

Regional Meeting Update – North East

Regional Chair – Peter Anstess

Tuesday 1st February 2022 at 10:00 am via Teams

We welcome the new Category Manager for the North East Region, Jane Eve

1. Welcome and Introductions/apologies
2. Presentation from Steve Bradley, Coca Cola Enterprises
3. TUCO Update **Peter**
4. TUCO Framework Updates **Jane**
5. Academy Update and Forthcoming Events **Sarah**
6. Sustainability
7. TUCO Board / General Update **Peter**
8. Member Updates
 - A 'Round the Table' (or Screen) Discussion on plans for the Spring and Summer Terms **All**
9. Any Other Business
 - Presentations at Future Meetings
10. Date of Next Meeting

TUCO North East Regional Meeting

Thursday 30th September 2021 at 10:00 am via Teams

MINUTES

Attendees:	Peter Anstess [Chair]	Sheffield
	Jon Broadhurst	Sheffield Hallam
	Richard Greensmith	Derby
	Steven Hogg	Newcastle
	Judith Hoyle	TUCO
	Linda Joyce	Durham
	Mark Mullaney	Hull
	Hannah Myton-Wright	TUCO
Apologies:	Mark Agar	Leeds
	Lesley Carden	Leeds Beckett
	Joanne Jordan	Leeds
	Sarah McLoughlin	TUCO Academy
	Richard Mangan	Leeds Beckett
	Anita Northing	Leeds Beckett
	Isobel Southon	Northern School of Art
	Julie Tong	Leeds
	Chris Whaley	Lincoln

1. Apologies for Absence

Apologies were as above. Peter explained that the original presenter, Dan Bint of MCR was unable to attend but would be invited in to the next meeting.

2. Presentation by Rebecca Harman of Vegetarian Express

Rebecca's presentation is attached to these Minutes.

3. TUCO Update

TUCO has acquired 11 new members recently and purchasing is back up to 50%. During the period April to June 2021 there were £15 million worth of sales. Academy online courses have been very busy. All the TUCO Team are now back working full-time but from home and will not be returning to the office for the foreseeable future. It is, however, open for anyone who wishes to work from there occasionally. Carys Hopcyn the Contracts Executive has now left TUCO are we are currently looking for a replacement for her. The office landline is no longer in operation. All the Team are available on their mobiles. A copy of the contact list is attached to these Minutes.

4. TUCO Framework Update

TUCO White Delivery App

The standstill period has now ended and no challenges were received. Terms and Conditions are currently being negotiated with a view to the contract going live within the next few weeks.

Temporary Staff

Being retendered with plans to go Live on 1st October.

Food Waste Management

DPS due to go live 1st November. 10 submissions have been evaluated and Twp have just received the recommendation. Agreement includes the original 5 lots plus:

- Lot 1 On-Site Food Waste Innovation
- Lot 2 Waste Disposable Cups
- Lot 3 Waste Coffee Grounds
- Lot 4 Off-Site Food Waste Collection
- Lot 5 Food Waste Oil Collection and Disposal Service
- Lot 6 Catering Packaging Collection and Recycling Service
- Lot 7 Compostable Packaging Waste Collection Service
- Lot 8 Food Waste Management Systems
- Lot 9 Surplus Catering Equipment

Sandwiches

Utilising final year extension until 30th June 2022.

Soft Drinks

Utilising final year extension until 30th September 2022.

DipChem

Utilising first year extension until 14th December 2022.

Catering Light & Heavy Equipment

Utilising final year extension until 12th November 2022. We would like volunteers for the Tender Working Party.

Alcohol

Current agreement extended by 1 year until 15th January 2023.

Milk & Bread

The current agreement has been extended until 24th January 2022 whilst it is being re-tendered. The SQ is now live and returns are due back by 19th October. We would like volunteers for the Tender Working Party.

Fresh Seafood

Current agreement is to be extended until 1st May 2022. We are at the research and strategy stage. We are now looking for a member institution to cook off fish and seafood samples during the tender process. We also need volunteers for the Tender Working Party.

