

## Regional Meeting Update – Midlands

### Regional Chair – Stuart Ruddy

Venue	Virtual Meeting (MS Teams)
Date	Thursday 6 <sup>th</sup> May 2021 at 2:00 pm
Date of last meeting	Wednesday 17 <sup>th</sup> February 2021 at 2:00 pm
Meeting objective	Informal update across the region
TUCO Contacts	Hannah Myton-Wright (Category Manager) <a href="mailto:hannah.myton@tuco.ac.uk">hannah.myton@tuco.ac.uk</a> Judith Hoyle (Executive Assistant) <a href="mailto:Judith.hoyle@tuco.ac.uk">Judith.hoyle@tuco.ac.uk</a> Sarah McLoughlin (Head of Academy) <a href="mailto:sarah.mcloughlin@tuco.ac.uk">sarah.mcloughlin@tuco.ac.uk</a>

1. Welcome and Apologies
2. Presentation by Excel Vending
3. TUCO Update **SR**
4. TUCO Framework Updates **HMW**
5. Academy update/reminders **SM**
6. TUCO Board / General Update **PRJ**
7. Forum Activity Discussion **SR/All**
8. Member Updates – Round the Table **All**
9. Presentations for future meetings **All**
10. AOB
11. Next Meeting Date

## TUCO Midlands Region Virtual Meeting

Thursday 17<sup>th</sup> February 2021 at 2:00 pm via MS Teams

### MINUTES

<b>Attendees:</b>	Stuart Ruty [Chair]	Wolverhampton
	Dan Brazill	Loughborough
	Gavin Brown	Leicester
	Nigel Edwards	NSCG
	Mark Gane	Leicester
	Kate Glynn	Aston
	Ivan Hopkins	Nottingham Trent
	Judith Hoyle	TUCO Secretary
	Sarah McLoughlin	TUCO Academy
	Anthony Midgley	Leicester
	Hannah Myton-Wright	TUCO Category Manager
	David Nuttall	Harper Adams
	Amanda Pettingill	Nottingham
	Richard Plummer	Leicester College
	Clive Singleton	Warwick
	Audrey Taylor	Wolverhampton
	Dawn Vincent	Stoke-on-Trent

<b>Apologies:</b>	Carly Bradshaw	Aston
	Louise Chatfield	Staffordshire
	Libby Granger	Loughborough
	Mike Guest	Halesowen
	Ryan Hanson	RAU
	Claire Hopkins	NTU
	Gagan Kapoor	Loughborough
	Matthew Thorpe	Harper Adams
	Richard Thurman	Aston
	Debbie Tyler	Loughborough
	Ian Williamson	Loughborough

#### 1. Apologies for Absence

Apologies as listed above.

#### 2. Minutes of the Last Meeting

These were taken as agreed.

### 3. Presentation by Andy Henderson and Vikki Nicholls of Dawn Foods

A copy of the presentation is included with these Minutes.

Prior to the next item on the Agenda, members discussed Graduations this year. Warwick, Leicester and Nottingham had all cancelled theirs. NTU are looking to do 2020 Graduations in July this year and this year's in November 2021. Next year should hopefully be back to normal but for this year's, social distancing would have to be observed. Harper Adams are planning to hold their next graduations in Easter 2022. In place of a Graduation ceremony, Wolverhampton will be sending their students a gift pack.

### 4. TUCO Framework Updates (Hannah)

Four framework updates and coming up for tender/renewal. These are IFDC, Temporary Staffing, Meat and Poultry and EPOS which are all currently at the research stage. DipChem price increase requests have mainly been for PPE but Johnson Diversey are looking to introduce increases in April. Mandy is trying to resist these unless they can be justified. On the Soft Drinks framework both CCE and L R Suntory have submitted price increases and on the Alcohol framework there are likely to be increases following the Budget. The updated Brexit Impact Tool is on the website.

Jane Eve has recently met with an organization called "Food for the Brain". They offer an accreditation to caterers who can demonstrate a food offering that optimises consumers' brain health and mental wellbeing. University of Leeds and University of Edinburgh currently hold this accreditation.

NCCO Food Solutions - would like to present the Date Code Genie to members at regional meetings. It is an allergen labelling system and, in light of Natasha's Law coming into force later this year, it's something being considered at present. The system is available via suppliers on the DipChem framework.

