

TUCO Scottish Regional Meeting
Wednesday 5th October 2022 commencing at 10:00 am
Fife Creamery, Randolph Place, Randolph Industrial Estate,
Kirkcaldy, Fife KY1 2YX
shorturl.at/cF467

A G E N D A

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| 1. Welcome, Introductions and Apologies | Chair |
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| 3. TUCO Procurement Update | NM |
| 4. APUC Framework Update | AA/LM |
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| 7. Deposit Return Scheme – New Legislation August 2023 | All |
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| 10. Date and Format of Next Meeting | |
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TUCO Scottish Regional Meeting
Thursday 12th May 2022 at 10:00 am
Steeple Suite, Forth Valley College, Falkirk

MINUTES

Attendees:	Ian Macaulay [Chair]	Edinburgh
	Andy Anderson	APUC
	Iain Calder	Forth Valley
	Gareth Davies	Forth Valley
	Judith Hoyle	TUCO
	Elaine Hutton	Ayrshire College
	David Kerr	Strathclyde
	Louise Levens	APUC
	Calum MacLachlan	Aberdeen
	Steven McKay	St Andrews
	Sarah McLoughlin	TUCO Academy
	Nicola Mellor	TUCO
	Graham Paterson	Strathclyde
	Alan Riddell	St Andrews
Via Teams:	Thomas Day	Heriot Watt
	Laura Shaw	Strathclyde
Apologies:	Mike Belton	Calmac
	Mark Donovan	Aberdeen
	Matt Gilmour	UWS
	Lee Harding	UWS
	Fiona Hughes	Strathclyde
	Stuart McMaster	Calmac
	Mark Nixon	St Andrews
	Scott Robertson	Dundee
	Jane Speirs	Ayrshire
	Ester Vasallo	Forth Valley

1. Welcome, Introductions and Apologies

Apologies as listed above. Ian welcomed everyone following our last meeting on 24th February and explained that a key aspect of the meeting will focus on procurement so all know what options are fully for frameworks as price was the biggest issue the sector was facing at the moment.

2. Presentation by Biller Miller of Coffee Conscience

A copy of this presentation is attached to the Minutes.

3. TUCO Framework Updates (Nicola)

Nicola reported that no new tenders had been awarded since February. They are in the middle of a lot of new tenders and at the Research and Strategy stage with several.

Fresh Fish and Seafood: due August

Fruit and Veg: tender was being prepared however now on hold as STS have changed their service, so we have a new provider – Micron 2. This has now been extended until 2nd October. Both Aberdeen and Edinburgh use this framework and asked why Total Produce and Mark Murphy are still being shown as two separate companies? Nicola will take this up with Jane Eve.

Action: Nicola

Design and Installation: SQs are in and are being evaluated. The results will be into the Tender Working Party by the middle of next week. They have had a lot more responses than last time – some very good and some poor. This agreement was originally put in place four years ago.

Sandwiches: The ICT is currently being evaluated and is due to go live on 1st July. Sampling was held during the previous week.

Soft Drinks: This has been extended into its final year and will expire in September. Tender documents are out and returns are due on 15th June.

Kinetics: (Accommodation, Event, Catering and Hotel management software) 4 Lots – tender was due to start April 2022, but the process isn't underway yet. Still engaging with suppliers and ascertaining the scope.

We have quite a number of DPS frameworks including EPOS, which has four new suppliers on there. Bleep, Datasym, Uniware & Zonal have been added as new providers.

CICS: The next date for SQ is 18th May.

Kitchen Equipment Maintenance: Hobart have been awarded onto Lots 1, 2 and 3 but Overclean have asked to be removed from the framework.

Contract Review Meetings

Grocery Frozen and Chilled: This will be done throughout May if anyone would like to join.

It was noted that members have been relying more and more on SMEs as the bigger companies do not want to deliver up to Scotland.

Ian wished to review the list of Regional Commodity Champions, which is now as follows:

<i>Fruit and Veg:</i>	Ian Macaulay
<i>Meat and Poultry:</i>	Not used in the region

<i>DipChem:</i>	Scott Robertson
<i>Convenience Retail:</i>	Currently no representative from Scotland. Contract runs from 2020 – 2024. Possibly Deborah Leitch from St Andrews?
<i>Grocery, Frozen & Chilled:</i>	Mark Donovan. Steven McKay to replace Scott Girvan
<i>Hot Beverage:</i>	Calum MacLachlan
<i>Catering L&H Equipment:</i>	Mark Nixon and Stuart McMaster
<i>Soft Drinks:</i>	Mike Belton
<i>CICS:</i>	Joe McGroarty
<i>Sandwiches:</i>	Switch Ian Macaulay to Martin Bonner
<i>Vending:</i>	Due for renewal September 2024. Was Peter Bacchetti. Add Jon Duncan (Aberdeen), Elaine Hutton (Ayrshire) and Steven McKay (St Andrews)
<i>Alcohol:</i>	Mike Belton (Calmac) and Barbara Welsh (Glasgow)
<i>Kitchen Equip Maint:</i>	Diarmuid Griffin (City of Glasgow), Mark Nixon
<i>Recruitment:</i>	Ian Macaulay
<i>Waste:</i>	Steven McKay
<i>Design & Installation:</i>	Ian Macaulay
<i>Vegan & Vegetarian:</i>	Steven McKay, Maureen McQuillan (Strathclyde) Joe McGroarty to come off, Michael Croy (St Andrews) to be added
<i>Temporary Structures:</i>	Petra Barber (Aberdeen)

Pricing

The main factors having an impact on prices are:

- Cost of inflation
- Raw materials
- Harvests (particularly in Ukraine)
- Cost of living
- Transport and shipping
- Fuel increases

Alcohol: No price increases as yet.

Convenience Retail: Four suppliers have put up their prices.

