

Midlands Regional Meeting
Monday 13th March 2023 at 2:00 pm via Teams
Regional Chair : Stuart Rutty

1. Welcome and Apologies
2. Presentation by Jo Rudkin and Paul Smith of Oliver Kay Produce
3. TUCO Board & General Update Amanda
4. TUCO Framework Update Hannah
5. Academy Update/Events Sarah
6. Sustainability/Menus of Change Sarah
7. Forum Activity Discussion Stuart/All
8. Member Updates – Round the Table All
9. Presentations for future meetings All
10. AOB
11. Next Meeting Date

TUCO Midlands Regional Meeting

Thursday 3rd November 2022 at 10:00 am at Steelite International

MINUTES

Attendees:	Stuart Ruty [Chair] Rob Bean Bob Crossley Judith Hoyle Anthony Midgley David Nuttall Nicola Penn Louise Sherratt Dawn Vincent	Wolverhampton Leicester Nottingham TUCO Secretary Leicester Harper Adams Nottingham Birmingham Stoke College
Via Teams:	Kate Glynn Gagan Kapoor Sarah McLoughlin Hannah Myton-Wright	Aston University Loughborough University TUCO Academy TUCO Category Manager
Apologies:	Dan Brazill Louise Chatfield Mike Guest Kevin Herbert Ivan Hopkins Amanda Pettingill Richard Plummer Clive Singleton Audrey Taylor Matthew Thorpe	Loughborough Staffordshire Halesowen South City College Nottingham Trent Nottingham Leicester College Warwick Wolverhampton Harper Adams

1. Apologies for Absence

Apologies as listed above. Stuart welcomed everyone to the meeting.

2. Minutes of the Last Meeting

These were taken as agreed.

3. Member Updates

Stuart touched on some ProcureWizard issues and also asked if members were passing on the price rises.

Leicester: Rob advised that they have not put prices up since September 2021 and have in fact reduced them in some cases. They have absorbed supplier increases and widened their Meal Deal offering. They have also put pizza prices down by around £1. They took an extra 500 students on through clearing so the VC has decided that the extra revenue from these students will subsidise this.

Harper Adams: As they are only small they do not have to go through anybody. Prices had not gone up for 2 years, so when they did push prices up there was a massive backlash. David has introduced some deals and will phase these in over next term when students do not have as much money.

Nottingham: Retail have put their prices up but they have not done anything yet in the Halls. They still only get £2.18 for Dinner and 81 pence for Breakfast. Retail has gone up by 3%. They are under pressure to do Meal Deals and the VC has suggested a free meal every day for students. They have to return an investment of £13 million, which is not realistic. Gross Profit is targeted at 49%. Nicola reported that eggs had seen a 16% price increase and rapeseed oil 35%. Bob has responsibility for 12 Halls and will buy products that veg suppliers and butchers are trying to get rid of.

Aston: Kate carried out a basket review for the Executives which came out at 16% so a decision was taken to bring in a 10% price increase. Now they are looking at how to support the students with the cost of living crisis. They are offering a Meal Deal for £3.50.

Loughborough: Gagan reported that they have a lot of students in residential accommodation which is helping them to balance the books. There have been some price increases this year but not much on the residential side. This year they are still doing well compared to budget but they have larger kitchens, which are helping to subsidise.

Stoke: Dawn offers a free breakfast for all staff and students, so they can choose from 4 items with a hot drink or juice and the college pay for it. They do about 400 per day on both campuses. They put in a 10% increase to their customers straight away. Leicester have been running free breakfasts for their staff and now there is pressure to do it for the students. These are mainly in the 'Work Smart' areas with tea, coffee, bread, butter and cereal etc. At Nottingham it is all hybrid working with staff in for 3 days and at home for 2. All cups provided are china to be subsequently washed.

Wolverhampton: Stuart put prices up by 10% in September and they are now having meetings with the SU to provide breakfasts for the students. They have both a vegan and a gluten-free offering. The agreement was that they can put up 'luxury' items on the core range of food. That is now it for price increases this year. He has been asked to provide free meals for staff twice a week but most staff are only in work for 2 days.

Birmingham: Louise is about to set up a community kitchen with a Breakfast and Evening Meal service in one of the restaurants on campus. Prices went up in December between 5 and 10%. They will be looking at prices again in the new year.