LIVE DPS NEWS - FOR ONGOING CONTRACTS

EPOS System

The tender process is complete, see website for details of suppliers. Re-submission from Access Group is being finalised with a view to them being accepted onto the agreement.

Kitchen Equipment Maintenance DPS

Two new suppliers have been added to the agreement: Sylvester Keal (Lots 1-6) CMK and Kitchen & Ventilation Specialists (Lots 4&5)

CICS (Catering Innovation & Concept Solutions) DPS

This agreement went live on 1st June and there are currently 25 suppliers on the DPS agreement. The SQ is now open for new and re-submissions from suppliers and will close on 18th November.

Temporary Structures

Members looking to book marquees for the remainder of this year and also 2022 are advised to start the process now as it looks like there may be double the amount of bookings in order to catch up on Graduations.

PRICE CHANGES

DipChem

Cetering24 and Bidfood have issued price increases which have taken effect over the summer. Stephenson's and Bidfood have requested price increases for September on some products. Annual price increases due December.

Catering Light and Heavy

Many suppliers have had to review their pricing (Bunzl, Brakes, Nisbets and Stephenson's) in light of increasing freight and raw material costs.

Soft Drinks

October is the annual price review time for soft drinks. Increases are expected from suppliers.

Alcohol

New price lists from most suppliers are effective from May (delayed slightly due to COVID)

Grocery, Frozen and Chilled

New Pricing due from 1st September 2021. Annual Review Meetings held. Oil prices and driver shortages are the biggest issues.

Meat & Poultry

Price increases from Solent Butchers (1st July – end September 2021)

Hot Beverages

New pricing due from some suppliers 1st September 2021

Vegan and Vegetarian

Vegetarian Express have requested price variations on certain products within their portfolio. The variations (mainly increases) will take effect from October 2021.

SUPPLIER UPDATES

Brakes

They have confirmed re-listing of all Linda McCartney range (Sausages, Mince, Burgers and Veggi Balls).

Pensworth/Kent Dairy

Four depots of Pensworth are now Kent Dairy, however since Pensworth still exists, the contract cannot be novated across. Affected depots would still be serviced and invoiced via Pensworth. The Milk and Bread is to be retendered in coming months so Pensworth and Kent can tender separately for that.

Heineken

Unable to produce stocks of John Smiths products due to nitrogen shortages – not because of nitrogen gas shortages but because of specialist nitrogen driver shortages.

Coca Cola

The new TUCO National Account Manager for Coca Cola European Partners (CCEP) is Steve Bradley. His contact details are available on the TUCO website.

Grocery, Frozen and Chilled framework update

Suppliers are struggling with the national driver shortage. This has resulted in them having to temporarily reduce the number of deliver days members receive and / or increase the minimum order. This is likely to continue into October at least. Members are asked to work with suppliers and support them at this difficult time.

Sandwiches update

- Roberts Bakery main sliced bread supplier to sandwich manufacturers – issue with production
- Dramatically reduced deliveries to sandwich manufacturers – majority of TUCO suppliers affected
- The Real Wrap received a fraction of their usual bread but this is now sorted
- Though suppliers have contingencies in place (frozen bread and secondary suppliers), there hasn't been enough to cover all orders. The Real Wrap appear to be the most severely affected at the moment.
- Kim is in touch with the majority of sandwich suppliers and getting day to day updates. Please contact Kim if you are having issues.

MARKET INTELLIGENCE REPORT

This is available online and covers:

- Individual Framework issues
- Driver shortages
- CO₂ shortages
- Supply chain issues – freight costs etc
- Procurement Regulations

REVIEW MEETINGS

Hot Beverages - Annual review meetings held in August

Fruit and Veg - September

Soft Drinks - October 11th

Vending – November

DipChem – December

NEW PRODUCT DEVELOPMENT

TUCO now have an NPD page on the website for suppliers who do not already have a route to market and for current suppliers who can upload new, innovative lines. For details of NPD products and to request samples, please visit the website. Products for September will come off this week and October samples go live on Monday.

