

TUCO Scottish Regional Meeting

Wednesday 28th February 2024 commencing at 10:00 am

St Trinneans Room, St Leonard's Hall, Pollock Halls of Residence

University of Edinburgh (map attached)

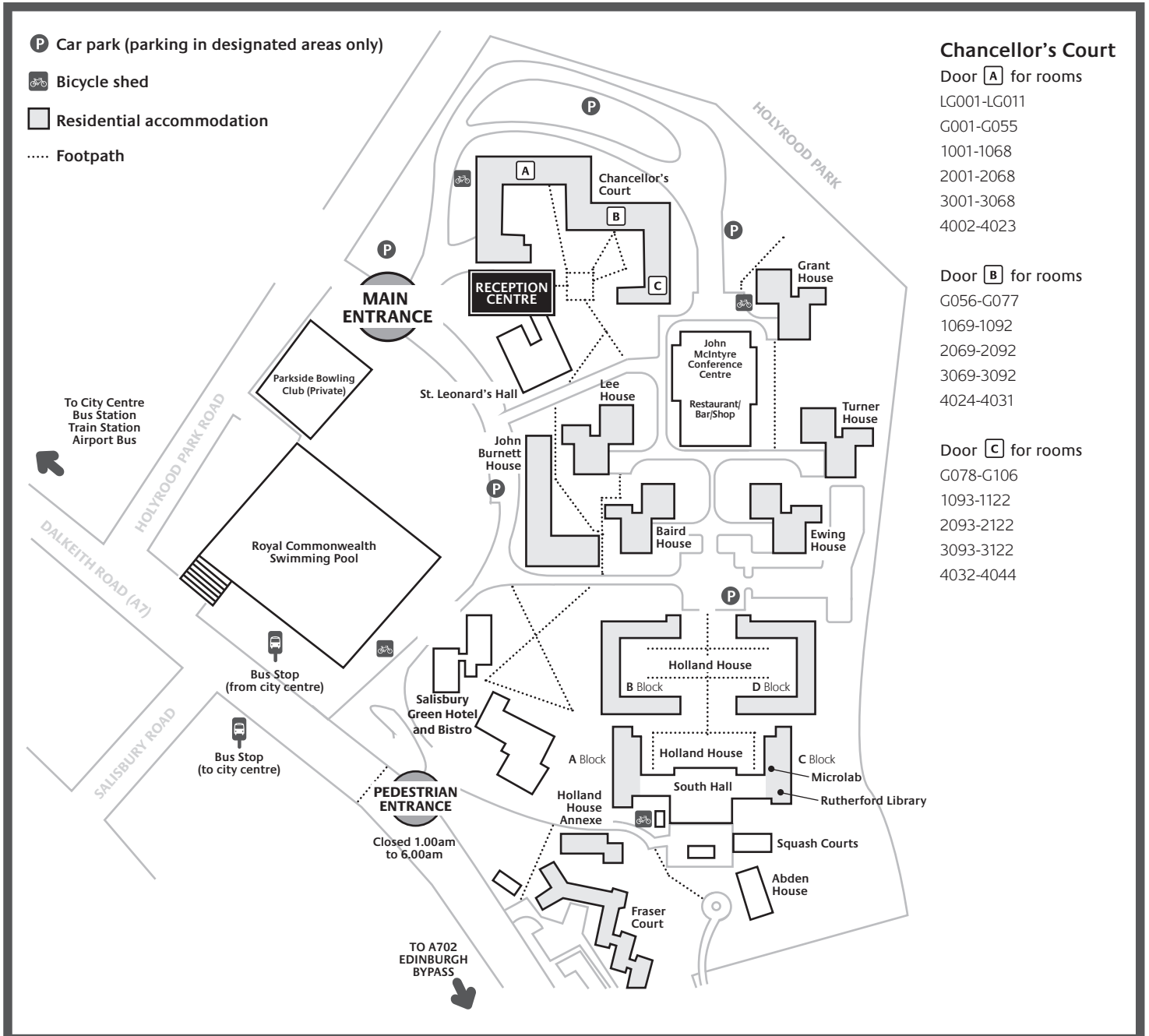
A G E N D A

- | | |
|---|---------------|
| 1. Meeting Arrival and Welcome | 09:30 am |
| 2. TUCO Procurement Update | NM |
| • New Product Development | |
| • TUCO Online Update | Jonny Stevens |
| 3. APUC Framework Update | AA/LM |
| 4. Academy & Sustainability Update | SM |
| 5. Member Update | All |
| 6. TUCO Board Update | GP |
| 7. AOB | All |
| 8. Date, Locations and Format of Next Meeting | |
| 9. Lunch | 13:15 |
| 10. Site Tours to multiple sites | 14:00 |



THE UNIVERSITY
of EDINBURGH

Pollock Halls



Chancellor's Court

Door **A** for rooms
 LG001-LG011
 G001-G055
 1001-1068
 2001-2068
 3001-3068
 4002-4023

