	Extended until 31.03.21. Framework to be retendered early ( <i>see new agreements</i> )									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 085-191171									
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	FY 18/19 – 3%									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
Aryzta							○			
Brewfitt									○	○
Chicken Joes		○	○		○					
Country Choice			○				○			
Dr Oetker				○						
Drink Command								○		○
Energy Distribution)								○		○
Freshfayre	○						○			
Funnybones			○							
Krogab						○				
King Asia		○								
Lime Holdings	○									
Nichols t/a Vimto OoH									○	
Pasta King		○	○	○						
Ramonas Kitchen	○									
RH Hall	○						○			
Somnious									○	
Toasty Products				○			○			
TUGO		○	○	○						
Validfill										○
Yum Chop		○		○						



Contract Management

- 
- Latest Contract Review Meeting: Scheduled for 3<sup>rd</sup> October 2019
  - Lime Holdings are no longer trading
  - Framework extended until 31<sup>st</sup> March 2021 and will be retendered early to allow for ongoing innovation as part of a DPS agreement.
-

## Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

**Start: 01/04/18 End: 31/03/22**

Current status	In 2 years fixed period. Option to extend by 2 further years; first extension to 31/03/21 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>
442 Design Ltd-	○	
Atlantic Graphic Solutions-	●	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	<p>Please note that since the award of the framework we have been notified of the following:</p> <p>Atlantic Graphic Solutions entered into Administration on 21st December 2020.</p>	

## Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

**Start: 01/04/19 End: 31/03/23**

Current status	Agreement within 2 <sup>nd</sup> year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Kim Ashley
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○			
Clarke Deep Cleaning Solutions Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Indepth Hygiene Services Ltd				○	○	
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				
Merlin Catering & Refrigeration Services Ltd	○	○	○			

North West Catering Engineers (NWCE) Ltd	○		○			
Overclean Ltd				○	○	
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○

Contract Management

DCUK FM removed as declined to sign DPS agreement.

## Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). *NB: Lot 6 not awarded due to lack of interest from suppliers*

**Start: 24/10/16 End: 23/10/21**

Current status	Extended (5 <sup>th</sup> year due to COVID) Being retendered in 2021 ( <i>see new agreements</i> )
OJEU Process	Restricted. Supplies. Ref: 2016/S 083-147013
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Ranked or</li> <li>2. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 5.14% ( <i>Source: Quenelles</i> )
Category Manager	Hannah Myton-Wright
Pricing	Option to review every 6 months

Suppliers	1	2	3	4	5	7
Acorn			○			
Bako	○	○		○	○	○
Cotteswold	○	○			○	
Coultons				○	○	
Dairy Link (Bates)	○	○				
Dairy Link (Farmer Dawson)			○		○	
Dairy Link (Mortons)	○	○			○	
Dairy Link (Wells Farm)	○	○			○	
Dairy Link (NEMI & Clifton)		○	○			
Embleton Hall		○				
GC Birchall	○	○				
Henllan				○	○	
Morris				○	○	
Mortons		○				
Pensworth	○		○			
Ron Chalker		○		○	○	
SB Supplies				○	○	
The Capital Dairy	○	○	○			
Thomas Ridley						○
West Country Milk		○	○			○
West Horsley	○					○
Wrights	○					

Contract Management

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- Anglia opted to withdraw from the framework. B&S have ceased trading
  - Latest Contract Review Meeting: 18<sup>th</sup> February 2019
  - Tomlison's ceased trading 13.10.19
-

## Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

**Start: 01/09/16 End: 31/08/21**

Current status	Being retendered in 2021 ( <i>see new agreements</i> ) Extended to 5 years due to re-tendering not taking place during the COVID-19 Pandemic										
OJEU Process	Restricted Procedure. Services. Ref: 2016/S 174-313325										
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details also rate sheets by supplier</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>										
Framework Savings	FY 18/19 – 1.8%										
Category Manager	Nicola Mellor										
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Angel Human Resources	●		●		●	●					
ASA International									●	●	●
Blue Arrow	●	●	●	●	●	●	●	●	●	●	●
Kellan Group t/a Berkeley Scott	●	●	●	●		●					
Preface Recruitment	●										
Prochoice Recruitment		●									
Reed Specialist Recruitment	●	●	●	●	●	●			●	●	●
Search Consultancy		●		●	●				●	●	
Verve Personnel		●		●							
Contract Management	<ul style="list-style-type: none"> <li>Neway declined the latest framework extension and were removed from the supplier list</li> <li>Brightwork have removed themselves from the framework as they are no longer able to supply.</li> </ul>										

## Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

**Start: 01/07/18 End: 30/06/22**

Current status	Operating within 2 year fixed period. Option to extend by 2 further years; currently operating in 1 <sup>st</sup> year extension period
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition</li> <li>2. Mixture of direct award and mini competition (New)</li> <li>3. Mini competitions</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid</li> <li>• See Buyers Guide for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Kim Ashley
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Castell Howard Foods-	○			
Deli Lites Ireland	○	○	○	○
Freshways Unlimited Company	○	○	○	○
Ginsters	○		○	
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○		
Simply Lunch	○	○	○	○
Street Eats Food	○	○	○	○
The Good Food Company of Harefield t/a Impress Sandwiches	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
The Tuck Box (Andover)	○	○	○	○
Tiffin Sandwiches	○	○	○	○
Wrightington Wigan & Leigh NHS Foundation Trust	○	○	○	○



Contract Management

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- Since the award of the agreement, Capital Catering, Hakens Quality Foods, The Good Food Chain and Adelle have ceased trading. **Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company.**
  - Last Contract Review Meeting: December 2020
-

## Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

**Start: 01/10/18 End: 30/09/21**

Current status In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:* )

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bewleys	○	○	○	○	○
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Latest Contract Review Meeting: November 2020.
- Bewleys have requested to come off this framework due to a reduction in soft drinks and that their products are available via the Hot Beverages agreement.

## Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

**Start: 01/08/17 End: 31/07/21**

Current status Extension issued for 3<sup>rd</sup> year of the agreement

OJEU Process DPS Services Ref: 2017/S 099-196367

Call off guidelines

- Call off via:
  1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5
Biotech Europe	○	○	○		
Biffa		○	○	○	○
Elleteq Ltd		○	○	○	
Keenan Recycling		○	○	○	
Olleco		○	○	○	○
Organic Waste Logistics	○	○	○	○	
PKL Group		○	○		
ReFood				○	
Tamar Energy (Holdings)		○	○		
Warren Group		○	○	○	

Contract Management

- Latest Contract Review Meeting:

## Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 <sup>st</sup> of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		●	●	
Danco Plc		●	●	
Pinnacle Marquees (UK) Ltd	●	●	●	●
PKL Group (UK) Ltd	●			
Relocatable		●	●	
Stockbridge Marquees			●	

Contract Management

1<sup>st</sup> annual review April 2021

## Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

**Start: 15/04/19 End: 14/04/21**

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>		
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>
Bewleys		●	
Bidfood	●	●	●
Brakes	●	●	●
Creed-	●		
Lomond	●		
Vegetarian Express	●		
Contract Management	<ul style="list-style-type: none"> <li>• Latest Contract Review Meeting: 7<sup>th</sup> February 2019</li> </ul>		

## Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

**Start: 01/10/20 End: 30/09/24**

Current status	New agreement. Agreement within 1st of 4-year agreement.										
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11050-TU OJEU Ref: 2020/S 035-083929										
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>										
Framework Savings											
Category Manager	Mandy Johnston										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○			
Broderick Group					○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○			
Wilkes Vending Services	○	○	○	○	○	○					
Contract Management	<ul style="list-style-type: none"> <li>Latest Contract Review Meeting:</li> </ul>										

## New Agreements

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The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

**EPOS** Tenders have been received and are being evaluated. New agreement to be a DPS.  
Mandy Johnston.

**Fresh Milk & Bread** Strategy is being prepared and tender documents to be drafted up. Put on hold due to extension of 5<sup>th</sup> year and will now be retendered in 2021.  
Hannah Myton-Wright

**IFDC** Strategy is being prepared and tender documents to be drafted up. New agreement to be a DPS instead of restricted procedure.  
Go live date 1<sup>st</sup> April 2021  
Hannah Myton-Wright

**Temporary Staff** Strategy being prepared and tender documents to be drafted.  
Nicola Mellor

**Fresh/Frozen Meat & Poultry** **Butchered** Strategy being prepared and tender documents to be drafted.  
Kim Ashley

**TUCO White Label Delivery App** Tenders due back 15<sup>th</sup> April 2021 for a single provider. Contract due to start 19<sup>th</sup> July 2021