

TUCO South East Regional Meeting
Thursday 8th July 2021 at 10:00 am via MS Teams
Chair – Manish Shah

A G E N D A

- | | |
|--|------------|
| 1. Welcome, Introductions and Apologies | MS |
| 2. Presentation by Excel Vending | |
| 3. Member updates | All |
| 4. TUCO Framework Update | NM |
| 5. TUCO Academy Update | SM |
| 6. TUCO Board Update – Non-Exec Directors report | MS |
| 7. AOB | |
| • Ideas for presentations at future meetings | All |
| 8. Date of Next meeting | |

TUCO South Eastern Regional Meeting Tuesday 13th April 2021 at 02:00 pm via MS Teams

MINUTES

Attendees:	Manish Shah [Chair]	King's College London
	Jacqui Beazley	LSE
	Tim Burrows	Kent
	Lisa Connellan	King's College London
	Yvette Cutcliffe	Surrey
	Judith Hoyle	TUCO
	Stephen Lambert	Brighton
	Jemma Morris	Royal Holloway
	Nicola Mellor	TUCO
	David Oakley	Churchill College, Cambridge
	Phil Rees-Jones	Cardiff (TUCO Chair)
	Nikhil Santos	St Mary's Twickenham
	Mark Slater	Churchill College, Cambridge
	Matthew White	Reading
Apologies:	Alison Armitage	Harlow College
	Martin Batt	Reading
	Sabrina Beck	Goodenough College
	Graeme Collie	South Essex
	Kamil Khoury	Imperial
	Chris MacCormick	King's
	Duncan Palmer	UCL
	Ginny Vandebroek	Houses of Parliament
	Wendy Wenborn	Anglia Ruskin

1. Welcome and Apologies

Apologies are as above. Manish introduced TUCO Chairman Phil Rees-Jones as guest at the meeting.

2. Presentation on the Too Good to Go App by Pancho Lewis-

3. Member Updates

LSE

Four outlets have been open throughout lockdown. Easter capacity was 47% but this was more than was anticipated.

The main campus only had the library open, with one café supporting this averaging around 200 coffees per day. Two more cafes with takeaways will open from Monday 19th April along with pop-ups outside the building and some external caterers outside. The SU have opened their gym this week and a bar with external seating will open on Wednesday 14th April. The online merchandise shop has been open throughout and they have just started doing Click and Collect this week so students can come inside the shop to collect packages which saves on postage. Tables of 6 are available for drinks and nibbles. Students and staff are being tested twice a week so that they can come into the building. Positive cases are very low (only two people). 50% of the staff are currently furloughed. Jacqui is busy with work on Natasha's Law at the moment.

Churchill College

David reported that things have been very quiet and they are waiting to see what happens. They are doing around 60 meals a day at the moment. The micro-herbs are growing well.

Reading

They have been feeding people in the Halls throughout the pandemic, where occupancy was around 65%. On Monday 12th April they started opening other areas of the business where they are allowed to. 16th May is when the Government will announce which students can return. One of their bars took £10K the day before this meeting. They have turned the car park into a beer garden which had taken just under £6K. They are looking to keep people on campus as Reading town centre is not suitable for outdoor drinking. The marketplace has been very popular by opening shops within the food malls. They are doing a delivery service as well as Click and Collect. They are currently tendering for a food management system known as 'Digital Dining'. They could not find a system which did everything so have gone out to the market. This must dovetail into TUCO Online and their goal is to have it in place in time for the new academic year. Manish asked Matthew how their Menu for Change is progressing. This came about as a result of TUCO's Californian Study Tour when they visited various institutions that were doing this. Matthew stated that they are almost using their catering venues as academic laboratories. There are strict criteria around where the academic programmes match the catering ones. All their beef now comes from their own farms but they are looking at how they can reduce the quantity of beef consumed. They are also looking at how to introduce selenium back into the diet, possibly by getting this back into grass and getting the cows to eat this grass, thereby having it in their milk.

Royal Holloway

Jemma stated that things are very quiet at RHUL. Two catered hall restaurants are open and one café. Nothing is planned to be opened until the start of term, when one other café will open up. They have 37% occupancy of the halls at the moment and still a large number of staff on furlough.