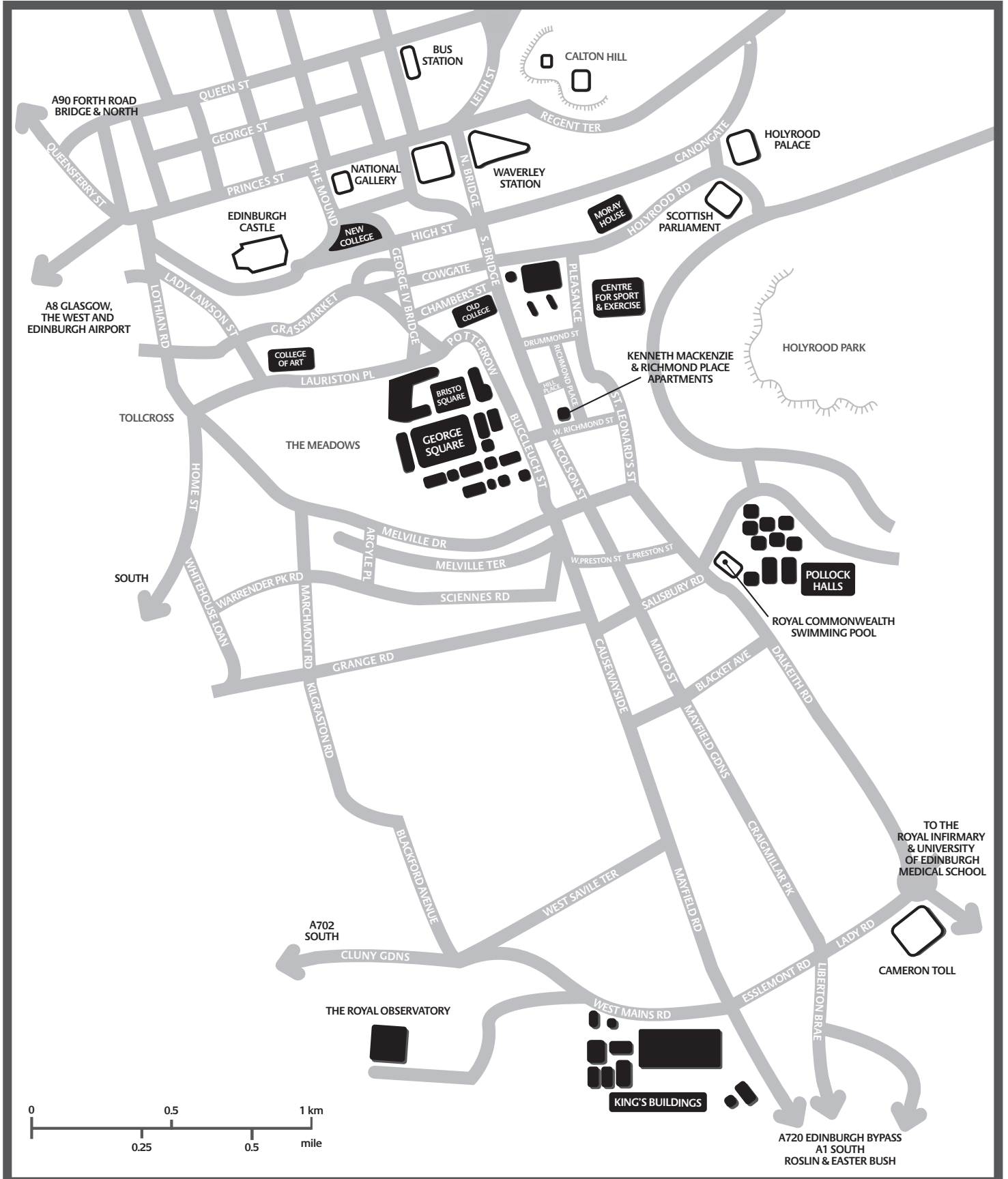
Door **B** for rooms
 G056-G077
 1069-1092
 2069-2092
 3069-3092
 4024-4031

Door **C** for rooms
 G078-G106
 1093-1122
 2093-2122
 3093-3122
 4032-4044



THE UNIVERSITY of EDINBURGH

Edinburgh



TUCO Scottish Regional Meeting
Thursday 9th November 2023 at 10:30 am
Advanced Research Centre, University of Glasgow

M I N U T E S

Attendees:	Ian Macaulay [Chair]	Edinburgh
	James Adams	Ayrshire College
	Matt Gilmour	Glasgow
	Judith Hoyle	TUCO
	David Kerr	Strathclyde
	Louise MacFarlane	APUC
	Calum MacLachlan	Aberdeen
	Nicola Mellor	TUCO Category Manager
	Michael Robinson	Dundee and Angus
	Pam Watson	Glasgow
	Lawrie Wilkinson	Fife College
Via Teams:	Amy Irvine	Strathclyde
	Sarah McLoughlin	TUCO Academy
	Laura Shaw	Strathclyde
Apologies:	Andy Anderson	APUC
	Richard Canale	Ayrshire College
	Gareth Davies	Forth Valley College
	Elaine Hutton	Ayrshire College
	Steven McKay	St Andrews
	Robert Myler	Forth Valley College
	Graham Paterson	Strathclyde
	Alan Riddell	St Andrews
	Ester Vasallo	Forth Valley College

- 1. Welcome, Introductions and Apologies**
Ian welcomed everyone to the meeting. Apologies are as above.
- 2. Presentation by Simon McLeod of Kellanova**
A copy of the presentation is attached to these Minutes.
- 3. Minutes of the Previous Meeting**
These were taken as agreed.

