

TUCO South-West Regional Meeting
Tuesday 27th September 2022 at 10:00 am
Royal Agricultural University, Stroud Road, Cirencester GL7 6JS

A G E N D A

- | | |
|--|---------------|
| 1. Welcome, Introductions and Apologies | Chair |
| 2. Minutes of the last meeting | |
| 3. Presentation by Harry Baldwin from Brewdog | |
| 4. Member updates | All |
| 5. TUCO Framework Update | Hannah |
| 6. TUCO Academy Update | Sarah |
| 7. TUCO Board Update – Non-Exec Directors report | Ryan |
| 8. TUCO Online | All |
| 9. Sustainability | Sarah |
| 10. AOB | |
| • Format of future meetings | All |
| • Presentations | |
| 11. Date of Next meeting | |

TUCO Combined South East/South West Regional Meeting
Tuesday 29th March 2022 at 3:00 pm
Hopkins 101 Room, University of Reading Whiteknights Campus

MINUTES

Attendees:	Nick Leach (Chair)	Portsmouth
	Martin Batt	Reading
	Jacqui Beazley	LSE
	Aleksandra Borkowska	Reading
	Steve Charley	Reading
	Graeme Collie	King's College London
	Lisa Connellan	King's College London
	Lewis Haynes	Bath
	Judith Hoyle	TUCO
	Richard Jordan	St Mary's
	Sarah McLoughlin	TUCO Academy
	David Morton	Winchester
	Hannah Myton-Wright	TUCO Category Manager
	Lisa Pritchard	Bath
	Nikhil Santos	St Mary's
	Stephen Swarbrick	LSE
	Matthew White	Reading
	Keith Williams	Kent
Via Teams:	Susie Cullen	Anglia Ruskin
	Edina Dudas	Birkbeck
	Kristian Fernandez-Mitchell	UWE
	Matthew Green	South Devon College
	Nicola Mellor	TUCO Category Manager
	Natalie Phillips	TUCO Category Manager
	Manish Shah	King's College London
	Caroline Wynn	Bristol
Apologies:	Elisa Aylott	Essex
	Ryan Hanson	RAU
	Debbie King	Brighton
	Jemma Morris	Royal Holloway
	Darren Tyers	Essex

1. Welcome and Apologies

Apologies are as above. Nick welcomed all members.

2. Overview of the Brakes Food Event

The general feeling was that suppliers were happy to be there and it was good to see more produce-based goods. The venue was exactly the right size for the event. Jacqui felt that it was good to get out and about and meet up with colleagues again.

3. Member Updates

Portsmouth

They are trying to finally open their £26 million swimming pool which keeps leaking and is causing endless problems.

Kent

They have merged with the Estates Department and the consultation process for this ends the following week. Hybrid working will affect them far more than the pandemic has. They are finding it very hard to find staff in the South East. At the moment they are looking at food courts and central production.

Bath

Lisa explained that they are finding it difficult to get staff to man the outlets. She is concerned about the price increases which are coming through the system and asked members what they are doing about this – are they absorbing the increases, passing them on to customers or varying their menus accordingly?

UWE

Jacqui is struggling with the recruitment agencies and the supply of staff. Their agency will be trialling a scheme for a Temp to Perm solution whereby the member of staff stays for six months to see how they get on. They are being looked at as a service which costs the university money.

King's

They are currently having issues with suppliers and recruitment seems to be a challenge, with age-old vacancies. Manish asked members what they are budgeting for next year as King's are at about 70% of pre-COVID levels on retail and 50% on hospitality. They have seen an 8% increase in labour costs and 5% on food costs.

South Devon College

They are trying to get back to normal but are having issues with supply and stock as well as problems with labelling. Staffing challenges are not as bad as other universities. There is a lot of blended learning so business is not as busy as it could be. The college term ends on Friday 8th April.

Bristol

Bristol are seeing trading at £60K - £70K again but this has only happened in the last few weeks. They are still around 40% down on pre-COVID levels. Blended working is getting back to normal levels but hospitality is still less than 50%. Catered halls are back to where they would have expected them to be. Staff are returning to campus slowly with several encouraged to do at least 2 – 3 days on campus. Many people are bringing in their own food onto campus, which then leads to problems with spaces for diners who have purchased their food from the outlets.

LSE

Things have looked quite positive this last month and for the first time during the previous week they beat their 2019 retail figures at 107%. Hospitality is just picking up now with some big internal events and some social events. They have opened up a new café and are trying to be plastic-free. They are feeling positive for September but trying to recruit new staff is difficult, with some people not even having the required visa to work here.

