

TUCO Scottish Regional Meeting Thursday 13th May 2021 at 2:00 pm via MS Teams

AGENDA

1.	Welcome, Introductions and Apologies	Chair
2.	Presentation by Excel Vending	
3.	Member Updates / Round the Table	All
4.	TUCO Procurement Update	NM
5.	APUC Framework Update	AA/LL
6.	TUCO Academy Update	SM
7.	Sustainability	
8.	TUCO Board Update – Non-Exec Directors report	PRJ/CM
9.	AOBPresentations at future meetings	All

10. Date of Next Meeting



TUCO Scottish Regional Meeting Thursday 11th February 2021 via MS Teams

MINUTES

Attendees:	lan Macaulay Mike Belton Iain Calder Emma Carroll Thomas Day Lee Harding Judith Hoyle [Sec] Louise Levens Calum Maclachlan Steven McKay Sarah McLoughlin Stuart McMaster Nicola Mellor Lorna Padden Alan Riddell Ype Van der Schaaf	Edinburgh Calmac Ferries Forth Valley APUC Heriot Watt University of the West of Scotland TUCO APUC Aberdeen St Andrews TUCO Academy Calmac Ferries TUCO Contracting Edinburgh Napier St Andrews Forth Valley
Apologies:	Peter Bacchetti Jenny Donaldson Mark Donovan Alistair Fowlie Fiona Hughes Graham Paterson	Ayrshire St Andrews Aberdeen UKI Moray Strathclyde Strathclyde

1. Apologies for Absence

Apologies as listed above

2. Presentation by Lorna Love of Lazy Days Foods

3. Member Updates

This section of the meeting was not minuted to allow members to speak freely.

4. TUCO Framework Updates (Nicola)

Nicola reported that we are currently working on new tenders for Meat and Poultry, Temporary Staffing, IFDC and EPOS and that we are well represented by the region on all Tender Working Parties apart from EPOS, for which she would like volunteers.



DipChem pricing is still increasing, particularly with regard to PPE products. These have been rejected for now and further details have been requested. Johnson Diversey have submitted a price increase for April. Coke and L R Suntory have also requested increases for April.

The Brexit Impact Tool has been updated on the TUCO website.

Head of Contracts Jane Eve has met with "Food for the Brain." They offer an accreditation to caterers who can demonstrate a food offering that optimises consumers' brain health and mental wellbeing. University of Leeds and University of Edinburgh currently hold this accreditation. Edinburgh have been with them for around 11 years. They ran tests on this with two groups of children and those on a better diet showed a better academic performance. There is a massive focus now on mental health. They look at things such as salt content, sugar content, additives etc. Several members were interested in having more details on this.

NCCO Food Solutions would like to present their Date Code Genie Allergen labelling system at regional meetings. This is available via suppliers on the DipChem agreement and is particularly relevant with Natasha's Law coming into force in October.

TUCO have joined up with Too Good To Go. TGTG is an App that allows caterers and food & drink outlets to sell their surplus food and drink to consumers. Once members sign up, customers access the App and purchase 'Magic Bags,' which are then filled with leftover food and/or drink a collection time set. TUCO members have the first 12 months fees waived. Steven feels that this is fine for retail, ie pre-packed items but not so good with ready prepared food going into the bag.

On the Sustainability front, TUCO Sustainability Manager has now retired. A statement on TUCO's sustainability plans going forward will be issued by CEO Mike Haslin.

Ian touched on the situation with Scottish milk delivery, Nicola replied that Scotland do not tend to use the Milk and Dairy agreement as there is one in place with APUC. Some members buy it through the Grocery, Frozen and Chilled framework but not through the Milk and Dairy.

Steven mentioned that temporary arrangements for Brexit will end in March so have we had any formal notifications on price changes etc? Nicola explained that Bidfood are trying to avoid bringing products in through Europe. Ian commented that as hospitality is closed there is not the normal demand. We hope that things become simpler regarding paperwork but we may see more of an impact when things get busier in the summer. Steven asked what the best time would be to tender and Ian believes it would be in their best interest to tender now before prices go up.



5. APUC Report

Fresh Dairy Products expires in October and this is being re-tendered at the end of spring. They are looking to change the models on this slightly particularly for distribution to encourage some small local dairies to bid for this.

Fresh Fish and Seafood is due to expire in April but will be extended for four months to give them more time. The re-tendering process will start in the next 6 to 8 weeks if anyone would be interested in sitting on the Tender Working Party. No price increases have been submitted on Fresh Fish and Seafood or Fruit and Vegetables and there has been none on Fruit and Veg since last September. Price increases on Fresh Butcher's Meat must be submitted before 1st March and this can only be done once per year. There will be no price increases on bakery and none can be submitted now until the end of summer.