TUCO have joined up with Too Good To Go. TGTG is an App that allows caterers and food & drink outlets to sell their surplus food and drink to consumers. Once members sign up, customers access the App and purchase 'Magic Bags,' which are then filled with leftover food and/or drink a collection time set. TUCO members have the first 12 months fees waived.

Contract Review Meetings have now been held on the following agreements – Soft Drinks, Sandwiches, DipChem, Alcohol, Fresh Fish and Seafood and Vegan and Vegetarian.

Regarding Sustainability – Sue Lightfoot the TUCO Sustainability Manager has now retired. CEO Mike Haslin will be issuing a statement shortly on TUCO's Sustainability plans going forward.

Gavin asked if any suppliers had gone into administration during the pandemic. Mark asked about Starbucks not being on the Hot Beverage framework. Hannah replied that they should hopefully be on the new IFDC agreement under 'We Proudly Serve' as they are hoping to bid to be on there and the new framework should be a suitable route to market for that model. There is another model on the table which is not so simple; via 'Master Licensee'. Gavin is not happy with what they are proposing regarding a Regional Franchisee as this would mean they have an outlet on campus over which they have no control.

Amanda added that TUCO are trying to do what they can on this but Starbucks are proving difficult to deal with.

Stuart commented that Costa do not want single person operations but would be very interested to get into universities. They are offering a couple of proposals and are willing to work with the individual universities.

## 5. Academy Update

The Academy is completely online at the moment and everything is being delivered by webinar. No study tours or development days are being organized. We are concentrating on Compliance courses, Change Management and Leadership Skills. Later in February will be the Level IV Food Safety Refresher. Level III Food Allergens is coming up with an option to get a qualification at the end but for this you would need an on-site invigilator. The upcoming Leadership Skills is sold out but there are places left on the Mental Health Awareness, which is a 4 hour course. There is a qualification attached to the Mental Health First Aid, to be run on 14<sup>th</sup> and 21<sup>st</sup> April. Sarah will be doing a case study on the Upskill courses for Mental Health support which includes advice on how to cope with stress and anxiety. Level II Allergens and Food Safety are available as either a qualification or just a refresher. These can be done at home on either a laptop or iPad and are Free of Charge. Level III Allergens and Food Safety cost around £20 to £25 each. We will also be running a Level II Healthy Food and Special Diets course along with a Change Management course which covers returning to work.

On 24<sup>th</sup> March there will be a webinar on Natasha's Law. We also have coming up a half day session on Plastics and we are looking into offering recipe videos for students. Kate mentioned that when she did her report on in-house catering versus contract caterers she included the fact that in-house staff are more there for the wellbeing of students as they are familiar faces students can relate to as opposed to contracted staff. The group asked if TUCO could compile a new resource focusing on the benefits (and bigger picture) of remaining in-house which would include extra benefits which Contract Caterers can't/won't do such as "deployment during COVID; mental health; agility as in-house operators (e.g. isolation boxes etc). Hannah will follow up on this.

**Action: Hannah**

## 6. Board Update

Amanda explained that it had been challenging times for TUCO in terms of framework spend but that we are working with suppliers on this. We have unfortunately had to make redundancies but this has had a positive effect from an Accounts point of view. The budget has been re-done taking into account the decrease in spend and we are where we should be at, at the moment. We are starting to put together a budget for next year and are trying not to be too ambitious about this. The Year End Audit is imminent. ProcureWizard has had considerably less usage so we are in talks with The Access Group to try to reduce the costs accordingly. Phil Rees-Jones is now in place as Chair and has asked members of the Board if they would consider putting themselves forward for the role of Vice-Chair.

Gagan has been working on a TUCO App along the lines of Deliveroo or Uber Eats and whether this would need to fit with the institution's till system or not. Ivan has been looking at a Click and Collect model with a company called Dill. He has also been looking at the return of staff and how they can use that manpower to generate some income. Commission fees on this of around 50 pence per delivery were too high. The ideal solution would be a better option for delivery without the high commission fees. Wolverhampton use YoYo and are currently in talks with them to get Click and Collect off the ground. At Nottingham they use the My Local App which only charges a commission for payments taken; direct payments do not have any commission. However, there is also a Click and Collect App with their new till system.