4. Procurement Update

We have two new Team members, Li Davies and Natalie Phillips to replace Carys and Kim. Li will manage Sandwiches and Kitchen Equipment Maintenance and Natalie will be responsible for Meat and Poultry, DipChem and Catering Light and Heavy Equipment. Tenders being worked on at the moment include:

- TUCO Delivery App went live on 2nd December and was awarded to OrderPay
- Temporary Staffing started 1st October
- Meat and Poultry went live 1st January
- Milk and Bread commenced 24th January

Frameworks being renewed:

- Fresh Fish and Seafood
- Fruit and Veg (slight delay with the use of STS)
- Design and Installation – out for SQ submissions
- Sandwiches returns due back in April and due to go live on 1st July
- Soft Drinks has been extended to 1st September

DPS Updates

EPOS has 3 new suppliers on there. Food Waste Management is now a DPS. CICS has new suppliers on there including Change Please and Theo's and talks are ongoing with Pizza Plus and Caffee Nero. The next window for evaluation of returns will be 18th May. We are still looking at providing a route to market for the premium brands ie Pret, Costa etc and are looking to get a set of documents together. Costa are already on Lot 10. Details of these are on the website and the monthly page in the magazine.

A few more suppliers have been added onto the KEM. Contract review meetings have been carried out on Soft Drinks, Vending, Catering Light and Heavy and Alcohol. The minutes for these meetings are available on the website.

Price Changes

These changes are since we last met which include Cost of inflation; raw materials; shortfall in harvested crops; transport and shipping costs; duty; cost of living (National Insurance/minimum national wage). We are expecting an influx of additional changes due to fuel hikes (28p per litre increase over 9 days) and raw materials impacted by the War in Ukraine.

DIPCHEM – The annual price increase was due in December. Some suppliers have deferred prices such as Bunzl who are currently uploading a new agreed price list and Diversey.

Soft Drinks- Annual price increases received in October. Again, some suppliers deferred such as CCEP.

Convenience Retail- Bi-annual price increases received in January 2022. Expect to see significant increases.

Alcohol – most suppliers have submitted new pricing effective from March/April. Looking at 4-6.5% increases on basket of goods.

Wine shortages coupled with demand is going to see prices increase. Expect shortages of New Zealand Sauvignon Blanc, Pino Grigio, Burgundy & Chablis. Customers will need to be flexible going forward on the wine varieties they buy – especially with entry level wines. £2.23 duty protection on wine (currently under review) and will be devastating for the sector and won't reduce prices like the government are saying.

GFC - New price lists from all by 1st January 2022. Expect to see significant increases.

- Blakemore – 4% Cost to serve plus manufacturers increases
- Brakes – 3.2% Cost to serve plus manufacturers increases
- Harlech – Overall 4.6% across TUCO spend
- Philip Dennis – Overall 2% across TUCO spend
- Bidfood – 2% cost to serve plus manufacturers increases
- H N Nuttall – 3.1% overall

Hot Beverages – New pricing due from all 1st January 2022. Expect to see significant increases.

- Bewleys – Overall 18% against coffee & 9% on syrups/teas/ancillary/snacks (5% on syrups)
- Tchibo – Overall 21% against coffee & 10% on everything else.

Vegan and Vegetarian – None reported

Fresh Fish – All 3 suppliers have submitted new pricing for March.

Catering Light & Heavy – impacted by soaring raw material costs like Stainless Steel (39%) Aluminium (51%) Churchill products will be around 2.25 times higher than 2019/20 due to soaring energy costs, clay, labour, packaging. Mirrored by other manufacturers. Again due to fuel hikes, expect more increases on crockery!

Sandwiches and Associated Products – Sandwich King has put price of the egg related products up due to their egg price has gone by 50%. It was caused by shortage of eggs due to Avian Flu outbreak across the UK & Europe which has seen over 2 million laying birds culled.

Milk & Bread – Expect hikes on bread lines due to the price of wheat affected by War in Ukraine.

War in Ukraine – In terms of what action is being taken by TUCO in response to sanctions on Russia.