Fresh Fish: Norwegian salmon prices are at their highest level ever.

Catering Light & Heavy: impacted by soaring raw material costs like Stainless Steel (39%) Aluminium (51%) Churchill products will be around 2.25 times higher than 2019/20 due to soaring energy costs, clay, labour, packaging. Mirrored by other manufacturers. Again, due to fuel hikes, expect more increases on crockery!

Sandwiches: Sandwich King has put price of the egg related products up due to their egg price has gone by 50%. It was caused by shortage of eggs due to Avian Flu outbreak across the UK & Europe which has seen over 2 million laying birds culled.

Soft Drinks: Jane's Beverages, Bidfood and Brakes have brought in price rises.

Grocery, Frozen and Chilled: Bidfood' monthly market prices are changing constantly mainly on oils and fresh fish. Brakes have actually had fewer price changes than others.

The SMEs have been struggling. Many lines are either not available or being replaced. Gluten-free products in particular are in short supply.

Mandy Johnston has been looking at carbon reduction vs offsetting and Nicola asked if members have directives in place to reduce their carbon footprint rather than offsetting.

4. APUC Report

Fruit & Veg: This needs to be re-tendered to go live on 20th December. The process is now starting. The price window closed on 1st May and is currently being reviewed.

Meat & Poultry: This expires on 1st March 2023 so will be re-tendered towards the end of the year. There have been price increases with McClaires and CTM – the price of poultry has gone up 33% in the last few weeks and we have since had a further two exceptional price increases come in.

Bakery: This went live on 7th September 2019 and is open for a one-year extension. We will be expecting price increases coming in in the summer.

Dairy: This commenced 22nd October 2021 and pricing windows have been changed to quarterly. Grahams have requested an increase of 10 pence per litre for all milk-related products but this has since been cut to 6 pence per litre.

Fresh Fish & Seafood: We have had three exceptional price variation requests. The price of salmon has gone up by 50% but we are hoping that this will stabilise in the next couple of months. The price of white fish is also rising now.

Janitorial Cleaning Products: This is currently being evaluated and hoping to go live on 2nd August.

The plastic packaging tax came into force on 1st April. We are keeping an eye on the HGV Drivers shortage. There are now more drivers but salaries have rocketed.

Ukraine

APUC have issued a questionnaire on the impact of sanctions. The next Quarterly Market Impact report is out at the end of June. Stocks of Sunflower Oil are very low as most of it comes from Ukraine. There has been a 35% tariff imposed on plastic, cardboard and tin.

Sustainability

They are still working on climate change and carbon reduction and are also working on the FNT30 Plan for zero carbon. They are still working with EcoVadis on supply chain and sustainability. The ban on single-use plastics will be coming into force in Scotland on 1st June.

5. TUCO Academy Update

March saw the return of Study Tour with the Vegan and Vegetarian Tour to both Newcastle (9 delegates) and London (14 delegates) for which we had very good collaboration with Vegetarian Express and LWC. There will be more study tours planned – four in the UK and one in Europe, probably in January to coincide with Expo Grüne Woche in Berlin. We will also look to do something with Studentwerke over there.

June will see the return of Development Days with Food Photography on 8th June and a Food Waste Webinar on 30th June. Sarah asked members to sign up for this by the end of May deadline as there is some analysis to do beforehand.

She has been running mostly online but also some face-to-face courses now. The online ones reduce travel costs as well as time spent travelling. Compliance courses are at cost value of the certification, ie Level 2 costs £15 per delegate.

Upcoming webinars include a Youth Nutrition session on 27th May where sample bars will be sent out to the first people who sign up. There is a session with Softbank Robotics on 30th May which will be looking at solutions for the labour shortage.

There are now 13 people signed up for the Menus of Change Conference at Hudson Valley in June. We are continuing to build our strategic partnership with the Culinary Institute of America regarding Menus of Change.

Sarah will also be looking to roll out some Chef training.

We have a confirmed date for our Winter Conference - 30th November at Newcastle University where the theme will be Horizon Planning.

There will be a social event the night before at a restaurant where sustainability is high on their Agenda. Presentations at the Conference include speaker Charles Banks of thefoodpeople and a session on Cultured Meat. There will be a study tour taking place following the Conference.

6. Sustainability

At the last meeting Ian had talked about labelling and Saffron linking up with PlanGlow. Andy explained that there had been a lot of pressure on the Scottish government to bring about changes to the school meals plan. At Ayrshire College they are serving free soup and free porridge. The government are also looking at recording the calorific value of all products. St Andrews are working on Scope 3 reporting on carbon. APUC are trying to get a carbon footprint for their furniture framework. Saffron has a built-in carbon reporting tool. Ian will supply the Saffron detail which builds their carbon footprint.

7. Board Update

Alan reported that the Board last met in March and the discussions were around the TUCO Strategy as it was felt that the KPIs were out of date. It is planned for Chair Phil Rees-Jones to get feedback from members at the summer Conference. We will then hold a 'Board Day' along with the Team to review the Strategy and bring it forward to 2023.

On the finance side we had budgeted for a deficit of around £500K whereas the actual figure was £115K. Our rebate income is now back to 80% of pre-COVID levels. Rent and rate rebates and the Job Retention scheme also helped to reduce the deficit. There is a threat of members contracting out their procurement operations resulting in a loss of members. However, several of our Top Ten spenders are local authorities with Armagh Council now putting considerable spend through the frameworks. CUBO also seem to be much more pro-active. We will be undertaking a review of the Risk Register as well as looking at Non-Executive Directors length of service.