NPD Sampling Group

Kim Ashley is setting up a sampling group to test NPD and complete feedback forms to suppliers. Looking for volunteers to be members of the group across catering/bars and retail.

Quarterly Spend and Savings Reports have been circulated.

VFM Reports will be released next month.

Kinetic Update

Jane attended the Framework Working Group Meeting for Accommodation/Catering Solutions. This came about as the result of the issues members were experiencing with Kinetic. Demos from potential tenderers have been scheduled for Oct/Nov 2021.

Market Research is continuing together with the Strategy Document. Work has started on the Invitation to Tender documents. Information from the demos will be fed into the documents.

We are currently looking at 4 Lots:

- Lot 1 Student Accommodation Management System
- Lot 2 Conference/Events Management System
- Lot 3 Catering Management System (delivered catering)
- Lot 4 One Stop Shop

The above Lots may change as a survey is being sent out to potential users for feedback.

We are looking for volunteers for our Tender Working Party on this.

5. TUCO Academy Update

Face-to-face courses have taken place at member institutions including Cardiff, Kings and Staffordshire, amongst others for L3 Allergens, Customer Service and L2 Food Safety. Before these could take place a Risk Assessment process against COVID had to be done.

Other on-site courses include:

- L3 Refreshers
- L2 and L3 Food Safety
- Customer Service

- L2 Healthy Food and Special Diets
- Allergens
- HACCP
- Mental Health
- L3 Supervising First Aid for Mental Health
- Menu Engineering
- Presentation Skills
- Mentoring

We also have several webinars coming up:

- Calorie Labelling
- Food Trends (run by the foodpeople) where 9 new food trends will be split down into 3
- Youth Nutrition
- Recruitment and Retention

The 'Veganuready' Innovation Day will take place on 11th November which will include plant-based products showcased by suppliers. Registration for this is now live on the website and addresses are needed to arrange the sending of samples to attendees.

We have two new 'plant-based' study tours in the pipeline:

- Newcastle 25th – 26th November
- London 1st – 2nd December

These will incorporate street-food, restaurant food and plant-based breakfasts and both are at a cost of £99.00 fully inclusive. We would therefore ask places to be restricted to two delegates per institution. We are currently awaiting confirmation on numbers then will be looking for a 'Plant-Based Champion' from each institution.

Our 'in-person' Winter Conference will take place on 8th/9th December at East Midlands Conference Centre, University of Nottingham with the theme of 'Food Trends'. This is to coincide with the release of our latest piece of research on trends and we will be bringing copies of the booklet along.

We have applied to be a member of the CPD Organisation so that members will receive points for attending such things as Academy courses, Conference etc.

Following a past study tour to California, we are now working with Menus of Change and their research collaborative.

Recruitment and Retention Webinar

This webinar takes place from 1pm until 2:30pm on Thursday 21st October and has been created to give some guidance on the recruitment and retention of staff in the current climate of the hospitality industry and to facilitate discussion and brainstorming between members. It is a starting point for TUCO members who are looking at increasing their staffing levels. Attendees will receive a toolkit to support planning around staffing numbers and also get access to smaller group discussions between members in the days after the webinar has been completed. These additional sessions are to facilitate ideation on how to tackle staff shortages, from other teams in a similar position and to generate plans on next steps.

We will also be running a Calorie Webinar on 18th January 2022.

6. Sustainability

Sheffield are trying to stay true to their values without putting sustainability on the back burner. As of September he is charging 20 pence for every single use cup. He has also introduced a system called 'VYTAL'. They are tied in to this company who are a German provider whereby the user has an App where your cup is scanned in and out. So long as the cups, bowls etc are returned within 14 days there is no charge. The user will get push reminders and if they do not return the item then it becomes theirs to keep with a charge of £10. The aim is to make a difference with waste.