- Credit Safe have been approached by NEUPC. Details of all UKUPC Framework appointed suppliers have been provided. Credit Safe are running a report, free of charge, to identify the percentage of Russian involvement in the supply chain. Data should be available next week. At this stage it is not known what the report will look like and what information can be shared. NEUPC have asked for details of a charging mechanism in case the information is required in a different format.
- Will be contacting suppliers, for most impacted commodities - to comment on supply chain impacts coming from the Russian invasion of Ukraine

The TUCO Sustainability Group met on 10th March and we are looking into a swap shop for pre-loved equipment. The MSC scheme is still operating. On the subject of carbon reduction vs offsetting, Hannah asked if any members have directives in place to reduce their carbon footprint and is this reduction vs offsetting? On NetPositive, 195 suppliers out of a possible 286 are now using this.

Reading are looking at ground sourced heat and will be digging into thermal springs. The university have tightened up on travel, particularly international. Matt noted that at the event today there were lots of re-usable containers in place. Portsmouth's Vice Chancellor would like the university to be carbon-neutral by 2025 which will stop academics travelling around the world. Bristol's Vice Chancellor has declared a climate emergency and plans to be carbon-neutral by 2030. Caroline has submitted a business case for software from Klimato and this is looking very positive. The Catering objective is to map this this year and to look to reduce it by 25% in two years.

Nick stated that Portsmouth are not happy with what is happening at Tchibo – they are getting price increases on ingredients which should not have come into effect yet. More Procurement Departments are being asked about locally sourced produce ie Solent Butchers and Pensworth. Matt mentioned the possibility of a localized agreement amongst several members. We need a drive to get our members to collaborate locally. We really need input from members when we are doing the tenders. Lisa noted that the larger suppliers are all on the regional lots.

5. TUCO Academy Update

We are continuing with online webinar courses at the moment, particularly compliance courses although we are still offering face-to-face and have held some recently in Sheffield, Oxford and St Mary's Twickenham. Prices are not going up. Bespoke courses can be held for a minimum of 7 or 8 people or more and we can offer online or in person. Level 3 and 4 Refresher courses are coming up and charged at cost price of certification. 5-Day courses cost £99 inclusive of everything. Debra Adams will be running a couple of finance course –

Finance for Non-Financial Managers and Cost Control for Food and Beverage Managers, which will be split over two days. Other courses include Project Management, Report Writing and Food Photography.

Study Tours have started up again in March with the Vegan and Vegetarian one in Newcastle. A further tour is being held in London on 30th and 31st March. Going forward we are looking at a couple of UK-based study tours and one European tour. We will continue with webinars, which can either be watched live or at a later date. We will also be holding a food waste one in conjunction with WRAP. There will be a plastics update with the change in legislation, a Tech Day and a session on 'cultivated meats'.

The Menus of Change Steering Group have met twice to look at resources available for members interested in adopting the 24 principles.

There will be some online learning with the CIA and a couple of weeks on site in the USA. We will also be working with their Culinary Team to delivery a Culinary Training Programme. We will be setting up a Recipe Bank on the TUCO website. The Menus of Change Leadership Conference takes place from 14th to 16th June at Hudson Valley including a tour of the CIA. Delegates will arrive back in the UK on 18th June with their last night spent in New York to check out different food and beverage trends.

We will be producing a set of Sustainability Insights podcasts which showcases members initiatives. Members signed up so far include Winchester – package-free shop, beef removed from the menu completely; Chester – garden to table and beekeeping and Reading – local suppliers particularly breweries. These podcasts will be limited to members and will not include suppliers.

We are working on another strategic partnership with Natasha's Foundation who at the moment are pushing for Immunotherapy to be available on the NHS; influencing the national policy about allergens legislation and for Epi pens to be available in university First Aid kits. They also hope to help people with allergens feel more comfortable.

6. Board Update

The Board met in person for the first time in 2 years in mid-March at Manchester, where a Farewell Dinner was held for David Nuttall on his retirement. High on the Agenda was the current strategy, which runs until 2024. The Board decided that this will now be valid until 2023, when it will be revised. New risks were reviewed on such things as supply chain due to the war in Ukraine and staff retention.

The Academy has supported a large number of our members throughout the pandemic. The lease on our offices at National House expires in October but the Board agreed that we should have some smaller office space as a base. The format for regional meetings going forward will be that out of the 3 meetings per annum per region, 2 will remain online and one will be an overnight dinner and networking event.

Regarding TUCO Online, the company will now be targeting members with spend of less than £500K per annum.



The University Caterers Organisation

Three of our Board Directors were due to retire in 2023 but the Board took the decision to extend their tenure.

Crown Commercial Services have approached TUCO to tender for the NHS Procurement System but it was felt that we do not have the resources to adequately manage this.