Ivan was looking at dipping into the High Street as well. This has 30% commission fees if you use their delivery model but dropping to 14% if you just use their website. Gagan will speak to Ivan on this as it could address any potential costs/compatibility issues and save TUCO a substantial amount of money if it's not feasible.

Gavin remarked that TUCO is managing the losses well and reducing costs and will get through the pandemic and come out the other side stronger. The Audit Committee members were able to advise Mike Haslin when they expect to see a return of footfall on campus.

## 7. Forum Activity Discussion

Stuart explained that he finds this really useful. There had been some discussion on Kinetix computer system as it has trebled in costs and Wolverhampton are tied in for another 18 months but will not be renewing after that. Nottingham have just carried out a massive upgrade with Kinetix on the Cloud based system. Prices have not gone up yet but there was no contract in place. They now have one for the next two years but then will go out to tender. Gavin feels that if TUCO are looking at an App then we should be looking for a complete solution that includes "Hospitality & Events".

Return to Campus – how are people planning for 8<sup>th</sup> March? Wolverhampton are focusing on the subjects which need to be practically based. Should we be opening more areas to support these additional students? Gavin is looking at the date when the furlough scheme ends as they will have to bring back their staff then. Leicester are currently planning to bring them back after Easter but are not expecting much footfall of students until after then. Ivan is hoping that the scheme will be extended until the end of June. Scotland are not planning to bring face to face teaching back until September. Mark mentioned that in some institutions staff had been asked to take wage cuts as students are looking for refunds for periods when they have not been taught.

Temperature Monitoring – Hannah mentioned two companies that TUCO were currently looking at, Navitas and Monika.

On Site versus Outsourced Operations – the question was asked whether there was any worked being undertaken by TUCO to show the cost difference of in house versus contract caterers? Hannah replied that we capture data with the independent benchmarking that we carry out. Amanda has had a number of contract caterers at Nottingham, including Sodexo, Baxter Storey, Compass and Aramark. She terminated all their contracts as they wanted to charge considerably more.

Gavin added that, as in-house operators we have been able to do things at short notice, for example isolation boxes. Amanda would like to reach out to De Montfort University as they are completely with Compass, to get an idea of their experience. Gavin will speak to his contact at DMU about this.

## 8. Member Updates

### *Aston*

Executives at the university have decided that they do not want to do hospitality any more. Sales wise they are at about 5% versus last year and staff have been re-deployed in the Covid centre, cleaning and Estates.

### *Loughborough*

The flexi-Furlough scheme has seen substantial savings and the retail staff have been re-deployed to positions in the catered halls. Retail sales are 80% down year on year. They do not have a large number of students on campus (around a quarter) with only 3 dining halls open. Not many international students have returned and isolation numbers remain low. They are hoping for some to come back in March with a Lateral Flow Test on return then a test every 7 days. A Take-Out service is available for students. They have a ProcureWizard completion date of end of May. They are about to award their new Chilled, Frozen and Grocery tender. They are also developing their new Sustainable Health Food Policy ready for the next academic year. They have taken over running of the nurseries from the SU and their VC is planning to retire later this year.

Amanda asked how Loughborough are enforcing tests. They receive a text to remind them then when they come through the dining halls they are asked to show evidence that they have received the test. After 7 days they get an e-mail reminder that they need to be tested. Stuart asked if it would be possible to run a magazine article on how flexible catering staff have been during the pandemic.

### *Harper Adams*

Their VC is also leaving later this year along with several members of their Senior Management. 90% of their staff are furloughed and this is set to end on 26<sup>th</sup> April. Quite a few students are currently on site and more are set to return on 8<sup>th</sup> March. It is all going well at the moment with ProcureWizard.

### *Nottingham Trent*

Ivan is in the middle of budgeting for 2021/2022. They are operating 4 outlets across 3 campuses predominantly catering for testing staff. Ivan himself has to be tested every week. At one point he was the only member of staff not on furlough. They have done a mini-competition on DipChem which is to be awarded soon. Their Procurement person Susan Brackenbury has now retired and her replacement Sarah Turton is working on catering on behalf of Procurement. They are at 8% compared to the previous year and have very few students on campus.