Sheffield also buy around 50,000 plastic 2 Litre bottles of milk per year which are used then thrown away. In three of his busiest outlets they now have a milk delivery from a local dairy in milk churns of 20 pint capacity. They are put into a under-counter fridge with a pipe and the milk is pumped onto the counter and into a milk container. This year this will save around 20,000 plastic bottles.

7. Member Updates

Sheffield

17 out of their 19 sites have now re-opened but they are struggling to recruit chefs. Mark commented that at Hull they have lost 3 chefs through COVID so have gone to local agencies to recruit but even newly qualified chefs were demanding far too much money. Across the board, Sheffield are at about 60% of Turnover. They are growing the Team through the recruitment of students.

Hull

Retail – they are at around 50-60% compared to 2019. Back to 75% capacity in accommodation with a large number of international students and Post-Graduates still to arrive. The Welcome Week they planned has not really happened.

Derby

Richard explained that they are a small campus and the university students have now left so they are now just FE. Events will form the major part of their business but they are struggling to recruit staff for these. They were busy with weddings in August with 8 taking place in 10 days. They have also held banquets for 500 where they are utilizing local catering and working in conjunction with local catering companies on this.

Newcastle

The campus is much busier as more people come into the cafes. This is their first week of trade in retail. During furlough a large number of staff were moved to other areas and are now reluctant to come back to the catering side.

Durham

Linda explained that they are operating a hybrid working system. Student facing staff are on site and will be the first ones to return to university. Procurement people will be working from home until at least January 2022 and their offices will be re-purposed and looked at for teaching spaces. If Linda plans to come back into the university then she will have to book a work space. Masks and social distancing are still in place.

Some of the chefs from the outlets have had to go into the catered colleges to cook and serve meals. They are also looking into how the outlets are being used.

Durham have looked at a similar method to the VYTAL system at Sheffield. This is in conjunction with FSG sustainable tableware they obtain via Bunzl. They are also looking at introducing reverse vending.

8. Any Other Business

There was no further business and the meeting was duly closed.

9. Dates and Venues for Future Meetings

The next meeting will be held some time in January 2022. Date to be confirmed.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: January 2022

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/23

Current status	Extended (3 rd year) until 15 th January 2023					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)					
Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		●	●	●		
Carlsberg	●	●	●	●	●	
House of Townend			●	●		
JW Filshill		●	●			
LWC Drinks	●	●	●	●	●	●
Matthew Clark Wholesale	●	●	●	●	●	
Molson Coors Brewing Co	●	●	●	●	●	
SH Jones			●	●		
SIBA						●
Stewart Wines				●		
Tanners			●	●		
Contract Management	<ul style="list-style-type: none"> Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC) As of 23.01.20 Molson Coors pricing is NOT available online as we are still resolving non-compliances with TUCO's framework document and Model Supply Terms Suppliers can review pricing March 2020; then remains fixed for 12 months Contractual terms have now been finalised with Carlsberg and their price files are available to view and download from their supplier webpage (July 20) Annual contract review meetings taking place over MS Teams on 2nd February CRMS for 2022 are scheduled to take place in February. 					

Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

Start: 13/11/18 End: 12/11/22

Current status	Extended (4 th year) until 12 th November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 									
Framework Savings	Process savings £6k									
Category Manager	Natalie Phillips									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
Hobart				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
True Refrigeration					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
 - Latest Contract Review Meeting: Scheduled for 24th October 2019
 - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
 - Magenta are now called Catering 24
 - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
 - Framework extended for 1 year.
 - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
 - Jan-22 – Bidfood have confirmed complete withdrawal from the framework for all lots.
 - Contract Review Meetings (2021) took place on 19th & 29th November.
 - Large price increases expected due to current supply chain issues in the UK and globally.
-

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/24

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System
Supplies/Services
TUCO Ref: CAT11053-TU
FTS Ref: 2021/S 000-006988 (published 6th April)

Call off guidelines

- Call off via:
 1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot

	1	2	3	4	5	6	7	8	9	10	11
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○		
Dawn Foods						○					
Delice DeFrance						○					
Freshfayre						○					
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
King Asia		○									
Kitchen Operating System											○
Navitas Digital Safety Limited											○
Nestle UK Ltd									○		
Nutritics											○
Pasta King	○	○	○								
Platinum Foods				○		○					
Pre-order Pods											○

Rollover			○				○					
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	
Sessions Market	○	○	○			○				○		
SeeWoo UK Limited		○								○		
SV365Technologies											○	
Theos Food Company	○											
TUGO	○		○	○								
UCC Coffee Ltd									○			
Vegetarian Express	○	○	○	○		○						
Contract Management												

- SQ next closes on 18th February 2022.