The LACA partnership is becoming stronger and we also have a new one now with Crescent Purchasing Consortium.

The Summer Conference will be going ahead at Keele University but without the Competitions side.

Cash reserves are looking strong and we forecasted losses of around £122K.

We have acquired 9 new members but lost 4, including University of Essex and Newcastle and Staffordshire College Group.

Manish paid tribute to Nick on his retirement and thanked him for all his work as Regional Chair and great supporter of TUCO.

7. Any Other Business

Matthew Green asked if anyone had any experience with bubble tea, or does anyone have a supplier of this? Lisa Pritchard and Lisa Connellan have both just started talks with Seewoo on the CICS framework but they are having problems with deliveries for Bath and cannot get their vehicles onto campus because of height restrictions. Boba Box from London do all their deliveries via courier.

8. Date of Next Meeting

Late June or early July 2022. This will be an online meeting.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: September 2022

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/24

Current status	Extended (4 th year) until 15 th January 2024					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)					
Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC) Suppliers can review pricing March 2020; then remains fixed for 12 months CRMs for 2021 took place over MS Teams on 2nd February CRMs for 2022 took place on February (7th & 8th) Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract. 					

Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

Start: 13/11/18 End: 12/11/22

Current status	Extended (4 th year) until 12 th November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 									
Framework Savings	Process savings £6k									
Category Manager	Natalie Phillips									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
Hobart				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
True Refrigeration					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
 - Latest Contract Review Meeting: Scheduled for 24th October 2019
 - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
 - Magenta are now called Catering 24
 - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
 - Framework extended for 1 year.
 - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
 - Jan-22 – Bidfood have confirmed complete withdrawal from the framework for all lots.
 - Contract Review Meetings (2021) took place on 19th & 29th November.
 - Large price increases expected due to current supply chain issues in the UK and globally.
 - Preparation for re-tender has started and TWP formed.
-

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/24

Current status	New agreement. Agreement within 1st of 5-year agreement.										
OJEU Process	Dynamic Purchasing System Supplies/Services TUCO Ref: CAT11053-TU FTS Ref: 2021/S 000-006988 (published 6 th April)										
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 										
Framework Savings											
Category Manager	Hannah Myton-Wright										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Funnybones			○								
FWIP					○						
Gamtol Ltd t/a Monika											○
King Asia		○									
Kitchen Operating System											○
Navitas Digital Safety Limited											○
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11

Nero Holdings						○	○
Nestle UK Ltd						○	
Nissi Foods			○	○			
Nutritics							○
Pasta King	○	○	○				
Pizza Plus	○						
Pre-order Pods							○
Rollover			○	○			
Sessions Market	○	○	○	○		○	
SeeWoo UK Limited		○				○	
SV365Technologies							○
Tanpopo Japanese Food		○					
Technik2 Energy Solutions							○
Theos Food Company	○						
TUGO	○		○	○			
UCC Coffee Ltd						○	
Vegetarian Express	○	○	○	○	○		

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 30th June 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Mandy Johnston

Pricing All pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

1st annual review July 2021. Nisa Retail did not agree terms and conditions. The first-year extension letters have been issued. Sustainability review meetings took place with suppliers in February. Minutes available on website.

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 1st of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Completion of stage 2 (ITT) • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Jane Eve
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●

Contract Management

- Supplier details on the website.
- Annual contract review April 2022.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 01/08/18 End: 02/10/22

Current status In 2 years' fixed period. Option to extend by 2 further years; extended to 02 October 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 048-104924

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 5.14% and 2.85% (*Source: Quenelles*)

Category Manager Jane Eve

Pricing Option to review quarterly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh									○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
AM Bailey(E Sidwell)					○	○							
Entremettier	○						○	○					
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13

Oncore t/a Fresh Produce	○											
R Noone	○											
Ralph Livesey	○	○	○	○	○						○	
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
Ribble Farm Fare	○	○	○	○	○						○	
Ron Chalker	○	○	○						○	○		
Set Produce	○											
Sherringham's Fine Foods	○											
Start Fresh		○		○	○							
Stuarts Foods		○	○		○					○		
The Veg Factor					○	○				○		
Total Produce	○	○			○	○			○		○	○
Winster Foods	○	○	○	○	○							

Contract Management

- Latest Contract Review Meeting: October 2021
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework
- Equilibrium t/a Fresh Range have requested to be removed from the Framework
- Linkclass (London) business has been wound up – notification received 12 January 2022

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/21 End: 31/12/23

Current status Awarded for 2 years with the option to extend by 2 further years.