4. TUCO Framework Update (Nicola)

Procurement reports available on our website include the UKUPC Impact Report, which goes across all the UK regional purchasing consortia, supplier market reports and TUCO Intelligence Q3. Value for Money Reports for members are out now.

Regarding tender activity

Hot Beverage has just finished evaluation on the SQ and is due to start on 1st March 2024.

Any contracts due to terminate between 6th January and 1st March should be extended.

Convenience Retail is out to tender in the new year. Kim Ashley has asked members for any suggestions for inclusions on this.

The DipChem schedule is due to be issued late November.

Fruit & Veg - Ian advised that University of Edinburgh will be moving the whole of the Fruit and Veg contract for Edinburgh over to APUC from TUCO following a desk top exercise

Food Waste is extended until October 2025.

Alcohol – returns are due back from suppliers on 8th December so the current agreement will be extended. Price increases in August took into account the duty changes.

Catering Light and Heavy went live in July for 4 years. IVL Engineering has asked to be removed from the agreement. Ian asked why we do not have either Meiko or Hobart listed under **Refrigeration** as they are the two biggest companies. They do not seem to be on any public sector frameworks.

Grocery, Frozen and Chilled has 10 lots listed but only lots 1 – 4 apply to HE and FE, full details available under frameworks on TUCO web site

EPOS – Fidelity Systems have been added in September.

Kitchen Equipment Maintenance, Deep Cleaning and Ducting – this is now live.

Milk, Dairy and Bread – Fresh Pastures went into liquidation in July.

The Greenhouse Gas Calculator is a new DPS and due to go live in November.

Contract review meetings have been held throughout the year.

Tender Working Parties – we have volunteers for every region and are well represented in Scotland. Ian asked Nicola for an updated list for Scottish members.

Brand Owners

We have a new Account Manager for Vegetarian Express – Bushra Al-Salehi.

Twinings and Pukka Tea have some good new teas and tea recipes with food pairing.

McCains have funds available for members wishing to run promotions around their new cheese products.

Unilever – Ben & Jerry's are looking to provide support to members on their Ben & Jerry's Scoop Shop.

CCEP – we have circulated the presentation made at a regional meeting by Adam Bostock. Ian remarked that the post-mix has gone up from £42 to around £80. Coke have not given the same price to everybody. You can no longer buy it direct you now have to purchase it via your distributor.

Nicola advised that Kim Ashley is writing an article for the magazine about the cocoa supply chain so would any members have any questions for suppliers such as Cadbury, Tony's Chocolonely etc.

Ian asked if some justification can be proved why Monealez (Cadbury) moved away from Fair Trade to their own certification - Cocoa Life, and is it as good in respect of paying growers a premium?

At the joint SE/SW Regional Meeting we had a presentation from the Alcohol Free Drinks Company who have a large range of products.

TUCO currently have a survey out to collect information on the number of food outlets within institutions post-COVID. Nicola urged members to complete this.

Calum asked about the Butchery framework and if it is being extended. The first extension period is from 1st January for 2 years. He also asked if the White Label is available for members to use.

5. APUC Framework Report (Louise)

Fruit & Veg – new contact went live on 20th June with 5 geographical lots. There are 2 new suppliers on Lots 3, 4 and 5. They have carbon emissions of each product line which are updated as seasonal produce changes. The price of potatoes has gone up 72% since the framework went live.

Fresh Butcher Meat went live on 5th August with one new supplier on there – Aberdeenshire Larder. They have included carbon emissions per product.

Bakery Products – there is a 6-month extension on the current framework while they re-evaluate the basket of goods. They are introducing a lot for specialist bakery items. The tender will be going out next week before Christmas.

Dairy Products – has just been extended for one year to October 2024. There have been some issues with Graham's on deliveries. APUC have had discussions with them on this as have the NHS and the Prison Service. They have managed to negotiate a decrease in price on butter.

Fresh Fish and Seafood Green's have requested to be removed. There has been a price increase in August from Campbells Prime Meat, Campbell Brothers and George Campbell and Sons.

Janitorial Products – they have had substantial price decreases from Bunzl and there will be some more coming up.

Ian asked for Breadwinner to be added to the bakery framework.

There is an update to the government's Border Target Operating Model. This covers the flow of goods from the UK to Northern Ireland. Goods for NI only will have to be labelled "NOT FOR EU".

There is a shortage of citrus fruit from Spain due to the dry weather. Scottish farmers are having problems with veg crops due to flooding. Both the Italian and Greek governments are altering their allergen information on dry pasta. APUC are working with Food Standards Scotland on problems with orange juice.

Louise explained the principles of desktop evaluation on a combination of direct awards and mini-competitions.

