

**TUCO Scottish Regional Meeting**  
**Thursday 2<sup>nd</sup> March 2023 commencing at 10:00 am**  
**Ayrshire College, Hill Street, Kilmarnock, KA1 3HY**

## **A G E N D A**

- |  |                         |
|--|-------------------------|
| 1. Welcome, Introductions and Apologies                            | <b>Chair</b>            |
| 2. Presentation by Paul Fieldhouse of RAMCO                        |                         |
| 3. TUCO Procurement Update   | <b>NM</b>               |
| 4. APUC Framework Update   | <b>AA/LL</b>            |
| 5. TUCO Academy Update   | <b>SM</b>               |
| 6. Sustainability  |                         |
| 7. TUCO Chefs Forum  | <b>IM</b>               |
| 8. TUCO Board Update   | <b>IM/Exec Director</b> |
| 9. Member Updates / Round the Table                                | <b>All</b>              |
| Suggested topics:  |                         |
| • Ongoing security in food supply                                  |                         |
| • Food inflation   |                         |
| • Staff recruitment  |                         |
| • Ongoing activities ref offer and Cost of Living                  |                         |
| • Considerations of budgets/price increases for next academic year |                         |
| • New openings   |                         |
| 10. AOB  | <b>All</b>              |
| • Presentations at future meetings                                 |                         |
| 11. Date, Locations and Format of Next Meeting                     |                         |
| 12. Tour of the College  |                         |

Please note there will be no parking facilities available on the day.  
Please see map below which contains information of nearby car parks.



**The following directions will take you to the town centre car parks:**

**If you are travelling north to Kilmarnock:**

Take the A77 north from Ayr and take the off ramp to Kilmarnock B7082 Grassyards interchange. Turn left at the top of the ramp onto Grassyards Road. Turn right at first roundabout onto Strawberrybank Road. Continue straight through first set of traffic signals. After the second set of traffic signals turn right onto James Shaw Crescent.

**If you are travelling east to Kilmarnock:**

Take the A71 Hurlford Road from Irvine to Kilmarnock. At the Moorfield Roundabout turn left onto the B7064 (Premier Inn), at second roundabout turn right onto the B7081 Irvine Road and continue straight onto Portland road. Keep left and turn onto John Finnie Street A735 and follow the one way system through the town centre until you reach the public car parks.

**If you are travelling south to Kilmarnock:**

Take the M77/A77 south from Glasgow and leave at junction signposted Kilmarnock B7082 Grassyards Interchange. Turn right at the top of the ramp onto Grassyards Road. Turn right at first roundabout onto Strawberrybank Road. Continue straight through first set of traffic signals. After second set of traffic signals turn right onto James Shaw Crescent.

**A = East George Street Car Park**  
**B = Foregate Car Park (North)**  
**C = Foregate Car Park (South)**

*Please note these car parks are managed by East Ayrshire Council and are not affiliated with Ayrshire College in any way.*

**TUCO Scottish Regional Meeting**  
**Wednesday 5<sup>th</sup> October 2022 at 10:00 am**  
**Fife Creamery, Kirkcaldy, Fife**

**MINUTES**

<b>Attendees:</b>	Ian Macaulay [Chair]	Edinburgh
	Andy Anderson	APUC
	Judith Hoyle	TUCO
	Calum MacLachlan	Aberdeen
	Steven McKay	St Andrews
	Lauren Millar	APUC
	Graham Paterson	Strathclyde
<b>Via Teams:</b>	Sarah McLoughlin	TUCO Academy
	Mandy Johnston	TUCO Category Manager
	David Kerr	Strathclyde
	Sam Whitehead	WCS Paisley
<b>Apologies:</b>	Watson Bell	St Andrews
	Mike Belton	Calmac
	Iain Calder	Forth Valley
	Gareth Davies	Forth Valley
	Mark Donovan	Aberdeen
	Diarmuid Griffin	City of Glasgow College
	Lee Harding	UWS
	Fiona Hughes	Strathclyde
	Elaine Hutton	Ayrshire
	Louise Levens	APUC
	Stuart McMaster	Calmac
	Mark Nixon	St Andrews
	Alan Riddell	St Andrews
	Jane Speirs	Ayrshire
	Ype VanderSchaaf	Perth College
	Ester Vasallo	Forth Valley

## 1. Welcome, Introductions and Apologies

Ian wished to record the group's thanks and good wishes to Jennifer Dick (Dundee and Angus) who has taken early retirement and Iain Calder (Forth Valley College) who has taken up a new post as EPOS Co-ordinator.

