

Regional Meeting Update – Midlands
Regional Chair – Stuart Ruddy

Venue	Virtual Meeting (MS Teams)
Date	Thursday 21 st October 2021 at 2:00 pm
Date of last meeting	Thursday 6 th May 2021 at 2:00 pm
Meeting objective	Informal update across the region
TUCO Contacts	Hannah Myton-Wright (Category Manager) hannah.myton@tuco.ac.uk Judith Hoyle (Executive Assistant) Judith.hoyle@tuco.ac.uk Sarah McLoughlin (Head of Academy) sarah.mcloughlin@tuco.ac.uk

1. Welcome and Apologies
2. Presentation by Rob Fowler of Fulfil UK
3. TUCO Board & General Update **KG/DN**
4. TUCO Framework Updates **HMW**
5. Academy Update/Events **SM**
6. Forum Activity Discussion **SR/All**
7. Member Updates – Round the Table **All**
8. Presentations for future meetings **All**
9. AOB
10. Next Meeting Date

TUCO Midlands Region Virtual Meeting Thursday 6th May 2021 at 2:00 pm via MS Teams

MINUTES

Attendees:	Stuart Ruty [Chair]	Wolverhampton
	Rob Bean	Leicester
	Dan Brazill	Loughborough
	Gavin Brown	Leicester
	Louise Chatfield	Staffordshire
	Bob Crossley	Nottingham
	Nigel Edwards	NSCG
	Mark Gane	Leicester
	Mike Guest	Halesowen
	Ivan Hopkins	Nottingham Trent
	Judith Hoyle	TUCO Secretary
	Chris Jarram	Nottingham
	Gagan Kapoor	Loughborough
	Anthony Midgley	Leicester
	Hannah Myton-Wright	TUCO Category Manager
	Tracey Pace	SIPS
	Nicola Penn	Nottingham
	Richard Plummer	Leicester College
	Phil Rees-Jones	Cardiff (TUCO Chair)
	Audrey Taylor	Wolverhampton
	Matthew Thorpe	Harper Adams
	Zoe Middleton	Warwick
Apologies:	Kate Glynn	Aston
	Chris Lapsley	Brooke Weston
	David Nuttall	Harper Adams
	Clive Singleton	Warwick
	Richard Thurman	Aston

1. Apologies for Absence

Apologies as listed above.

2. Minutes of the Last Meeting

These were taken as agreed.

3. Presentation by John MacDonald of Excel Vending

A copy of the presentation is included with these Minutes.

4. TUCO Board Update (Phil Rees-Jones)

Phil highlighted how important the Regional Meetings have been – not just throughout the pandemic but for the future. The group discussed the reverse vending presentation which had just taken place. Gavin had one at Sheffield about 10 years ago and is glad that it is coming in as legislation. At Wolverhampton, their main priority is taking single use plastics off campus. Nicola asked if they can go through any of the suppliers on the vending framework or would they have to buy it from Excel? Matthew responded that he sits on the Tender Working Party for Vending and all the vending companies are going to become involved in this. Hannah added that this is currently included on Mandy's Vending DPS. Mark asked how far away from outlets and vending machines are you able to put the RVMs and what number of outlets or vending machines to each RVM? Gavin stated that the machines are very noisy and they actually crush and shred plastic bottles. Hannah will circulate a list of suppliers offering this.

Action: Hannah

Gavin ran through a summary of other points regarding the Board:

Next Steps

TUCO are now currently working on and indeed planning on tools it can help members prepare for the August/September intake and onwards.

- TUCO's virtual training continues to be popular with members and we are also holding a Plastics Day on 21st May and an Innovation Day, in the coming months.
- We are planning on a virtual summer conference on the 28th July - based on 'Building Back Better' and more details will follow but this is a date for the diary.
- It still remains to be seen if the Winter Conference will be virtual or face to face.
- Due to a lack of facilities the combined Competitions and Conference will be held at Keele University in July 2022.