St Mary's Twickenham

They have been open for one year learning. They have around 350 students in halls so dinner is the busiest meal. One bar opened on Monday 12th April and the café is doing takeaways. Most of the catering team are back and trying to cover the extra capacity. They are currently looking at the BioHiTech waste system and will make a decision as to what is the most suitable system for campus. More teacher training students will be back during the following week but there is very little business with the summer schools.

Brighton

Steve reported that four of their canteens have been re-purposed as Lateral Flow Test Centres. Only four cafes are open at the moment and nothing more planned for the foreseeable future. No summer business will be pursued for this year. The new building is about to come to completion ready for the summer – 800 bed halls of residence, academic buildings, Students Union and sports facilities. They will be looking at their grocery tender over the coming months. All staff will remain on furlough until business picks up.

Kent

At Kent they only have one mobile pop-up open and around 45% of students on campus. One canteen was doing around 150 covers per session. All furloughed staff will be coming back in May as no annual leave has been taken. Come May only a handful of units will open including a bar and a takeaway. The new Director of the Department is insisting that they do a summer festival with live music and different food offerings.

King's College

Staff are allowed to carry over 10 days of annual leave instead of 5. However once they return there is no guarantee that they will be able to take their holidays. From 4th May all areas will be open but the business may not be there. They are currently at 4% of their retail income. Outside dining started from 12th April but none of the bars have outside drinking areas. They are still operating Click and Collect and delivery to students. They have a new Principal starting in June from the University of Melbourne who is a medical professional. They are currently busy working on their model for hospitality and what happens with events etc but there will be no summer business. Internal hospitality will commence in September. Ex TUCO Chair Julie Barker is working there on a part-time basis focusing on Sustainability.

4. Procurement Update

Regarding new and renewed frameworks – Meat and Poultry and Milk and Bread are at the Research and Strategy stage. Due back during April and May are New Catering Innovation and Concept Solutions (DPS), Temporary Staff, EPOS Pay to Order, TUCO Delivery App (competitive dialogue) – submissions have now been evaluated and the start date for this is 15th April. On the Hot Beverage agreement Café Direct will be using Brakes and Bidfood. Bewley's staff are now all back from furlough. On the DipChem there have been some price increases and Mandy has asked for additional information to justify these. On Soft Drinks, Brakes have increased some prices. The Waste contract expires later this year and Mandy has requested feedback from members on the national strategy. Vending is now a DPS and members are requested to use the further competition for call-offs. On the Grocery Frozen and Chilled a members' survey has been sent out and the annual contract review meeting is due to take place in May. New price lists from suppliers will be out at the beginning of May. Alcohol price changes are coming in in April and May. Nicola had put in a request to members for details of additional suppliers of marquees on the Temporary Structures DPS. Bidfood have been overcharging on their Ecolab products – members were asked to contact their Account Manager or Sharon Moore to arrange a refund. Review meetings are coming up on the Grocery and Vegan and Vegetarian in the next couple of months.

A new member survey has been sent out asking questions on such things as Regional Meetings, events, suppliers, planning, stock control etc.

On New Product Development – supplier and TUCO Partner Dr Schar are offering to send out samples of their Gluten Free products to members if anyone would be interested.

5. TUCO Academy Update

The Academy has been busy with 27 webinars – 1965 views (live and recorded) the most popular being Natasha’s Law in March with 205 attendees. We have had 5 Panel reviews including “New Normal” with 844 views (live and recorded). We have also had 26 Courses delivered online – 172 attendees (Dec-Mar). Up to March 2020 we had 533 assessment passes for compliance courses, we added another 66 up to March 2021, so the Academy has delivered 599 qualifications to date.

The next couple of months are mainly compliance courses, most have the option of an assessment with a qualification (as long as you can let us use a staff member to be an invigilator on our behalf). We also have a new course with an optional qualification based on healthy food and special diets with an introduction to the Menus of change, this will take place on Tuesday 1st June.

We are looking to possibly add **Insights**, which is a great course that analyses team personality and supports the best way of working together, **Edward De Bono’s 6 thinking hats** which helps to identify structure meetings and work through strategy creation and **Situational Leadership** which supports Managers and Leaders on how to drive teams forward and create synergy for work processes.