## 2. TUCO Framework Updates (Mandy)

The UKUPC Impact Document, Brakes and Bidfood's Market Reports and the TUCO Intelligence Q3 report will all be available on website during October.

Spend/saving reports were issued recently for Apr-Jun. Spend is generally back to those reported pre-COVID.

**Fresh Fish & Seafood** – New Agreement went live on 14<sup>th</sup> August.

**Design & Install** – New agreement started on 1st Sept 2022

**Soft Drinks** – The new agreement went live from 1<sup>st</sup> October 2022. Same Lots as the previous agreement apart from Lot 6 which is a one stop shop. Pricing is fixed annually. The Buyer's guide and supporting documents are available on the website. LRS no longer deliver direct. They have not retendered and are leaving the route to market to members own choice. There will be some news in the near future re CCEP's RTM, however, members can rest assured they will be supported by the CCEP pricing structure.

**Fruit & Vegetables** – The new framework agreement went live on Monday 3rd October.

There are 27 suppliers in total. The Buyer's Guide is available on the TUCO website along with supporting documents. Tendered pricing is fixed until 10th November where suppliers will have the opportunity to request an update in line with market movements.

### TENDER RENEWALS - RESEARCH/STRATEGY STAGE

**Catering Light & Heavy** – Re-tender preparation work is underway as framework expires in November. Members are advised to put suitable extensions in place to cover them as new framework is likely to start at the beginning of January 2023. Strategy Document has been prepared and is with the Tender Working Party.

**Grocery, Frozen & Chilled (Incl Vegan & Vegetarian)** – Tender documents are being prepared. New agreement is due to start on 1<sup>st</sup> April 2023.

### DPS TENDER UPDATES – ONGOING

**EPOS System** – Category manager changed to Mandy Johnston.

**Vending** - Biffa are not providing RVS machines, they are working with DRS vending companies who provide them and will ensure they are compliant with the SEPA specification. Maintenance packages are available from Biffa but it is essentially down to the member to keep them clean/empty.

Management information will be reported on product numbers for data through machines. No tonnage data will be provided towards recycling figures for manual collections, however, Biffa are speaking to Circularity Scotland if they can do this.

Storing bottles without machines – would need to be stored inside a locked unit to prevent access to the public.

### Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

Re-tender preparation is under way, TWP meeting to review the strategy on 11<sup>th</sup> Oct. 22 and plan to have the new Framework Agreement in place for 1<sup>st</sup> June 2023.

**Kinetics (run by APUC) 4 Lots** - (Accommodation, Event, Catering and Hotel management software) – tender issued with return date 15<sup>th</sup> August 2022.

**Food Waste Management** - Aerobic Technologies have been added to Lot 1 of the contract. Although their digester turns food waste to grey water, they are bringing out a new machine in Q1 2023. Further details contact Mandy.

**Delivery App** – (Supplier is Checkfer t/a Order Pay) Loughborough are close to finalising their delivery app which will then be rolled out to members. Should you require further details, please contact Mandy Johnston at TUCO.

## CONTRACT REVIEW MEETINGS

**Vending Framework Agreement, Food Waste Management and Sandwiches and Associated Products** contract reviews will take place in October. Any feedback from members on supplier performance would be appreciated. Details of surveys can be obtained from Sam at TUCO.

## PRICE CHANGES

**Convenience Retail** – Sept-Oct price increases received by Bidfood, Brakes, Premcrest and Sugro on certain items.

**Catering Light & Heavy** – impacted by soaring raw material costs like Stainless Steel (39%) Aluminium (51%).

Churchill products will be around 2 times higher than 2020 due to soaring energy costs, clay, labour, packaging. Mirrored by other manufacturers. Again, due to fuel hikes, expect more increases on crockery! Hobarts have submitted increases towards the end of the framework.

**DipChem** – Nivek and Bidfood have proposed increases effective from October on both disposables and chemicals, with Tri-Star submitting increases on disposables.