### *University of Leicester*

They have 4 outlets operating and it is very quiet on campus but Lateral Flow Tests are taking place there. Medical exams are coming up so they do have medical students on campus. They will be going live with ProcureWizard on 1<sup>st</sup> March and in preparation for this Mark found that they had over 90 suppliers which they have now cut down on.

He is having issues with suppliers on the Vending framework, First in Service and BRITA – they are proving very difficult to get any response from and he is not hearing back from any of them, even their phones are not being answered. The vending companies have not been on site to clear out the machines and these are too heavy to move so there are products in there which are out of date and they are unable to drain them off. Hannah will feed this back to the Category Manager for Vending, Mandy Johnston.

Their planned new outlets have still not opened but there is a private build on their Space Park which is set to open on 1<sup>st</sup> July.

Gavin has done a lot of work with their Executive Board to provide Value for Money and reduce operating costs.

They have had a 95% drop in income, have staff on furlough and are operating a Voluntary Severance Scheme. They are looking to lose 33% of their contracted staff through consultation. As a result they hope to have 33% of their workforce on contract and 66% casual labour. By this they are demonstrating their agility as a business. Most of the staff are expected to take advantage of the agile working conditions and opt to work from home. They are working with the O2 Academy in Leicester and are holding 'virtual' discos on a Wednesday night under the title 'Let's Disco'.

From a procurement perspective, Anthony reported that it has been busy but not on the catering side. However, from April he hopes to get back into this. Gavin feels that the hospitality side may go to a 38 week per annum until it completely recovers.

#### *Leicester College*

Most of the staff are furloughed and the ones who are not are only there to support the nurseries. They plan to refurbish an old building for new technical level teaching. Climate change is currently high on their Agenda and they are also looking at term times ready for September.

## **9. Any Other Business**

Presentations for future meetings – a poll will be circulated to ascertain which suppliers members would like to come in to present.

## **10. Date of Next Meeting**

This would be held during the first week of May – exact date to be confirmed.

# TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

0161 713 3424

Version: March 2021/Meeting 1 of 2021

	Page
<b>Framework Agreements (Live)</b>	
About TUCO's framework agreements	2
Alcohol	3
Catering Light & Heavy Equipment	4
Convenience Retail	6
Disposables & Kitchen Chemicals	8
Fresh Fruit & Vegetables	10
Fresh Butchered Meat & Poultry	12
Fresh Seafood	13
Frozen, Groceries, Provisions & Chilled Foods	14
Hot Beverage	16
Innovative Food & Drink Concepts	17
(Kitchen) Design & Installation	19
Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services	20
Milk, Dairy, Morning Goods & Bread	22
Recruitment services for catering staff	24
Sandwiches & Associated Products	25
Soft Drinks	27
Sustainable Food Waste Management	28
(Provision of) Temporary Structures	29
Vegetarian & Vegan	30
Vending	31
<b>New Framework Agreements</b>	
Out to Tender / Research Stage	32

## Contact details – TUCO Contracting Team

Nicola Mellor	0161 713 3426	<a href="mailto:nicola.mellor@tuco.ac.uk">nicola.mellor@tuco.ac.uk</a>
Mandy Johnston	0161 713 3427	<a href="mailto:mandy.johnston@tuco.ac.uk">mandy.johnston@tuco.ac.uk</a>
Hannah Myton-Wright	0161 713 3422	<a href="mailto:hannah.myton@tuco.ac.uk">hannah.myton@tuco.ac.uk</a>
Kim Ashley	0161 713 3429	<a href="mailto:kim.ashley@tuco.ac.uk">kim.ashley@tuco.ac.uk</a>
Carys Hopcyn	0161 820 1012	<a href="mailto:carys.hopcyn@tuco.ac.uk">carys.hopcyn@tuco.ac.uk</a>
Sam Bagley	0161 820 8017	<a href="mailto:sam.bagley@tuco.ac.uk">sam.bagley@tuco.ac.uk</a>



## About TUCO's framework agreements

### We currently use 3 types of procedure under Public Contracts Regulations 2015

---

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

### TUCO's Further Competition Service

---

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

---

<b>TUCO run FCS across the TUCO agreements</b>	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
<b>Offering more value for members</b>	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
<b>The benefits</b>	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