8. Any Other Business

Ian brought up the subject of recruitment and retention as we are often referred to as “Cost Sector Catering” or “Public Sector Catering” and this does not reflect how commercially driven we are be it cafes, street food outlets and Conference and events. Also, we have some competitive pay and rewards packages so the extrinsic motivators are in place but we do not communicate well what we do. TUCO as an organization need to approach UK wide with a video echoing what we do and how professional we are. All our members are currently suffering in the same way with Recruitment and Retention issues and this is a good career and a good sector. He requested that this item be added to the Agenda for the next Board Meeting.

Action: Secretary

We need to bring new talent through into the sector as this is now a threat to the membership.

There was a request for recommendations for Mystery Shopper companies if any member could share this with the region.

9. Date for Next Meeting

Ian will advise as to the date of the autumn meeting and whether it will be virtual or in-person.

APUC UPDATE @ TUCO REGIONAL MEETING 05TH OCTOBER 2022

APUC AGREEMENT STATUS:

Commodity Ref	Agreement Title	Contract Start Date	Current Expiry Date	Next Price Review
CAT1061 AP	Fresh Fruit & Vegetables*#	21/12/2018	19/06/2023	November 2022
CAT1063 AP	Fresh Butcher Meat*#	05/03/2019	04/03/2023	March 2022
CAT1064 AP	Fresh Bakery Products*#	07/09/2019	06/09/2022	Aug 2023
CAT1066 AP	Fresh Dairy Products*	25/10/2021	24/10/2023	October 2022
CAT1067 AP	Fresh Fish and Seafood*#	02/08/2021	01/08/2023	January 2023
JAN1010 AP	Cleaning & Janitorial Products*#	02/08/2022	01/08/2024	January 2023
CAT1065 AP	Water Coolers (Scotland Excel)~			n/a
CAT1070 AP	Catering Sundries (Scotland Excel)~	01/08/2020	31/07/2024	n/a

Direct call-off from all Framework Agreements is available through either a ranked supplier basis*, via Desktop Evaluation# or other pre-set criteria~. Call-off by mini-competition can also be utilised for all these agreements. Full details of how the ranking process and desktop Evaluation works can be found in each agreement's Buyers Guide. If you are currently experiencing problems with your contractor and want to move on to the next ranked supplier but are unsure if you can do that, please get in touch.

APUC STAFFING UPDATE:

Louise Levens, Deputy Head of Category for Estates & Facilities, has taken a leave of absence from Friday 16th September for a period of at least 8 weeks.

During that time her duties will be split within the Estates & Facilities team. If you have any queries relating to Scotland Excel led Catering or Washroom Service based Framework Agreements or APUC Fresh produce Agreements for Fruit & Vegetables, Fresh Butcher Meat, Fresh Fish & Seafood or Fresh Bakery products please contact [Lauren Millar](#) (07597854753) in the first instance and please direct any queries relating to Cleaning and Janitorial Products, Laundry Services, Fresh Dairy Products other matters please contact to [Andy Anderson](#) (07766 070781)

As ever, general enquiries can be directed to any member of the Estates & Facilities team and they will ensure the matter is addressed and responded to in an appropriate manner.

FRAMEWORK UPDATE:

CAT1061 AP Fresh Fruit & Vegetables

The above Framework Agreement commenced on 20th December 2018 originally for a two-year period. All potential extensions have been utilised, and the Framework will now expire on 19th June 2023, following a six-month extension due to on-going market fluctuations.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots, with a separate lot for Glasgow City Council who requested to join the Framework Agreement. The appointed suppliers are as follows:

Lot	Supplier(s)
North Highland and Western isles	1. Swanson's Fruit Co Ltd
Aberdeen and Grampians	1. Total Produce Plc 2. TPS Fruit and Vegetables
Perth, Angus, Dundee & Fife	1. McLays 2. Total Produce Plc 3. George Anderson & Son
South East of Scotland (Stirling, Edinburgh, Lothian & Borders)	1. Total Produce Plc 2. George Anderson & Son 3. G. Carruthers & Sons
South West of Scotland (Greater Glasgow, Argyll, Renfrewshire & Ayrshire)	1. McLays 2. Total Produce Plc 3. George Anderson & Son
Glasgow City Council	1. McLays 2. Total Produce Plc 3. G. Carruthers & Sons

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend August 2021 to July 2022
Swanson's Fruit Co Ltd	£105,195.47	3	£20,788.08
Total Produce Plc	£388,354.77	9	£78,881.60
TPS Fruit & Vegetables	£53,211.82	1	£20,098.19
McLay's Foods	£4,048,339.62	9	£1,232,695.65
George Anderson & Son	£909,756.36	14	£137,891.57
G. Carruthers & Sons	£0.00	0	£0.00
Total	£5,504,858.04		£1,490,355.09

All of the above are SMEs

Call-off from this Framework Agreement is available for direct award via a ranked supplier process, Desktop Evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

Price variations windows occur quarterly. No requests have been received in the previous quarter; therefore, current pricing is live until **30th November 2022 as a minimum.**

The Buyers guide and supporting documentation have all been uploaded to [the APUC Buyers Portal](#). This includes information on how to place orders and call of the Framework Agreement. For further information please contact [Lauren Millar](#) (07597854753)

CAT1063 AP Fresh Butcher Meat

This Framework Agreement commenced on 5th March 2019, initially for a two-year period. All potential extensions have been utilised and the Framework will now expire on 4th March 2023.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
North Highland & Western Isles	1. Campbells Prime Meat
Aberdeen and Grampians	1. Campbells Prime Meat 2. Campbell Brothers 3. Gordon McWilliam (Aberdeen) Ltd
Perth, Angus, Dundee & Fife	1. McLays 2. Campbell Brothers 3. Campbells Prime Meat
South East of Scotland, comprising of Stirling, Edinburgh, Lothian and Borders	1. Shaw's Fine Meat 2. Campbells Brothers 3. Campbell Prime Meat
South West of Scotland, comprising of Greater Glasgow, Argyll, Renfrewshire & Ayrshire	1. McLays 2. Campbells Prime Meat 3. Campbell Brothers