Change Management and Leadership will be added this week for June/July. Please let Sarah know if there are other topics you would like to see in the curriculum.

We have some really exciting webinars coming up: 3 sessions in May with Food for the Brain which looks at:

- General healthy eating for wellbeing
- Eating for Brain Health, long term (protecting against Alzheimer’s etc) and day to day concentration (for students, to focus at 1 day conferences)
- Application of principles in food service (attractive menus to encourage healthy eating)

These will be on 11th, 18th, and 27th May. There will be a repeat of Natasha’s Law on 9th June. There is also an exciting series we’re hoping to be doing with LWC where we will be remotely visiting supplier sites, such as a vineyard and an orchard as part of a food pairing and tasting session. Save the date for a Virtual Plastics Event on Friday 21st May along with a Supplier Innovation Day planned for 30th June. A virtual Summer Conference is proposed for the 28th July with the theme of The Road to Recovery ‘Build Back Better’ (BBB is the UK plan for growth).

We have done an e-Learning case study around the MIND courses. People completed a survey both before and after the short course. There was a marked increase in people recognizing mental health issues in both themselves and others.

6. Board Update

Phil reported that on the Membership side, we have 8 new members taking the total to 600. The spend level is significantly down – 73.5% down on budget. Regarding ‘Menus for Change’ TUCO are in conversation with Stanford University in the USA. We are hoping to hold a joint Conference/Competitions Event at Keele University in 2022. An exciting new development on the contracting side is the TUCO Delivery App. All the TUCO Team are still on flexible furlough but maintaining the service level is the main priority.

On a personal front, Phil reported on the situation at Cardiff University where things are very quiet still and he is now planning for the new academic year in September. They are looking at extending their residential period until early July – to link with some form of student experience or festival. They are currently looking at various digital platforms and, regarding their outlets, maybe change the food offering. They will only have 10% of their summer school business which is normally very profitable. They have 5 new buildings opening in September and 3 catering spaces have gone to external suppliers. However, Conferencing and Hospitality will continue to be run by the in-house team. Staff there have not been furloughed but have been redeployed in other areas.

A current hot topic – Kinetics – have shown that costs have increased in some cases by over 50% and TUCO are liaising with UCISA and APUC to look at a possible tender for this.

The first cohort of candidates on the Masters Degree have been extremely successful with their results.

7. Any Other Business

The group discussed the format of meetings going forward – 90 minutes’ duration was felt to be the perfect timing. Members favoured a mixture of online and face-to-face meetings in the future.

8. Date of Next Meeting

Members were happy to arrange the next meeting for late June time before the summer break and it was agreed that Excel Vending would come in to present.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

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0161 713 3424

Version: June 2021

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/22

Current status	In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around Summer 2021					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)					
Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC) As of 23.01.20 Molson Coors pricing is NOT available online as we are still resolving non-compliances with TUCO's framework document and Model Supply Terms Suppliers can review pricing March 2020; then remains fixed for 12 months Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20) Annual contract review meetings taking place over MS Teams on 2nd February 					

Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, **Catering Uniforms (Lot 2)**, **Sustainable Alternatives to Disposables (Lot 3)**, **Cookware (Lot 4)**, **Refrigeration (Lot 5)**, **Cold Rooms / Walk in Freezers (Lot 6)**, **Ware washing (Lot 7)**, **Ventilation (Lot 8)**, **Heavy Appliances (Lot 9)** and **Heavy Equipment – one stop shop (Lot 10)**

Start: 13/11/18 End: 12/11/21

Current status	Extended (3 rd year) until 12 th November 2021									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 									
Framework Savings	Process savings £6k									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Bidfood	○									
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
Hobart				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
True Refrigeration					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
 - Latest Contract Review Meeting: Scheduled for 24th October 2019
 - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
 - Magenta are now called Catering 24
 - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
 - Framework extended for 1 year.
 - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
-

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/24

Current status	New agreement. Agreement within 1st of 5-year agreement.										
OJEU Process	Dynamic Purchasing System Supplies/Services TUCO Ref: CAT11053-TU FTS Ref: 2021/S 000-006988 (published 6 th April)										
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 										
Framework Savings											
Category Manager	Hannah Myton-Wright										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Chicken Joes	○	○	○	○							
Freshfayre						○					
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
Navitas Digital Safety Limited											○
Nestle UK Ltd									○		
Pasta King	○	○	○								
SeeWoo UK Limited		○								○	
SV365Technologies											○
TUGO	○		○	○							
Contract Management	<ul style="list-style-type: none"> Latest Contract Review Meeting: 										

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30th June 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Kim Ashley

Pricing All pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Nisa Retail							○
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

1st annual review July 2021. Nisa Retail not yet available until terms and conditions agreed.