Warwick (report submitted by Clive): In the general world of sustainable food and drink at Warwick, the main recent points they have been working on are:

- Green Meetings accreditation in progress
- Food waste collections now in progress post-COVID
- Working with departments to align sustainability targets which is a first
- Adding Carbon rating on food dishes to menus

Also the cost of living crisis support work the University is doing, not quite Sustainable, but has its merits currently:

<https://warwick.ac.uk/newsandevents/pressreleases?newsItem=8a17841b83cbb3fe0183ef70ded4628c>

In general, business is good internally and across conferences. Retail is growing again, new concessions such as Benugo and Café Nero on site, more on the way. Lots going on behind the scenes with menu development and strategy type things. Kafoodle menu system now in place, and carbon as above

4. TUCO Board and General Update

The Summer Conference at Keele was one of the biggest we have had and feedback was very good. The Winter Conference will be held in Newcastle on 30th November. There was also a study tour to the Conference in Freiburg which TUCO Chair Phil Rees-Jones attended and Peter Anstess from Sheffield was a speaker at.

A few universities have now signed up to our 'Menus of Change' initiative. Quite a number of our members are using the 'High Street Benchmarking' report. There was a lot of discussion at the TUCO Online User Group meeting and our Consultant Jonny Stevens is now working closely with Access Group on the project. The new Conference and Event Accommodation framework has been launch with APUC Scotland leading on this. Full details on it are at the end of this document.

On the Accounts side, we are back up to 80% of our business which is more than expected. Head of Contracts Jane Eve is now working closely with member engagement. TUCO no longer have office premises, with all staff now permanently working from home. Ian White and Calum MacLachlan have now both stepped down from the Board with Ian White having left University of Chester at the end of October.

5. Procurement Update

The UKUPC Impact Document, Brakes and Bidfood's Market Reports and the TUCO Intelligence Q3 report are now all available on the website. Spend/saving reports were issued recently for Apr-Jun. Spend is generally back to those reported pre-COVID.

Stuart asked for more description to be added to the methodology in calculating the savings in the VFM Reports.

Action: Hannah

Kim Ashley is now back on the Category Team with responsibility for Fresh Fruit and Vegetables and Convenience Retail. Mandy Johnson now looks after Soft Drinks, Vending, Food Waste, Epos and the Delivery App.

Fresh Fish & Seafood – New Agreement went live on 14th August.

Design & Install – New agreement started on 1st Sept 2022

Soft Drinks – The new agreement went live from 1st October 2022. Same Lots as the previous agreement apart from Lot 6 which is a one stop shop. Pricing is fixed annually. The Buyer's guide and supporting documents are available on the website.

LRS no longer deliver direct. They have not retendered and are leaving the route to market to members own choice. There will be some news in the near future re CCEP's RTM, however, members can rest assured they will be supported by the CCEP pricing structure.

Fruit & Vegetables – The new framework agreement went live on Monday 3rd October. There are 27 suppliers in total. The Buyer's Guide is available on the TUCO website along with supporting documents. Tendered pricing is fixed until 10th November where suppliers will have the opportunity to request an update in line with market movements.

TENDER RENEWALS - RESEARCH/STRATEGY STAGE

Catering Light & Heavy – Re-tender preparation work is underway as framework expires in November. Members are advised to put suitable extensions in place to cover them as new framework is likely to start at the beginning of January 2023. Strategy Document has been prepared and is with the Tender Working Party.

Grocery, Frozen & Chilled (Incl Vegan & Vegetarian) – Tender documents are being prepared. New agreement is due to start on 1st April 2023.

DPS TENDER UPDATES – ONGOING

EPOS System – Category manager changed to Mandy Johnston.

Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

Re-tender preparation is under way, TWP meeting to review the strategy on 11th Oct. 22 and plan to have the new Framework Agreement in place for 1st June 2023.

Kinetics (run by APUC) 4 Lots - (Accommodation, Event, Catering and Hotel management software) – tender issued with return date 15th August 2022. Full details at the end of these Minutes.

Food Waste Management - Aerobic Technologies have been added to Lot 1 of the contract. Although their digester turns food waste to grey water, they are bringing out a new machine in Q1 2023. Further details contact Mandy.