APUC have a catering lot on their PPE framework.

6. TUCO Board Update

TUCO have commissioned Campus Life to create a video to encourage people to take up careers in the sector. This will be white labelled so members can brand it themselves for use within their own universities. Hoping for it to be finalised in December with it being available to members early next year.

There is progress with the plans for setting up the TUCO Foundation. A lawyer with specialist knowledge in the field attended the last board meeting and provided an update on the work so far and answer questions around the proposal and any potential risk. Ultimately, the Board were supportive of the Foundation application moving forward.

Litmus Partnership are currently conducting their research into member engagement and will report to the Board in December 2023.

Manish Shah reported that he held their first face-to-face Regional Chefs' Forum meeting at the Summer Conference and the first survey had been subsequently sent out. It was felt that the response to this survey was disappointing and the team are reviewing the survey and would re-circulate. It would be appreciated if we would engage our chefs to respond to the future survey to help maximise the impact of the Forum.

Financially, TUCO had adjusted the forecast for Quarter 1 accounts and are forecasting a better than budget financial out-turn and the board are considering options for investment for the future. The Conference plays an important role in TUCO's finances, however the spend on agreements has increased massively and has grown our income, and this coupled with a reduction in expenditure has resulted in the better than expected position.

Total membership has grown over the last quarter with 6 new members.

Alan Riddell's term of office ends this year, and a new member will be appointed to the board from December 1st.

Chefs' Competitions – this will be held during the first week of April in Warwick.

Regional Chairs – Scotland has a a new Deputy Chair with Steven McKay from St Andrews.

Chefs' Forum – Dougie Shewan would join on behalf of Aberdeen.

TUCO Board Non-Executive Directors – for any future opportunities arising Calum would highly recommend being on the TUCO Board.

7. TUCO Academy Update

Both Sarah and Camilla had been visiting a number of universities over the past couple of months delivering compliance courses at places such as Edinburgh, Reading and Staffordshire. They have already delivered 50 courses in the last 6 months which is comparable to the whole of the previous 12 months. Other soft skill courses available are:

- Finance for Non-Financial Managers
- Report Writing
- Professional Development

These courses are open to anyone within our member institutions, not just the Catering Department.

David from Strathclyde recently took part in the Upskill case study to try to help with leadership issues, but it wasn't pitched at the right level. We have instead come up with a webinar system 'Management Essentials' this is geared to lower level managers, supervisors and team leaders and will be a program to help them with soft skills and improve their confidence. There has been feedback recently about a lack of middle managers as a result of the changes in the last few years and there is a level of lower managers who need additional support to give them more empowerment. It is a 6 module system of 2.5 hours every 2 weeks and will be CPD accredited. There is also a number of one-to-one coaching sessions at a slightly higher cost.

We are working with HSI and the Vegetarian Society on more plant-based projects. Next week we have a course on Visual Merchandising in Manchester which will be repeated in London in April.

Study Tours

Two bursary places are available for every study tour.

- Food To Go In Leicester and Frankfurt in April
- Colombia Coffee Tour 4th – 11th May 2024
- South Korea 18th – 26th May Student Services Conference with food trends in South Korea
- CIA Menus of Change June 2024 – 10 people have already expressed an interest in this
- London Street Food
- August/September – wine, beer and olive oil tour in Italy
- July – NACUFS Conference in Kentucky

Webinars

- Plastics Legislation Update
- Net Positive

The Academy Steering Group met at the end of September for the first time since COVID.

Our Winter Conference 2023 will be held on Wednesday 6th December at the University of Kent with a networking dinner on Tuesday 5th. The theme will be the Cost of Living Crisis. It will include a talk from Rafael Mutu from Kent on 'Gleaning' which is the use of excess produce from local farmers.

We will also have a presentation from The Flygerians on Nigerian street food and they will also be making the canapes for the dinner the previous evening. As always, a study tour will follow the conference.



The University Caterers Organisation

8. Sustainability

A study tour is planned to Forest Green Rovers, who eat only plant-based food and have a green stadium. The Greenhouse Gas Calculator framework will go live during the first quarter of next year. NetPositive – we now have 71 of our suppliers on there with 82% of those being SMEs. The MSC Audit took place last month

9. Any Other Business

As there was no further business, the meeting was duly closed.

10. Date for Next Meeting

Thursday 22nd February 2024 at the University of Edinburgh.

TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: February 2024

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Contact details – TUCO Contracting Team

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Natalie Phillips	Junior Category Manager	07399 487448	Natalie.phillips@tuco.ac.uk
Sam Bagley	Contracts Assistant	07944 637178	sam.bagley@tuco.ac.uk
Sarah Jones	Contracts Officer	07415 795771	sarah.jones@tuco.ac.uk

About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
Offering more value for members	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
The benefits	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

Start: 16/01/20 End: 15/01/24

Current status	Extended (4 th year) until 15 th January 2024
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	Process savings £6k
Category Manager	Hannah Myton-Wright
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)

Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		

Contract Management

- Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)
 - Suppliers can review pricing March 2020; then remains fixed for 12 months
 - Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract.
 - CRMs for 2023 took place in February (14th -16th). See minutes for details. Meetings with brand owners also included in the minutes. Sustainability review meetings also took place with suppliers. Minutes available on website
 - Suppliers submitted revised pricing in August to include duty changes.
 - The current agreement will have a short extension applied whilst the retender is being done – until 14.03.24
-

Catering Light & Heavy Equipment

Supply and distribution of: Lot 1 Light Catering Equipment - One Stop Shop; Lot 2 Catering Uniforms including PPE; Lot 3 Cookware; Lot 4 Refrigeration; Lot 5 Ware Washing; Lot 6 Heavy Catering Appliances; Lot 7 Heavy Equipment - One Stop Shop.