EPOS

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 1st of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref:
Call off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Completion of stage 2 (ITT)• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid• See Buyers Guide for full details• Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Mandy Johnston
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Bleep PLC	●	
Hardacre IT Limited t/a WRS Systems	●	●
MCR Systems Ltd	●	●
Zonal Retail Data Systems Ltd.	●	●

- Supplier details on the website.
- Annual contract review April 2022.

Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1A), Reusable Alternatives to Disposable (Lot 1B) Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), Lot 4 One Stop Shop.

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Price weighting change only, <i>or</i> Mini competition Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Mandy Johnston
Pricing	Annually

Suppliers	Lot 1A	Lot 1B	Lot 2	Lot 3
All Purpose Cleaning and Catering Supplies Ltd	●	●	●	●
Alliance Disposables Ltd	●	●	●	●
Arrow County Supplies	●	□	●	●
BCS	●	□	●	●
BFS Group Ltd T/A Bidfood	●	●	●	●
Bowak Ltd	●	□	●	●
Bunzl Catering Supplies	●	●	●	●
Diversey Ltd	□	□	●	●
GMC CORSEHILL LTD	●	□	●	●
H.G. Stephenson Ltd	●	●	●	●
HAMILTON & POLLOCK (2012) LTD	●	□	□	●
Industrial Cleaning Supplies (Liverpool Limited)	●	●	●	●
Instock Disposables Limited	●	●	●	●
KeepCup Ltd	□	●	□	●
Lothian Supply Company Ltd	●	●	●	●
Magenta (UK) Ltd	●	●	●	●
Nivek Catering Supplies Limited	●	●	●	●
Planglow Ltd.	□	□	□	●
TRI-STAR PACKAGING SUPPLIES LTD	●	□	□	□
UNICO LTD	●	●	●	□
Vertella	●	●	●	●
Wray Bros Ltd	□	□	●	●

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 01/08/18 End: 31/07/20

Current status	In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around February 2020												
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 048-104924												
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 												
Framework Savings	FY 18/19 – 5.14% and 2.85% (<i>Source: Quenelles</i>)												
Category Manager	Jane Eve												
Pricing	Option to review quarterly												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh							○		○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
E Sidwell					○	○							
Entremettier	○						○	○					
Equilibrium t/a Fresh Range					○			○	○				
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson												○	
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							

Kale & Damson	○				○	○	○	○	○				
Linkclass (London)	○						○	○					
Mark Murphy												○	
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Oncore t/a Fresh Produce		○											
R Noone		○											
Ralph Livesey		○	○	○	○	○				○			
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○	
Ribble Farm Fare		○	○	○	○	○				○			
Ron Chalker		○	○	○					○	○			
Set Produce		○											
Sherringhams Fine Foods	○												
Start Fresh			○		○	○							
Stuarts Foods			○	○		○				○			
The Veg Factor					○	○				○			
Total Produce		○	○		○	○		○		○	○	○	
Winster Foods		○	○	○	○	○	○	○	○	○	○	○	○
Contract Management													

- Latest Contract Review Meeting: 28 & 29 August 2019
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

Start: 01/01/18 End: 31/12/21

Current status Currently in final year of 4 year agreement.

OJEU Process Restricted Procedure. Supplies.
TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference: 2018/S 004-004914

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – average 25.35% (*Source: Quenelles*)

Category Manager Kim Ashley

Pricing Option to review on a quarterly basis.