Delivery App – (Supplier is Checkfer t/a Order Pay) Loughborough are close to finalising their delivery app which will then be rolled out to members. Should you require further details, please contact Mandy Johnston at TUCO, mandy.johnston@tuco.ac.uk.

CONTRACT REVIEW MEETINGS

Vending Framework Agreement, Food Waste Management and Sandwiches and Associated Products contract reviews taken place in October. Any feedback from members on supplier performance would be appreciated. Details of surveys can be obtained from Sam at TUCO.

PRICE CHANGES

Convenience Retail – Sept-Oct price increases received by Bidfood, Brakes, Premcrest and Sugro on certain items.

Catering Light & Heavy – impacted by soaring raw material costs like Stainless Steel (39%) Aluminium (51%).

Churchill products will be around 2 times higher than 2020 due to soaring energy costs, clay, labour, packaging. Mirrored by other manufacturers. Again, due to fuel hikes, expect more increases on crockery! Hobarts have just submitted a 9% increase.

DipChem – Nivek, Bidfood and Tri-Star have proposed increases effective from October.

Fresh Fish – The high prices reported for salmon in July have dissipated somewhat, but salmon is still high in price. Particularly considering the period we are currently in which would normally see it at comparatively reasonable levels. Analysts are saying that prices will be very high through 2022 and heading into 2023.

Meat & Poultry – Suppliers are still unable to commit to long term price holds. MJ Birtwistles, Solent and Bidfood require monthly pricing reviews and Harlech every two months. CMB have also submitted increases effective in October. Most suppliers have submitted increases over the past four months.

Milk & Bread – Suppliers continue to review pricing outside of the 6 monthly window due to ongoing processing costs being passed down to them and the farmgate price expected to hit 50ppl this month. Working to 3 monthly pricing until things settle down.

Sandwiches and Associated Products – Staff shortages is one of the challenges some of the suppliers are facing, but the biggest challenge is with cost increase on ingredients, energy, labour etc. Unfortunately even with their greatest efforts to mitigate the issues, some of them have had to put their prices up. Price increases received from RAYNOR Foods, Simply Lunch, The Real Wrap, Tiffin, Sandwich King and Fresh Food For Now.

Soft drinks – This is a new agreement and prices are currently being uploaded to PW. These will see an increase across the board.

Vending – Selecta have put a price increase on products across their range of goods. In the current climate where all suppliers are increasing prices due to Brexit, COVID, and the war in Ukraine, it was suggested members meet with Selecta to discuss prices and see if there is any negotiation to reduce certain products or absorb it from the royalty payment.

Alcohol – Price increase have been approved from suppliers outside of the 12 monthly review window due to extraordinary price increases from brand owners like Diageo, Budweiser Brewing Group, Heineken and Coca-Cola. All of them are citing Energy cost increases, raw material cost increases in particular grain, fruit and sugar. Packaging costs – glass and aluminium have seen massive increases mainly because of how energy intensive their production is. Shipping costs have remained very high, and labour remains a challenge. Molson Coors have just submitted another price change effective 17th October.

SUPPLIER UPDATES:

M&J and Freshfayre sites closed on 18th July.

M&B Some suppliers have already introduced clear caps which will enable recycling plants to recycle into 'food grade' plastic.

SUSTAINABILITY:

TSG meeting was held on 6th September. The next meeting is set for December 2022.

MSC – Fast track, cost effective scheme to get certified. Cost to use is just £350 per year for 5 or less sites, £400 for more than 6+ sites. ASC accreditation is currently being added to the scope which will allow members to use the ASC logos on their menus at no extra cost.

NETPOSITIVE We now have 223 TUCO suppliers registered on NETpositive (of a total 293 unique TUCO suppliers). This equates to 76.1%

Sustainable Supplier Meetings – Category Managers are carrying out separate supplier meetings to discuss supplier NET positive plans covering social value, modern slavery and scope 3 emissions. This has seen a rise in the number of suppliers using the NETpositive development tool.

Sustainability Insights - We now have a working group set up to facilitate sustainability insights. The aim is to create a bank of webinars showcasing live projects happening within the sector focusing on specific concepts or ideas. If anyone wishes to add their project, please contact Judith or Anj at TUCO.