---

## Alcohol

Supply and distribution of **Draught Beers & Cider (Lot 1)**, **PPS Beers & Cider (Lot 2)**, **Spirits & fortified Wines (Lot 3)**, **Core Wines and all wines (Lot 4)**, **One Stop Shop (Lot 5)** and **Independent Brewers (Lot 6)**

**Start: 16/01/20 End: 15/01/22**

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around Summer 2021					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 <sup>st</sup> March 2020 and then annually 1 <sup>st</sup> March (to include budget changes)					
<b>Supplier/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
Bidfood Unity Wines		○	○	○		
<b>Carlsberg</b>	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
<b>LWC Drinks</b>	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> <li>Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)</li> <li>As of 23.01.20 Molson Coors pricing is NOT available online as we are still resolving non-compliances with TUCO's framework document and Model Supply Terms</li> <li>Suppliers can review pricing March 2020; then remains fixed for 12 months</li> <li>Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20)</li> <li>Annual contract review meetings taking place over MS Teams on 2<sup>nd</sup> February</li> </ul>					

## Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and **Heavy Equipment – one stop shop (Lot 10)**

**Start: 13/11/18 End: 12/11/21**

Current status	Extended (3 <sup>rd</sup> year) until 12 <sup>th</sup> November 2021									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	Process savings £6k									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
All Purpose-	○	○	○							
Alliance	○		○							○
Bidfood	○									
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
<b>Hobart</b>				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
<b>True Refrigeration</b>					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

---

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
  - Latest Contract Review Meeting: Scheduled for 24<sup>th</sup> October 2019
  - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
  - Magenta are now called Catering 24
  - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
  - Framework extended for 1 year.
  - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
-

## Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

**Start: 01/07/2020 End: 30/06/2022**

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30<sup>th</sup> June 2024.

OJEU Process Open Procedure  
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:  
Direct award without re-opening competition, *or*  
Mixture of direct award and mini competition (New), *or*  
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Kim Ashley

Pricing All pricing submissions to be valid until 1st July 2020  
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Nisa Retail							○
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

---

1<sup>st</sup> annual review July 2021. Nisa Retail not yet available until terms and conditions agreed.

---

## Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1A), Reusable Alternatives to Disposable (Lot 1B) Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), Lot 4 One Stop Shop.

**Start: 16/12/19 End: 15/12/23**

Current status	In 2 years fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Price weighting change only, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 0.85%
Category Manager	Mandy Johnston
Pricing	Annually

Suppliers	Lot 1A	Lot 1B	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	●	●	●	●	●
Alliance Disposables Ltd	●	●	●	●	●
Arrow County Supplies	●	□	●	●	□
BCS	●	□	●	●	□
BFS Group Ltd T/A Bidfood	●	●	●	●	●
Bowak Ltd	●	□	●	●	□
Bunzl Catering Supplies	●	●	●	●	□
Diversey Ltd	□	□	●	●	□
GMC CORSEHILL LTD	●	□	●	●	□
H.G. Stephenson Ltd	●	●	●	●	●
HAMILTON & POLLOCK (2012) LTD	●	□	□	●	□
Industrial Cleaning Supplies (Liverpool Limited)	●	●	●	●	●
Instock Disposables Limited	●	●	●	●	●
KeepCup Ltd	□	●	□	●	□
Lothian Supply Company Ltd	●	●	●	●	●
Magenta (UK) Ltd	●	●	●	●	●
Nivek Catering Supplies Limited	●	●	●	●	●
Planglow Ltd.	□	□	□	●	□
TRI-STAR PACKAGING SUPPLIES LTD	●	□	□	□	□
UNICO LTD	●	●	●	□	□
Vertella	●	●	●	●	●
Wray Bros Ltd	□	□	●	●	□

## Contract Management

- 1<sup>st</sup> Supplier details on the website.



## Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

**Start: 01/08/18 End: 31/07/20**

Current status	In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around February 2020												
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 048-104924												
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>												
Framework Savings	FY 18/19 – 5.14% and 2.85% ( <i>Source: Quenelles</i> )												
Category Manager	Jane Eve												
Pricing	Option to review quarterly												
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>
Accent Fresh							○		○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
E Sidwell					○	○							
Entremettier	○						○	○					
Equilibrium t/a Fresh Range					○			○	○				
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Linkclass (London)	○						○	○					
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>

Oncore t/a Fresh Produce	○											
R Noone	○											
Ralph Livesey	○	○	○	○	○					○		
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
Ribble Farm Fare	○	○	○	○	○					○		
Ron Chalker	○	○	○						○	○		
Set Produce	○											
Sherringham's Fine Foods	○											
Start Fresh		○		○	○							
Stuarts Foods		○	○		○				○			
The Veg Factor				○	○				○			
Total Produce	○	○		○	○		○		○	○	○	○
Winster Foods	○	○	○	○	○	○	○	○	○	○	○	○
Contract Management												

- Latest Contract Review Meeting: 28 & 29 August 2019
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework

## Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

**Start: 01/01/18 End: 31/12/21**

Current status Currently in final year of 4 year agreement.

OJEU Process Restricted Procedure. Supplies.  
TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference: 2018/S 004-004914

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – average 25.35% (Source: *Quenelles*)

Category Manager Kim Ashley

Pricing Option to review on a quarterly basis.

Suppliers	Lot 1	Lot 2
Bidfood	○	○
Brakes	○	○
British Premium Meats	○	○
CMB Foods	○	○
Complete Meats	○	○
Freeman Catering Butchers	○	○
Gibbins Quality Meats	○	○
Harlech Food Service	○	○
John Sheppard Butchers	○	○
Llechwedd Trading	○	○
Marbec Meats	○	○
MC Kelly	○	○
Midland Foods	○	○
MJ Birtwistle & Co	○	○
Mrs J C Altham & Sons	○	
Owen Taylor & Sons	○	○
Solent Butchers	○	
Underwood Meat Company	○	○

Contract Management Clifton Quality Meats and Rumps of Warwick are no longer trading. Welsh Bros and Aubrey Allen are no longer part of the framework. **\*Gibbins are currently suspended until they have an up to date STS accreditation.**

## Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

**Start: 13/02/18 End: 12/02/22**

Current status	Framework has just been extended for 1 additional year until 2022 which is the final year and will be retendered later this year.											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>											
Framework Savings	FY 18/19 – 5%											
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
M&J Seafood	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○					○	○	○				
Contract Management	<ul style="list-style-type: none"> <li>M&amp;J review pricing on a monthly basis; Direct quarterly</li> <li>Cod stocks currently affected by quotas and exchange rates; this has increased demand for other white fish alternatives (Coley)</li> <li>Latest Contract Review Meeting – 22<sup>nd</sup> February 2019</li> <li>Paradise Seafood and Celtic Fish &amp; Game have been removed from the framework as they have gained less than 10% of the business by lot following the second annual anniversary of commencement of the agreement.</li> <li>Supply to Scotland (as of September 2020) Direct Seafood can supply to most of Scotland via Campbells Brothers in Bonnyrigg.</li> <li>M&amp;J have limited supply to Scottish members following the closure of one of their depots.</li> <li>Contract review meeting for 2021 will be held over MS Teams on 15<sup>th</sup> February</li> </ul>											

## Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

**Start: 01/04/19 End: 31/03/22**

Current status	2 years' fixed period. Option to extend by 2 further years; first extension to 31 <sup>st</sup> March 2022 has been applied							
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 173-391982							
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>							
Framework Savings	FY 18/19 – 7.16%, 11.46% and 5.31% ( <i>Source: Quenelles</i> )							
Category Manager	Jane Eve & Nicola Mellor							
Pricing								
Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		

Trevors Foodservice	○	○	○	○	○	○
Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Latest Contract Review Meeting: TBC

## Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

**Start: 06/01/20 End: 05/01/22**

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension will be issued in/around November 2021 and November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819  
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, or
  2. Mixture of direct award and mini-competition (New), or
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	○	○
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: TBC
- Next Contract Review Meeting: TBC

## Innovative Food & Drink Concepts

Supply and distribution of Healthy food concepts (Lot 1), Asian style food (Lot 2), American concepts (Lot 3), Italian (Lot 4), other European (Lot 5), Ice cream, gelato, waffles (Lot 6), Bread & Coffee Shop concepts (Lot 7), Alcoholic drinks (Lot 8), Non-alcoholic drinks (Lot 9) and Drink technology support concepts (Lot 10)