Start: 10/07/2023 **End: 09/07/2025 (Further extended to 09/07/2027)**

Current status	Within 1 st year						
Procurement Process	Open Procedure. Supplies. Ref: CAT11064-TU / Ref: 2022/S 000-032345						
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region, therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 						
Framework Savings	Process savings £6k						
Category Manager	Natalie Phillips						
Pricing	Annual Price Review						
Suppliers/Lot	1	2	3	4	5	6	7
ABM Catering			○				
All Purpose	○	○	○				
Alliance Disposables	○		○			○	
Bunzl UK t/a Lockhart	○	○	○	○	○	○	○
CLR Service & Sales					○	○	
Crosbys Catering Supplies	○	○	○	○	○	○	○
Denby Catering Eqmt	○		○	○	○	○	○
Falcon Foodservice Eqmt			○				
Fox Catering Equipment							○
H.G Stephenson Ltd	○	○					
Instock Disposables Ltd	○	○	○	○	○	○	○
Kitchequip.co.uk	○		○	○	○	○	
Nelson Dish & Glasswashing					○		
Nisbets Plc	○	○	○	○	○	○	
NWCE Limited			○	○	○	○	○
Space Catering (UK) Ltd				○	○	○	○
Stephens Catering Eqmt Ltd	○	○	○	○	○	○	○
Swift Maintenance Ltd			○	○	○	○	○
The Acme Facilities Group			○	○	○		
Universal Unity Limited	○	○	○	○		○	○
Contract Management	<ul style="list-style-type: none"> New framework agreement awarded 10th July. Initial framework price reviews permitted 15th August IDL Engineering Services Ltd removed from framework effective 06/11/2023 as per their request. 						

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or "master licensee" model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/26

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System

Supplies/Services

TUCO Ref: CAT11053-TU

FTS Ref: 2021/S 000-006988 (published 6th April)

Call off guidelines

- Call off via:
 1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Bean Coffee Liverpool No 9 Ltd						○	○			○	
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Ecups											○
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
JM Posner					○	○					

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
King Asia		○									
Kitchen Operating System											○
Navitas Digital Safety Limited											○
Nero Holdings									○	○	
Nestle UK Ltd									○		
Nissi Foods				○		○					
Nutritics											○
Pasta King	○	○	○								
Pizza Plus	○										
Pre-order Pods											○
Rollover			○			○					
Sessions Market	○	○	○			○				○	
SeeWoo UK Limited		○								○	
SV365Technologies											○
Taipec Ltd		○					○				
Tanpopo Japanese Food		○									
Technik2 Energy Solutions											○
The Alcohol Free Drinks Company							○				
Theos Food Company	○										
The triSaaS Group Ltd											○
TUGO	○		○	○							
UCC Coffee Ltd									○		
Vegetarian Express	○	○	○	○		○					
YumChop		○		○							○

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.
- CRM's took place with 13 suppliers in June 2023. See the website for the minutes.

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **Final 4th of 4 years.** In tender writing stage for new agreement to commence 01/07/2024. Tender to be released w/c 4th March 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

Annual review meetings on going September/October 2023. Minutes to be available to view following final meeting mid-October 2023.

Unilever are keen to provide support to members on their products including Ben&Jerry scoop shop. Please contact Lauren.Crook@unilever.com

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.
- Essity paper products have increased through Bunzl effective 01/06/23, this affects 12 lines.
- Nivek have adjusted pricing on 13 items effective 01/07/23
- Diversey price review was supposed to go-live Jan-24, but they're having technical issues with loading prices. This will be reflected through distributor prices.
- Ecolabs have issued a 3.9% price adjustment to their products effective 1st Jan-24, This will be reflected through distributor prices.
- Bidfood and Alliance national price reviews effective from February-24
- Framework has been extended to the 15th July 2024

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Haven Ltd	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●
IT's Lolly Ltd	●	●
Fidelity Systems Ltd	●	

Contract Management

- New Supplier – Fidelity Systems Ltd awarded on 18-09-2023
- Supplier details on the website.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 03/10/2022 End: 02/10/2024

Current status	Within first 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 nd October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition (ranked), <i>or</i> 2. Mixture of direct award and mini-competition, <i>or</i> 3. Mini competition • Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid • Lot 1 London, Lot 2 North West (England), Lot 3 North East (England), Lot 4 Yorkshire & Humber, Lot 5 West Midlands (England), Lot 6 East Midlands (England), Lot 7 South East (England), Lot 8 South West (England), Lot 9 East (England), Lot 10 North Wales, Lot 11 South Wales, Lot 12 Scotland, Lot 13 Northern Ireland • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 th November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods		○								○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays													○
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	○
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	○
Set Produce		○											
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer													○

Contract Management

- Quarterly price reviews (February, May, August, November).
- Annual review meetings held late September/early October 2023. Minutes available on TUCO website.
- Sheringham's/The Menu Partners no longer part of the TUCO Framework Agreement. Company restructure led to them deciding that they could no longer service TUCO accounts.
- New import legislation causing delays to Fresh produce coming into the UK. Further detail in UKUPC report and TUCO magazine.