WRAP Food Waste Action Week - Monday 6th – Sunday 12th March 2023. Again, it would be great if members are taking part and report to TUCO. We could run podcasts etc on the run up to, during and after the events to showcase member involvement.

Kale Yeah - have decided not to continue with the accreditation element. This is because of catering teams being overstretched due to the challenges they have been facing, the rising cost of energy and food making things tough both for caterers and customers, the lack of availability of higher welfare animal products making it impossible for caterers to meet the KYK "better meat" targets, amongst other issues.

Friends of the Earth will leave the KYK resources and guidelines online to encourage caterers to make their menus more sustainable and work towards meat, fish and dairy reduction targets.

Menus of Change – TUCO will be supporting members who wish to embrace Menus of Change. For further details please contact Mandy Johnston.

TUCO Swap Shop Forum – Members wishing to swap, give away or sell used items can now use the TUCO forum. For more information please contact Anj at TUCO.

Anjali.Caddies@tucos.ac.uk

6. Academy Update

Level 2 Food Safety has been going ahead face-to-face in several institutions. There has been more interest in Customer Service Excellence which includes change management. It looks at how to manage change along with GAP analysis between what the customer expects and what they are actually getting.

The new Environmental Social Governance training took place at the end of September with Project Management being held online in October. Level 4 Food Safety is excellent value for a 5- day course at £99 with a qualification available at the end of it. We have now delivered over 1,000 qualifications for Levels 2, 3 and 4 including HACCP. All of these courses can either be delivered on site or online. The recent Project Management course was so good we will be running it again next June.

Camilla Hayes, who previously worked for the Academy until COVID hit, will be returning to work with us to help out with more courses.

The summer study tour in Freiburg in conjunction with Studentwerke was a great success and highlighted the fact that UK institutions seem to be much more ahead with sustainability than their European counterparts. We are planning to hold another one in Normandy in 2024.

The Winter Conference will be held on 30th November at Newcastle University with a dinner the night before and a study tour to follow this. The package costs £149 for the dinner and overnight accommodation. The study tour will run from Wednesday evening until Friday lunchtime and will include a visit to a brewery set up by two ex-students.

The total package is £324 for the winter conference and study tour with all meals and accommodation included. The theme for the conference is 'Horizon Planning' with a varied programme of speakers, including one talk on 'Lab Cultivated Meat', as well as robotics.

We will be returning to the Menus of Change Summit Conference next year in New York state on 20th to 22nd June. We also need 20 people to trial the CIA course at £250 for those people wishing to learn more about Menus of Change.

Other planned study tours in 2023 include one in conjunction with Liverpool universities to look at the African culture of food sites there.

There will also be a UK Sustainability Tour, Grune Woche in Germany, a trip to Paris with Simply Lunch and a Caffology tour to Colombia in 2024.

The European Student Support Services in Freiburg hold their Conference every year and the next one will take place in Normandy in August 2024 in conjunction with the 80th Anniversary of D-Day.

University of Nottingham will be taking part in an 'e-Learning Forum' along with Strathclyde and Royal Agricultural University.

The Masters Degree will unfortunately not be running next year as a couple of lecturers have left so there will be nobody in the Department who can run the courses.

7. Forum Activity

Main topic on the forum is still increased pricing. Stuart ran through the Members' Feedback Survey with member responses. He asked members to send any feedback through to him.

8. Any Other Business

Anthony asked the group if anyone had had any dealings with SV365 Innovative Technologies. He would like to speak to any members currently dealing with them.

Rob would be interested in Food Safety Training at Leicester. He also told the group about dealings he had had with a company called Ramco, who had provided a brilliant service with used equipment.

Gagan gave a brief update on how the agreement for the Delivery App is progressing and it was thought that this would make an excellent agenda item for the next meeting if Gagan could give a brief presentation to the group on this.

Action: Gagan

9. Date of Next Meeting

It is hoped to hold this some time in March 2023. Members would be in favour of holding this at one of our colleges – perhaps South and City College, Birmingham. Or alternatively, Yearsleys was suggested as a supplier host.