Spend to date by Supplier (CAT1063AP):

Supplier Name	Spend to date	No of Institutions Using	Spend August 2021 to July 2022
Campbells Prime Meat	£1,049,028.06	23	£430,638.31
Campbell Brothers	£621,180.66	8	£145,682.97
Gordon McWilliam (Aberdeen) Ltd	£297,422.93	1	£52,165.36
Shaw's Fine Meats	£89,889.24	1	£0
McLay's Ltd	£1,064,163.91	7	£473,722.69
Total	£3,121,684.80		£1,102,209.33

All of the above are SMEs

Call-off from the Framework Agreement is available for direct award via a ranked supplier process, desktop evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

APUC recently approved a price reduction requests from the following supplier:

- Campbell Brothers

Price revisions went live on **Monday 19th September**.

APUC are continuing to monitor the market and seek to reduce pricing in line with any relevant market movements with other suppliers at the earliest opportunity.

The Buyers guide and supporting documentation have all been uploaded to the [APUC Buyers Portal](#). This includes information on how to place orders and call of the Framework Agreement.

For further information please contact [Lauren Millar](#) (07597854753).

CAT1064 AP Fresh Bakery Products

The above Framework Agreement commenced on 7th September 2019 originally for a three year period. All potential extensions have been utilised, and the Framework will now expire on 8th September 2023.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
Highlands & Islands	1. Scotbake Ltd
Aberdeen & Grampian	1. Wallace Bakery
Perth, Angus, Fife & Dundee	1. Fisher & Donaldson 2. Wallace Bakery
South East of Scotland (Stirling, Edinburgh, Lothian & Borders)	1. Fisher & Donaldson 2. Fords the Bakers
South West of Scotland (Greater Glasgow, Argyll, Renfrewshire & Ayrshire)	1. D McGhee & Sons Ltd 2. Buon Giorno Tutti

**Please note, that Tower Bakery, who were 3rd on Lot 3 and Lot 4 requested to be withdrawn from the Framework. They served their 30-day notice and were removed on 28th September 2022.

Spend to date by Supplier (CAT1064AP):

Supplier Name	Spend to Date	No of Institutions Using	Spend August 2021 to July 2022
D McGhee & Sons Ltd	£318,966.73	13	£131,262.67
Fisher & Donaldson	£29,553.98	3	£0
Buon Giorno Tutti ltd	£28,728.29	2	£5,217.53
Scotbake Ltd	£46,189.12	3	£17,082.76
Tower Bakery	£0.00	0	£0
Total	£423,438.12		£153,562.96

All of the above are SMEs.

Call-off from CAT1064-AP is available for direct award via a ranked supplier process or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

APUC recently accepted a price variation from **McGhees** that became active from Wednesday 7th September. The request received from McGhees was for an average increase of 15% across approximately 60 line items, both core and non-core.

Over the last six months, the cost of Flour has risen by approximately 40% and Oil by 46%.

The overall percentage increase effect on the core product list of each is as follows:

Lot	% Increase
2 - Aberdeen & Grampians	9.7%
3 - Perth, Angus, Dundee & Fife	7.6%
4 - South East of Scotland (Stirling, Edinburgh, Lothian & Borders)	10.9%
5- South West of Scotland (Greater Glasgow, Argyll, Renfrewshire & Ayrshire)	7.2%

We have also received an exceptional market movement request from **McGhees** that will apply from 1st October that applies to Potato Scones (6p per pack) and branded bread made by Hovis and Roberts due to increases applied by these relevant suppliers.

Ranking currently remains the same for all lots, and McGhees continue to be ranked 1st in lot(s) 2-5

The Buyers Portal has been updated to reflect these changes.

The Buyers guide and supporting documentation have all been uploaded to the [APUC Buyers Portal](#). This includes information on how to place orders and call of the Framework Agreement.

For further information, please contact: [Lauren Millar](#) (07597854753).

CAT1066 AP Fresh Dairy Products

The above Framework Agreement commenced on 25th October 2021 and will run for two years with the option to be extended for a further 24 months.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

Graham's Dairy have provided APUC with information on all packaging; all packaging is made from 100% recycled content and can all be recycled. Graham's are currently looking at investing into cardboard packaging for milk-based products.

The Framework continues to support Farm gate prices.

The Framework Agreement is split in to 7 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
North Highland & Western Isles	Grahams the Family Dairy
Aberdeen and Grampians	Grahams the Family Dairy
Perth, Angus & Dundee and East Fife	Grahams the Family Dairy
Stirling, Falkirk & West Fife	Grahams the Family Dairy
Edinburgh, Lothian & Borders	Grahams the Family Dairy
Greater Glasgow	Grahams the Family Dairy
Argyll, Renfrewshire & Ayrshire	Grahams the Family Dairy

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend August 2021 to July 2022
Grahams the Family Dairy	£181,595.04	25	£181,595.04
Total	£181,595.04	25	£181,595.04

Call-off from this Framework Agreement is available through direct award to the sole supplier. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

This Framework Agreement supports farmgate pricing, a position not taken by some other agreements.

APUC recently received a further price revision request as a result of increased farmgate pricing and is in process of reviewing this with clarification pending from Grahams. An update will be provided once this process has been completed.

The Buyers guide and supporting documentation have all been uploaded to the [APUC Buyers Portal](#). This includes information on how to place orders and call of the Framework Agreement. For further information please contact [Lauren Millar](#) (07597854753).