**Start: 01/09/18 End: 31/05/21**

Current status	Extended until 31.03.21. Framework to be retendered early ( <i>see new agreements</i> )									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 085-191171									
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	FY 18/19 – 3%									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
Aryzta							○			
Brewfitt									○	○
Chicken Joes		○	○		○					
Country Choice			○				○			
Dr Oetker				○						
Drink Command								○		○
Energy Distribution)								○		○
Freshfayre	○						○			
Funnybones			○							
Krogab						○				
King Asia		○								
Lime Holdings	○									
Nichols t/a Vimto OoH									○	
Pasta King		○	○	○						
Ramonas Kitchen	○									
RH Hall	○						○			
Somnious									○	
Toasty Products				○			○			
TUGO		○	○	○						
Validfill										○
Yum Chop		○		○						



Contract Management

---

- Latest Contract Review Meeting: Scheduled for 3<sup>rd</sup> October 2019
  - Lime Holdings are no longer trading
  - Framework extended until 31<sup>st</sup> March 2021 and will be retendered early to allow for ongoing innovation as part of a DPS agreement.
  - Vimto OoH will not be retendering for the new DPS as they have taken the commercial decision to stop supplying the education sector to fully focus on leisure and retail
-

## Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

**Start: 01/04/18    End: 31/03/22**

Current status	In 2 years fixed period. Option to extend by 2 further years; first extension to 31/03/21 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>
442 Design Ltd-	○	
Atlantic Graphic Solutions-	●	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	<p>Please note that since the award of the framework we have been notified of the following:</p> <p>Atlantic Graphic Solutions entered into Administration on 21st December 2020.</p>	

## Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

**Start: 01/04/19 End: 31/03/23**

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Kim Ashley
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○			
Clarke Deep Cleaning Solutions Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				
Merlin Catering & Refrigeration Services Ltd	○	○	○			

North West Catering Engineers (NWCE) Ltd	○		○			
Overclean Ltd				○	○	
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

## Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). *NB: Lot 6 not awarded due to lack of interest from suppliers*

**Start: 24/10/16 End: 23/10/21**

Current status	Extended (5 <sup>th</sup> year due to COVID) Being retendered in 2021 ( <i>see new agreements</i> )
OJEU Process	Restricted. Supplies. Ref: 2016/S 083-147013
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Ranked or</li> <li>2. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 5.14% ( <i>Source: Quenelles</i> )
Category Manager	Hannah Myton-Wright
Pricing	Option to review every 6 months

Suppliers	1	2	3	4	5	7
Acorn			○			
Bako	○	○		○	○	○
Cotteswold	○	○			○	
Coultons				○	○	
Dairy Link (Bates)	○	○				
Dairy Link (Farmer Dawson)			○		○	
Dairy Link (Mortons)	○	○			○	
Dairy Link (Wells Farm)	○	○			○	
Dairy Link (NEMI & Clifton)		○	○			
Embleton Hall		○				
GC Birchall	○	○				
Henllan				○	○	
Morris				○	○	
Mortons		○				
Pensworth	○		○			
Ron Chalker		○		○	○	
SB Supplies				○	○	
The Capital Dairy	○	○	○			
Thomas Ridley						○
West Country Milk		○	○			○
West Horsley	○					○
Wrights	○					

Contract Management

- 
- Anglia opted to withdraw from the framework. B&S have ceased trading
  - Latest Contract Review Meeting: 18<sup>th</sup> February 2019
  - Tomlison's ceased trading 13.10.19
-

## Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

**Start: 01/09/16 End: 31/08/21**

Current status	Being retendered in 2021 ( <i>see new agreements</i> ) Extended to 5 years due to re-tendering not taking place during the COVID-19 Pandemic										
OJEU Process	Restricted Procedure. Services. Ref: 2016/S 174-313325										
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details also rate sheets by supplier</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>										
Framework Savings	FY 18/19 – 1.8%										
Category Manager	Nicola Mellor										
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Angel Human Resources	●		●		●	●					
ASA International									●	●	●
Blue Arrow	●	●	●	●	●	●	●	●	●	●	●
Kellan Group t/a Berkeley Scott	●	●	●	●		●					
Preface Recruitment	●										
Prochoice Recruitment		●									
Reed Specialist Recruitment	●	●	●	●	●	●			●	●	●
Search Consultancy		●		●	●				●	●	
Verve Personnel		●		●							
Contract Management	<ul style="list-style-type: none"> <li>Neway declined the latest framework extension and were removed from the supplier list</li> <li>Brightwork have removed themselves from the framework as they are no longer able to supply.</li> </ul>										

## Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

**Start: 01/07/18 End: 30/06/22**

Current status	Two-year agreement with option to extend by 2 further years; currently operating in 1 <sup>st</sup> year extension period
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition</li> <li>Mixture of direct award and mini competition (New)</li> <li>Mini competitions</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Kim Ashley
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Castell Howard Foods-	○			
Deli Lites Ireland	○	○	○	○
Freshways Unlimited Company	○	○	○	○
Ginsters	○		○	
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○		
Simply Lunch	○	○	○	○
Street Eats Food	○	○	○	○
The Good Food Company of Harefield t/a Impress Sandwiches	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
The Tuck Box (Andover)	○	○	○	○
Tiffin Sandwiches	○	○	○	○
Wrightington Wigan & Leigh NHS Foundation Trust	○	○	○	○



Contract Management

- 
- Since the award of the agreement, Capital Catering, Hakens Quality Foods, The Good Food Chain and Adelle have ceased trading. **Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company.**
  - Last Contract Review Meeting: December 2020
-

## Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

**Start: 01/10/18 End: 30/09/21**

Current status In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:* )

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bewleys	○	○	○	○	○
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Latest Contract Review Meeting: November 2020.
- Bewleys have requested to come off this framework due to a reduction in soft drinks and that their products are available via the Hot Beverages agreement.

## Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

**Start: 01/08/17 End: 31/07/21**

Current status Extension issued for 3<sup>rd</sup> year of the agreement

OJEU Process DPS Services Ref: 2017/S 099-196367

Call off guidelines

- Call off via:
  1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5
Biotech Europe	○	○	○		
Biffa		○	○	○	○
Elleteq Ltd		○	○	○	
Keenan Recycling		○	○	○	
Olleco		○	○	○	○
Organic Waste Logistics	○	○	○	○	
PKL Group		○	○		
ReFood				○	
Tamar Energy (Holdings)		○	○		
Warren Group		○	○	○	

Contract Management

- Latest Contract Review Meeting:

## Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 <sup>st</sup> of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		●	●	
Danco Plc		●	●	
Pinnacle Marquees (UK) Ltd	●	●	●	●
PKL Group (UK) Ltd	●			
Relocatable		●	●	
Stockbridge Marquees			●	

Contract Management

1<sup>st</sup> annual review April 2021

## Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

**Start: 15/04/19 End: 14/04/21**

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>		
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> <li>• Latest Contract Review Meeting: 7<sup>th</sup> February 2019</li> </ul>		

## Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

**Start: 01/10/20 End: 30/09/24**

Current status	New agreement. Agreement within 1st of 4-year agreement.										
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11050-TU OJEU Ref: 2020/S 035-083929										
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>										
Framework Savings											
Category Manager	Mandy Johnston										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○			
Broderick Group					○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○			
Wilkes Vending Services	○	○	○	○	○	○					
Contract Management	<ul style="list-style-type: none"> <li>Latest Contract Review Meeting:</li> </ul>										

## New Agreements

---

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

**EPOS** Tenders have been received and are being evaluated. New agreement to be a DPS.  
Mandy Johnston.

**Fresh Milk & Bread** Strategy is being reviewed and documents to be drafted up. Put on hold due to extension of 5<sup>th</sup> year but will get underway so that a new agreement is in place by 24.10.21  
Hannah Myton-Wright

**Catering Innovation & Concept Solutions (CICS)** NEW DPS to replace the IFDC (restricted) framework agreement. SQ is now live and the stage closes on 5<sup>th</sup> May  
Go live date 1<sup>st</sup> June 2021  
Hannah Myton-Wright

**Temporary Staff** SQ's due back 30.04.21  
Nicola Mellor

**Fresh/Frozen Meat & Poultry** **Butchered** Strategy being prepared and tender documents to be drafted.  
Kim Ashley

**TUCO White Label Delivery App** Tenders due back 15<sup>th</sup> April 2021 for a single provider. Contract due to start 19<sup>th</sup> July 2021