Student Accommodation Framework Launched

NWUPC Ltd Members can now access the recently tendered APUC led Student Accommodation, Conference/Event, Delivered Catering & Hotel Management System(s) & Associated Services Agreement (ITS1051 AP). This agreement is open to members of APUC, HEPCW, LUPC, NEUPC, NWUPC and SUPC. The framework went live on Tuesday 8th November 2022 for an initial period of two years, with the option to extend for a further 24 months. A full user guide can be [found here](#).

The Framework Lotting structure:

The Framework is split into 5 lots and has been awarded as follows:

Student Accommodation Management system(s) – Lot 1

- Student Accommodation platform setup
- Students Pre-Arrival: student self-service portal for applications, data management and marketing, management of student accommodation accounts
- Student bedroom allocations, induction, student accommodation contracts, management of student payments
- Student arrivals: check-in, inventory
- Student room occupation: communication, notes management, student requests
- Student welfare and behaviour management
- Housekeeping services, Inspection, Damage management, deposit management
- Parcel management

Conference/Event Management System(s) – Lot 2

- Marketing and Customer Relationship Management (CRM): data management, contact records management, notes management, email communication, booking an event, customer self-service booking
- Event management: catering, check-in, housekeeping, room inventory, inspection, damage management, deposit management, request management, room planning/venue plan, event spaces, delegate management, management of payment

Delivered Catering Management System(s) – Lot 3

- System configuration, ordering process, images, icons and labelling
- Client journey: placing and editing orders, booking time slots, order history
- Management of payment

Hotel Management System(s) – Lot 4

- Room operations
- Room management
- Communication and client management: marketing and data management, customer relationship management (CRM), guest records management (GRM), email communication through CRM and GRM

- Catering functionality
- Housekeeping functionality
- Cost management

Multi-Functional System(s) includes all above functionalities - Lot 5

- Reporting
- System integration and extension capabilities

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: January 2023

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/24

Current status	Extended (4 th year) until 15 th January 2024					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)					
Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC) Suppliers can review pricing March 2020; then remains fixed for 12 months CRMs for 2021 took place over MS Teams on 2nd February CRMs for 2022 took place on February (7th & 8th) Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract. 					

Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and **Heavy Equipment – one stop shop (Lot 10)**

Start: 13/11/18 End: 12/11/22 (Further extended to 12/04/23)

Current status	Extended (4 th year) until 12 th November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 									
Framework Savings	Process savings £6k									
Category Manager	Natalie Phillips									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
Hobart				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
True Refrigeration					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
 - Latest Contract Review Meeting: Scheduled for 24th October 2019
 - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
 - Magenta are now called Catering 24
 - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
 - Framework extended for 1 year.
 - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
 - Jan-22 – Bidfood have confirmed complete withdrawal from the framework for all lots.
 - Contract Review Meetings (2021) took place on 19th & 29th November.
 - Large price increases expected due to current supply chain issues in the UK and globally.
 - Preparation for re-tender has started and TWP formed.
 - Invitations to tender were issued in November with a deadline 23/12/22
 - Tender evaluations currently underway with a new framework start date of 13/04/2023
-

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/24

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System

Supplies/Services

TUCO Ref: CAT11053-TU

FTS Ref: 2021/S 000-006988 (published 6th April)

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
King Asia		○									
Kitchen Operating System											○
Navitas Digital											○

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Nero Holdings									○	○	
Nestle UK Ltd									○		
Nissi Foods				○		○					
Nutritics											○
Pasta King	○	○	○								
Pizza Plus	○										
Pre-order Pods											○
Rollover			○			○					
Sessions Market	○	○	○			○				○	
SeeWoo UK Limited		○								○	
SV365Technologies											○
Tanpopo Japanese Food		○									
Technik2 Energy Solutions											○
Theos Food Company	○										
TUGO	○		○	○							
UCC Coffee Ltd									○		
Vegetarian Express	○	○	○	○		○					
YumChop		○		○							○

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 30th June 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

1st annual review July 2021. The first-year extension letters have been issued. Sustainability review meetings took place with suppliers in February 2022. Minutes available on website.