The new SUSTAIN programme has been re-launched and they are now going through the final testing stage. New suppliers on this are from the Catering category. The new Value for Money Report is available should anyone wish to have a look at that.

Zero Waste Scotland have a 'Matchmaking' service for food coming to the end of its shelf life which will then be distributed to third parties.

6. TUCO Academy Update

The Academy is completely online at the moment and everything is being delivered by webinar. No study tours or development days are being organized. We are concentrating on Compliance courses, Change Management and Leadership Skills. Later in February will be the Level IV Food Safety Refresher. Level III Food Allergens is coming up with an option to get a qualification at the end but for this you would need an on-site invigilator. The upcoming Leadership Skills is sold out but there are places left on the Mental Health Awareness, which is a 4 hour course. There is a qualification attached to the Mental Health First Aid, to be run on 14th and 21st April. Sarah will be doing a case study on the Upskill courses for Mental Health support which includes advice on how to cope with stress and anxiety. Level II Allergens and Food Safety cost around £20 to £25 each. We will also be running a Level II Healthy Food and Special Diets course along with a Change Management course which covers returning to work.

On 24th March there will be a webinar on Natasha's Law. We also have coming up a half day session on Plastics and we are looking into offering recipe videos for students.

7. Sustainability Update

This had been previously covered in Nicola's Procurement update.



8. Board Update

Calum reported that at the start of the pandemic, the budget was re-forecasted and a deficit of £750K was forecast. At the end of Quarter 3 this stood at £737K so a loss for the year of £737K is slightly better than forecasted. Draft budget so far for 2021/2022 shows a deficit of between £108K to £364K. The final budget will be ready for the Board Meeting in March. Much of our income comes from rebates and from a £1.97 million forecast the year end actual was £450K. So, from a total income forecast of £3.35 million the actual figure was £638K, a reduction of 81%. However, by the year end, costs will also have reduced by 63%. Payroll and the furlough scheme there was a reduction of 60%. In Quarter 2 we claimed back £129K from the furlough scheme for salaries. Further savings were made with the Access Group on ProcureWizard for a 5 month Fee Holiday. We are also currently in negotiations with our landlords regarding the Manchester office.

The Annual Conference is tentatively planned for September at Keele University, although Calum feels that it may be a little too early for this and he asked for members' views on this. Ian agreed that this could be slightly over-ambitious as most institutions will be in recovery mode and this would be better held in say, March 2022.

9. Any Other Business

Ian commented that isolation support will continue until September, including the food boxes etc.

Mike mentioned the recent contract review meetings which had taken place with suppliers, he had attended the Alcohol meetings and found them very good.

10. Date for Next Meeting

The next meeting will be held on a Thursday in early May – exact date to be confirmed.



TUCO Framework Report

Submitted by Jane Eve, Head of Contracts Jane.eve@tuco.ac.uk 0161 713 3424 Version: March 2021/Meeting 1 of 2021

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Framework Agreements (Live)

About TUCO's framework agreements

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 - Vending 31

New Framework Agreements

Out to Tender / Research Stage 32

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- **Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
 - **Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
 - DPS There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2. Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
Offering more value for members	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
The benefits	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirts & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Current status		In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around Summer 2021								
OJEU Process		Restricted Procedure. Supplies. Ref: 2020/S 041-098051								
Call off guidelines	1 2 3 • Lot mu • See • Fur	. Mixture c	f direct awar petition pry not regic p bid & & Tender Ev	d and mini-c on; therefore valuation Rep	port for full de	New) <i>, or</i> in that Lot etails				
Framework Savings	Process sav	vings £6k								
Category Manager	Hannah My	/ton-Wright								
Pricing	31 st March	2020 and the	n annually 1 ^s	st March (to ii	nclude budge	t changes)				
Supplier/Lot	1	2	3	4	5	6				
Bidfood Unity Wines		0	0	0						
Carlsberg	0	0	0	0	0					
House of Townend			0	0						
JW Filshill		0	0							
LWC Drinks	0	0	0	0	0	0				
Matthew Clark Wholesale	0	0	0	0	0					
Molson Coors Brewing Co	0	0	0	0	0					
SH Jones			0	0						
SIBA						0				
Stewart Wines				0						
Tanners			0	0						
Contract Management	\ • •	leineken no Wholesale or I As of 23.01.20 Ire still reso	WC) Molson Coo	rs pricing is N	OT available	online as we				

Start: 16/01/20 End: 15/01/22

• Suppliers can review pricing March 2020; then remains fixed for 12 months

document and Model Supply Terms

- Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20)
- Annual contract review meetings taking place over MS Teams on 2nd February