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/22 End: 31/12/24

Current status	Awarded for 2 years with the option to extend by 2 further years. Currently in 3 rd year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Natalie Phillips
Pricing	Option to review on a quarterly basis.

Suppliers

Bidfood	<input type="radio"/>
Brakes	<input type="radio"/>
British Premium Meats	<input type="radio"/>
Castell Howell Foods	<input type="radio"/>
CMB Foods	<input type="radio"/>
Country Valley Foods	<input type="radio"/>
County Foods Ltd	<input type="radio"/>
Douglas Willis Ltd	<input type="radio"/>
Freeman Catering Butchers	<input type="radio"/>
Harlech Food Service	<input type="radio"/>
John Sheppard Butchers	<input type="radio"/>
MC Kelly	<input type="radio"/>
McLays	<input type="radio"/>
Medina Quay	<input type="radio"/>
Midland Foods	<input type="radio"/>
MJ Birtwistle & Co	<input type="radio"/>
Mrs J C Altham & Sons	<input type="radio"/>
Owen Taylor & Sons	<input type="radio"/>
Solent Butchers	<input type="radio"/>
Underwood Meat Company	<input type="radio"/>
William White	<input type="radio"/>

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
 - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
 - Altham's price review effective 1st May.
 - Birtwistles price review effective June 1st
 - Douglas Willis pricing will be effective from June 1st
 - Price changes across 41 lines from Brakes to align with GFC.
 - British Premium meats price review effective from July 1st.
 - Framework extension letters were issued in November-23, the framework is now in its first extension year.
 - Birtwistles price review effective from January-24
 - Bidfood, Brakes and Harlech price reviews effective from the beginning of February.
 - Annual contract meetings conducted week beginning 05-Feb-24. Meeting minutes will be made available on the Tuco website by the end of February.
-

Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26

OJEU Process Open Procedure. Supplies. Ref: 2022/S 000-021944

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing Option to review monthly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			

Contract Management

- Previous framework expired on 13th May 2022.
- M&J closed sites in July 2022 and did not retender for the new framework.
- CRMs & Review of Net + took place with suppliers November 2023

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Vegan and Vegetarian Foods for HE & FE (Lot 4), Grocery, Frozen and Chilled One-Stop for HE & FE (Lot 5), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8), Vegan and Vegetarian Foods for LA's and other organisations who meet TUCO membership criteria (Lot 9) and Grocery, Frozen and Chilled One-Stop for LA's and other organisations who meet TUCO membership criteria (Lot 10)

Start: 01/05/23 End: 30/04/27

Current status	2 years' fixed period. Option to extend by 2 x 12months; first extension due from 1 st May 2025
OJEU Process	FTS Contract Notice Ref: 2022/S 000-034643
Call off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Direct award without re-opening competition, <i>or</i>2. Mixture of direct award and mini-competition (New), <i>or</i>3. Mini competition• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid• See Buyers Guide & Tender Evaluation Report for full details• Further competition service available, free of charge, to TUCO members
Framework Savings	<i>(Source: Quenelles)</i>
Category Manager	Jane Eve & Nicola Mellor
Pricing	4 x per annum 1 st February, 1 st May, 1 st August and 1 st November.

(Lot 1 – 5 are for supply to the HE and FE members of TUCO)

Lot 1 – Grocery & Chilled

Lot 2 – Frozen & Chilled

Lot 3 – Chilled

Lot 4 – Vegan & Vegetarian

Lot 5 – Grocery, Frozen & Chilled One-stop

(Lots 6 - 10 are for suppliers wishing to supply the Local Authorities and other organisations who meet TUCO membership criteria)

Lot 6 – Grocery & Chilled

Lot 7 – Frozen & Chilled

Lot 8 – Chilled

Lot 9 – Vegan & Vegetarian

Lot 10 – Grocery, Frozen & Chilled One-stop

Tenderer	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8	Lot 9	Lot 10
BFS Group Ltd T/A Bidfood	Y	Y			Y	Y	Y			Y
Blakemore Foodservice	Y	Y			Y	Y	Y			Y
Brakes	Y	Y			Y	Y	Y			Y
Castell Howell Foods Ltd					Y					Y
Clegg's Chilled Food Service			Y	Y				Y	Y	
Creed Foodservice							Y			
Dunsters farm foodservice	Y	Y			Y	Y	Y			Y
fife creamery ltd			Y							
H.N.NUTTALL LTD	Y									
Harlech Foodservice ltd	Y	Y			Y	Y	Y			Y
Hopwells Ltd		Y					Y			
J & R FOOD SERVICE LIMITED						Y				Y
KFF Foodservice	Y	Y			Y	Y	Y			Y
Lomond Fine Foods Ltd	Y	Y			Y					
Philip Dennis Foodservice ltd						Y				
The Little Food Company Ltd	Y	Y			Y	Y	Y			Y
Trevors Foodservice	Y	Y			Y	Y	Y			Y
Vegetarian Express Ltd				Y					Y	

Contract Management

- Next Contract Review Meeting: April 24
- New pricelists from 1st February, 1st May, 1st August and 1st November Annually.

Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 01/03/24 End: 29/02/28

Current status	In 2 years' fixed period. Option to extend by 2 x further years until 29 th February 2028
OJEU Process	Restricted Procedure. Supplies. Ref: 2023/S 000-027219 Hunter Ref: CAT11068-TU
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, or Mixture of direct award and mini-competition (New), or Mini competition Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Nicola Mellor
Pricing	Annually
Lots	<ul style="list-style-type: none"> Lot 1 – Halls, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 2 – Retail, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 3 – Delivered Hospitality, Functions and Events, Hot Beverage Ingredients, equipment and associated coffee shop products. Lot 4 – Speciality coffee ingredients (80+ point SCA Q grading), equipment and associated coffee shop products. Lot 5 – One-Stop for all Hot beverage related products and equipment for all operational areas.

Supplier	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5
Bridge Valley Group T/A Bridge Coffee Roasters	Y	Y	Y	Y	Y
Cafedirect Roastery Limited	Y	Y	Y	Y	Y
Cafeology Limited	Y	Y	Y	Y	Y
Coffee Conscience Ltd	Y	Y	Y	Y	Y
Lincoln & York	Y	Y	Y	Y	Y
Liverpool Coffee Roasters Ltd	Y	Y	Y	Y	Y
Matthew Algie	Y	Y	Y	Y	Y
Modern Standard Coffee Limited	Y	Y	Y	Y	Y
Nestle UK Ltd	Y	Y	Y	Y	Y
Paddy & Scott's Cafes Ltd.	Y	Y	Y	Y	Y
Ringtons	Y	Y	Y	Y	Y
River Coffee Roasters LTD	Y	Y	Y	Y	Y
Selecta UK Ltd	Y	Y	Y	Y	No

The Nairobi Coffee & Tea Co Ltd	Y	Y	Y	Y	Y
UCC Coffee Uk Ltd	Y	Y	Y	Y	No

Contract Management

- Note the Lots are new to this framework
- Note there are a number of new suppliers to this framework

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/09/22 End: 31/08/26

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition <i>or</i> 2. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

A services Framework agreement providing access to Catering and Dishwashing Equipment Maintenance (inc. gas services) (sub lot a), Refrigeration Equipment Maintenance (sub lot b), Kitchen Clean Services (covers kitchen deep clean, Kitchen ventilation, Duct cleaning) (sub lot c) and One Stop Shop (sub lot d)

Start: 01/06/23 End: 31/05/27

Current status	New Agreement
OJEU Process	Restricted Procedure. Services TUCO Ref: CAT11065-TU Contract Notice :2023/S 000-000173 Award Notice: 2023/S 000-013936
Call off guidelines	<ul style="list-style-type: none"> • Call off via: Further Competition or Request for Quotation • Lotted by region and services; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	subject to annual review

Lot 1 – Scotland

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	

Lot 2 - Northern Ireland

No supplier has been awarded to this lot.

Lot 3 – Wales

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●	●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
TWO Services Ltd			●	

Lot 4 – North West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
Collingham Services Ltd	●	●	●	

The Acme Facilities Group		○	○		
Northern Equipment Ltd	Catering	○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd				○	

Lot 5 – North East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Collingham Services Ltd	Catering	○	○	○	
The Acme Facilities Group		○	○		
Northern Equipment Ltd	Catering	○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 6 - Midlands

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Hatherley Services Limited	Commercial	○	○		
The Acme Facilities Group		○	○		
Northern Equipment Ltd	Catering	○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 7 – South East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd		○	○	○	○
Whitco Catering & Bakery Equipment Ltd.		○		○	○

ThermoServ Ltd	●		●	
Integral Services Limited t/a HCE		●		

Lot 8 – South West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
Apeiron Catering LTD	●	●		
Integral Services Limited t/a HCE	●	●		

Contract Management

New Framework live 1st June 2023

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Henllan			○	○
KDC (Freshways)	○	○	○	○
Morris				○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. Ron Chalker took the decision to withdraw from the framework (28.10.22) Pensworth Dairy went into administration on 16th February. 23.03.23 Fresh Pastures have taken the commercial decision to withdraw from Lots 1 & 3. Fresh Pastures went into administration on 24th July 2023. Kent Dairy Company were bought by Freshways. Their contract was novated 12.12.23. CRMs & Review of Net + taking place with suppliers w/c 12 Feb 2024. 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	⊖	⊖	⊖	⊖	⊖	⊖		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	⊖	⊖	⊖	⊖	⊖			
Search Consultancy Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	