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30th June 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Mandy Johnston

Pricing All pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Nisa Retail							○
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

1st annual review July 2021. Nisa Retail not yet available until terms and conditions agreed.

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Price weighting change only, <i>or</i> Mini competition Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 1st of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Jane Eve
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Hardacre IT Limited t/a WRS Systems	●	☐
MCR Systems Ltd	●	☐
Zonal Retail Data Systems Ltd.	●	☐

Contract Management	<ul style="list-style-type: none"> Supplier details on the website. Annual contract review April 2022.
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Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 01/08/18 End: 31/07/22

Current status In 2 years' fixed period. Option to extend by 2 further years; extension will be issued in/around February 2021

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 048-104924

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 5.14% and 2.85% (*Source: Quenelles*)

Category Manager Jane Eve

Pricing Option to review quarterly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh									○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
AM Bailey(E Sidwell)					○	○							
Entremettier	○						○	○					
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Oncore t/a Fresh Produce		○											
R Noone		○											
Ralph Livesey		○	○	○	○	○				○			
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○	
Ribble Farm Fare		○	○	○	○	○				○			
Ron Chalker		○	○	○					○	○			
Set Produce		○											
Sherringham's Fine Foods	○												
Start Fresh			○		○	○							
Stuarts Foods			○	○		○			○				
The Veg Factor					○	○			○				
Total Produce		○	○		○	○		○		○	○	○	
Winster Foods		○	○	○	○	○							

Contract Management

- Latest Contract Review Meeting: October 2021
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework
- Equilibrium t/a Fresh Range have requested to be removed from the Framework
- Linkclass (London) business has been wound up – notification received 12 January 2022

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/21 End: 31/12/23

Current status Awarded for 2 years with the option to extend by 2 further years .

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○

Contract Management

Fresh Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.

Start: 13/02/18 End: 01/05/22

Current status	Framework has just been extended for 1 additional (4 th and final) year plus additional time to complete the retender exercise. <i>(see new agreements)</i>											
OJEU Process	Restricted Procedure. Supplies. Ref: 2017/S 163-335701											
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 											
Framework Savings	FY 18/19 – 5%											
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
M&J Seafood	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○					○	○	○				
Contract Management	<ul style="list-style-type: none"> M&J review pricing on a monthly basis; Direct quarterly Cod stocks currently affected by quotas and exchange rates; this has increased demand for other white fish alternatives (Coley) Latest Contract Review Meeting – 22nd February 2019 Paradise Seafood and Celtic Fish & Game have been removed from the framework as they have gained less than 10% of the business by lot following the second annual anniversary of commencement of the agreement. Supply to Scotland (as of September 2020) Direct Seafood can supply to most of Scotland via Campbells Brothers in Bonnyrigg. M&J have limited supply to Scottish members following the closure of one of their depots. Contract review meeting for 2021 will be held over MS Teams on 15th February Additional extension applied to allow for the retender – suppliers advised on 29.09.21 											

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19 End: 31/03/23

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31st March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		

Trevors Foodservice	○	○	○	○	○	○
Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Latest Contract Review Meeting: May 2021
- New pricelists from December 21 and January 2022
- Large increases expected due to current supply chain issues in the UK and globally

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/24

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	○	○
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: 1st January 2021
- Hefty increases are expected due to post Pandemic market, frost in Brazil, low rainfall and conflict in Columbia & Ethiopia
- Next Contract Review Meeting: August 2021