**Fresh Fish** – The high prices reported for salmon in July have dissipated somewhat, but salmon is still high in price. Particularly considering the period we are currently in which would normally see it at comparatively reasonable levels. Analysts are saying that prices will be very high through 2022 and heading into 2023.

**Meat & Poultry** – Suppliers are still unable to commit to long term price holds. MJ Birtwistles, Solent and Bidfood require monthly pricing reviews and Harlech every two months. CMB have also submitted increases effective in October. Most suppliers have submitted increases over the past four months.

**Milk & Bread** – Suppliers continue to review pricing outside of the 6 monthly window due to ongoing processing costs being passed down to them and the farmgate price expected to hit 50ppl this month. Working to 3 monthly pricing until things settle down.

**Sandwiches and Associated Products** – Staff shortages is one of the challenges some of the suppliers are facing, but the biggest challenge is with cost increase on ingredients, energy, labour etc. Unfortunately even with their greatest efforts to mitigate the issues, some of them have had to put their prices up. Price increases received from RAYNOR Foods, Simply Lunch, The Real Wrap, Tiffin, Sandwich King and Fresh Food For Now.

**Soft drinks** – This is a new agreement and prices are currently being uploaded to PW. These will see an increase across the board.

**Vending** – Selecta have put a price increase on products across their range of goods. In the current climate where all suppliers are increasing prices due to Brexit, COVID, and the war in Ukraine, I would suggest members meet with Selecta to discuss prices and see if there is any negotiation to reduce certain products or absorb it from the royalty payment.

**Alcohol** – Price increase have been approved from suppliers outside of the 12 monthly review window due to extraordinary price increases from brand owners like Diageo, Budweiser Brewing Group, Heineken and Coca-Cola. All of them are citing Energy cost increases, raw material cost increases in particular grain, fruit and sugar. Packaging costs – glass and aluminium have seen massive increases mainly because of how energy intensive their production is. Shipping costs have remained very high, and labour remains a challenge. Molson Coors have just submitted another price change effective 17<sup>th</sup> October.

#### **SUPPLIER UPDATES:**

**M&J and Freshfayre sites closed on 18<sup>th</sup> July.**

**M&B** Some suppliers have already introduced clear caps which will enable recycling plants to recycle into 'food grade' plastic.

#### **SUSTAINABILITY:**

**TSG meeting** was held on 6<sup>th</sup> September. The next meeting is set for December 2022.

**MSC** – Fast track, cost effective scheme to get certified. Cost to use is just £350 per year for 5 or less sites, £400 for more than 6+ sites. ASC accreditation is currently being added to the scope which will allow members to use the ASC logos on their menus at no extra cost.

**NETPOSITIVE** We now have 223 TUCO suppliers registered on NETpositive (of a total 293 unique TUCO suppliers). This equates to 76.1%

**Sustainable Supplier Meetings** – Category Managers are carrying out separate supplier meetings to discuss supplier NET positive plans covering social value, modern slavery and scope 3 emissions. This has seen a rise in the number of suppliers using the NETpositive development tool.

**Sustainability Insights** - We now have a working group set up to facilitate sustainability insights. The aim is to create a bank of webinars showcasing live projects happening within the sector focusing on specific concepts or ideas. If anyone wishes to add their project, please contact Judith or Anj at TUCO.

**WRAP Food Waste Action Week** - Monday 6<sup>th</sup> – Sunday 12<sup>th</sup> March 2023. Again, it would be great if members are taking part and report to TUCO. We could run podcasts etc on the run up to, during and after the events to showcase member involvement.

**Kale Yeah** - have decided not to continue with the accreditation element. This is because of catering teams being overstretched due to the challenges they have been facing, the rising cost of energy and food making things tough both for caterers and customers, the lack of availability of higher welfare animal products making it impossible for caterers to meet the KYK "better meat" targets, amongst other issues.

Friends of the Earth will leave the KYK resources and guidelines online to encourage caterers to make their menus more sustainable and work towards meat, fish and dairy reduction targets.

**Menus of Change** – TUCO will be supporting members who wish to embrace Menus of Change. For further details please contact Mandy Johnston.

**TUCO Swap Shop Forum** – Members wishing to swap, give away or sell used items can now use the TUCO forum. For more information please contact Anj at TUCO.