TUCO Online

- TUCO online is gaining popularity with more members signing up.
- This is driven by the excellent software and the efficiencies it can generate as well as the nutritional element in readiness for Natasha's Law.
- Free of charge offer to new people signing up.
- TUCO have taken the decision to fund implementation and training has been received very well by members who are in the sales pipeline and is likely to lead to conversion of a number of leads.
- There are also a number of developments in the pipeline and The Access Group will be launching a labelling solution ahead of the introduction of Natasha's Law which should be available to members in July.

Finance

We have finalised the year end accounts, and the losses are a little lower than we originally forecast but still quite heavy at £712,000.



The University Caterers Organisation

Auditors have been instructed and have commenced work with much of it being done remotely. Cash at the bank remains healthy though and we currently have £1.8 million.

Office

As remote working continues there appears to be less and less of an appetite to work from a central office as it has been proven that the team can work remotely. We need to consider the implications of this particularly with the possible easing of all restrictions next month. We will need to consult with our team and consider how or if the team return to our Manchester office.

National Buying Standard/Defra etc.

We as part of PS 100 are involved in drafting or influencing the National Buying Standards for the public sector – more details will follow.

Sector opportunities / careers

We continue to work with other public sector organisations to expand our business horizons, benefit the sector with cross learning opportunities, perhaps all efficiencies which will benefit the company and our members.

Kinetics

Costs are going up across the sector which has identified a framework opportunity. TUCO are involved in a joint venture with UCISA & APUC Scotland to develop the tender with TUCO Head of Contracts Jane Eve sitting on the Tender Working Party.

Sustainability

There are lots of initiatives which are now under one banner on the front page of our website. Many universities have declared a climate emergency or have committed to reducing their carbon emissions from a certain date. A number of tools and initiatives to assist our members with this can be found on the website. TUCO's Sustainability Manager Sue Lightfoot has now opted to take early retirement. Stuart and Gavin asked if she was likely to be replaced but it was felt that this would not be in the near future.

5. Academy Update

The first quarter of this financial year has been busy for the Academy. 4 webinars took place and are averaging between 70-80 views. We had 15 courses with 149 attendees, with an average of 10 but we have had classes of up to 20. We hosted 2 online events – Plastics Day in May with 40-120 views on each of the 8 sessions and Innovation Day in June with 30-60 views so far on 18 sessions.

Regional courses we offer

- | | |
|---|---------------------|
| • Level 4 refresher course | Level 2&3 Allergens |
| • Level 2 & 3 Food Safety | Level 2 HACCP |
| • Level 2 Customer Services | Change Management |
| • Level 2 Healthy Foods and Special Diets (Nutrition) | Leadership |

The ones beginning with a level can be delivered as qualifications.

After July we can also offer:

- Level 1 award in Awareness of First Aid for Mental Health (RQF)
- Level 2 award in First Aid for Mental Health (RQF)
- Level 2 award in First Aid for Youth Mental Health (RQF)
- Level 3 award in Supervising First Aid for Mental Health (RQF)

We are looking to have 4 webinars over the next quarter or so, one on Calorie Labelling and 3 from The Food People on Food Trends.

We are also looking to expand the curriculum offer with further courses potentially including menu engineering, mastering your motivation, presentation skills and mentoring. Phil also suggested running a course along the lines of getting furloughed staff back into work after the pandemic.

The main event of the year though is the Summer Conference – taking place online this year on Wednesday 28th July. This year's theme is Build Back Better, focusing on post-pandemic recovery. The Agenda includes sessions on The Gut Stuff, Menus for Change and The Technological Road to Recovery. Our keynote speaker will be Andy Cope from The Art of Brilliance to talk about Mental Wellbeing. There will be a social event with the TUCyO Olympics in the evening.

6. Procurement Update

Temporary Staffing is currently being evaluated and the Catering Innovation and Concept Solutions (CICS) returns are back in and being evaluated. Waste was due to expire in July 2021 but will be extended until October. The new agreement will include a Lot for the weighing of food waste. The TUCO Delivery App is being tendered by competitive dialogue. The EPOS DPS was awarded on 15th April and includes suppliers Bleep, Hardacre, MCR and Sonar. The Access Group are not on there at the moment but will be submitting another bid to gain entry. On the Vending DPS, both Fairtrade Vending and Ideal Vending have been accepted onto the new framework. New suppliers will also be added onto Temporary Structures. The Grocery, Frozen and Chilled contract review meetings are due to take place later this month. The DipChem agreement has seen some price increases and on the Soft Drinks framework both Brakes and Bidfood have reviewed their prices.