Catering Light & Heavy Equipment

Supply and distribution of Light Catering Equipment – one stop shop (Lot 1), Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

Current status	Extende	d (3 rd yea	ar) until	12 th N	ovem	iber 2	2021				
OJEU Process	Restricte	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	 Lc be Se Fu 	e invited e Buyers	Direc Mixtu Mini o categor to bid s Guide	ire of c compe y not r & Ten	lirect tition egior der Ev	awar n; the valua	d and refore tion R	l mini-c e all sup eport f	ompet opliers or full (tition, <i>or</i> ition (Ne in that L details arge, to	w) <i>, or</i> ot mus
Framework Savings	Process sa	avings £6	5k								
Category Manager	Hannah N	lyton-W	right								
Pricing	Annually										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	
All Purpose-	0	ο	0								
Alliance	0		0							0	
Bidfood	0										
Brakes	0	0	0	0	0	0	0	0	0	0	
Bunzl	0	0		0	0		0		0	0	
Buttress (Maid Aid)							0				
Comax	0	0	0								
Foster						0					
HG Stephenson	0	0	0						0		
Hobart				0			0				
JLA				0	0						
Kitchequip	0			0	0	0	0		0	0	
Catering 24 (formerly Magenta)	0		0								
MWUK (Alexandra)		0									
Nisbets	0	0	0	0	0	0			0	0	
RH Hall				0	0		0		0	0	
Stephens Catering	0			0	0	0	0				
Swift Maintenance					0	0	0	0	0	0	
True Refrigeration					0						
WV Howe	0			0			0		0	0	
Whitco Catering				0		0		0	0	0	
Williams						0					

Start: 13/11/18 End: 12/11/21

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
- Latest Contract Review Meeting: Scheduled for 24th October 2019
- Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
- Magenta are now called Catering 24
- Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
- Framework extended for 1 year.
- Oct 20 Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022

Currei	nt status	New Agreemer optional 2 year					
OJEU	Process	Open Procedur	e				
		OJEU Ref: 2019 128-314867)/S 244-5995	08, TUCO Ref	: CAT11046-T	Ū, Award Re	f: 2020/S
Call off gu	uidelines	 Lotted must be See Buy 	Direct award Mixture of d Mini compet by category e invited to b yers Guide fo competitio	not region; t id	nd mini comp herefore, all	betition (New suppliers in	that Lot
Framework	Savings	Process Saving	s £6k				
Category N	Manager	Kim Ashley					
	Pricing	All pricing subr Following this p for all products	orice reviews			ually (every 6	months)
Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			0	0	0	0	0
Adamsons Drinks Ltd	0						
BB Foodservice	0		0	0	0	0	0
BFS Group T/A Bidfood	0	0					
Brakes	0	0					
Chapple & Jenkins	0			0			
Dunsters Farm	0						
Fulfil UK		0					
Handmade Speciality Products		0					
J.W. Filshill Ltd	0		0	0	0	0	0
LWC Drinks				0			
M1 Confectioners	0						
Nisa Retail							0
Premcrest Ltd	0	0	0		0		
Sugro Distribution Ltd	0						
Total number per lot	10	5	4	5	4	3	4

Contract Management

 $1^{\mbox{st}}$ annual review July 2021. Nisa Retail not yet available until terms and conditions agreed.

Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1A), Reusable Alternatives to Disposable (Lot 1B) Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), Lot 4 One Stop Shop.

	Start: 16/12/19 End: 15/12/23
Current status	In 2 years fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref:
Call off guidelines	 Call off via: Price weighting change only, or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Mandy Johnston
Pricing	Annually

Suppliers	Lot 1A	Lot 1B	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	0	0	0	0	0
Alliance Disposables Ltd	0	0	0	0	0
Arrow County Supplies	0		0	0	
BCS	0		0	0	
BFS Group Ltd T/A Bidfood	0	0	0	0	0
Bowak Ltd	0		0	0	
Bunzl Catering Supplies	0	0	0	0	
Diversey Ltd			0	0	
GMC CORSEHILL LTD	0		0	0	
H.G. Stephenson Ltd	0	0	0	0	0
HAMILTON & POLLOCK (2012) LTD	0			0	
Industrial Cleaning Supplies (Liverpool Limited)	0	0	0	0	0
Instock Disposables Limited	0	0	0	0	0
KeepCup Ltd		0		0	
Lothian Supply Company Ltd	0	0	0	0	0
Magenta (UK) Ltd	0	0	0	0	0
Nivek Catering Supplies Limited	0	0	0	0	0
Planglow Ltd.				0	
TRI-STAR PACKAGING SUPPLIES LTD	0				
UNICO LTD	0	0	0		
Vertella	0	0	0	0	0
Wray Bros Ltd			0	0	