CAT1067 AP Fresh Fish & Seafood

The above Framework Agreement commenced on 2nd August 2021 and will run for two years with the option to be extended for up to a further 24 months. The potential number of suppliers per lot was increased for this iteration to provide further opportunities to local SMEs, stronger supply chain resilience and wider options to institutions.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 5 geographical lots and the appointed suppliers are as follows:

Lot	Supplier(s)
1 – North Highlands & Western Isles	1. Campbells Prime Meat
2 – Aberdeen & Grampians	1. Campbell Brothers 2. Campbells Prime Meat
3 – Perth, Angus, Dundee & Fife	1. Campbells Prime Meat 2. George Campbell & Sons 3. Campbell Brothers
4 – South East of Scotland (Stirling, Edinburgh, Lothian & Borders)	1. Campbells Prime Meat 2. Campbell Brothers 3. George Campbell & Sons
5 – South West of Scotland (Greater Glasgow, Argyll, Renfrewshire & Ayrshire)	1. Campbells Prime Meat 2. Campbell Brothers 3. The Fish People Scotland Ltd 4. Greens the Fishmonger

All of the above are SMEs

Spend to date by Supplier:

Supplier Name	Spend to Date	No of Institutions Using	Spend August 2021 to July 2022
Campbells Prime Meat	£127,980.45	19	£127,980.45
Campbell Brothers	£109,440.34	6	£109,440.34
George Campbells & Sons	£99,217.14	3	£99,217.14
The Fish People Scotland Ltd	£31,491.94	1	£31,491.94
Greens Fishmongers	£0	0	£0
Total	£368,129.87		£368,129.87

Call-off from this Framework Agreement is available for direct award via a ranked supplier process, desktop evaluation or by mini-competitions. The Framework Agreement is formed around a Core product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

Due to known market volatility and to avoid risk premiums being added pricing was only fixed for the first 3 months of the agreement.

The initial request received from Campbells Prime Meat was for an average increase of 17% across 96 line items, both core and non-core. Following further clarification and discussion, the average increase has been reduced 8.5%, across 15 line items.

The overall percentage increase effect on the core product list of each is as follows:

Lot	% Increase
1 - Highlands & Islands	2.4%
2 - Aberdeen & Grampians	2.4%
3 - Perth, Angus, Dundee & Fife	13.5%
4 - South East of Scotland (Stirling, Edinburgh, Lothian & Borders)	2.46%
5 - South West of Scotland (Greater Glasgow, Argyll, Renfrewshire & Ayrshire)	3.47%

Ranking currently remains the same for all lots, with the exception of Lot 4, where Campbell Brothers move to 3rd ranked and George Campbell move to 2nd.

Updated pricing and rankings went live on Monday 19th September 2022 and the Buyers Portal has been updated to reflect this change.

Pricing windows for this agreement will now move to bi-annually, with any agreed price revision applying from 1st August and 1st February each year. Outside of these, all pricing will remain fixed.

The Buyers guide and supporting documentation have all been uploaded to the [APUC Buyers Portal](#). This includes information on how to place orders and call of the Framework Agreement. For further information please contact [Lauren Millar](#) (07597854753).

JAN1011 AP Cleaning and Janitorial Products

The above Framework Agreement commenced on 2nd August 2022 and will run for two years with the option to be extended for a further 24 months.

It can be accessed by all Scottish universities and colleges as well as APUC Ltd' associate members.

The Framework Agreement is split in to 2 lots and the appointed suppliers are as follows:

Lot	Supplier(s)
1- Cleaning & Janitorial Products	1- Unico 2- Arrow County Supplies 3- Instock Disposables 4- Bunzl CHS
2- Sanitary Products	5- Banner 6- Lyreco 7- Instock Disposables 8- Unico

Due to the Framework Agreement having only went live on the 2nd August 2022, there has currently been no spend on either lots.

Call-off from this new Framework Agreement is available through direct award via a ranked supplier process, desktop evaluation or by mini-competitions. The Framework Agreement is formed around a Core Product List with fixed pricing and procurement of non-core product items are supported against a discount structure.

The Buyers guide and supporting documentation have all been uploaded to the [APUC Buyers Portal](#) and e-catalogues have been developed and are available for e-procurement systems with punchout available for Bunzl Cleaning & Hygiene Supplies Ltd only at present with this functionality being developed with other suppliers.

There was no BT1 Saving recorded against the Framework Agreement on a Versus Previous Price paid analysis, however, it should be noted that the difference in the overall basket of goods between the first ranked supplier of JAN1007 (Bunzl CHS) and the first ranked supplier of JAN1011 (Unico) was 11.5%. Market analysis shows that, since the start of 2022, Janitorial and Cleaning products have risen by approximately 35%.

The increase under this Framework is 23.5% less than the current market increase. Please contact [Andy Anderson](#) if you have any feedback regarding this agreement.

For further information please contact [Andy Anderson](#) (07766 070781)

PROCUREMENT UPDATE

Plastic Packaging Tax

The introduction of the Plastic Packaging Tax which came into force on 1st April 2022 has seen no impact on supply chain pricing as yet, however, we will continue to monitor this.

Supply Chain Impact

APUC and other Purchasing Consortia continue to assess the risk level associated with each Framework and supplier on four consideration points: Labour considerations, Supply Chain considerations, Regulatory considerations, and Commercial considerations. This information is published quarterly through the Market Insight update. If you wish to receive a copy of this please contact [Andy Anderson](#).

We are continuing to work with DEFRA and the Scottish Government to assess when inspections of imported goods to the UK and the likely impacts, but it has been confirmed the UK Government propose to delay the introduction of these until the end of Dec 2023 at the earliest.

The shortages of HGV Drivers and container availability continues to have an impact in the cost of distribution and suppliers views of minimum delivery values and quantities, however, there is no minimum values applied to APUC Frameworks at present.

Ukraine

The ongoing situation in Ukraine continues to have some impact to supply chains and updates are provided I the market insight documents referenced above.