Regarding Starbucks, Gavin stated that Leicester are not comfortable with having an independent operator on campus but the alternative is not having Starbucks on campus at all. Wolverhampton have asked them for some proposals but purely to use as a benchmark for others. Rob added that they are receiving regular e-mails from Starbucks asking them what the university plans to do. They have no plans to re-open the outlet at the moment and they do not have the trained staff to do it. Gavin asked if TUCO knew of any other brands which would be suitable for the student market – is there any new or emerging brands which we could take a look at?

7. Forum Activity Discussion

The website Forum continues to see lots of activity and Stuart urged members to use it on a regular basis for such things as Ask TUCO, Ask Your Peers and Sector Vacancies.

8. Member Updates

Leicester

Rob announced that their new Food Court, 'Campus Kitchen' has opened this week after having been delayed from September 2019. This contains five new outlets – Coffee House, a Vegan offering, Rocket Caravan with loaded fries and jackets, Wood Fired Pizza and Afro-Caribbean. They are now on board with ProcureWizard as from 1st March although they have a bug in the system at the moment which is affecting their stock levels. Their main concentration lately has been on the new Food Court. They have been working with Consultant Andy Daniels (ex Wellbilt) on this.

Gavin explained that a full induction programme had been held for staff returning from furlough – around 30 staff have now come off the furlough scheme but there is not as much demand because of the low number of students around. They will be put back on furlough for the summer break from June until mid-September. Stuart added that at Wolverhampton some of their term time staff will be put back on furlough at the end of terms as they are paid for all year. Mark commented that it was nice to have the students back on campus and be getting some more business.

Leicester Procurement

Anthony has been very busy on the procurement side with contracts.

Staffordshire

Louise also has staff who are term time only and are paid for the 12 months. This drops down to 70% after June. Some of their outlets are open but in general things are very quiet. They have a new building which they will be in in January. In their new bistro/coffee shop they are deciding which suppliers on the coffee framework to bring in. They also have a Deli bar within the new building. The new Street Food village will open in January and they are looking to hold their Graduation ceremony in December.

Nottingham

Nicola is currently working on their catering strategy and they have a vacancy for a new Head of Catering. They have 15,000 students from the last couple of years who are looking to graduate. She is very busy on the procurement side with lots of mini-competitions.

Chris advised that parts of the business have been brought in-house which were previously managed by third party caterers. They now only have two third parties on campus. This was felt to be an excellent idea for a case study on bringing everything back in-house. He is currently working on a Japanese-style food concept. They have also converted one of their sites to a Subway, due to open in August and have also invested in mobile trailers.

Bob added that 12 Halls of Residence holding 2,900 students are back open now and up to 80% capacity. They have a new café in the Derby Medical School. They have bought two Tuk Tuks and a 19 ft Airstream trailer and are looking to purchase a second, 21 ft trailer. They are actively using ProcureWizard to produce their menus.

Loughborough

Gagan is very busy with 60-70% of students back on campus and business returning to normal. Numbers for next year are looking good with everything as normal, particularly their delivered catering.

Dan added that they have now awarded their Grocery, Frozen and Chilled tender to Brakes which has gone live and are currently in the process of the onboarding for TUCO Online. He asked if anyone has used Mobile Chef for any mobile catering units? The unit is fully kitted out and you can apply your own branding.

They have quite a lot of events coming up for when restrictions start to be lifted.