Contract Management

• 1st Supplier details on the website.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Current status			ed perio Ind Febr			xtend	by 2 fi	urther	years;	extensio	on will	be	
OJEU Process	Restr	icted Pr	ocedure	e. Suppl	ies. Re	ef: 201	.8/S 04	8-1049	924				
Call off guidelines	•	regional lot, to bid											
Framework Savings	FY 18	/19 – 5.	.14% and	d 2.85%	6 (Sour	ce: Qu	enelles	5)					
Category Manager	Jane	Eve											
Pricing	Optio	n to rev	/iew qua	arterly									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh							0		0				
Brakes	0	0	0	0	0	0	0	0	0	0	0	0	0
Country Fresh			0	0	0	0			0				
Creed	0	0	0	0	0	0	0	0	0		0		
E Sidwell					0	0							
Entremettier	0						0	0					
Equilibrium t/a Fresh Range					0			0	0				
Ferryfast t/a					0	0							
Worcester Produce													
Fresh n Fruity	0					0	0		0				
Freshview Foods		0			0	0				0			
GW Price		0	0	0		0							
George Anderson												0	
Harvest Fine Foods							0	0					
J&R								0					
John Palin				0		0							
Kale & Damson	0				0	0	0	0	0				
Linkclass (London)	0						0	0					
Mark Murphy												0	
Millside Barrowcliffe				0	0	0							
Oliver Kay	0	0	0	0	0	0	0	0	0	0	0		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
	1	۷	5	**	5	0	/	0	Э	TU	11	14	тЭ

Start: 01/08/18 End: 31/07/20

Oncore t/a Fresh		0										
Produce		2										
R Noone		0										
Ralph Livesey		0	0	0	0	0				0		
Reynolds Catering	0	0	0	0	0	0	0	0	0	0	0	0
Ribble Farm Fare		0	0	0	0	0				0		
Ron Chalker		0	0	0					0	0		
Set Produce		0										
Sherringhams Fine Foods	0											
Start Fresh			0		0	0						
Stuarts Foods			0	0		0			0			
The Veg Factor					0	0			0			
Total Produce		0	0		0	0		0		0	0	0
Winster Foods		0	0	0	0	0	0	0	0	0	0	0 0
Contract Management		• To	test Cor otal Pro ompletin ow apply	oduce Ig Nove	purcha mber	ased 2018	Mark	Murp	hy wit	th the		

• Pilgrim requested to be removed from the Framework

Start: 01/01/18 End: 31/12/21
Currently in final year of 4 year agreement.
Restricted Procedure. Supplies.
TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference 2018/S 004-004914
 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lormust be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCC members
FY 18/19 – average 25.35% (Source: Quenelles)
Kim Ashley
Option to review on a quarterly basis.
Lot 1 Lot 2
0 0
o o
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Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

Contract Management

Clifton Quality Meats and Rumps of Warwick are no longer trading. Welsh Bros and Aubrey Allen are no longer part of the framework. *Gibbins are currently suspended until they have an up to date STS accreditation.

Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Current status	Framework has just been extended for 1 additional year until 2022 which is the final year and will be retendered later this year.											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	•	regio See B	Direct Mixtu Mini c d by re nal lot, t uyers G er com	o bid uide & ⁻	rect av tion Ierefoi Fendei	vard a re onl ⁱ Evalu	nd mir y invit ation I	ii-comp e supp Report	oetitior liers, a for full	n (New), awardeo details	d to th	
Framework Savings	FY 18	/19 – 59	%									
Category Manager	Hann	ah Myto	on-Wrig	ht								
Pricing	Optio	on to rev	view mo	nthly								
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	0	0	0	0	0	0	0	0	0	0	0	0
M&J Seafood	0	0	0	0	0	0	0	0	0	0	0	0
Stickleback Fish Company	0					0	0	0				
Contract Management		 Cocha La Pa th by of Su 	&J revie od stock as increa test Cor aradise S e frame r lot follo the agr upply to upply to	s curren ased der htract R Geafood work as owing th eement Scotla	ntly af mand f eview and Co they ne seco nd (as	Fected for oth Meeti eltic Fi have g ond an of Se	by qu her whi ng – 22 sh & G gained nual a epteml	otas ar ite fish 2 nd Feb ame ha less th nnivers ber 20	nd excl alterna ruary 2 ive bee an 10% sary of 20)Dire	nange r atives (0 2019 en remo 6 of the comme	Coley) ved fro busine nceme	om ess ent :an

Start: 13/02/18 End: 12/02/22

• M&J have limited supply to Scottish members following the closure of one of their depots.