No new tariffs or sanctions have been announced and the recent deal to release grain shipments under safe passage, which began on 1st August, has slightly eased potential pressures on the global market for grain, maize and sunflower oil.

The recent announcement of the UK Government's [Energy Bill Relief Scheme](#) is hoped to alleviate some cost pressures in the food industry, but the continuing volatility of energy prices and resultant rise in production and staff costs continue to drive food inflation. Global food prices have risen by over 65% since the start of the covid pandemic and the current rate of inflation is expected to continue in to 2023 at the earliest.

Palm Oil

APUC are continuing to monitor the use of Palm Oil and Responsibly Sourced Palm Oil (RSPO) in its Framework Agreements and the promotion of RSPO certified products and Palm Oil alternatives, where deemed suitable and appropriate, continues. This has been impacted slightly by the reduced availability of Sunflower and Seed oils due to the situation in Ukraine, as mentioned above.

Sustainability and Supply Chain Management

Activities relating to our Responsible Procurement Action plan covering a range of criteria continue, as previously advised. Please see details below for detail of activities and developments:

- Responsible Sourcing and Ethical Trading - Applicable criteria are set within the ITT and responses captured and measured prior to appointment and during contractor performance.
- Modern Slavery & Fair Working Practices, including the living wage – suppliers approaches and activities in these areas are being monitored and measured as part of the Supply Chain Management Section 1 questionnaire and Supplier and Contract Management process.
- Fair Working Practices, including Living Wage – APUC have confirmation of all catering contractor's current stance on their approach to the Living Wage. We continue to track this and suppliers are now asked to confirm their position prior to appointment of a Framework Agreement.
- Modern Slavery – Applicable criteria are set within the ITT, where relevant, and responses captured and measured prior to appointment and during contractor performance.
- Carbon Reduction & Climate Change – APUC are currently working through the Responsible Procurement Action plan to categorise the importance of Climate Change Emergency. Delivering both Fruit and Veg and Butcher Meat in departmentalised vans (vans have been audited by local council) is available through McLays. Sustainable route planning is also being encouraged throughout all fresh food tenders, alongside consolidation and aggregation of deliveries to Institutions in neighbouring areas.
- CEPWG PIACC – APUC are currently working on a Primary Impact Area for Climate Change document concerning food. This document is available for the sector to view and will be updated as and when required. If there are any examples or case studies you would like to be included as part of this document, please contact [Andy Anderson](#).
- APUC have also been working on the FNT2030 plan for catering. For more information on this, or to receive a copy, please contact [Andy Anderson](#).
- The ability to use contractors as distributors under catering Framework Agreements not only enables smaller and local producers to enter the supply chain but reduces the number of deliveries and associated carbon footprint.
- Call-off methods – all catering framework agreements now have the option of Desktop Award built in as a call-off method. For assistance in using this alternative call-off method, please contact [Andy Anderson](#).
- Other Waste and Pollution reduction – A reminder that Institutions can purchase 'wonky' fruit and vegetables under CAT1061-AP. Not only does this action reduce food waste but

can also contribute to potential budget savings. APUC are currently working to encourage this to more suppliers throughout the geographical lots. Suppliers can also offer 'Soup' Veg - (vegetables that are not aesthetically pleasing or don't have a long shelf life) to Institutions who may be interested.

SCM Responsible Procurement Supply Chain Evaluation Tool

APUC's SCM Responsible Supply Chain programme is the process through which we engage with appointed contractors to assess their approach to delivering a transparent, environmentally positive, ethical and socially responsible supply chain.

All suppliers have been requested to complete Section 1, now incorporated in to our SCM Supply Chain Management tool.

EcoVadis

APUC work with EcoVadis, an independent sustainability ratings agency, to assess our supply chain and the sustainability of key suppliers for the sector is continuing. We now have nearly 130 suppliers who have undertaken assessment and a further phase of suppliers have been identified and invited to participate in an analysis of their organisation and supply chain.

Single Use Plastic

Scottish Government's [regulations](#) on the restrictions of single-use plastics came in to force in June 2022. For further information on items affected, please see [here](#).

APUC Ltd continue to push suppliers to reduce single use plastic from their supply chain as a matter of course, through using items such as compostable or re-usable packaging and pallets, some suppliers (Total Produce) on CAT1061 AP Fresh Fruit and Vegetables agreement have removed single use plastic from their supply chain within 18 months. Contractors who were successful on the Fresh Fish and Seafood tender can also provide re-usable or cardboard crates. Suppliers on the Butcher Meat agreement are also working to create an alternative plastic packaging system that can be used for products which require to be vacuum packed. This product is currently in the testing phase and, if successful, should be implemented towards the end of 2022.

Graham's the Dairy have also provided information on all their packaging and have confirmed that, for the core product list, all packaging is from 100% recycled content and can be recycled once used. Graham's have also invested in milk cartons and these are now going through test phases with some supermarkets and clients, with a view that they will become a core item in the coming weeks.

Targets and actions have been set and agreed with key suppliers and performance on these and other strategic objectives are being monitored and measured as part of our Supplier and Contract Management programme. We remain keen to hear from members what their key points of consideration and requirements are so these can be included and discussed with the relevant supply chain.

As previously advised, the Procurement Reform Act (Scotland) 2014 (PRA) requires every public sector contracting authority to consider how procurement can improve local social, economic and environmental wellbeing; facilitate involvement of SMEs; and promote innovation (where factors are relevant to what is being procured and it is proportionate to take account of them). APUC Ltd include all of these in their catering related Framework Agreements and the potential sustainable benefits are listed in the Buyers Guide. This includes the added value services and Community

Benefits available and the delivery of these are also being tracked as part of our Contract and Supplier Management process.