Nottingham Trent

Ivan currently has 65 staff furloughed and has been bringing them in and out of furlough. He is trying to manage this with the peaks and troughs. They have been delivering some street food as students in the Halls were not really coming to the outlets. One of their outlets was being used as an LFT Testing Centre so this will have to be completely refurbished. They have allocated two weeks in September and one week in December for Graduations and are expecting to be busy from the beginning of August right the way through. Click and Collect has been launched but uptake was minimal due to the small number of people around but this gave them chance to put it in. The company they used are called Dill and they have been very good and very supportive. Louise remarked that Staffordshire are using NoboToGo on their Click and Collect which links in with their tills but it is not an App, it is a web link.

Harper Adams

All Matthew's staff are back now but he has had requests to reduce hours and for term time only working. TUCO Online has been signed off for use as of today's date. They have some big events planned for over the summer.

Wolverhampton

Audrey has been busy on the procurement side with a number of contracts up for renewal but several people in the procurement team have not been there during the pandemic

9. Any Other Business

Chris would be interested in having more information on Loughborough opening up a Subway but was informed that this actually came under the Student Union.

10. Date of Next Meeting

The next meeting would take place during the Autumn term at a date yet to be confirmed.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

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0161 713 3424

Version: August 2021

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/23

Current status	Extended (3 rd year) until 15 th January 2023					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)					
Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		●	●	●		
Carlsberg	●	●	●	●	●	
House of Townend			●	●		
JW Filshill		●	●			
LWC Drinks	●	●	●	●	●	●
Matthew Clark Wholesale	●	●	●	●	●	
Molson Coors Brewing Co	●	●	●	●	●	
SH Jones			●	●		
SIBA						●
Stewart Wines				●		
Tanners			●	●		
Contract Management	<ul style="list-style-type: none"> Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC) As of 23.01.20 Molson Coors pricing is NOT available online as we are still resolving non-compliances with TUCO's framework document and Model Supply Terms Suppliers can review pricing March 2020; then remains fixed for 12 months Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20) Annual contract review meetings taking place over MS Teams on 2nd February 					

Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

Start: 13/11/18 End: 12/11/22

Current status	Extended (4 th year) until 12 th November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 									
Framework Savings	Process savings £6k									
Category Manager	Hannah Myton-Wright									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Bidfood	○									
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
Hobart				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
True Refrigeration					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
 - Latest Contract Review Meeting: Scheduled for 24th October 2019
 - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
 - Magenta are now called Catering 24
 - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
 - Framework extended for 1 year.
 - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
-

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or "master licensee" model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/24

Current status	New agreement. Agreement within 1st of 5-year agreement.										
OJEU Process	Dynamic Purchasing System Supplies/Services TUCO Ref: CAT11053-TU FTS Ref: 2021/S 000-006988 (published 6 th April)										
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 										
Framework Savings											
Category Manager	Hannah Myton-Wright										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Chicken Joes	○	○	○	○							
Freshfayre						○					
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
Navitas Digital Safety Limited											○
Nestle UK Ltd									○		
Pasta King	○	○	○								
SeeWoo UK Limited		○								○	
SV365Technologies											○
TUGO	○		○	○							
Contract Management	<ul style="list-style-type: none"> SQ closed on 18th August; website will feature any successful new and resubmitted SQ's early September 21. 										

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30th June 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Kim Ashley

Pricing All pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Nisa Retail							○
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

1st annual review July 2021. Nisa Retail not yet available until terms and conditions agreed.

Disposables & Kitchen Chemicals

Supply and distribution of Disposables (Lot 1A), Reusable Alternatives to Disposable (Lot 1B) Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), Lot 4 One Stop Shop.

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Price weighting change only, or Mini competition Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Mandy Johnston
Pricing	Annually

Suppliers	Lot 1A	Lot 1B	Lot 2	Lot 3
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○
Alliance Disposables Ltd	○	○	○	○
Arrow County Supplies	○		○	○
BCS	○		○	○
BFS Group Ltd T/A Bidfood	○	○	○	○
Bowak Ltd	○		○	○
Bunzl Catering Supplies	○	○	○	○
Diversey Ltd			○	○
GMC CORSEHILL LTD	○		○	○
H.G. Stephenson Ltd	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○			○
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○
Instock Disposables Limited	○	○	○	○
KeepCup Ltd		○		○
Lothian Supply Company Ltd	○	○	○	○
Magenta (UK) Ltd	○	○	○	○
Nivek Catering Supplies Limited	○	○	○	○
Planglow Ltd.				○
TRI-STAR PACKAGING SUPPLIES LTD	○			
UNICO LTD	○	○	○	
Vertella	○	○	○	○
Wray Bros Ltd			○	○