SNS RECRUITMENT LTD				⊖		
Verve Personnel Ltd.	●	●	●	●	●	●
The Waiting Game (Bristol) Ltd.					●	●
Appetite4work				⊖	⊖	⊖
Paterson Personnel Limited	⊖			⊖	⊖	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2023 to cover Government increases.
- Appetite4Work, KSB, Neuen Solutions, Search, SNS, Starry Care not given an extension due to lack of performance.
- Arc Hospitality given 6 months extension in light of potential impending work.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> Contract subject to quarterly review. 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

Start: 01/10/22 End: 30/09/24

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure
Supplies
Ref: **2022/S 000-010954**

- Call off guidelines
- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
 - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
 - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
 - Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager JaneEve

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Contract review meetings held November 2023.
- Most members buy soft drinks through the Convenience Retail or Grocery, Frozen & Chilled agreements. Some suppliers on the agreement are no longer delivering direct. Consideration is being given to not extending this agreement beyond the 2 years.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/24

Current status	Duration 01/11/21 – 31/10/23 with 2 X 12 month option to extend till 31/10/25. It is now in its first year extension period.								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge to TUCO members 								
Framework Savings									
Category Manager	Li Davies								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
Suppliers	1	2	3	4	5	6	7	8	9
Aerobic Technologies	○								
Biotech Europe	○								
Biffa				○		○			
Green Eco Technologies	○								
Elleteq Ltd	○			○					
Keenan Recycling			○	○			○		
Olleco		○		○	○	○	○		○
Ramco									○
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment Annual contract reviews meetings took place December 2023. Note of the meetings are available on the TUCO website.								

Provision of Temporary Structures – This framework is not being re-tendered

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

	Start: 04/05/20 End: 03/05/24 – This Framework is not being re-tendered
Current status	Agreement within 1 st of 4 year agreement
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Completion of stage 2 (ITT) • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Nicola Mellor
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Berry Marquees		☒	●	
Danco Plc		☒	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☒
PKL Group (UK) Ltd	●			
Relocatable		☒	☒	
Stockbridge Marquees			☒	
Field and Lawn		☒	☒	
Nationwide Marquee Hire Ltd		●	●	
Fews Marquees	●	●	●	●

Contract Management

This framework will end 3rd May 2024

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status	New agreement. Agreement within 3 rd year of 4-year agreement.										
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11050-TU OJEU Ref: 2020/S 035-083929										
Call-off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members 										
Framework Savings											
Category Manager	Natalie Phillips										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
ACM Environmental Ltd							○				
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Border Vending NW Ltd	○	○	○	○	○	○					
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Coca Cola Hellenic					○			○			
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	

Refresh Vending	○	○	○	○	○	○		○	○
Selecta UK	○	○	○	○	○	○	○	○	○
Upton Group	○		○	○	○	○		○	
VH Graddon					○			○	○
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○	
Wilkes Vending Services	○	○	○	○	○	○			

Contract Management

- Latest Contract Review Meeting: November 2022.
- Sustainability review meetings were conducted in March-23 and minutes are available online.
- Lot 7 Reverse vending - The introduction of the Deposit Return Scheme in Scotland has been delayed until 1st March 2024.
- April-23 - Border Vending North-West Ltd newest additions on Lots 1 -6 and cover the North-West and North East.
- August-23 – ACM Environmental have been added to Lot 7 Reverse Vending covering all regions.
- August-23 – Coco Cola Hellenic have been added to Lot 5 Fully Managed Service and Lot 8 Retail / Convenience Store Vending
- October-23 – Contract review meetings scheduled for the week beg 02/10/23 with all suppliers with recorded spend.

Greenhouse Gas Calculator System (DPS)

A services DPS agreement providing access to Greenhouse Gas Calculation solutions.

	Start: 01/03/23 End: 29/02/28
Current status	Agreement launched on 01/02/24 Agreement starts 01/03/24 till 28/02/26 with 2 x12 months option to extend till 29/02/28
OJEU Process	DPS Services. TUCO - CAT11069-TU; Find a Tender – 2023/S 000-032718
Call -off guidelines	<ul style="list-style-type: none">• Call off via:<ol style="list-style-type: none">1. Completion of stage 2 (ITT)• See Buyers Guide for full details• Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement
Suppliers	Carbon Happy World Ltd Foodsteps Ltd Klimato Limited My Emissions Ltd Nutritics Limited Zedible

Contract Management

Agreement launched on 01/02/24

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

Hot Beverages –	Awarded and goes Live 1 st March Nicola Mellor
Alcohol –	Final evaluation & award stage. New agreement to start on 15 th March 2024. Hannah Myton-Wright
DipChem (Disposables & Chemical)	Strategy & research in progress 2023 Natalie Phillips
Convenience Retail	Held 1 st tender working party meeting December '23. Currently writing tender documents and research out with members for final feedback. Due to release tender w/c March 4th for new agreement to start 1 st July 2024.