[Anjali.Caddies@tuc.ac.uk](mailto:Anjali.Caddies@tuc.ac.uk)

### 3. APUC Report

Andy explained that Louise Levens is currently off work for an operation and should be back early December.

*Fruit & Veg:* This has now been extended until 19<sup>th</sup> June. Prices have been held until 30<sup>th</sup> November. There is no major market movement, however the cost of transport, cost of fuel and change of vehicles all had to be taken into account

*Fresh Butchered Meat:* The price submission went live in September but they have negotiated some of that down.

*Bakery:* New prices went live in September due to increases in the price of flour, energy and labour. With regard to energy prices, there is a big difference between the commercial market and the domestic market.

*Fresh Fish & Seafood:* Salmon prices are recovering a little.

*Janitorial Cleaning Products:* This went live in August. Bunzl were not in a position to cut pricing but will review this in January as UNECO took the risk of holding their pricing.

*Kinetics:* This was due to go live mid-October but delays on the evaluations meant that this will now go live at the end of October.

Andy asked that if anyone is experiencing supply issues with Grahams to please let him know. The plastic packaging tax has had no impact on pricing. Ukraine is still having an impact although grain and sunflower oil shortages have eased. More palm oil is being used because of the sunflower shortage.

### Sustainability

They are still working on climate change and carbon reduction and are also working on the FNT30 Plan for zero carbon. They are still working with EcoVadis on supply chain and sustainability and have 130 suppliers on there. The new legislation on single-use plastics came into force in Scotland on 1<sup>st</sup> June.

### 4. TUCO Academy Update

Level 2 Food Safety has been going ahead face-to-face in several institutions. There has been more interest in Customer Service Excellence which includes change management. This looks at the team structure and how the individual fits in with the team. The new Environmental Social Governance training took place at the end of September with Project Management being held online in October. The forthcoming Level 4 Food Safety only has one place left on there. This is excellent value for a 5 day course at £99 with a qualification available at the end of it. We have now delivered over 1,000 qualifications for Levels 2, 3 and 4 including HACCP. All of these courses can either be delivered on site or online.

Recent webinars have included energy savings by Professor Samantha Mudie from the University of Reading. This webinar is now available from our website and she will also be speaking at our winter conference in Newcastle.

The summer study tour in Freiburg in conjunction with Studentwerke was a great success and highlighted the fact that UK institutions seem to be much more ahead with sustainability than their European counterparts. We are planning to hold another one in Normandy in 2024.

The Winter Conference will be held on 30<sup>th</sup> November at Newcastle University with a dinner the night before and a study tour to follow this. The package costs £149 for the dinner and overnight accommodation. The study tour will run from Wednesday evening until Friday lunchtime and will include a visit to a brewery set up by two ex-students.

The total package is £324 for the winter conference and study tour with all meals and accommodation included. The theme for the conference is 'Horizon Planning' with a varied programme of speakers, including one talk on 'Lab Cultivated Meat', as well as robotics.

We will be returning to the Menus of Change Summit Conference next year in New York state. We also need 20 people to trial the CIA course at £250 for those people wishing to learn more about Menus of Change. The Masters Degree will unfortunately not be running next year as a couple of lecturers have left so there will be nobody in the Department who can run the courses.

## 5. Deposit Return Scheme

Ian will be attending the forthcoming Biffa webinar and also will provide link to Mandy who will plan to attend, and asked that any institution who hears any updates to please keep other members informed. Steven posted an article on LinkedIn post meeting the fact the size of manual return locations may be reviewed as so many in hospitality industry are not ready with all other current challenges. Andy shared some information from the Scottish Government - please find below a link to Circularity Scotland's homepage which contains FAQs and news pages (a bit limited at present) and where you can sign up to receive further information.

<https://circularityscotland.com/>

For those not at the meeting, Circularity Scotland are the entity that have been created to implement and manage the Deposit return Scheme for all single use drinks containers made of PET plastic, metal and glass. Andy has received notification that Circularities Scotland will be holding a Deposit Return Scheme Conference in Glasgow on 22nd and 23rd of November in Glasgow, but there are no details on their webpage about this as yet and he will advise the location in due course. There was apparently a short survey issued to gauge interest and plan the relevant content which closed on 30<sup>th</sup> September, however, it appears this wasn't particularly well communicated and Andy would be happy to collate any points of query or concern back to them in the hope they can either respond with clarifications or include this in their conference content.