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19

EPOS

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 1st of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Mandy Johnston
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Bleep PLC	●	
Hardacre IT Limited t/a WRS Systems	●	●
MCR Systems Ltd	●	●
Zonal Retail Data Systems Ltd.	●	●

- Supplier details on the website.
- Annual contract review April 2022.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 01/08/18 End: 31/07/20

Current status	In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around February 2020												
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 048-104924												
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 												
Framework Savings	FY 18/19 – 5.14% and 2.85% (<i>Source: Quenelles</i>)												
Category Manager	Jane Eve												
Pricing	Option to review quarterly												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh									○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
E Sidwell					○	○							
Entremettier	○						○	○					
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Linkclass (London)	○						○	○					
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Oncore t/a Fresh Produce		○											
R Noone		○											
Ralph Livesey		○	○	○	○	○				○			
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○	
Ribble Farm Fare		○	○	○	○	○				○			
Ron Chalker		○	○	○					○	○			
Set Produce		○											
Sherringhams Fine Foods	○												
Start Fresh			○		○	○							
Stuarts Foods			○	○		○			○				
The Veg Factor					○	○			○				
Total Produce		○	○		○	○		○		○	○	○	
Winster Foods		○	○	○	○	○							
Contract Management	<ul style="list-style-type: none"> • Latest Contract Review Meeting: 28 & 29 August 2019 • Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy • Pilgrim requested to be removed from the Framework • Equilibrium t/a Fresh Range have requested to be removed from the Framework 												

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry to HE/FE (Lot 1) and Local Authorities (Lot 2)

Start: 01/01/18 End: 31/12/21

Current status Currently in final year of 4 year agreement.

OJEU Process Restricted Procedure. Supplies.
TUCO Ref: CAT11035-TU OJEU Ref: 2017/S 122-246917 Award Reference: 2018/S 004-004914

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – average 25.35% (*Source: Quenelles*)

Category Manager Kim Ashley

Pricing Option to review on a quarterly basis.

Suppliers	Lot 1	Lot 2
Bidfood	○	○
Brakes	○	○
British Premium Meats	○	○
CMB Foods	○	○
Complete Meats	○	○
Freeman Catering Butchers	○	○
Gibbins Quality Meats	○	○
Harlech Food Service	○	○
John Sheppard Butchers	○	○
Llechwedd Trading	○	○
Marbec Meats	○	○
MC Kelly	○	○
Midland Foods	○	○
MJ Birtwistle & Co	○	○
Mrs J C Altham & Sons	○	
Owen Taylor & Sons	○	○
Solent Butchers	○	
Underwood Meat Company	○	○

Contract Management Clifton Quality Meats and Rumps of Warwick are no longer trading. Welsh Bros and Aubrey Allen are no longer part of the framework. ***Gibbins are currently suspended until they have an up to date STS accreditation.**

Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 13/02/18 End: 12/02/22

Current status	Framework has just been extended for 1 additional year until 2022 which is the final year and will be retendered later this year.											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 											
Framework Savings	FY 18/19 – 5%											
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
M&J Seafood	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○					○	○	○				

Contract Management	<ul style="list-style-type: none"> M&J review pricing on a monthly basis; Direct quarterly Cod stocks currently affected by quotas and exchange rates; this has increased demand for other white fish alternatives (Coley) Latest Contract Review Meeting – 22nd February 2019 Paradise Seafood and Celtic Fish & Game have been removed from the framework as they have gained less than 10% of the business by lot following the second annual anniversary of commencement of the agreement. Supply to Scotland (as of September 2020) Direct Seafood can supply to most of Scotland via Campbells Brothers in Bonnyrigg. M&J have limited supply to Scottish members following the closure of one of their depots. Contract review meeting for 2021 will be held over MS Teams on 15th February
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Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19 End: 31/03/23