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Haven Ltd	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●

Contract Management

- Supplier details on the website.
- Annual contract review April 2022.
- Annual contract review will be due April 2023.
- Supplier Sustainability review will be held following NETpositive system update in March 2023.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 03/10/2022 End: 02/10/2024

Current status	Within 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 nd October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition (ranked), <i>or</i> Mixture of direct award and mini-competition, <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 th November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods			○							○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays												○	
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	
Set Produce		○											
Sheringhams	○						○	○					
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer												○	

Contract Management

- First price reviews completed in November 2022. Second reviews complete and due to go live on 10th February 2023. Pricing uploaded to website and available to view on PW
- First annual review meeting due October 2023

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/21 End: 31/12/23

Current status Awarded for 2 years with the option to extend by 2 further years.

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○

Contract Management

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
 - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
-

Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26											
OJEU Process	Open Procedure. Supplies. Ref: 2022/S 000-021944											
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 											
Framework Savings												
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			
Contract Management	<ul style="list-style-type: none"> Previous framework expired on 13th May 2022. M&J closed sites in July 2022 and did not retender for the new framework. 											

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

Start: 01/04/19 End: 31/03/23

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31st March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		
Trevors Foodservice	○	○		○	○	○		○

Turner & Price	●	●	●	●	●	●
Yearsley Group		●				

Contract Management

- Next Contract Review Meeting: TBC
- New pricelists from Jan23
- Ongoing increases expected due to current supply chain issues in the UK and globally
- Re-tender process in progress
- Members with contracts expiring in March 2023 should extend them until May 2023

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/24

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	⊖	⊖
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: by 1st January 2023
- Next Contract Review Meeting: June 2023
- Next price review August 2023

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/09/22 End: 31/08/24

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition <i>or</i> 2. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

Start: 01/04/19 End: 31/03/23

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Hobart Service UK	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				

Merlin Catering & Refrigeration Services Ltd	○	○	○			
North West Catering Engineers (NWCE) Ltd	○		○			
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○
William Freer	○	○	○			
Hobart UK Service	○	○	○			

Contract Management

Framework retender Selection stage closes on 3rd Feb. 23, intend to have ITT stage live on 13th Mar 23, the Framework in place for 1st June 23

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Fresh Pastures	○	○	○	○
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Pensworth	○	○	○	○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> All submitted tender prices shall be held firm and fixed until 29 May 2022 Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. Ron Chalker took the decision to withdraw from the framework (28.10.22) 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2022 to cover Government increases.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> 3% Price increase requested by On A Roll to from 25 February 2023. The request is under review. 2nd quarterly review meetings is taking place between 30-01-23 and 08-02-2023. Meeting minuets will be published on TUCO wesite supplier webpage 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

Start: 01/10/22 End: 30/09/24

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure
Supplies
Ref: **2022/S 000-010954**

- Call off guidelines
- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
 - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
 - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
 - Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Supplier Sustainability review will be held following NETpositive system update in March 2023.
- Contract review meeting due September 2023.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/23

Current status	Two-year agreement with option to extend by 2 further years;								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge to TUCO members 								
Framework Savings									
Category Manager	Mandy Johnston								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
Suppliers	1	2	3	4	5	6	7	8	9
Aerobic Technologies	●								
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment								

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 st of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

Start: 15/04/19 End: 14/04/23

Current status	In extension period. Will be retendered with the GFC agreement rather than re-tendered.		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details. • Further competition service available, free of charge, to TUCO members 		
Framework Savings			
Category Manager	Nicola Mellor		
Pricing			
Suppliers	Lot 1	Lot 2	Lot 3
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> • Being tendered as a separate Lot in the GFC framework 		

Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 3rd year of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○		○	

WEAREVIRI, PART OF THE WORK PERK	○	○	○		○		○
Wilkes Vending Services	○	○	○	○	○	○	○
Contract Management	<p>Latest Contract Review Meeting: November 2022. Sustainability review meetings took place with suppliers in May. Minutes available on website shortly.</p> <p>Sustainability review meetings due in May 2023.</p>						

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Design & Install	New framework live 1 st Sept 2022 Nicola Mellor
Fresh Fruit & Veg	CAT11061-TU. SQ stage being evaluated. New agreement due to commence 2 nd October 2022
Grocery Frozen & Chilled –	Currently being evaluated. Estimated Go-Live date May 2023 Nicola Mellor
Hot Beverages –	Strategy and research will start May 2023 Nicola Mellor