• Contract review meeting for 2021 will be held over MS Teams on 15th February

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19	End: 31/03/22
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Current status	2 years' fixed period. Option to extend by 2 further years; first extension to 31 st March 2022 has been applied										
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 173-391982										
Call off guidelines	•	2. Mi 3. Mi Lotted by be invited See Buyer	rect awa xture of ni comp category to bid s Guide	direct aw etition / not regio & Tender	it re-openin ard and min on; therefore Evaluation R ce available	e all supplie eport for f	ion (New) ers in that full details	: Lot must			
Framework Savings	FY 18/1	9 – 7.16%,	11.46%	and 5.31	% (Source: C	uenelles)					
Category Manager	Jane Eve	e & Nicola	Mellor								
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8			
Batley's Foodservice	0	0		0	0	0		0			
Bidfood	ο	0		0	0	0		0			
Blakemore Foodservice	0	0		ο	0	0		0			
Brakes	0	0		0	0	0		0			
Clegs Chilled Foodservice			0				0				
Creed Foodservice	0	0		0	0	0		0			
Fife Creamery			0								
GC Birchall				0							
Harlech Foodservice	0	0		0	0	0		0			
HN Nuttall	0	0		0	0	0		0			
KFF Foodservice	0	0		0							
Lomond Fine Foods	0	0		0	0	0		0			
MKG	0	0		0	0	0		0			
Philip Dennis Foodservice	0	0		0	0	0		0			
The Little Food Company						0					

Trevors	0	0	0	0	0	0
Foodservice						
Turner & Price	0	0	0	0	0	0
Yearsley Group		0				

Supply and distribution of hot beverage ingredients, equipment and associated products

	Start: 06/01/20 End: 05/01/22
Current status	In 2 years' fixed period. Option to extend by 2 x further years; extension wil be issued in/around November 2021 and November 2022
OJEU Process	Restricted Procedure. Supplies. Ref: 2019-OJS-304819
	Hunter Ref: CAT11048-TU
Call off guidelines	 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lor must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCC members
Framework Savings	FY 18/19-0.04%
Category Manager	Nicola Mellor
Pricing	Annually
Suppliers	Lot 1 Lot 2
Bewleys Ltd	0
Bridge Coffee Roasters	0 0
Café Direct Plc	0 0
Cafeology Ltd	0 0
Coffee Conscience Ltd	0 0
Lofbergs Ltd	0 0
Matthew Algie	0 0
Ringtons	0 0
Tchibo Coffee Int Ltd	0 0
The Nairobi Coffee & Tea Co Ltd	0
York Coffee Emporium Ltd	0

Contract Management

New price lists available: TBC ٠

٠ Next Contract Review Meeting: TBC

Innovative Food & Drink Concepts

Supply and distribution of Healthy food concepts (Lot 1), Asian style food (Lot 2), American concepts (Lot 3), Italian (Lot 4), other European (Lot 5), Ice cream, gelato, waffles (Lot 6), Bread & Coffee Shop concepts (Lot 7), Alcoholic drinks (Lot 8), Non-alcoholic drinks (Lot 9) and Drink technology support concepts (Lot 10)

	Start: 01	1/09/1	LO E	nu: 5	1/05	/21					
Current status	Extended until 31.03.21. Framework to be retendered early (see new agreements)										
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 085-191171										
Call off guidelines	1. 2. 3. • Lo be • Se • Fu	 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition 									
Framework Savings	FY 18/19 -	- 3%									
Category Manager	Hannah N	1yton-V	Vright								
Pricing	Annually										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	
Aryzta							0				
Brewfitt									0	0	
Chicken Joes		0	0		0						
Country Choice			0				0				
Dr Oetker				0							
Drink Command								0		0	
Energy Distribution)								0		0	
Freshfayre	0						0				
Funnybones			0								
Krogab						0					
King Asia		0									
Lime Holdings	0										
Nichols t/a Vimto OoH									0		
Pasta King		0	0	0							
Ramonas Kitchen	0										
RH Hall	0						0				
Somnious									0		
Toasty Products				0			0				
TUGO		0	0	0							
Validfill										0	
Yum Chop		0		0							

Start: 01/09/18 End: 31/05/21

Contract Management

- Latest Contract Review Meeting: Scheduled for 3rd October 2019
- Lime Holdings are no longer trading
- Framework extended until 31st March 2021 and will be retendered early to allow for ongoing innovation as part of a DPS agreement.
- Vimto OoH will not be retendering for the new DPS as they have taken the commercial decision to stop supplying the education sector to fully focus on leisure and retail