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31st March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		

Trevors Foodservice	○	○	○	○	○	○
Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Latest Contract Review Meeting: TBC

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/24

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension will be issued in/around November 2021 and November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	○	○
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: TBC
- Next Contract Review Meeting: TBC

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/04/18 End: 31/03/22

Current status	In 2 years fixed period. Option to extend by 2 further years; final extension to 31/03/22 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition <i>or</i> Mini competition See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
442 Design Ltd-	○	
Atlantic Graphic Solutions-	●	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	<p>Please note that since the award of the framework we have been notified of the following:</p> <p>Atlantic Graphic Solutions entered into Administration on 21st December 2020.</p>	

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19 End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Kim Ashley
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				
Merlin Catering & Refrigeration Services Ltd	○	○	○			

North West Catering Engineers (NWCE) Ltd	○		○			
Overclean Ltd				○	○	
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk to HE/FE (Lot 1), Local Authorities (Lot 2), HE/FE Fairly traded (Lot 3), Bread & Morning Goods to HE/FE (Lot 4), Bread & Morning Goods to Local Authorities (Lot 5), and Artisan Cheeses to HE/FE (Lot 7). *NB: Lot 6 not awarded due to lack of interest from suppliers*

Start: 24/10/16 End: 23/01/22

Current status	Extended (5 th year due to COVID) and to allow for retender. Being retendered in 2021 (<i>see new agreements</i>)
OJEU Process	Restricted. Supplies. Ref: 2016/S 083-147013
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Ranked <i>or</i> 2. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 5.14% (<i>Source: Quenelles</i>)
Category Manager	Hannah Myton-Wright
Pricing	Option to review every 6 months

Suppliers	1	2	3	4	5	7
Acorn			○			
Bako	○	○		○	○	○
Cotteswold	○	○			○	
Coultons				○	○	
Dairy Link (Bates)	○	○				
Dairy Link (Farmer Dawson)			○		○	
Dairy Link (Mortons)	○	○			○	
Dairy Link (Wells Farm)	○	○			○	
Dairy Link (NEMI & Clifton)		○	○			
Embleton Hall		○				
GC Birchall	○	○				
Henllan				○	○	
Morris				○	○	
Mortons		○				
Pensworth	○		○			
Ron Chalker		○		○	○	
SB Supplies				○	○	
The Capital Dairy	○	○	○			
Thomas Ridley						○
West Country Milk		○	○			○
West Horsley	○					○
Wrights	○					

Contract Management

- Anglia opted to withdraw from the framework. B&S have ceased trading
 - Latest Contract Review Meeting: 18th February 2019
 - Tomlison's ceased trading 13.10.19
 - Current agreement to be extended further whilst the retender is done.
-

Recruitment Services for Temporary & Permanent Catering Staff

Services framework providing access to catering staff in London (Lot 1), Midlands (Lot 2), NE England (Lot 3), NW England (Lot 4), SE England (Lot 5), SW England (Lot 6), N Wales (Lot 7), S Wales (Lot 8), N Scotland (Lot 9), W Scotland & NI (Lot 10) and E Scotland (Lot 11)

Start: 01/09/16 End: 31/08/21

Current status	Being retendered in 2021 (<i>see new agreements</i>) Extended to 5 years due to re-tendering not taking place during the COVID-19 Pandemic										
OJEU Process	Restricted Procedure. Services. Ref: 2016/S 174-313325										
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier Further competition service available, free of charge, to TUCO members 										
Framework Savings	FY 18/19 – 1.8%										
Category Manager	Nicola Mellor										
Pricing											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Angel Human Resources	●		●		●	●					
ASA International									●	●	●
Blue Arrow	●	●	●	●	●	●	●	●	●	●	●
Kellan Group t/a Berkeley Scott	●	●	●	●		●					
Preface Recruitment	●										
Prochoice Recruitment		●									
Reed Specialist Recruitment	●	●	●	●	●	●			●	●	●
Search Consultancy		●		●	●				●	●	
Verve Personnel		●		●							
Contract Management	<ul style="list-style-type: none"> Neway declined the latest framework extension and were removed from the supplier list Brightwork have removed themselves from the framework as they are no longer able to supply. 										