As previously advised, examples from recently awarded Framework Agreements include:

- Products Sourced: Ethically & sustainably sourced / eco-friendly product alternatives available within the Core List
- Support towards external accreditation schemes including Food for Life
- Work placements and modern apprenticeships schemes, Community support programmes, promote healthy eating through sponsoring events
- availability of organic, Fairtrade or 'wonky' Fruit and Vegetables (see above), advice on seasonal produce and assistance with Menu planning
- Waste collection service - Access to Closed Loop Recycling scheme on request
- Ability to introduce local producers into the supply chain, using the appointed contractor as a distributor.

Responsible Supply Chain guides

APUC Ltd's Responsible Supply Chain guide for catering products and equipment highlighting areas colleagues may wish to include or consider in any procurement and contract management activities can be found [here](#).

GENERAL UPDATE

APUC Buyers Portal Link: [APUC Buyer Guide Portal](#)

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: September 2022

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Contact details – TUCO Contracting Team

Nicola Mellor	07944 741570	nicola.mellor@tuco.ac.uk
Mandy Johnston	07415 795771	mandy.johnston@tuco.ac.uk
Hannah Myton-Wright	07535 713056	hannah.myton@tuco.ac.uk
Li Davies	07495 368843	li.davies@tuco.ac.uk
Natalie Phillips	07399 487448	Natalie.phillips@tuco.ac.uk
Sam Bagley	07944 637178	sam.bagley@tuco.ac.uk

About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/24

Current status	Extended (4 th year) until 15 th January 2024					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)					
Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC) Suppliers can review pricing March 2020; then remains fixed for 12 months CRMs for 2021 took place over MS Teams on 2nd February CRMs for 2022 took place on February (7th & 8th) Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract. 					

Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

Start: 13/11/18 End: 12/11/22

Current status	Extended (4 th year) until 12 th November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 									
Framework Savings	Process savings £6k									
Category Manager	Natalie Phillips									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
Hobart				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
True Refrigeration					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
 - Latest Contract Review Meeting: Scheduled for 24th October 2019
 - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
 - Magenta are now called Catering 24
 - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
 - Framework extended for 1 year.
 - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
 - Jan-22 – Bidfood have confirmed complete withdrawal from the framework for all lots.
 - Contract Review Meetings (2021) took place on 19th & 29th November.
 - Large price increases expected due to current supply chain issues in the UK and globally.
 - Preparation for re-tender has started and TWP formed.
-

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/24

Current status	New agreement. Agreement within 1st of 5-year agreement.										
OJEU Process	Dynamic Purchasing System Supplies/Services TUCO Ref: CAT11053-TU FTS Ref: 2021/S 000-006988 (published 6 th April)										
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 										
Framework Savings											
Category Manager	Hannah Myton-Wright										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Funnybones			○								
FWIP					○						
Gamtol Ltd t/a Monika											○
King Asia		○									
Kitchen Operating System											○
Navitas Digital Safety Limited											○
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11

Nero Holdings						o	o
Nestle UK Ltd						o	
Nissi Foods			o	o			
Nutritics							o
Pasta King	o	o	o				
Pizza Plus	o						
Pre-order Pods							o
Rollover			o	o			
Sessions Market	o	o	o	o		o	
SeeWoo UK Limited		o				o	
SV365Technologies							o
Tanpopo Japanese Food		o					
Technik2 Energy Solutions							o
Theos Food Company	o						
TUGO	o		o	o			
UCC Coffee Ltd						o	
Vegetarian Express	o	o	o	o	o		

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 30th June 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Process Savings £6k

Category Manager Mandy Johnston

Pricing All pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

1st annual review July 2021. Nisa Retail did not agree terms and conditions. The first-year extension letters have been issued. Sustainability review meetings took place with suppliers in February. Minutes available on website.

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 1st of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref:
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Completion of stage 2 (ITT) • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Jane Eve
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kappture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●

Contract Management

- Supplier details on the website.
- Annual contract review April 2022.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 01/08/18 End: 02/10/22

Current status In 2 years' fixed period. Option to extend by 2 further years; extended to 02 October 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 048-104924

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 5.14% and 2.85% (*Source: Quenelles*)

Category Manager Jane Eve

Pricing Option to review quarterly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Accent Fresh									○				
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Country Fresh			○	○	○	○			○				
Creed	○	○	○	○	○	○	○	○	○		○		
AM Bailey(E Sidwell)					○	○							
Entremettier	○						○	○					
Ferryfast t/a Worcester Produce					○	○							
Fresh n Fruity	○					○	○		○				
Freshview Foods		○			○	○				○			
GW Price		○	○	○		○							
George Anderson													○
Harvest Fine Foods							○	○					
J&R								○					
John Palin				○		○							
Kale & Damson	○				○	○	○	○	○				
Mark Murphy													○
Millside Barrowcliffe				○	○	○							
Oliver Kay	○	○	○	○	○	○	○	○	○	○	○		
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13

Oncore t/a Fresh Produce	○											
R Noone	○											
Ralph Livesey	○	○	○	○	○						○	
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
Ribble Farm Fare	○	○	○	○	○						○	
Ron Chalker	○	○	○						○	○		
Set Produce	○											
Sherringham's Fine Foods	○											
Start Fresh		○		○	○							
Stuarts Foods		○	○		○					○		
The Veg Factor					○	○				○		
Total Produce	○	○			○	○			○		○	○
Winster Foods	○	○	○	○	○							

Contract Management

- Latest Contract Review Meeting: October 2021
- Total Produce purchased Mark Murphy with the merger completing November 2018 therefore Total Produce prices will now apply to Mark Murphy
- Pilgrim requested to be removed from the Framework
- Equilibrium t/a Fresh Range have requested to be removed from the Framework
- Linkclass (London) business has been wound up – notification received 12 January 2022

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/21 End: 31/12/23

Current status Awarded for 2 years with the option to extend by 2 further years.