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○

Contract Management

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
-

Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26

OJEU Process Open Procedure. Supplies. Ref: 2022/S 000-010596

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing Option to review monthly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			

Contract Management

- Previous framework expired on 13th May 2022.
- M&J closed sites in July 2022 and did not retender for the new framework.

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19 End: 31/03/23

Current status	2 years' fixed period. Option to extend by 2 further years; first extension to 31 st March 2022 has been applied							
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 173-391982							
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 							
Framework Savings	FY 18/19 – 7.16%, 11.46% and 5.31% (<i>Source: Quenelles</i>)							
Category Manager	Jane Eve & Nicola Mellor							
Pricing								
Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		
Trevors Foodservice	○	○		○	○	○		○

Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Next Contract Review Meeting: May 2023
- New pricelists from July22
- Ongoing increases expected due to current supply chain issues in the UK and globally
- Re-tender process starts October 2022

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/24

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	⊖	⊖
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: 1st January 2022
- Next Contract Review Meeting: October 2022
- Next price review August 2022

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/04/18 End: 31/03/22 EXPIRED

Current status	In 2 years fixed period. Option to extend by 2 further years; final extension to 31/03/22 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition <i>or</i> Mini competition See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
442 Design Ltd-	○	
Atlantic Graphic Solutions-	○	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19 End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Hobart Service UK	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				

Merlin Catering & Refrigeration Services Ltd	○	○	○			
North West Catering Engineers (NWCE) Ltd	○		○			
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○
William Freer	○	○	○			
Hobart UK Service	○	○	○			

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

Overclean Ltd removed as they do not wish to extend the current DPS Agreement

Contract review meetings with top 4 spend suppliers (Collingham Catering Services, NWCE (North West Catering Equipment) Ltd, Thermoserv Ltd and TWO Services) have taken place in July. Suppliers all suggested business have grown through pandemic and contracts with TUCO members are going well. TUCO to follow up the NETpositive action plan progression with suppliers.

Retender of this Framework is under way, member survey is live for member to feedback and take part as TWP.

<https://www.surveymonkey.co.uk/r/JPRL8D7>

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2021/S 000-023203			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Fresh Pastures	○	○	○	○
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Pensworth	○	○	○	○
Reynolds	○	○		
Ron Chalker	○	○	○	○
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> All submitted tender prices shall be held firm and fixed until 29 May 2022 Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2022 to cover Government increases.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> Price increase from Real Wrap, Tiffin, Simply Lunch and Raynor Foods has come into effect. TUCO visited Tiffin Bradford factory on 31st August, visit report is available. First quarterly review meetings planned for week commencing 17th October 2022 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

Start: 01/10/18 End: 30/09/22

Current status In 2nd extension period. Retendering commenced.

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

- Call off guidelines
- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini competition (New), or
 3. Mini competition
 - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
 - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
 - Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (Source:)

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Tender submissions are currently being evaluated with a view to commence the new tender on 1st October 2022.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/23

Current status	In 1st years of fixed period. Option to extend by 2 further years.
OJEU Process	DPS Services Ref: 2021/S 000-019327
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Mandy Johnston
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5	6	7	8	9
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●

Contract Management	<p>Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment</p>
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Contract Management
Minutes available on website shortly.

Sustainability review meetings took place with suppliers in May.

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 st of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	

Contract Management

2nd annual review April 2022

Extension letters sent

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

Start: 15/04/19 End: 14/04/21

Current status	In 2nd year of extension period. Will be retendered with the GFC agreement.		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details. • Further competition service available, free of charge, to TUCO members 		
Framework Savings			
Category Manager	Nicola Mellor		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> • Latest Contract Review Meeting: April 2021 		

Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 1st of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○		○	

WEAREVIRI, PART OF THE WORK PERK	○	○	○		○		○
Wilkes Vending Services	○	○	○	○	○	○	
Contract Management	Latest Contract Review Meeting: November 2022. Sustainability review meetings took place with suppliers in May. Minutes available on website shortly.						

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Design & Install New framework live 1st Sept 2022
Nicola Mellor

Soft drinks Tender submissions currently being evaluated. Mandy Johnston

Fresh Fruit & Veg CAT11061-TU. SQ stage being evaluated. New agreement due to commence 2nd October 2022

Grocery Frozen & Chilled – Tender documents are being prepared.

Nicola Mellor