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/18 End: 30/06/22

Current status	Two-year agreement with option to extend by 2 further years; currently moving into final year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition (New) Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Kim Ashley
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Castell Howard Foods-	○			
Deli Lites Ireland	○	○	○	○
Freshways Unlimited Company	○	○	○	○
Ginsters	○		○	
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○		
Simply Lunch	○	○	○	○
The Good Food Company of Harefield t/a Impress Sandwiches	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
The Tuck Box (Andover)	○	○	○	○
Tiffin Sandwiches/Street Eats	○	○	○	○
Wrightington Wigan & Leigh NHS Foundation Trust	○	○	○	○

Contract Management

- Since the award of the agreement, Capital Catering, Hakens Quality Foods, The Good Food Chain and Adelle have ceased trading. **Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company.**
 - Last Contract Review Meeting: December 2020
-

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

Start: 01/10/18 End: 30/09/21

Current status In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:*)

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bewleys	○	○	○	○	○
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Latest Contract Review Meeting: November 2020.
- Bewleys have requested to come off this framework due to a reduction in soft drinks and that their products are available via the Hot Beverages agreement.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

Start: 01/08/17 End: 31/07/21

Current status Extension issued for 3rd year of the agreement

OJEU Process DPS Services Ref: 2017/S 099-196367

Call off guidelines

- Call off via:
 1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details.
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5
Biotech Europe	○	○	○		
Biffa		○	○	○	○
Elleteq Ltd		○	○	○	
Keenan Recycling		○	○	○	
Olleco		○	○	○	○
Organic Waste Logistics	○	○	○	○	
PKL Group		○	○		
ReFood				○	
Tamar Energy (Holdings)		○	○		
Warren Group		○	○	○	

Contract Management

- Latest Contract Review Meeting:
- Contract has been extended until 31/10/21.
- Tender renewal is in progress.

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 st of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		●	●	
Danco Plc		●	●	
Pinnacle Marquees (UK) Ltd	●	●	●	●
PKL Group (UK) Ltd	●			
Relocatable		●	●	
Stockbridge Marquees			●	
Field and Lawn		●	●	

Contract Management

2nd annual review April 2022

Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

Start: 15/04/19 End: 14/04/21

Current status	In 2 years, fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details. • Further competition service available, free of charge, to TUCO members 		
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		●	
Bidfood	●	●	●
Brakes	●	●	●
Creed-	●		
Lomond	●		
Vegetarian Express	●		
Contract Management	<ul style="list-style-type: none"> • Latest Contract Review Meeting: 7th February 2019 • Preparing contract review meeting April 2021 		

Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 1st of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○			
Broderick Group					○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○			
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○			
Wilkes Vending Services	○	○	○	○	○	○					

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Fresh Milk & Bread Strategy is being reviewed and documents to be drafted up. Put on hold due to extension of 5th year but will get underway so that a new agreement is in place by 24.01.22
Hannah Myton-Wright

Temporary Staff ITT's are currently being evaluated.
Nicola Mellor

Fresh/Frozen Meat & Poultry **Butchered** Strategy being prepared and tender documents to be drafted.
Kim Ashley

TUCO White Label Delivery App Tenders due back 15th April 2021 for a single provider. Contract due to start end August 2021

Food Waste Management Framework Agreement Strategy agreed July 2021. Tender issued 10/08/2021. Tenders due back 13th September 2021. Contract due to start 1st November 2021. Lots have been increased from 5 to 9 Lots as below:

Lot 1 On-Site Food Waste Innovation

Lot 2 - Lot 2 Waste Disposable Cups

Lot 3 - Waste Coffee Grounds

Lot 4 - Off Site Food Waste Collection

Lot 5 – Food Waste Oil Collection and Disposal Service

Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin, tetra, etc.)
Collection and Recycling Service

Lot 7 - Compostable Packaging Waste Collection Service

Lot 8 - Food Waste Management Systems

Lot 9 - Surplus Catering Equipment