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○

Contract Management

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
-

Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in **London (Lot 1)**, **North West (Lot 2)**, **North East (Lot 3)**, **Yorkshire & The Humber (Lot 4)**, **West Midlands (Lot 5)**, **East Midlands (Lot 6)**, **South East (Lot 7)**, **South West (Lot 8)**, **East (Lot 9)**, **North Wales (Lot 10)**, **South Wales (Lot 11)**, and **Scotland (Lot 12)**. *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26

OJEU Process Open Procedure. Supplies. Ref: 2022/S 000-010596

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing Option to review monthly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			

Contract Management

- Previous framework expired on 13th May 2022.
- M&J closed sites in July 2022 and did not retender for the new framework.

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19 End: 31/03/23

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31st March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		
Trevors Foodservice	○	○		○	○	○		○

Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Next Contract Review Meeting: May 2023
- New pricelists from July22
- Ongoing increases expected due to current supply chain issues in the UK and globally
- Re-tender process starts October 2022

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/24

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	⊖	⊖
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: 1st January 2022
- Next Contract Review Meeting: October 2022
- Next price review August 2022

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/04/18 End: 31/03/22 EXPIRED

Current status	In 2 years fixed period. Option to extend by 2 further years; final extension to 31/03/22 has been applied	
OJEU Process	Restricted Procedure. Services. Ref: 2017/S 183-375251	
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition <i>or</i> Mini competition See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
442 Design Ltd-	○	
Atlantic Graphic Solutions-	○	
HK Project		○
Promart Manufacturing		○
PSV Design-	○	
Restaurant Design Associates	○	○
ScoMac Catering Equipment		○
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19 End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Hobart Service UK	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				

Merlin Catering & Refrigeration Services Ltd	○	○	○			
North West Catering Engineers (NWCE) Ltd	○		○			
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○
William Freer	○	○	○			
Hobart UK Service	○	○	○			

Contract Management

DCUK FM removed as declined to sign DPS agreement. Indepth removed as no longer wish to be part of agreement.

Overclean Ltd removed as they do not wish to extend the current DPS Agreement

Contract review meetings with top 4 spend suppliers (Collingham Catering Services, NWCE (North West Catering Equipment) Ltd, Thermoserv Ltd and TWO Services) have taken place in July. Suppliers all suggested business have grown through pandemic and contracts with TUCO members are going well. TUCO to follow up the NETpositive action plan progression with suppliers.

Retender of this Framework is under way, member survey is live for member to feedback and take part as TWP.

<https://www.surveymonkey.co.uk/r/JPRL8D7>

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2021/S 000-023203			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Fresh Pastures	○	○	○	○
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Pensworth	○	○	○	○
Reynolds	○	○		
Ron Chalker	○	○	○	○
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> All submitted tender prices shall be held firm and fixed until 29 May 2022 Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	○	○	○	○	○	○	○	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			○	○				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2022 to cover Government increases.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> Price increase from Real Wrap, Tiffin, Simply Lunch and Raynor Foods has come into effect. TUCO visited Tiffin Bradford factory on 31st August, visit report is available. First quarterly review meetings planned for week commencing 17th October 2022 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated Soft Drinks (Lot 1), Still Soft Drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5)

Start: 01/10/18 End: 30/09/22

Current status In 2nd extension period. Retendering commenced.

OJEU Process Restricted Supplies Ref: 2017/S 244-509042

- Call off guidelines
- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
 - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
 - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
 - Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 19.51% on CCE and 0.22% on Peros (*Source:*)

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5
AG Barr	○	○	○	○	
Batley's Foodservice	○	○	○	○	
Bidfood	○	○	○	○	
Brakes	○	○	○	○	
Catering Services Supplies					○
Coca Cola Enterprises	○	○	○	○	
Creed Foodservice	○	○	○	○	
Janes Beverages Foodservice					○
Krogab					○
LR Suntory	○	○	○	○	
M&S Catering Supplies	○	○	○	○	
Tchibo Coffee International					○

Contract Management

- Tender submissions are currently being evaluated with a view to commence the new tender on 1st October 2022.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/23

Current status	In 1st years of fixed period. Option to extend by 2 further years.
OJEU Process	DPS Services Ref: 2021/S 000-019327
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Mandy Johnston
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	1	2	3	4	5	6	7	8	9
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●

Contract Management	<p>Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment</p>
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Contract Management
Minutes available on website shortly.

Sustainability review meetings took place with suppliers in May.

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 st of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	

Contract Management

2nd annual review April 2022

Extension letters sent

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

Start: 15/04/19 End: 14/04/21

Current status	In 2nd year of extension period. Will be retendered with the GFC agreement.		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details. • Further competition service available, free of charge, to TUCO members 		
Framework Savings			
Category Manager	Nicola Mellor		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> • Latest Contract Review Meeting: April 2021 		

Vending

Supply and distribution of Confectionery Snacks / Ambient (Lot 1), Food including Sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully Managed Vending Machine Service including Reverse Vending (Lot 5), Self-Fill machines only (Lot 6), Reverse vending (Lot 7), Retail/Convenience Store Vending (Lot 8), Mobile Vending (Lot 9), Express Vending (Lot 10) and Telemetry System (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 1st of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○		○	

WEAREVIRI, PART OF THE WORK PERK	○	○	○		○		○
Wilkes Vending Services	○	○	○	○	○	○	
Contract Management	Latest Contract Review Meeting: November 2022. Sustainability review meetings took place with suppliers in May. Minutes available on website shortly.						

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Design & Install New framework live 1st Sept 2022
Nicola Mellor

Soft drinks Tender submissions currently being evaluated. Mandy Johnston

Fresh Fruit & Veg CAT11061-TU. SQ stage being evaluated. New agreement due to commence 2nd October 2022

Grocery Frozen & Chilled – Tender documents are being prepared.

Nicola Mellor