## 6. Board Update

Calum reported that the meeting did not go ahead in September but will now take place at the end of October, as well as a Strategy Development Day in November for the Board and staff to commit to a strategy for the company for the next 3 years. The next Board Meeting on 28<sup>th</sup> October will be Calum's last one. He will continue to support Ian on the regional side and will continue his work on any Tender Working Parties.

If any members would be interested in applying to fill the vacant Board positions, please speak to either Calum or Alan. Steven asked about how that would affect regional representation on the Board going forward. At the last AGM it had been agreed to amend the company articles regarding length of service of Non-Executive Directors. After the first 4-year term the NED can stay on an open-ended term.

Durham have gone over to Foodbuy and TUCO were unsuccessful in their tender for the business.

On the finance side, as an organization we are forecasting a break-even this year. If we do make a small surplus this year, it will be tax-free.

TUCO has now left their premises, National House and the options are to rent service accommodation or partnering with a member organization. Steven asked why the Regional Chairs did not have a joint meeting with the Board Directors. TUCO are still not collectively doing anything about the staffing situation as an organization be it UK wide films, a focused marketing programme and Ian feels that they should be looking at presenting a more positive profile to the sector as an employer. Measure of success is when TUCO are as well known a name as large contract caterers, and "The Name" for the sector.

## 7. Any Other Business

As there was no further business, the meeting was duly closed.

## 8. Date for Next Meeting

This would be February/March 2023 – exact date to be confirmed.

# TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: January 2023

Framework Agreements (Live)	Page
About TUCO's framework agreements	2
Alcohol	3
Catering Light & Heavy Equipment	4
Catering Innovation & Concept Solutions	6
Convenience Retail	8
Disposables & Kitchen Chemicals	10
EPOS	12
Fresh Fruit & Vegetables	13
Fresh Butchered Meat & Poultry	15
Fresh Fish & Seafood	17
Frozen, Groceries, Provisions & Chilled Foods	18
Hot Beverage	20
(Kitchen) Design & Installation	21
Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services	22
Milk, Dairy, Morning Goods & Bread	24
Recruitment services for catering staff	25
Sandwiches & Associated Products	27
Soft Drinks	29
Sustainable Food Waste Management	30
(Provision of) Temporary Structures	31
TUCO White Label Delivery App	32
Vegetarian & Vegan	33
Vending	34
<b>New Framework Agreements</b>	
Out to Tender / Research Stage	36

## Contact details – TUCO Contracting Team

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## About TUCO's framework agreements

### We currently use 3 types of procedure under Public Contracts Regulations 2015

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- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

### TUCO's Further Competition Service

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We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

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<b>TUCO run FCS across the TUCO agreements</b>	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
<b>Offering more value for members</b>	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
<b>The benefits</b>	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

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## Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

**Start: 16/01/20 End: 15/01/24**

Current status	Extended (4 <sup>th</sup> year) until 15 <sup>th</sup> January 2024					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 <sup>st</sup> March 2020 and then annually 1 <sup>st</sup> March (to include budget changes)					
<b>Supplier/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> <li>Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)</li> <li>Suppliers can review pricing March 2020; then remains fixed for 12 months</li> <li>CRMs for 2021 took place over MS Teams on 2<sup>nd</sup> February</li> <li>CRMs for 2022 took place on February (7<sup>th</sup> &amp; 8<sup>th</sup>)</li> <li>Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract.</li> </ul>					

## Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and **Heavy Equipment – one stop shop (Lot 10)**

**Start: 13/11/18 End: 12/11/22 (Further extended to 12/04/23)**

Current status	Extended (4 <sup>th</sup> year) until 12 <sup>th</sup> November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	Process savings £6k									
Category Manager	Natalie Phillips									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
<b>Hobart</b>				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
<b>True Refrigeration</b>					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