Suppliers	Lot 1	Lot 2
Bidfood	○	○
Brakes	○	○
British Premium Meats	○	○
CMB Foods	○	○
Complete Meats	○	○
Freeman Catering Butchers	○	○
Gibbins Quality Meats	○	○
Harlech Food Service	○	○
John Sheppard Butchers	○	○
Llechwedd Trading	○	○
Marbec Meats	○	○
MC Kelly	○	○
Midland Foods	○	○
MJ Birtwistle & Co	○	○
Mrs J C Altham & Sons	○	
Owen Taylor & Sons	○	○
Solent Butchers	○	
Underwood Meat Company	○	○

Contract Management Clifton Quality Meats and Rumps of Warwick are no longer trading. Welsh Bros and Aubrey Allen are no longer part of the framework. ***Gibbins are currently suspended until they have an up to date STS accreditation.**

Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 13/02/18 End: 12/02/22

Current status	Framework has just been extended for 1 additional year until 2022 which is the final year and will be retendered later this year.											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 											
Framework Savings	FY 18/19 – 5%											
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
M&J Seafood	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○					○	○	○				
Contract Management	<ul style="list-style-type: none"> M&J review pricing on a monthly basis; Direct quarterly Cod stocks currently affected by quotas and exchange rates; this has increased demand for other white fish alternatives (Coley) Latest Contract Review Meeting – 22nd February 2019 Paradise Seafood and Celtic Fish & Game have been removed from the framework as they have gained less than 10% of the business by lot following the second annual anniversary of commencement of the agreement. Supply to Scotland (as of September 2020) Direct Seafood can supply to most of Scotland via Campbells Brothers in Bonnyrigg. M&J have limited supply to Scottish members following the closure of one of their depots. Contract review meeting for 2021 will be held over MS Teams on 15th February 											

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19 End: 31/03/22

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31st March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		

Trevors Foodservice	○	○	○	○	○	○
Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Latest Contract Review Meeting: TBC

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/22

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension will be issued in/around November 2021 and November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	○	○
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: TBC
- Next Contract Review Meeting: TBC

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/04/18 End: 31/03/22

Current status	In 2 years fixed period. Option to extend by 2 further years; first extension to 31/03/21 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition <i>or</i> Mini competition See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
442 Design Ltd-	○	
Atlantic Graphic Solutions-	●	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	<p>Please note that since the award of the framework we have been notified of the following:</p> <p>Atlantic Graphic Solutions entered into Administration on 21st December 2020.</p>	

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19 End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Kim Ashley
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				
Merlin Catering & Refrigeration Services Ltd	○	○	○			

North West Catering Engineers (NWCE) Ltd	○		○			
Overclean Ltd				○	○	
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). NB: Lot 6 not awarded due to lack of interest from suppliers

Start: 24/10/16 End: 23/10/21

Current status	Extended (5 th year due to COVID) Being retendered in 2021 (<i>see new agreements</i>)
OJEU Process	Restricted. Supplies. Ref: 2016/S 083-147013
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Ranked or 2. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 5.14% (<i>Source: Quenelles</i>)
Category Manager	Hannah Myton-Wright
Pricing	Option to review every 6 months

Suppliers	1	2	3	4	5	7
Acorn			○			
Bako	○	○		○	○	○
Cotteswold	○	○			○	
Coultons				○	○	
Dairy Link (Bates)	○	○				
Dairy Link (Farmer Dawson)			○		○	
Dairy Link (Mortons)	○	○			○	
Dairy Link (Wells Farm)	○	○			○	
Dairy Link (NEMI & Clifton)		○	○			
Embleton Hall		○				
GC Birchall	○	○				
Henllan				○	○	
Morris				○	○	
Mortons		○				
Pensworth	○		○			
Ron Chalker		○		○	○	
SB Supplies				○	○	
The Capital Dairy	○	○	○			
Thomas Ridley						○
West Country Milk		○	○			○
West Horsley	○					○
Wrights	○					

Contract Management

-
- Anglia opted to withdraw from the framework. B&S have ceased trading
 - Latest Contract Review Meeting: 18th February 2019
 - Tomlison's ceased trading 13.10.19
-

Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

Start: 01/09/16 End: 31/08/21

Current status	Being retendered in 2021 (<i>see new agreements</i>) Extended to 5 years due to re-tendering not taking place during the COVID-19 Pandemic										
OJEU Process	Restricted Procedure. Services. Ref: 2016/S 174-313325										
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier Further competition service available, free of charge, to TUCO members 										
Framework Savings	FY 18/19 – 1.8%										
Category Manager	Nicola Mellor										
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Angel Human Resources	●		●		●	●					
ASA International									●	●	●
Blue Arrow	●	●	●	●	●	●	●	●	●	●	●
Kellan Group t/a Berkeley Scott	●	●	●	●		●					
Preface Recruitment	●										
Prochoice Recruitment		●									
Reed Specialist Recruitment	●	●	●	●	●	●			●	●	●
Search Consultancy		●		●	●				●	●	
Verve Personnel		●		●							
Contract Management	<ul style="list-style-type: none"> Neway declined the latest framework extension and were removed from the supplier list Brightwork have removed themselves from the framework as they are no longer able to supply. 										

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/18 End: 30/06/22

Current status	Two-year agreement with option to extend by 2 further years; currently moving into final year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition 2. Mixture of direct award and mini competition (New) 3. Mini competitions • Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid • See Buyers Guide for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Kim Ashley
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Castell Howard Foods-	○			
Deli Lites Ireland	○	○	○	○
Freshways Unlimited Company	○	○	○	○
Ginsters	○		○	
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○		
Simply Lunch	○	○	○	○
The Good Food Company of Harefield t/a Impress Sandwiches	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
The Tuck Box (Andover)	○	○	○	○
Tiffin Sandwiches/Street Eats	○	○	○	○
Wrightington Wigan & Leigh NHS Foundation Trust	○	○	○	○

Contract Management

-
- Since the award of the agreement, Capital Catering, Hakens Quality Foods, The Good Food Chain and Adelle have ceased trading. **Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company.**
 - Last Contract Review Meeting: December 2020
-

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

Start: 01/10/18 End: 30/09/21

Current status In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:*)

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bewleys	○	○	○	○	○
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Latest Contract Review Meeting: November 2020.
- Bewleys have requested to come off this framework due to a reduction in soft drinks and that their products are available via the Hot Beverages agreement.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

Start: 01/08/17 End: 31/07/21

Current status Extension issued for 3rd year of the agreement

OJEU Process DPS Services Ref: 2017/S 099-196367

Call off guidelines

- Call off via:
 1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details.
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5
Biotech Europe	○	○	○		
Biffa		○	○	○	○
Elleteq Ltd		○	○	○	
Keenan Recycling		○	○	○	
Olleco		○	○	○	○
Organic Waste Logistics	○	○	○	○	
PKL Group		○	○		
ReFood				○	
Tamar Energy (Holdings)		○	○		
Warren Group		○	○	○	

Contract Management

- Latest Contract Review Meeting:

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 st of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		●	●	
Danco Plc		●	●	
Pinnacle Marquees (UK) Ltd	●	●	●	●
PKL Group (UK) Ltd	●			
Relocatable		●	●	
Stockbridge Marquees			●	

Contract Management

1st annual review April 2021

Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

Start: 15/04/19 End: 14/04/21

Current status	In 2 years, fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini competition (New), <i>or</i> Mini competition Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge, to TUCO members 		
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> Latest Contract Review Meeting: 7th February 2019 Preparing contract review meeting April 2021 		

Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 1st of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○			
Broderick Group					○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○			
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○			
Wilkes Vending Services	○	○	○	○	○	○					

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

EPOS Tenders have been received evaluated and suppliers awarded onto the framework agreement. Terms and Conditions are being negotiated.
Mandy Johnston.

Fresh Milk & Bread Strategy is being reviewed and documents to be drafted up. Put on hold due to extension of 5th year but will get underway so that a new agreement is in place by 24.10.21
Hannah Myton-Wright

Catering Innovation & Concept Solutions (CICS) NEW DPS to replace the IFDC (restricted) framework agreement. SQ is now live and the stage closes on 5th May
Go live date 1st June 2021
Hannah Myton-Wright

Temporary Staff SQ's due back 30.04.21
Nicola Mellor

Fresh/Frozen Meat & Poultry **Butchered** Strategy being prepared and tender documents to be drafted.
Kim Ashley

TUCO White Label Delivery App Tenders due back 15th April 2021 for a single provider. Contract due to start 19th July 2021