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/04/18 End: 31/03/22

Current status	In 2 years fixed period. Option to extend by 2 further years; final extension to 31/03/22 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition <i>or</i> Mini competition See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
442 Design Ltd-	○	
Atlantic Graphic Solutions-	●	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	<p>Please note that since the award of the framework we have been notified of the following:</p> <p>Atlantic Graphic Solutions entered into Administration on 21st December 2020.</p>	

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19 End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				
Merlin Catering & Refrigeration Services Ltd	○	○	○			

North West Catering Engineers (NWCE) Ltd	○		○			
Overclean Ltd				○	○	
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2021/S 000-023203			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Fresh Pastures	○	○	○	○
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Pensworth	○	○	○	○
Reynolds	○	○		
Ron Chalker	○	○	○	○
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> All submitted tender prices shall be held firm and fixed until 29 May 2022 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	○	○	○	○	○	○	○	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			○	○				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

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Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/18 End: 30/06/22

Current status	Two-year agreement with option to extend by 2 further years; currently moving into final year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11038-TU OJEU Ref: 2018/S 032-069438 Award Ref: 2018/S 128-291355
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition 2. Mixture of direct award and mini competition (New) 3. Mini competitions • Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid • See Buyers Guide for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Li Davies
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Castell Howard Foods-	○			
Deli Lites Ireland	○	○	○	○
Freshways Unlimited Company	○	○	○	○
Ginsters	○		○	
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○		
Simply Lunch	○	○	○	○
The Good Food Company of Harefield t/a Impress Sandwiches	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
The Tuck Box (Andover)	○	○	○	○
Tiffin Sandwiches/Street Eats	○	○	○	○
Wrightington Wigan & Leigh NHS Foundation Trust	○	○	○	○

Contract Management

- Since the award of the agreement, Capital Catering, Hakens Quality Foods, The Good Food Chain and Adelle have ceased trading. **Tiffin Sandwiches Ltd and Street Eats have merged back office services and are offering joint bids for call offs. Please treat them as one company.**
 - Last Contract Review Meeting: December 2020
-

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

Start: 01/10/18 End: 30/09/21

Current status In 2 years fixed period. Option to extend by 2 further years; extension will be issued in/around March 2020

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:*)

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Latest Contract Review Meeting: November 2021.
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Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5)

Start: 01/08/17 End: 31/07/21

Current status	Extension issued for 3 rd year of the agreement
OJEU Process	DPS Services Ref: 2017/S 099-196367
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Mandy Johnston
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5	6	7	8	9
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●

Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment
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Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 st of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	

Contract Management

2nd annual review April 2022

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

Start: 15/04/19 End: 14/04/21

Current status	In 2 years, fixed period. Option to extend by 2 further years; extension will be issued in/around November 2020		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details. • Further competition service available, free of charge, to TUCO members 		
Framework Savings			
Category Manager	Mandy Johnston		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> • Latest Contract Review Meeting: April 2021 		

Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 1st of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○		○	○
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○		○	
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○			

Wilkes Vending
Services



Contract Management

- Latest Contract Review Meeting:
-

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Design & Install Under review, strategy document being prepared.
Nicola Mellor

Food Waste Management Framework Agreement Strategy agreed July 2021. Tender issued 10/08/2021. Tenders due back 13th September 2021. Contract due to start 1st November 2021. Lots have been increased from 5 to 9 Lots as below:

Lot 1 On-Site Food Waste Innovation

Lot 2 - Lot 2 Waste Disposable Cups

Lot 3 - Waste Coffee Grounds

Lot 4 - Off Site Food Waste Collection

Lot 5 – Food Waste Oil Collection and Disposal Service

Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin, tetra, etc.)
Collection and Recycling Service

Lot 7 - Compostable Packaging Waste Collection Service

Lot 8 - Food Waste Management Systems

Lot 9 - Surplus Catering Equipment

Fresh Fish & Seafood Strategy drafted and work is underway on creating the open tender documents.
Hannah Myton-Wright

Fresh Fruit & Veg CAT11061-TU Strategy being drafted. Jane Eve