Design & Installation

Services framework providing access to Customer Experience Design (Lot 1) and Kitchen and Counter Design, Manufacture and Installation (Lot 2)

Current status	In 2 years fixed period. Option to exten to 31/03/21 has been applied	d by 2 further years; first extension
OJEU Process	Restricted Procedure. Services. Ref: 20	017/S 183-375251
Call off guidelines	 Call off via: Direct award without re-op Mini competition See Buyers Guide & Tender Eval Further competition service average 	<u> </u>
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
442 Design Ltd-	0	
Atlantic Graphic Solutions-	0	
HK Project		0
Promart Manufacturing		0
PSV Design-	ο	
Restaurant Design Associates	0	0
ScoMac Catering Equipment		0

Start: 01/04/18 End: 31/03/22

Contract Management

Please note that since the award of the framework we have been notified of the following:

Atlantic Graphic Solutions entered into Administration on 21st December 2020.

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19	End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	 Call off via: Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Kim Ashley
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	0	0	0			
ARK Wals Ltd	0	0	0			
Aspen Maintenance Services Ltd	0	0	0	0	0	0
Automatic Cooling Engineers		0				
Barnsley Refrigeration Services Ltd		0				
Buttress Group Limited (T/A Crystaltech Services Ltd)			0			
Catertech Services Ltd	0	0	0			
Clarke Deep Cleaning Solutions Ltd				0	0	
Collingham Catering Services Ltd	0	0	0			
Crowther & Shaw		0				
Duct Hygiene Limited					0	
Ductbusters Ltd					0	
Fortis HMS Ltd				0	0	
Francis Commercial Kitchen Services Ltd	0		0	0	0	
Hatherley Commercial Services LTD	0	0	0			
JLA Limited	0	0	0			
McAlpine Grant Ilco Limited		0				
McFarlane Telfer Ltd	0	0	0			
Meridian Catering Engineers Ltd	0	0				
Merlin Catering & Refrigeration Services Ltd	0	0	0			

			0		0	North West Catering Engineers
						(NWCE) Ltd
	0	0				Overclean Ltd
	0	0				Premier Clean UK Ltd
	0	0				Quantaqua Limited
			0	0	0	ScoMac Catering Equipment Ltd
			0	0	0	Sime Catering Equipment Ltd
			0	0	0	Swift Maintenance (1973) Limited
			0	0	0	The Acme Facilities Group Limited
C	0	0	0	0	0	Thermoserv Ltd
0	0	0	0	0	0	TWO Services Ltd

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). NB: Lot 6 not awarded due to lack of interest from suppliers

	Start: 2	4/10/16	End: 2:	3/10/21						
Current status	Extended agreeme		due to CC	VID) Bein	g retende	ered in 202	21 (see new			
OJEU Process	Restricte	Restricted. Supplies. Ref: 2016/S 083-147013								
Call off guidelines										
Framework Savings	FY 18/19	– 5.14% (Sc	ource: Quer	nelles)						
Category Manager	Hannah I	Myton-Wrig	ht							
Pricing	Option to	o review eve	ery 6 month	าร						
Suppliers	1	2	3	4	5	7				
Acorn			0							
Bako	0	ο		0	0	0				
Cotteswold	0	0			0					
Coultons				0	0					
Dairy Link (Bates)	0	0								
Dairy Link (Farmer Dawson)			0		0					
Dairy Link (Mortons)	0	0			0					
Dairy Link (Wells Farm)	0	0			0					
Dairy Link (NEMI & Clifton)		0	0							
Embleton Hall		0								
GC Birchall	0	0								
Henllan				0	0					
Morris				0	0					
Mortons		0								
Pensworth	0		0							
Ron Chalker		0		0	0					
SB Supplies				0	0					
The Capital Dairy	0	0	0							
Thomas Ridley						0				
West Country Milk		0	0			0				
West Horsley	0					0				
Wrights	0									

Start: 24/10/16 End: 23/10/21

Contract Management

- Anglia opted to withdraw from the framework. B&S have ceased trading
- Latest Contract Review Meeting: 18th February 2019
- Tomlison's ceased trading 13.10.19

Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

Current status			red in 2						so duri	ng the (COVID-19
	Pande		years u		-tenue	a ing i		ing higi	Le uull	ng the t	2010-19
OJEU Process	Restr	icted Pr	ocedure	. Servic	es. Re	f: 201	6/S 17	4-3133	25		
Call off guidelines	• • •	1. 2. Lotter region See B sheet	Mini c d by re nal lot, t uyers G s by sup er com	o bid uide & plier	tion nerefor Tender	re onl ⁻ Evalu	y invit lation I	e supp Report	liers, a	awardeo details	d to that also rate to TUCO
Framework Savings	FY 18	/19 – 1.	8%								
Category Manager	Nicola	a Mellor	r								
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Angel Human Resources	0		0		0	0					
ASA International									0	0	0
Blue Arrow	0	0	0	0	0	0	0	0	0	0	0
Kellan Group t/a Berkeley Scott	0	0	0	0		0					
Preface Recruitment	0										
ochoice Recruitment		0									
Reed Specialist Recruitment	0	0	0	0	0	0			0	0	0
Search Consultancy		0		0	0				0	0	
Verve Personnel		0		0							

are no longer able to supply.

Sandwiches & Associated Products

Supply and distribution of Retail Sandwiches (Lot 1), Catering Sandwiches (Lot 2) Food to Go (Lot 3) and One stop shop (Lot 4)

		//10 Lind:00/00	// 						
Current status		Two-year agreement with option to extend by 2 further years; currently operating in 1 st year extension period							
OJEU Process	Restricted Pro	ocedure. Supplies.							
	TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355								
Call off guidelines	 Mix Mir Lotted Lot m See B 	ect award without re-c (ture of direct award a hi competitions d by category not regin ust be invited to bid uyers Guide for full def er competition servic	nd mini competition (Ne	ers awarded to					
Framework Savings									
Category Manager	Kim Ashley								
Pricing	, Annual review	A/							
Theme		v							
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4					
Castell Howard Foods-	0								
Deli Lites Ireland	0	0	0	0					
Freshways Unlimited Company	0	0	0	0					
Ginsters	0		0						
Lime Tree Foods t/a Sandwich King	0	0	0	0					
On a Roll Sandwich Company	0	0	0	0					
PJ's Foods	0	0	0	0					
Raynor Foods	0	0							
Simply Lunch	0	0	0	0					
Street Eats Food	0	0	0	0					
The Good Food Company of Harefield t/a Impress Sandwiches	0	0	0	0					
The Real Wrap Co	0	0	0	0					
The Soho Sandwich Company	0	0	0	0					
The Tuck Box (Andover)	0	0	0	0					
Tiffin Sandwiches	0	0	0	0					
Wrightington Wigan & Leigh NHS Foundation Trust	0	0	0	0					

Start: 01/07/18 End: 30/06/22

Contract Management Since the award of the agreement, Capital Catering, Hakens ٠ Quality Foods, The Good Food Chain and Adelie have ceased trading. Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company. ٠

Last Contract Review Meeting: December 2020

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

	Start. U	1/10/10	LIIU. 50/	03/21						
Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020									
OJEU Process	Restricte	d Supplies	Ref: 2017/	′S 244-50904	42					
Call off guidelines	 Call off via: Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier Further competition service available, free of charge, to TUCO members 									
Framework Savings	FY 18/19	– 19.51% o	n CCE and 0.	.22% on Per	os (Source:)					
Category Manager	Mandy Johnston									
Pricing										
Suppliers	1	2	3	4	5					
AG Barr	0	ο	0	0		_				
Batley's Foodservice	0	0	0	0		_				
Bewleys	0	0	0	0	0					
Bidfood	0	0	0	0		_				
Brakes	0	0	0	0						
Catering Services Supplies					0					
Coca Cola Enterprises	0	0	0	0		_				
Creed Foodservice	0	0	0	0						
Janes Beverages Foodservice					0	_				
Krogab					0	_				
LR Suntory	0	0	0	0		_				
M&S Catering Supplies	0	0	0	0		_				
Tchibo Coffee International					0					

Start: 01/10/18 End: 30/09/21

Contract Management

• Latest Contract Review Meeting: November 2020.

• Bewleys have requested to come off this framework due to a reduction in soft drinks and that their products are available via the Hot Beverages agreement.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

Current status	Extension issued for 3 rd year of the agreement								
OJEU Process	 DPS Services Ref: 2017/S 099-196367 Call off via: Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 								
Call off guidelines									
Framework Savings									
Category Manager	Mandy Jo	ohnston							
Pricing	N/A Prici agreeme		d by TUCO	member ba	ased on their	Stage 2 award			
Suppliers	1	2	3	4	5				
					5				
Biotech Europe	0	0	ο		5	_			
Biotech Europe Biffa	0	0 0	0 0	0	0	_			
I	0	-	-	0					
Biffa	0	0	0						
Biffa Elleteq Ltd	0	0	0	0 0 0					
Biffa Elleteq Ltd Keenan Recycling	0	0 0 0	0 0 0	0	0				
Biffa Elleteq Ltd Keenan Recycling Olleco		0 0 0 0	0 0 0 0	0 0 0	0				
Biffa Elleteq Ltd Keenan Recycling Olleco Organic Waste Logistics		0 0 0 0 0	0 0 0 0 0	0 0 0	0				
Biffa Elleteq Ltd Keenan Recycling Olleco Organic Waste Logistics PKL Group		0 0 0 0 0	0 0 0 0 0	0 0 0 0	0				