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Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
  - Latest Contract Review Meeting: Scheduled for 24<sup>th</sup> October 2019
  - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
  - Magenta are now called Catering 24
  - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
  - Framework extended for 1 year.
  - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
  - Jan-22 – Bidfood have confirmed complete withdrawal from the framework for all lots.
  - Contract Review Meetings (2021) took place on 19<sup>th</sup> & 29<sup>th</sup> November.
  - Large price increases expected due to current supply chain issues in the UK and globally.
  - Preparation for re-tender has started and TWP formed.
  - Invitations to tender were issued in November with a deadline 23/12/22
  - Tender evaluations currently underway with a new framework start date of 13/04/2023
-

## Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

**Start: 01/06/21 End: 31/05/24**

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System

Supplies/Services

TUCO Ref: CAT11053-TU

FTS Ref: 2021/S 000-006988 (published 6<sup>th</sup> April)

- Call off guidelines
- Call off via:
    1. Completion of stage 2 (ITT)
  - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
  - See Buyers Guide for full details
  - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
King Asia		○									
Kitchen Operating System											○
Navitas Digital											○

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Nero Holdings									○	○	
Nestle UK Ltd									○		
Nissi Foods				○		○					
Nutritics											○
Pasta King	○	○	○								
Pizza Plus	○										
Pre-order Pods											○
Rollover			○			○					
Sessions Market	○	○	○			○				○	
SeeWoo UK Limited		○								○	
SV365Technologies											○
Tanpopo Japanese Food		○									
Technik2 Energy Solutions											○
Theos Food Company	○										
TUGO	○		○	○							
UCC Coffee Ltd									○		
Vegetarian Express	○	○	○	○		○					
YumChop		○		○							○

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.



## Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

**Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.**

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 30<sup>th</sup> June 2024.

OJEU Process Open Procedure  
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:  
Direct award without re-opening competition, *or*  
Mixture of direct award and mini competition (New), *or*  
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020  
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

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1<sup>st</sup> annual review July 2021. The first-year extension letters have been issued. Sustainability review meetings took place with suppliers in February 2022. Minutes available on website.

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## Disposables & Kitchen Chemicals

### Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

## Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.

## EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

**Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25**

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
<b>Haven Ltd</b>	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kappture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●

### Contract Management

- Supplier details on the website.
- Annual contract review April 2022.
- Annual contract review will be due April 2023.
- Supplier Sustainability review will be held following NETpositive system update in March 2023.

## Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

**Start: 03/10/2022 End: 02/10/2024**

Current status	Within 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 <sup>nd</sup> October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition (ranked), <i>or</i></li> <li>Mixture of direct award and mini-competition, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 <sup>th</sup> November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods			○							○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays												○	
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	○
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	○
Set Produce		○											
Sheringhams	○						○	○					
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	○
Urban Grocer												○	

Contract Management

- First price reviews completed in November 2022. Second reviews complete and due to go live on 10<sup>th</sup> February 2023. Pricing uploaded to website and available to view on PW
- First annual review meeting due October 2023

## Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

**Start: 01/01/21 End: 31/12/23**

Current status Awarded for 2 years with the option to extend by 2 further years.

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

### Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○



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Contract Management

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
  - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
  - Solent also on monthly pricing as a response to supply chain conditions.
  - Harlech pricing reviews will be every two months as a response to supply chain pressures.
  - Sustainability reviews with suppliers are scheduled for July-22
  - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
-

## Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

**Start: 14/08/22 End: 13/08/24**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26											
OJEU Process	Open Procedure. Supplies. Ref: 2022/S 000-021944											
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>											
Framework Savings												
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			
Contract Management	<ul style="list-style-type: none"> <li>Previous framework expired on 13<sup>th</sup> May 2022.</li> <li>M&amp;J closed sites in July 2022 and did not retender for the new framework.</li> </ul>											

## Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

**Start: 01/04/19 End: 31/03/23**

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31<sup>st</sup> March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		
Trevors Foodservice	○	○		○	○	○		○

Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Next Contract Review Meeting: TBC
- New pricelists from Jan23
- Ongoing increases expected due to current supply chain issues in the UK and globally
- Re-tender process in progress
- Members with contracts expiring in March 2023 should extend them until May 2023

## Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

**Start: 06/01/20 End: 05/01/24**

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819  
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, or
  2. Mixture of direct award and mini-competition (New), or
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	⊕	⊕
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: by 1<sup>st</sup> January 2023
- Next Contract Review Meeting: June 2023
- Next price review August 2023

## Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

**Start: 01/09/22    End: 31/08/24**

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition <i>or</i></li> <li>2. Mini competition</li> </ol> </li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

## Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

**Start: 01/04/19 End: 31/03/23**

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Hobart Service UK	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				

Merlin Catering & Refrigeration Services Ltd	○	○	○			
North West Catering Engineers (NWCE) Ltd	○		○			
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○
William Freer	○	○	○			
Hobart UK Service	○	○	○			

Contract Management

Framework retender Selection stage closes on 3<sup>rd</sup> Feb. 23, intend to have ITT stage live on 13<sup>th</sup> Mar 23, the Framework in place for 1<sup>st</sup> June 23



## Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

**Start: 24/01/22 End: 23/01/24**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Fresh Pastures	○	○	○	○
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Pensworth	○	○	○	○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> <li>All submitted tender prices shall be held firm and fixed until 29 May 2022</li> <li>Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly.</li> <li>Ron Chalker took the decision to withdraw from the framework (28.10.22)</li> </ul>			

## Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England  
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales  
 Lot 7: Scotland Lot 8: Northern Ireland

**Start: 01/10/21 End: 30/09/25**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1<sup>st</sup> April 2022 to cover Government increases.

## Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

**Start: 01/07/2022 End: 30/06/2024**

Current status	Two-year agreement with option to extend by 2 further years;
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition</li> <li>Mixture of direct award and mini competition</li> <li>Mini competitions</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%
Category Manager	Li Davies
Pricing	Annual review

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○

Contract Management	<ul style="list-style-type: none"> <li>3% Price increase requested by On A Roll to from 25 February 2023. The request is under review.</li> <li>2nd quarterly review meetings is taking place between 30-01-23 and 08-02-2023. Meeting minuets will be published on TUCO wesite supplier webpage</li> </ul>
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## Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

**Start: 01/10/22 End: 30/09/24**

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure  
Supplies  
Ref: **2022/S 000-010954**

- Call off guidelines
- Call off via:
    1. Direct award without re-opening competition, *or*
    2. Mixture of direct award and mini competition (New), *or*
    3. Mini competition
  - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
  - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
  - Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Supplier Sustainability review will be held following NETpositive system update in March 2023.
- Contract review meeting due September 2023.

## Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

**Start: 01/11/21 End: 31/10/23**

Current status	Two-year agreement with option to extend by 2 further years;								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Completion of stage 2 (Supplier Competition)</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details.</li> <li>Further competition service available, free of charge to TUCO members</li> </ul>								
Framework Savings									
Category Manager	Mandy Johnston								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
<b>Suppliers</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>
Aerobic Technologies	●								
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment								

## Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 <sup>st</sup> of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	

## TUCO White Label Delivery App

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TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

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	<b>Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs</b>
Current status	Commenced 2 <sup>nd</sup> December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

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## Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

**Start: 15/04/19    End: 14/04/23**

Current status	In extension period. Will be retendered with the GFC agreement rather than re-tendered.		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details.</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>		
Framework Savings			
Category Manager	Nicola Mellor		
Pricing			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> <li>• Being tendered as a separate Lot in the GFC framework</li> </ul>		

## Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

**Start: 01/10/20 End: 30/09/24**

Current status New agreement. Agreement within 3<sup>rd</sup> year of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
    1. Completion of stage 2 (ITT)
  - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
  - See Buyers Guide for full details
  - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○		○	

WEAREVIRI, PART OF THE WORK PERK	○	○	○		○		○
Wilkes Vending Services	○	○	○	○	○	○	
Contract Management	<p>Latest Contract Review Meeting: November 2022. Sustainability review meetings took place with suppliers in May. Minutes available on website shortly.</p> <p>Sustainability review meetings due in May 2023.</p>						

## New Agreements

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The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

<b>Design &amp; Install</b>	New framework live 1 <sup>st</sup> Sept 2022 Nicola Mellor
<b>Fresh Fruit &amp; Veg</b>	CAT11061-TU. SQ stage being evaluated. New agreement due to commence 2 <sup>nd</sup> October 2022
<b>Grocery Frozen &amp; Chilled –</b>	Currently being evaluated. Estimated Go-Live date May 2023 Nicola Mellor
<b>Hot Beverages –</b>	Strategy and research will start May 2023 Nicola Mellor