Start: 01/08/17 End: 31/07/21

Contract Management

• Latest Contract Review Meeting:

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

	Start: 04/05/20 End:	03/05/2	4		
Current status	Agreement within 1 st of 4 ye	ear agreem	ent		
OJEU Process	DPS Services. Supplies.				
	TUCO - CAT11047-TU; OJEU	- 2020/S	027-063353		
Call off guidelines	 Call off via: Completion of s Lotted by category be invited to bid See Buyers Guide fo Second stage ITT set 	not region	therefore a		
Framework Savings	Process Savings £6k				
Category Manager	Nicola Mellor				
Pricing	N/A Pricing managed by agreement	TUCO me	mber based	on their Sta	age 2 award
Suppliers		Lot 1	Lot 2	Lot 3	Lot 4
Berry Marquees			0	0	
Danco Plc			0	0	
Pinnacle Marquees (UK) Ltd		0	0	0	0
PKL Group (UK) Ltd		0			
Relocatable			0	0	
Stockbridge Marquees				0	

Contract Management

1st annual review April 2021

Vegetarian & Vegan

Supply and distribution of Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)

Current status		eriod. Option to extend by 2 f Ind November 2020	further years; extension will
OJEU Process	Open Procedure.	Supplies. Ref: 2018/S 235-53	6943
Call off guidelines	must be i • See Buye	Direct award without re-op Mixture of direct award and Mini competition v category not region; therefor nvited to bid rs Guide & Tender Evaluation for competition service available,	d mini-competition (New), or ore all suppliers in that Lot Report for full details
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		0	
Bidfood	0	0	0
Brakes	0	0	0
Creed-	0		
Lomond	0		
Vegetarian Express	0		
Contract Management	• Latest	Contract Review Meeting: 7 th	February 2019

Start: 15/04/19 End: 14/04/21

Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

Current status	New a	greeme	nt. Agre	ement	within	1st of	4-year	ragreer	nent.		
OJEU Process	Dyna	mic Pur	chasing	System							
	Servi	ces									
	TUCC) Ref: CA	AT11050)-TU							
	OJEU	Ref: 20	20/S 03	5-08392	29						
Call off guidelines	•	1. (Lotte be inv See B	vited to uyers G	egory n bid uide for	ot regi	ion; th etails					Lot must nembers
Framework Savings											
Category Manager	Mano	dy Johns	ton								
Pricing		Pricing ement	manage	ed by T	TUCO	memb	oer ba	sed on	their	Stage	2 award
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	0	0	0	0	0			0			
Aeguana Ltd	0	0	0	0		0		0			
Broderick Group					0	0	0			0	
Bulk Vending Systems	0		0	0	0	0		0		0	0
Cymraeg	0		0	0	0	0				0	0
DC7 Vending	0		0	0	0	0	0			0	
Eden Springs										0	
Excel Vending	0	0	0	0	0	0	0	0		0	0
JW Vending	0	0	0	0	0	0		0		0	
lother Group Ltd	0	0	0		0	0		0			
Options Management							0			0	
Refresh Vending	0	0	0	0	0	0		0		0	
	0	0	0	0	0	0	0	0		0	0
Selecta UK			0	0	0	0		0			
Selecta UK Upton Group	0										
	0				0			0			

Start: 01/10/20 End: 30/09/24

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

EPOS	Tenders have been received and are being evaluated. New agreement to be a DPS. Mandy Johnston.
Fresh Milk & Bread	Strategy is being reviewed and documents to be drafted up. Put on hold due to extension of 5 th year but will get underway so that a new agreement is in place by 24.10.21 Hannah Myton-Wright
Catering Innovation & Concept Solutions (CICS)	NEW DPS to replace the IFDC (restricted) framework agreement. SQ is now live and the stage closes on 5 th May Go live date 1 st June 2021 Hannah Myton-Wright
Temporary Staff	SQ's due back 30.04.21 Nicola Mellor
Fresh/Frozen Butchered Meat & Poultry	Strategy being prepared and tender documents to be drafted. Kim Ashley
TUCO White Label Delivery App	Tenders due back 15 th April 2021 for a single provider. Contract due to start 19 th July 2021